

Top 10 Insurers for Top 10 Counties

Florida Personal Residential Property - Multi-Peril Homeowners
Excludes Trade Secret Insurers
QUASR Data as of March 31, 2019

| Insurer | 3/31/18 TIV(000's) | Market Share | 3/31/19 TIV(000's) | Marke Share |
|---|--------------------------------------|--------------------|--------------------------------------|---------------------|
| Miswi Dada | | | | |
| Miami-Dade Universal Property & Casualty Insurance Company | \$13,057,585 | 13% | ¢14 749 504 | 16% |
| | | | \$14,748,504 | |
| Citizens Property Insurance Corporation | \$15,671,611 | 16% | \$14,728,351 | 16% |
| AIG Property Casualty Company | \$10,176,163 | 10% | \$9,607,214 | 10% |
| Heritage Property & Casualty Insurance Company | \$5,676,866 | 6% | \$4,674,507 | 5% |
| Privilege Underwriters Reciprocal Exchange | \$4,987,665 | 5% | \$4,509,317 | 5% |
| People's Trust Insurance Company | \$5,604,958 | 6% | \$4,384,731 | 5% |
| Federal Insurance Company | \$3,298,808 | 3% | \$3,690,597 | 4% |
| First Protective Insurance Company | \$2,454,463 | 2% | \$2,563,200 | 3% |
| Homeowners Choice Property & Casualty Insurance Company, Inc. | \$2,724,282 | 3% | \$2,471,696 | 3% |
| Florida Peninsula Insurance Company | \$2,307,911 | 2% | \$1,925,564 | 2% |
| All Other Insurers | \$34,043,887 | 34% | \$31,141,372 | 33% |
| Total For All Insurers | \$100,004,198 | 100% | \$94,445,052 | 100% |
| Pinellas | | | | |
| Citizens Property Insurance Corporation | \$8,370,363 | 13% | \$9,474,742 | 15% |
| Heritage Property & Casualty Insurance Company | \$7,138,435 | 11% | \$7,153,121 | 11% |
| Florida Peninsula Insurance Company | \$4,922,733 | 7% | \$5,116,450 | 8% |
| Universal Property & Casualty Insurance Company | \$4,159,987 | 6% | \$4,834,833 | 7% |
| Homeowners Choice Property & Casualty Insurance Company, Inc. | \$4,984,369 | 7% | \$4,626,941 | 7% |
| FedNat Insurance Company | \$4,042,462 | 6% | \$3,737,382 | 6% |
| Security First Insurance Company | \$3,048,975 | 5% | \$3,340,836 | 5% |
| First Protective Insurance Company | \$2,920,750 | 4% | \$3,014,147 | 5% |
| Prepared Insurance Company | \$1,863,740 | 3% | \$2,176,357 | 3% |
| People's Trust Insurance Company | \$1,891,805 | 3% | \$1,793,949 | 3% |
| All Other Insurers | \$23,609,470 | 35% | \$19,524,005 | 30% |
| Total For All Insurers | \$66,953,090 | 100% | \$64,792,764 | 100% |
| Broward | | | | |
| Universal Property & Casualty Insurance Company | \$20,516,951 | 18% | \$22,550,172 | 21% |
| Citizens Property Insurance Corporation | \$8,904,164 | 8% | \$9,204,863 | 8% |
| FedNat Insurance Company | \$7,770,146 | 7% | \$7,199,098 | 7% |
| Heritage Property & Casualty Insurance Company | \$5,812,012 | 5% | \$4,770,491 | 4% |
| St. Johns Insurance Company, Inc. | \$3,032,411 | 3% | \$4,374,983 | 4% |
| AIG Property Casualty Company | \$4,350,516 | 4% | \$3,977,593 | 4% |
| National Specialty Insurance Company | \$749,869 | 1% | \$3,526,137 | 3% |
| First Protective Insurance Company | \$3,500,019 | 3% | \$3,518,302 | 3% |
| Homeowners Choice Property & Casualty Insurance Company, Inc. | \$3,839,421 | 3% | \$3,455,134 | 3% |
| People's Trust Insurance Company | \$3,781,540 | 3% | \$2,906,850 | 3% |
| · · · · · · · · · · · · · · · · · · · | | | | |
| All Other Insurers Total For All Insurers | \$51,379,719 \$113,636,769 | 45% 100% | \$43,130,593 \$108,614,215 | 40% 100 % |
| Lillahawangh | | | | |
| Hillsborough Heritage Property & Casualty Insurance Company | \$7,808,085 | 8% | \$9,474,871 | 10% |
| 9 , , , , , , , , , , , , , , , , , , , | \$7,808,085 \$8,967,881 | 8% 9% | \$9,474,871 \$8,362,641 | 9% |
| Security First Insurance Company American Integrity Insurance Company Of Florida | . , , | | | |
| American Integrity Insurance Company Of Florida | \$5,740,904 | 6% | \$6,409,650 | 7% 5% |
| Universal Property & Casualty Insurance Company | \$4,799,853 | 5% | \$5,196,209 | 5% |
| St. Johns Insurance Company, Inc. | \$3,786,594 | 4% | \$4,627,035 | 5% |
| United Services Automobile Association | \$4,385,668 | 4% | \$4,544,943 | 5% |
| FedNat Insurance Company | \$4,438,574 | 4% | \$4,145,730 | 4% |
| Citizens Property Insurance Corporation | \$3,079,494 | 3% | \$3,560,893 | 4% |
| American Strategic Insurance Corp. | \$2,715,532 | 3% | \$3,303,133 | 3% |
| ASI Preferred Insurance Corp. | \$2,327,762 | 2% | \$2,900,951 | 3% |
| All Other Insurers | \$52,726,991 | 52% | \$42,344,040 | 45% |
| Total For All Insurers | \$100,777,338 | 100% | \$94,870,097 | 100% |



