

Top 10 Insurers for Top 10 Counties

Florida Personal Residential Property - Multi-Peril Homeowners Does Not Include State Farm Florida QUASR data as of June 30, 2018

Carrier	06/30/17 TIV(000's)	Market Share	06/30/18 TIV(000's)	Marke Share
Miami-Dade				
Citizens Property Insurance Corporation	\$14,400,810	14%	\$15,829,812	16%
Universal Property & Casualty Insurance Company	\$11,536,916	11%	\$13,651,030	14%
AIG Property Casualty Company	\$10,148,223	10%	\$10,161,363	14%
		4%		5%
Privilege Underwriters Reciprocal Exchange	\$4,360,588		\$5,419,957	
Heritage Property & Casualty Insurance Company	\$6,303,782	6%	\$5,410,034	5%
People's Trust Insurance Company	\$8,044,509	8%	\$4,979,576	5%
Federal Insurance Company	\$3,035,665	3%	\$3,454,109	3%
Homeowners Choice Property & Casualty Insurance Company, Inc.	\$2,902,902	3%	\$2,630,542	3%
First Protective Insurance Company	\$2,212,997	2%	\$2,588,808	3%
Florida Peninsula Insurance Company	\$2,818,492	3%	\$1,998,939	2%
All Other Insurers	\$36,715,469	36%	\$34,738,260	34%
Total For All Insurers	\$102,480,352	100%	\$100,862,432	100%
Broward				
Universal Property & Casualty Insurance Company	\$18,279,922	16%	\$21,324,818	18%
Citizens Property Insurance Corporation	\$7,640,481	6%	\$9,235,959	8%
FedNat Insurance Company	\$8,613,392	7%	\$7,424,494	6%
Heritage Property & Casualty Insurance Company	\$6,331,478	5%	\$5,537,103	5%
AIG Property Casualty Company	\$4,238,583	4%	\$4,357,580	4%
First Protective Insurance Company	\$2,996,054	3%	\$3,729,380	3%
Homeowners Choice Property & Casualty Insurance Company, Inc.	\$4,118,731	3%	\$3,706,946	3%
St. Johns Insurance Company, Inc.	\$2,454,763	2%	\$3,545,475	3%
United Property & Casualty Insurance Company	\$4,643,794	4%	\$3,358,337	3%
People's Trust Insurance Company	\$5,923,733	5%	\$3,265,890	3%
All Other Insurers	\$52,615,521	45%	\$53,092,716	45%
Total For All Insurers	\$117,856,452	100%	\$118,578,699	100%
Pinellas Citizens Property Insurance Corporation	\$8,280,745	12%	\$8,699,689	12%
Heritage Property & Casualty Insurance Company	\$6,742,930	10%	\$7,228,567	10%
		7%		7%
Florida Peninsula Insurance Company	\$4,873,080		\$4,997,774 \$4,884,145	
Homeowners Choice Property & Casualty Insurance Company, Inc.	\$4,917,725	7%	34,004,143	7%
	MO 000 405	<u>c</u> 0/		C 0/
	\$3,860,425	6%	\$4,408,827	6%
FedNat Insurance Company	\$4,117,450	6%	\$4,408,827 \$3,941,337	5%
FedNat Insurance Company Security First Insurance Company	\$4,117,450 \$2,821,753	6% 4%	\$4,408,827 \$3,941,337 \$3,154,462	5% 4%
FedNat Insurance Company Security First Insurance Company First Protective Insurance Company	\$4,117,450 \$2,821,753 \$2,877,857	6% 4% 4%	\$4,408,827 \$3,941,337 \$3,154,462 \$2,913,109	5% 4% 4%
FedNat Insurance Company Security First Insurance Company First Protective Insurance Company United Property & Casualty Insurance Company	\$4,117,450 \$2,821,753 \$2,877,857 \$2,829,388	6% 4% 4% 4%	\$4,408,827 \$3,941,337 \$3,154,462 \$2,913,109 \$2,696,754	5% 4% 4% 4%
FedNat Insurance Company Security First Insurance Company First Protective Insurance Company United Property & Casualty Insurance Company Tower Hill Prime Insurance Company	\$4,117,450 \$2,821,753 \$2,877,857 \$2,829,388 \$2,395,545	6% 4% 4% 4% 3%	\$4,408,827 \$3,941,337 \$3,154,462 \$2,913,109 \$2,696,754 \$2,278,122	5% 4% 4% 4% 3%
