

Top 10 Insurers for Top 10 Counties

Florida Personal Residential Property - Multi-Peril Homeowners QUASR data as of March 31, 2018

Carrier		03/31/18 TIV(000's)	Market Share		03/31/17 TIV(000's)	Market Share
March Donat						
Miami-Dade Miami-Dade						
AIG PROPERTY CASUALTY COMPANY	\$	10,176,163	9%	\$	10,239,092	9%
CITIZENS PROPERTY INSURANCE CORPORATION	\$	15,671,611	14%	\$	14,219,450	12%
FEDERAL INSURANCE COMPANY	\$	3,298,808	3%	\$	2,854,024	2%
FIRST PROTECTIVE INSURANCE COMPANY	\$	2,375,036	2%	\$	2,176,281	2%
HERITAGE PROPERTY & CASUALTY INSURANCE COMPANY	\$	5,676,866	5%	\$	6,970,297	6%
HOMEOWNERS CHOICE PROPERTY & CASUALTY INSURANCE COMPANY, INC.	\$	2,724,282	2%	\$	3,048,384	3%
PEOPLE'S TRUST INSURANCE COMPANY	\$	5,604,958	5%	\$	8,091,393	7%
PRIVILEGE UNDERWRITERS RECIPROCAL EXCHANGE	\$	4,987,665	4%	\$	4,098,150	4%
STATE FARM FLORIDA INSURANCE COMPANY	\$	10,950,705	10%	\$	10,950,705	10%
UNIVERSAL PROPERTY & CASUALTY INSURANCE COMPANY	\$	13,057,585	12%	\$	10,755,792	9%
ALL OTHER INSURERS	\$	37,573,288	34%	\$	40,911,126	36%
TOTAL FOR ALL CARRIERS	\$	112,096,967	100%	\$	114,314,696	100%
TOTAL FORTALL CAMMILLO	•	112,000,001	10070	•	114,014,000	10070
Broward						
AIG PROPERTY CASUALTY COMPANY	\$	4,350,516	3%	\$	4,226,282	3%
CITIZENS PROPERTY INSURANCE CORPORATION	\$	8,904,164	7%	\$	7,364,011	6%
FIRST PROTECTIVE INSURANCE COMPANY	\$	3,438,454	3%	\$	2,802,189	2%
HERITAGE PROPERTY & CASUALTY INSURANCE COMPANY	\$	5,812,012	5%	\$	6,762,880	5%
HOMEOWNERS CHOICE PROPERTY & CASUALTY INSURANCE COMPANY, INC.	\$	3,839,421	3%	\$	4,353,044	3%
PEOPLE'S TRUST INSURANCE COMPANY	\$	3,781,540	3%	\$	6,214,968	5%
STATE FARM FLORIDA INSURANCE COMPANY	\$	9,095,063	7%	\$	9,095,063	7%
UNITED PROPERTY & CASUALTY INSURANCE COMPANY	\$	3,756,772	3%	\$	4,839,607	4%
	\$					
UNIVERSAL PROPERTY & CASUALTY INSURANCE COMPANY	*	20,516,951	16%	\$	17,488,218	14%