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|---|--|--------------------|--------------------------------------|--------------------|
| Palm Beach | | | | |
| Universal Property & Casualty Insurance Company | \$17,840,623 | 11% | \$19,983,478 | 13% |
| Federal Insurance Company | \$15,008,169 | 9% | \$16,621,243 | 11% |
| AIG Property Casualty Company | \$15,771,924 | 10% | \$14,644,248 | 10% |
| FedNat Insurance Company | \$11,525,584 | 7% | \$9,888,997 | 7% |
| Privilege Underwriters Reciprocal Exchange | \$8,235,052 | 5% | \$8,180,860 | 5% |
| Olympus Insurance Company | \$5,318,617 | 3% | \$7,400,389 | 5% |
| Edison Insurance Company | \$5,109,567 | 3% | \$6,502,604 | 4% |
| ASI Preferred Insurance Corp. | \$3,674,418 | 2% | \$4,378,322 | 3% |
| Ace Insurance Company Of The Midwest | \$4,320,086 | 3% | \$4,115,826 | 3% |
| Florida Peninsula Insurance Company | \$4,068,115 | 3% | \$3,887,051 | 3% |
| All Other Insurers | \$68,995,294 | 43% | | 36% |
| Total For All Insurers | \$159,867,450 | 100% | \$53,160,356 \$148,763,374 | 100% |
| Total For All mouroid | ψ100,001,400 | 10070 | ψ140,100,014 | 100 / |
| Hernando | #0 00F ==== | 0001 | 40.510.71 | 0.101 |
| American Integrity Insurance Company Of Florida | \$3,365,522 | 22% | \$3,543,747 | 21% |
| Citizens Property Insurance Corporation | \$2,981,163 | 19% | \$3,155,521 | 19% |
| Heritage Property & Casualty Insurance Company | \$1,385,446 | 9% | \$1,437,424 | 9% |
| Security First Insurance Company | \$1,480,538 | 10% | \$1,431,914 | 9% |
| Universal Property & Casualty Insurance Company | \$1,227,526 | 8% | \$1,336,698 | 8% |
| Florida Specialty Insurance Company | \$447,640 | 3% | \$920,815 | 6% |
| Safepoint Insurance Company | \$520,879 | 3% | \$451,031 | 3% |
| Southern Fidelity Property & Casualty, Inc. | \$465,244 | 3% | \$368,787 | 2% |
| Florida Farm Bureau Casualty Insurance Company | \$321,278 | 2% | \$327,279 | 2% |
| Capitol Preferred Insurance Company, Inc. | \$140,483 | 1% | \$322,321 | 2% |
| All Other Insurers Total For All Insurers | \$3,210,560 \$15,546,279 | 21% 100% | \$3,265,926 \$16,561,465 | 20% 100% |
| Total For All Insurers | Ψ10,040,213 | 10070 | ψ10,001,400 | 100 / |
| Pasco | | | | |
| Universal Property & Casualty Insurance Company | \$7,323,331 | 18% | \$7,842,632 | 20% |
| American Integrity Insurance Company Of Florida | \$5,985,248 | 15% | \$6,002,316 | 15% |
| Heritage Property & Casualty Insurance Company | \$3,614,810 | 9% | \$4,369,933 | 11% |
| Security First Insurance Company | \$4,559,578 | 11% | \$4,369,584 | 11% |
| Citizens Property Insurance Corporation | \$2,505,928 | 6% | \$2,595,368 | 7% |
| Florida Peninsula Insurance Company | \$896,674 | 2% | \$891,644 | 2% |
| Capitol Preferred Insurance Company, Inc. | \$433,707 | 1% | \$849,736 | 2% |
| Avatar Property & Casualty Insurance Company | \$850,968 \$004,014 | 2% | \$821,543 | 2% |
| Southern Fidelity Property & Casualty, Inc. | \$904,914 | 2% | \$770,341 | 2% |
| United Services Automobile Association | \$771,328 \$12,131,740 | 2% | \$762,583 | 2% 25% |
| All Other Insurers Total For All Insurers | \$12,131,740 \$39,978,224 | 30% 100% | \$9,843,381 \$39,119,061 | 100% |
| | ************************************* | 10070 | 400 , 110,001 | 100, |
| Brevard | AF FOO 000 | 440/ | #4.000.500 | 100 |
| FedNat Insurance Company | \$5,569,283 | 11% | \$4,932,588 | 10% |
| First Protective Insurance Company | \$3,918,903 \$3,264,854 | 8% | \$3,922,415 | 8% |
| St. Johns Insurance Company, Inc. | \$3,364,854 | 7% | \$3,659,856 | 8% |
| United Services Automobile Association | \$2,881,500 \$2,638,548 | 6% | \$3,037,556 | 6% |
| Universal Property & Casualty Insurance Company | \$2,678,518 | 5% | \$2,793,713 | 6% |
| Florida Peninsula Insurance Company | \$2,582,385 \$2,127,078 | 5% | \$2,785,336 | 6% |
| Security First Insurance Company | \$2,127,978 \$1,667,863 | 4% 2% | \$2,124,524 | 4% |
| Heritage Property & Casualty Insurance Company | \$1,667,863 \$1,650,323 | 3% 3% | \$1,805,762 \$1,532,758 | 4% |
| Poonlo's Trust Incurance Company | | .77/0 | DI 237 /28 | 3% |
| People's Trust Insurance Company | | | | |
| People's Trust Insurance Company ASI Preferred Insurance Corp. All Other Insurers | \$1,030,323 \$1,213,660 \$22,666,639 | 2% 45% | \$1,530,615 \$19,577,788 | 3% 41% |