Universal Property & Casualty Insurance Company FedNat Insurance Company Security First Insurance Company First Protective Insurance Company United Property & Casualty Insurance Company Tower Hill Prime Insurance Company All Other Insurers	\$4,117,450 \$2,821,753 \$2,877,857 \$2,829,388 \$2,395,545 \$25,339,764	6% 4% 4% 3% 37%	\$4,408,827 \$3,941,337 \$3,154,462 \$2,913,109 \$2,696,754 \$2,278,122 \$26,545,301	5% 4% 4% 3% 37%
FedNat Insurance Company Security First Insurance Company First Protective Insurance Company United Property & Casualty Insurance Company Tower Hill Prime Insurance Company All Other Insurers	\$4,117,450 \$2,821,753 \$2,877,857 \$2,829,388 \$2,395,545	6% 4% 4% 4% 3%	\$4,408,827 \$3,941,337 \$3,154,462 \$2,913,109 \$2,696,754 \$2,278,122	5% 4% 4% 4% 3%
FedNat Insurance Company Security First Insurance Company First Protective Insurance Company United Property & Casualty Insurance Company Tower Hill Prime Insurance Company All Other Insurers	\$4,117,450 \$2,821,753 \$2,877,857 \$2,829,388 \$2,395,545 \$25,339,764	6% 4% 4% 3% 37%	\$4,408,827 \$3,941,337 \$3,154,462 \$2,913,109 \$2,696,754 \$2,278,122 \$26,545,301	5% 4% 4% 3% 37%
FedNat Insurance Company Security First Insurance Company First Protective Insurance Company United Property & Casualty Insurance Company Tower Hill Prime Insurance Company All Other Insurers Total For All Insurers Palm Beach	\$4,117,450 \$2,821,753 \$2,877,857 \$2,829,388 \$2,395,545 \$25,339,764	6% 4% 4% 3% 37%	\$4,408,827 \$3,941,337 \$3,154,462 \$2,913,109 \$2,696,754 \$2,278,122 \$26,545,301	5% 4% 4% 3% 37% 100%
FedNat Insurance Company Security First Insurance Company First Protective Insurance Company United Property & Casualty Insurance Company Tower Hill Prime Insurance Company All Other Insurers Total For All Insurers	\$4,117,450 \$2,821,753 \$2,877,857 \$2,829,388 \$2,395,545 \$25,339,764 \$69,056,662	6% 4% 4% 3% 37% 100% 10% 8%	\$4,408,827 \$3,941,337 \$3,154,462 \$2,913,109 \$2,696,754 \$2,278,122 \$26,545,301 \$71,748,087	5% 4% 4% 3% 37% 100%
FedNat Insurance Company Security First Insurance Company First Protective Insurance Company United Property & Casualty Insurance Company Tower Hill Prime Insurance Company All Other Insurers Total For All Insurers Palm Beach Universal Property & Casualty Insurance Company Federal Insurance Company	\$4,117,450 \$2,821,753 \$2,877,857 \$2,829,388 \$2,395,545 \$25,339,764 \$69,056,662 \$16,091,795	6% 4% 4% 3% 37% 100%	\$4,408,827 \$3,941,337 \$3,154,462 \$2,913,109 \$2,696,754 \$2,278,122 \$26,545,301 \$71,748,087 \$18,647,056	5% 4% 4% 3% 37% 100%
FedNat Insurance Company Security First Insurance Company First Protective Insurance Company United Property & Casualty Insurance Company Tower Hill Prime Insurance Company All Other Insurers Total For All Insurers Palm Beach Universal Property & Casualty Insurance Company	\$4,117,450 \$2,821,753 \$2,877,857 \$2,829,388 \$2,395,545 \$25,339,764 \$69,056,662 \$16,091,795 \$13,746,483	6% 4% 4% 3% 37% 100% 10% 8%	\$4,408,827 \$3,941,337 \$3,154,462 \$2,913,109 \$2,696,754 \$2,278,122 \$26,545,301 \$71,748,087 \$18,647,056 \$15,591,066	5% 4% 4% 3% 37% 100%