FEDNAT INSURANCE COMPANY	\$	7,770,146	6%	\$	8,894,926	7%
ALL OTHER INSURERS	\$	55,949,464	44%	\$	55,580,348	44%
TOTAL FOR ALL CARRIERS	\$	127,214,502	100%	\$	127,621,535	100%
Pinellas						
CITIZENS PROPERTY INSURANCE CORPORATION	\$	8,370,363	12%	\$	8,109,196	12%
FIRST PROTECTIVE INSURANCE COMPANY	\$	2,889,630	4%	\$	2,843,353	4%
FLORIDA PENINSULA INSURANCE COMPANY	\$	4,922,733	7%	\$	4,808,156	7%
HERITAGE PROPERTY & CASUALTY INSURANCE COMPANY	\$	7,138,435	10%	\$	6,665,190	9%
HOMEOWNERS CHOICE PROPERTY & CASUALTY INSURANCE COMPANY, INC.	\$	4,984,369	7%	\$	5,052,989	7%
SECURITY FIRST INSURANCE COMPANY	\$	3,047,697	4%	\$	2,974,908	4%
				\$		
TOWER HILL PRIME INSURANCE COMPANY	\$	2,333,727	3%		2,358,700	3%
UNITED PROPERTY & CASUALTY INSURANCE COMPANY	\$	2,728,063	4%	\$	2,862,727	4%
UNIVERSAL PROPERTY & CASUALTY INSURANCE COMPANY	\$	4,159,987	6%	\$	3,791,115	5%
FEDNAT INSURANCE COMPANY	\$	4,042,462	6%	\$	4,086,701	6%
ALL OTHER INSURERS	\$	27,611,413	38%	\$	26,685,772	38%
TOTAL FOR ALL CARRIERS	\$	72,228,878	100%	\$	70,238,807	100%
Palm Beach						
AIG PROPERTY CASUALTY COMPANY	\$	15,771,924	9%	\$	16,566,541	10%
EDISON INSURANCE COMPANY	\$	5,109,567	3%	\$	3,917,529	2%
FEDERAL INSURANCE COMPANY	\$	15,008,169	9%	\$	13,256,384	8%
OLYMPUS INSURANCE COMPANY	\$	5,318,617	3%	\$	3,768,577	2%
PRIVILEGE UNDERWRITERS RECIPROCAL EXCHANGE						
	\$	8,235,052	5%	\$	6,523,076	4%
STATE FARM FLORIDA INSURANCE COMPANY	\$	5,106,191	3%	\$	5,106,191	3%
TOWER HILL PRIME INSURANCE COMPANY	\$	7,274,071	4%	\$	7,040,080	4%
UNITED PROPERTY & CASUALTY INSURANCE COMPANY	\$	7,015,885	4%	\$	7,795,588	5%
UNIVERSAL PROPERTY & CASUALTY INSURANCE COMPANY	\$	17,840,623	10%	\$	15,413,989	9%
	•	44 505 504	70/	\$	13,433,435	8%
FEDNAT INSURANCE COMPANY	\$	11,525,584	7%	Φ	13,433,435	0 /0
FEDNAT INSURANCE COMPANY ALL OTHER INSURERS	\$ \$	75,934,437	7% 44%	э \$	76,001,083	45%