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| Insurer | 3/31/18 TIV(000's) | Market Share | 3/31/19 TIV(000's) | Market Share |
|---|-----------------------|-----------------|-----------------------|-----------------|
| Sarasota | | | | |
| Olympus Insurance Company | \$2,756,104 | 6% | \$3,912,610 | 9% |
| First Protective Insurance Company | \$3,740,610 | 8% | \$3,763,710 | 9% |
| St. Johns Insurance Company, Inc. | \$2,935,544 | 6% | \$3,162,319 | 7% |
| ASI Preferred Insurance Corp. | \$2,724,572 | 6% | \$2,970,914 | 7% |
| American Integrity Insurance Company Of Florida | \$2,528,818 | 5% | \$2,951,571 | 7% |
| FedNat Insurance Company | \$2,611,121 | 5% | \$2,371,054 | 5% |
| Florida Peninsula Insurance Company | \$1,681,936 | 4% | \$1,625,100 | 4% |
| People's Trust Insurance Company | \$1,472,741 | 3% | \$1,536,573 | 3% |
| Universal Insurance Company Of North America | \$1,108,192 | 2% | \$1,372,669 | 3% |
| Federal Insurance Company | \$1,225,413 | 3% | \$1,315,083 | 3% |
| All Other Insurers | \$24,811,299 | 52% | \$19,256,218 | 44% |
| Total For All Insurers | \$47,596,351 | 100% | \$44,237,823 | 100% |
| Manatee | | | | |
| St. Johns Insurance Company, Inc. | \$4,039,566 | 11% | \$4,598,197 | 14% |
| ASI Preferred Insurance Corp. | \$2,564,442 | 7% | \$3,027,547 | 9% |
| Olympus Insurance Company | \$1,880,124 | 5% | \$2,355,414 | 7% |
| American Integrity Insurance Company Of Florida | \$1,745,059 | 5% | \$1,867,288 | 6% |
| FedNat Insurance Company | \$1,877,754 | 5% | \$1,681,798 | 5% |
| First Protective Insurance Company | \$1,803,192 | 5% | \$1,658,236 | 5% |
| Heritage Property & Casualty Insurance Company | \$1,520,115 | 4% | \$1,636,816 | 5% |
| American Strategic Insurance Corp. | \$1,259,359 | 4% | \$1,412,065 | 4% |
| Florida Peninsula Insurance Company | \$1,316,332 | 4% | \$1,300,996 | 4% |
| United Services Automobile Association | \$1,008,741 | 3% | \$1,116,797 | 3% |
| All Other Insurers | \$16,788,380 | 47% | \$12,454,730 | 38% |
| Total For All Insurers | \$35,803,064 | 100% | \$33,109,883 | 100% |

| Personal Residential Multi-Peril Homeowners Policies Assumed from Citizens | | | | |
|--|------------------------------|--|--|--|
| Insurer | 2 Year Period Ending Q1 2019 | | | |
| Homeowners Choice Property & Casualty Insurance Company, Inc. | 1,031 | | | |
| Safepoint Insurance Company | 2,647 | | | |
| Southern Oak Insurance Company | 2,201 | | | |
| Total | 5,879 | | | |

Notes

- (1) QUASR data provided by the Office of Insurance Regulation
- (2) Includes admitted insurers (and Citizens) writing personal residential property statewide
- (3) Insurers submitting data as "Trade Secret" are excluded; more information can be found in the Data Sources section of the Corporate Analytics Market Share Report
- (4) Policy type is Personal Residential Homeowners (Excl Tenant and Condo) Owner Occupied
- (5) These counties represent the 10 counties with the largest Citizens total insured value (TIV)