FedNat Insurance Company Security First Insurance Company First Protective Insurance Company United Property & Casualty Insurance Company Tower Hill Prime Insurance Company All Other Insurers Total For All Insurers Palm Beach Universal Property & Casualty Insurance Company Federal Insurance Company AIG Property Casualty Company FedNat Insurance Company	\$4,117,450 \$2,821,753 \$2,877,857 \$2,829,388 \$2,395,545 \$25,339,764 \$69,056,662 \$16,091,795 \$13,746,483 \$16,183,702	6% 4% 4% 3% 37% 100% 10% 8% 10%	\$4,408,827 \$3,941,337 \$3,154,462 \$2,913,109 \$2,696,754 \$2,278,122 \$26,545,301 \$71,748,087 \$18,647,056 \$15,591,066 \$15,591,066	5% 4% 4% 3% 37% 100%
FedNat Insurance Company Security First Insurance Company First Protective Insurance Company United Property & Casualty Insurance Company Tower Hill Prime Insurance Company All Other Insurers Total For All Insurers Palm Beach Universal Property & Casualty Insurance Company Federal Insurance Company AlG Property Casualty Company FedNat Insurance Company Privilege Underwriters Reciprocal Exchange	\$4,117,450 \$2,821,753 \$2,877,857 \$2,829,388 \$2,395,545 \$25,339,764 \$69,056,662 \$16,091,795 \$13,746,483 \$16,183,702 \$12,961,169 \$6,948,381	6% 4% 4% 3% 37% 100% 10% 8% 10% 8%	\$4,408,827 \$3,941,337 \$3,154,462 \$2,913,109 \$2,696,754 \$2,278,122 \$26,545,301 \$71,748,087 \$18,647,056 \$15,591,066 \$15,591,066 \$15,591,066 \$15,411,093 \$10,786,117 \$8,901,701	5% 4% 4% 3% 37% 100% 111% 9% 9% 6%
FedNat Insurance Company Security First Insurance Company First Protective Insurance Company United Property & Casualty Insurance Company Tower Hill Prime Insurance Company All Other Insurers Total For All Insurers Palm Beach Universal Property & Casualty Insurance Company Federal Insurance Company AlG Property Casualty Company FedNat Insurance Company Privilege Underwriters Reciprocal Exchange Tower Hill Prime Insurance Company	\$4,117,450 \$2,821,753 \$2,877,857 \$2,829,388 \$2,395,545 \$25,339,764 \$69,056,662 \$16,091,795 \$13,746,483 \$16,183,702 \$12,961,169 \$6,948,381 \$7,409,184	6% 4% 4% 3% 37% 100% 10% 8% 10% 8% 4%	\$4,408,827 \$3,941,337 \$3,154,462 \$2,913,109 \$2,696,754 \$2,278,122 \$26,545,301 \$71,748,087 \$18,647,056 \$15,591,066 \$15,591,066 \$15,411,093 \$10,786,117	5% 4% 4% 3% 37% 100% 111% 9% 9% 6% 5%
FedNat Insurance Company Security First Insurance Company First Protective Insurance Company United Property & Casualty Insurance Company Tower Hill Prime Insurance Company All Other Insurers Total For All Insurers Palm Beach Universal Property & Casualty Insurance Company Federal Insurance Company AIG Property Casualty Company FedNat Insurance Company Privilege Underwriters Reciprocal Exchange Tower Hill Prime Insurance Company United Property & Casualty Insurance Company	\$4,117,450 \$2,821,753 \$2,877,857 \$2,829,388 \$2,395,545 \$25,339,764 \$69,056,662 \$16,091,795 \$13,746,483 \$16,183,702 \$12,961,169 \$6,948,381 \$7,409,184 \$7,568,333	6% 4% 4% 3% 37% 100% 10% 8% 10% 8% 4% 4% 5%	\$4,408,827 \$3,941,337 \$3,154,462 \$2,913,109 \$2,696,754 \$2,278,122 \$26,545,301 \$71,748,087 \$18,647,056 \$15,591,066 \$15,5411,093 \$10,786,117 \$8,901,701 \$7,084,050 \$6,772,061	5% 4% 4% 3% 37% 100% 11% 9% 9% 6% 5% 4% 4%