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Carrier		03/31/18 TIV(000's)	Market Share	03/31/17 TIV(000's)	Market Share
Hillsborough					
AMERICAN INTEGRITY INSURANCE COMPANY OF FLORIDA	\$	5,740,904	5%	\$ 4,936,910	4%
CITIZENS PROPERTY INSURANCE CORPORATION	\$	3,079,494	3%	\$ 2,635,760	2%
HERITAGE PROPERTY & CASUALTY INSURANCE COMPANY	\$	7,808,085	7%	\$ 5,992,148	5%
SECURITY FIRST INSURANCE COMPANY	\$ \$		8%	\$ 10,001,388	9%
	\$ \$	8,966,887			
ST. JOHNS INSURANCE COMPANY, INC.	•	3,786,594	3%	\$ 3,084,905	3%
STATE FARM FLORIDA INSURANCE COMPANY	\$	10,810,151	9%	\$ 10,810,151	10%
TOWER HILL PRIME INSURANCE COMPANY	\$	5,101,987	4%	\$ 4,943,863	4%
UNITED SERVICES AUTOMOBILE ASSOCIATION	\$	4,385,668	4%	\$ 4,366,137	4%
UNIVERSAL PROPERTY & CASUALTY INSURANCE COMPANY	\$	4,799,853	4%	\$ 4,435,451	4%
FEDNAT INSURANCE COMPANY	\$	4,438,574	4%	\$ 4,703,699	4%
ALL OTHER INSURERS	\$	56,262,058	49%	\$ 54,215,408	49%
TOTAL FOR ALL CARRIERS	\$	115,180,256	100%	\$ 110,125,818	100%
Hernando					
AMERICAN INTEGRITY INSURANCE COMPANY OF FLORIDA	\$	3,365,522	19%	\$ 3,163,914	19%
CITIZENS PROPERTY INSURANCE CORPORATION	\$	2,981,163	17%	\$ 3,009,910	18%
FLORIDA FARM BUREAU CASUALTY INSURANCE COMPANY	\$	321,278	2%	\$ 323,318	2%
FLORIDA SPECIALTY INSURANCE COMPANY	\$	447,640	3%	\$ 40,549	0%
HERITAGE PROPERTY & CASUALTY INSURANCE COMPANY	\$	1,385,446	8%	\$ 1,406,102	8%
SAFEPOINT INSURANCE COMPANY	\$	520,879	3%	\$ 545,049	3%
SECURITY FIRST INSURANCE COMPANY	\$	1,480,242	9%	\$ 1,491,837	9%
SOUTHERN FIDELITY PROPERTY & CASUALTY, INC.	\$	465.244	3%	\$ 580.264	3%
STATE FARM FLORIDA INSURANCE COMPANY	\$	1,769,352	10%	\$ 1.769.352	11%
UNIVERSAL PROPERTY & CASUALTY INSURANCE COMPANY	\$	1,227,526	7%	\$ 1,066,383	6%
ALL OTHER INSURERS	\$	3,357,657	19%	\$ 3,416,820	20%
TOTAL FOR ALL CARRIERS	\$	17,321,950	100%	\$ 16,813,498	100%
Pasco					
AMERICAN INTEGRITY INSURANCE COMPANY OF FLORIDA	\$	5,985,248	13%	\$ 5,772,700	14%
AVATAR PROPERTY & CASUALTY INSURANCE COMPANY	\$	850,968	2%	\$ 345,058	1%
CITIZENS PROPERTY INSURANCE CORPORATION	\$	2,505,928	6%	\$ 2,622,318	6%
FLORIDA PENINSULA INSURANCE COMPANY	\$	896,674	2%	\$ 967,548	2%
HERITAGE PROPERTY & CASUALTY INSURANCE COMPANY	\$	3,614,810	8%	\$ 3,149,599	7%
SECURITY FIRST INSURANCE COMPANY	\$	4,558,614	10%	\$ 4,907,246	12%
SOUTHERN FIDELITY PROPERTY & CASUALTY, INC.	\$	904,914	2%	\$ 1,083,635	3%
STATE FARM FLORIDA INSURANCE COMPANY	\$	3,501,884	8%	\$ 3,501,884	8%
TOWER HILL PRIME INSURANCE COMPANY	\$	1,538,363	3%	\$ 1,412,449	3%
UNIVERSAL PROPERTY & CASUALTY INSURANCE COMPANY	\$	7,323,331	16%	\$ 6,456,986	15%
ALL OTHER INSURERS	\$	12,924,296	29%	\$ 12,414,397	29%
TOTAL FOR ALL CARRIERS	\$	44,605,029	100%	\$ 42,633,819	100%
Brevard					
FIRST PROTECTIVE INSURANCE COMPANY	\$	3,695,353	6%	\$ 3,641,181	6%
FLORIDA PENINSULA INSURANCE COMPANY	\$	2,582,385	4%	\$ 2,312,007	4%
SECURITY FIRST INSURANCE COMPANY	\$	2,127,699	3%	\$ 2,249,495	4%
ST. JOHNS INSURANCE COMPANY, INC.	\$	3,364,854	6%	\$ 3,256,033	6%
STATE FARM FLORIDA INSURANCE COMPANY	\$	5,638,670	9%	\$ 5,638,670	10%
TOWER HILL PRIME INSURANCE COMPANY	\$	1,874,347	3%	\$ 1,572,245	3%
UNITED PROPERTY & CASUALTY INSURANCE COMPANY	\$	3,998,075	7%	\$ 4,285,213	7%
UNITED SERVICES AUTOMOBILE ASSOCIATION	\$	2,881,500	5%	\$ 2,751,896	5%
UNIVERSAL PROPERTY & CASUALTY INSURANCE COMPANY	\$	2,678,518	4%	\$ 2,578,415	4%
FEDNAT INSURANCE COMPANY	\$	5,569,283	9%	\$ 6,183,380	10%
ALL OTHER INSURERS	\$	26.421.217	43%	\$ 24.555.420	42%