FedNat Insurance Company Security First Insurance Company First Protective Insurance Company United Property & Casualty Insurance Company Tower Hill Prime Insurance Company All Other Insurers Total For All Insurers Palm Beach Universal Property & Casualty Insurance Company Federal Insurance Company AIG Property Casualty Company FedNat Insurance Company FedNat Insurance Company Privilege Underwriters Reciprocal Exchange Tower Hill Prime Insurance Company United Property & Casualty Insurance Company United Property & Casualty Insurance Company Olympus Insurance Company	\$4,117,450 \$2,821,753 \$2,877,857 \$2,829,388 \$2,395,545 \$25,339,764 \$69,056,662 \$16,091,795 \$13,746,483 \$16,183,702 \$16,948,381 \$7,409,184 \$7,568,333 \$4,042,231	6% 4% 4% 3% 37% 100% 10% 8% 10% 8% 4% 4% 5% 2%	\$4,408,827 \$3,941,337 \$3,154,462 \$2,913,109 \$2,696,754 \$2,278,122 \$26,545,301 \$71,748,087 \$18,647,056 \$15,591,066 \$15,591,066 \$15,411,093 \$10,786,117 \$8,901,701 \$7,084,050 \$6,772,061 \$6,019,317	5% 4% 4% 3% 37% 100% 111% 9% 6% 5% 4% 4%
FedNat Insurance Company Security First Insurance Company First Protective Insurance Company United Property & Casualty Insurance Company Tower Hill Prime Insurance Company All Other Insurers Total For All Insurers Palm Beach Universal Property & Casualty Insurance Company Federal Insurance Company AIG Property Casualty Company Federal Insurance Company Privilege Underwriters Reciprocal Exchange Tower Hill Prime Insurance Company United Property & Casualty Insurance Company United Property & Casualty Insurance Company United Property & Casualty Insurance Company Edison Insurance Company	\$4,117,450 \$2,821,753 \$2,877,857 \$2,829,388 \$2,395,545 \$25,339,764 \$69,056,662 \$16,091,795 \$13,746,483 \$16,183,702 \$12,961,169 \$6,948,381 \$7,409,184 \$7,568,333 \$4,042,231 \$4,271,155	6% 4% 4% 3% 37% 100% 10% 8% 10% 8% 4% 4% 5% 2% 3%	\$4,408,827 \$3,941,337 \$3,154,462 \$2,913,109 \$2,696,754 \$2,278,122 \$26,545,301 \$71,748,087 \$18,647,056 \$15,591,066 \$15,591,066 \$15,591,066 \$15,411,093 \$10,786,117 \$8,901,701 \$7,084,050 \$6,772,061 \$6,019,317 \$5,489,779	5% 4% 4% 3% 37% 100% 111% 9% 9% 6% 5% 4% 4% 4% 3%
FedNat Insurance Company Security First Insurance Company First Protective Insurance Company United Property & Casualty Insurance Company Tower Hill Prime Insurance Company All Other Insurers Total For All Insurers Palm Beach Universal Property & Casualty Insurance Company Federal Insurance Company AIG Property Casualty Company	\$4,117,450 \$2,821,753 \$2,877,857 \$2,829,388 \$2,395,545 \$25,339,764 \$69,056,662 \$16,091,795 \$13,746,483 \$16,183,702 \$16,948,381 \$7,409,184 \$7,568,333 \$4,042,231	6% 4% 4% 3% 37% 100% 10% 8% 10% 8% 4% 4% 5% 2%	\$4,408,827 \$3,941,337 \$3,154,462 \$2,913,109 \$2,696,754 \$2,278,122 \$26,545,301 \$71,748,087 \$18,647,056 \$15,591,066 \$15,591,066 \$15,411,093 \$10,786,117 \$8,901,701 \$7,084,050 \$6,772,061 \$6,019,317	5% 4% 4% 3% 37% 100% 111% 9% 6% 5% 4% 4%



Top 10 Insurers for Top 10 Counties

Florida Personal Residential Property - Multi-Peril Homeowners Does Not Include State Farm Florida QUASR data as of June 30, 2018

Carrier	06/30/17 TIV(000's)	Market Share	06/30/18 TIV(000's)	Marke Share
Hillsborough				
Security First Insurance Company	\$9,177,297	9%	\$8,859,142	8%
Heritage Property & Casualty Insurance Company	\$6,202,364	6%	\$8,332,144	8%
American Integrity Insurance Company Of Florida	\$5,226,158	5%	\$5,967,007	6%
Tower Hill Prime Insurance Company	\$5,085,691	5%	\$5,196,803	5%
Universal Property & Casualty Insurance Company	\$4,519,862	5%	\$4,952,986	5%
United Services Automobile Association	\$4,360,291	4%	\$4,437,982	4%
FedNat Insurance Company		4 % 5%		4%
	\$4,641,453		\$4,331,805	
St. Johns Insurance Company, Inc.	\$3,293,250	3%	\$4,076,536	4%
Citizens Property Insurance Corporation	\$2,769,877	3%	\$3,248,876	3%
Federal Insurance Company	\$3,025,673	3%	\$2,931,932	3%
All Other Insurers	\$51,554,106	52%	\$54,117,994	51%
Total For All Insurers	\$99,856,021	100%	\$106,453,208	100%
Hernando				
American Integrity Insurance Company Of Florida	\$3,266,990	22%	\$3,415,732	22%
Citizens Property Insurance Corporation	\$3,014,085	20%	\$3,049,714	19%
Security First Insurance Company	\$1,405,560	9%	\$1,482,451	9%
Heritage Property & Casualty Insurance Company	\$1,378,006	9%	\$1,403,681	9%
Universal Property & Casualty Insurance Company	\$1,100,984	7%	\$1,257,506	8%
Florida Specialty Insurance Company	\$229,779	2%	\$597,361	4%
Safepoint Insurance Company	\$524,511	3%	\$466,515	3%
Southern Fidelity Property & Casualty, Inc.	\$543,967	4%	\$443,496	3%
Florida Farm Bureau Casualty Insurance Company	\$322,826	2%	\$324,395	2%
Florida Peninsula Insurance Company	\$282,230	2%	\$258,694	2%
All Other Insurers	\$3,001,991	20%	\$3,123,140	20%
Total For All Insurers	\$15,070,930	100%	\$15,822,683	100%
Pasco				
Universal Property & Casualty Insurance Company	\$6,748,604	17%	\$7,582,573	18%
American Integrity Insurance Company Of Florida	\$5,864,922	15%	\$6,020,463	14%
Security First Insurance Company	\$4,557,416	12%	\$4,541,190	11%
Heritage Property & Casualty Insurance Company	\$3,169,742	8%	\$3,836,976	9%
Citizens Property Insurance Corporation	\$2,614,518	7%	\$2,557,607	6%
Tower Hill Prime Insurance Company	\$1,488,876	4%	\$1,591,346	4%
Florida Peninsula Insurance Company	\$952,711	2%	\$878,607	2%
Southern Fidelity Property & Casualty, Inc.	\$1,029,048	3%	\$861,493	2%
Avatar Property & Casualty Insurance Company	\$929,041	2%	\$847,574	2%
United Services Automobile Association	\$795,987	2%	\$774,159	2%
All Other Insurers	\$11,210,456	28%	\$12,587,094	30%
Total For All Insurers	\$39,361,323	100%	\$42,079,082	100%
Brevard				
FedNat Insurance Company	\$6,039,246	11%	\$5,345,366	10%
First Protective Insurance Company	\$3,684,596	7%	\$3,914,025	7%
United Property & Casualty Insurance Company	\$4,216,380	8%	\$3,911,639	7%
St. Johns Insurance Company, Inc.	\$3,255,881	6%	\$3,444,468	6%
United Services Automobile Association	\$2,772,397	5%	\$2,930,251	5%
Universal Property & Casualty Insurance Company	\$2,578,857	5%	\$2,728,135	5%
Florida Peninsula Insurance Company	\$2,429,399	5%	\$2,671,771	5%
Security First Insurance Company	\$2,093,194	4%	\$2,146,387	4%
Tower Hill Prime Insurance Company	\$1,753,945	3%	\$1,921,152	3%
Heritage Property & Casualty Insurance Company	\$1,209,580	2%	\$1,773,968	3%
All Other Insurers	\$23,647,073	44%	\$25,426,414	45%