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Carrier	03/31/18 TIV(000's)	Market Share	03/31/17 TIV(000's)	Market Share
Sarasota				
AMERICAN INTEGRITY INSURANCE COMPANY OF FLORIDA	\$ 2,528,818	4%	\$ 1,940,478	4%
ASI PREFERRED INSURANCE CORP.	\$ 2,724,572	5%	\$ 2,769,483	5%
FIRST PROTECTIVE INSURANCE COMPANY	\$ 3,698,086	7%	\$ 3,606,194	7%
FLORIDA PENINSULA INSURANCE COMPANY	\$ 1,681,936	3%	\$ 1,721,469	3%
OLYMPUS INSURANCE COMPANY	\$ 2,756,104	5%	\$ 2,251,559	4%
ST. JOHNS INSURANCE COMPANY, INC.	\$ 2,935,544	5%	\$ 2,770,581	5%
STATE FARM FLORIDA INSURANCE COMPANY	\$ 1,541,609	3%	\$ 1,541,609	3%
TOWER HILL PRIME INSURANCE COMPANY	\$ 3,285,617	6%	\$ 3,198,073	6%
UNITED PROPERTY & CASUALTY INSURANCE COMPANY	\$ 6,069,996	11%	\$ 6,523,918	12%
FEDNAT INSURANCE COMPANY	\$ 2,611,121	5%	\$ 2,950,203	5%
ALL OTHER INSURERS	\$ 26,489,463	47%	\$ 24,494,696	46%
TOTAL FOR ALL CARRIERS	\$ 56,322,868	100%	\$ 53,768,263	100%
Manatee				
AMERICAN INTEGRITY INSURANCE COMPANY OF FLORIDA	\$ 1,745,059	4%	\$ 1,627,942	4%
ASI PREFERRED INSURANCE CORP.	\$ 2,564,442	6%	\$ 2,331,859	6%
FIRST PROTECTIVE INSURANCE COMPANY	\$ 1,727,738	4%	\$ 1,651,207	4%
FLORIDA PENINSULA INSURANCE COMPANY	\$ 1,316,332	3%	\$ 1,343,850	4%
HERITAGE PROPERTY & CASUALTY INSURANCE COMPANY	\$ 1,520,115	4%	\$ 1,455,610	4%
OLYMPUS INSURANCE COMPANY	\$ 1,880,124	5%	\$ 1,724,381	5%
ST. JOHNS INSURANCE COMPANY, INC.	\$ 4,039,566	10%	\$ 3,544,922	9%
TOWER HILL PRIME INSURANCE COMPANY	\$ 2,576,398	6%	\$ 2,390,686	6%
UNITED PROPERTY & CASUALTY INSURANCE COMPANY	\$ 2,756,148	7%	\$ 2,894,603	8%
FEDNAT INSURANCE COMPANY	\$ 1,877,754	5%	\$ 2,023,886	5%
ALL OTHER INSURERS	\$ 17,907,035	45%	\$ 16,741,454	44%
TOTAL FOR ALL CARRIERS	\$ 39,910,710	100%	\$ 37,730,399	100%

Personal Residential Multi-Peril Homeowners Policies Assumed from Citizens					
Carrier	2017	Q1 2018			
AVATAR PROPERTY & CASUALTY INSURANCE COMPANY	674	0			
HOMEOWNERS CHOICE PROPERTY & CASUALTY INSURANCE COMPANY INC.	1,031	0			
SAFEPOINT INSURANCE COMPANY	2,573	380			
SOUTHERN OAK INSURANCE COMPANY	1,671	200			
Total	5,949	580			

Notes

- (1) QUASR data provided by the Office of Insurance Regulation
- $\hbox{(2) Includes admitted insurers (and Citizens) writing personal residential property statewide } \\$
- (3) State Farm Florida filed QUASR data as "trade secret" with the OIR beginning first quarter 2014.

 They represented 27,616 policies (44%), \$6.0B in TIV (3%) and \$29.6M in premium for commercial residential in 12/31/13
- (4) Policy type is Personal Residential Homeowners (Excl Tenant and Condo) Owner Occupied
- (5) These counties represent the 10 counties with the largest Citizens total insured value (TIV)