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Carrier	06/30/17 TIV(000's)	Market Share	06/30/18 TIV(000's)	Market Share
Sarasota				
United Property & Casualty Insurance Company	\$6,392,573	12%	\$5,918,500	11%
First Protective Insurance Company	\$3,630,077	7%	\$3,774,225	7%
Tower Hill Prime Insurance Company	\$3,299,771	6%	\$3,258,193	6%
St. Johns Insurance Company, Inc.	\$2,807,920	5%	\$3,018,510	5%
Olympus Insurance Company	\$2,352,919	4%	\$3,016,321	5%
ASI Preferred Insurance Corp.	\$2,765,701	5%	\$2,708,158	5%
American Integrity Insurance Company Of Florida	\$2,128,568	4%	\$2,676,955	5%
FedNat Insurance Company	\$2,845,230	5%	\$2,547,405	5%
Florida Peninsula Insurance Company	\$1,719,347	3%	\$1,678,466	3%
Tower Hill Signature Insurance Company	\$1,268,829	2%	\$1,650,877	3%
All Other Insurers	\$23,565,064	45%	\$25,541,104	46%
Total For All Insurers	\$52,775,999	100%	\$55,788,714	100%
Manatee				
St. Johns Insurance Company, Inc.	\$3,665,874	10%	\$4,205,731	11%
United Property & Casualty Insurance Company	\$3,803,874 \$2,862,201	8%	\$2,709,491	7%
ASI Preferred Insurance Corp.	\$2,362,201	6%	\$2,637,191	7%
Tower Hill Prime Insurance Company	\$2,300,739	7%	\$2,591,443	6%
Olympus Insurance Company	\$2,490,885	5%	\$2,001,899	5%
FedNat Insurance Company	\$1,773,000	5%	\$1,805,797	5%
American Integrity Insurance Company Of Florida	\$1,862,030	4%	\$1,789,769	4%
First Protective Insurance Company	\$1,696,371	4 % 5%	\$1,767,770	4%
Heritage Property & Casualty Insurance Company	\$1,090,371	4%	\$1,560,366	4%
Tower Hill Signature Insurance Company	\$1,434,702	3%	\$1,371,889	3%
All Other Insurers	\$16,306,177	44%	\$17,466,884	44%
Total For All Insurers	\$37,318,805	100%	\$39,908,230	100%

Personal Residential Multi-Peril Homeowners Policies Assumed from Citizens

Insurer	2017	Q2 2018
Avatar Property & Casualty Insurance Company	674	0
Homeowners Choice Property & Casualty Insurance Company Inc.	1,031	0
Safepoint Insurance Company	2,573	380
Southern Oak Insurance Company	1,671	690
Total	5,949	1,070

Notes:

(1) QUASR data provided by the Office of Insurance Regulation

(2) Includes admitted insurers (and Citizens) writing personal residential property statewide

(3) State Farm Florida filed QUASR data as "trade secret" with the OIR beginning first quarter 2014. Their data is excluded from this exhibit.

(4) Policy type is Personal Residential - Homeowners (Excl Tenant and Condo) - Owner Occupied

(5) These counties represent the 10 counties with the largest Citizens total insured value (TIV)