

## **Top 10 Insurers for Top 10 Counties**

Florida Personal Residential Property - Multi-Peril Homeowners QUASR data as of September 30, 2017

| Carrier   |  | 9/30/17<br>TIV(000's)   | Market<br>Share  |  | 9/30/16<br>TIV(000's)  | Market<br>Share  |
|---|--|---|--|--|--|--|
| Miami-Dade  |  |   |  |  |  |  |
| CITIZENS PROPERTY INSURANCE CORPORATION   | \$   | 15,023,480  | 13%  | \$   | 14,158,548   | 12%  |
| UNIVERSAL PROPERTY & CASUALTY INSURANCE COMPANY   | Ф<br>\$  | 12.248.320  | 11%  | \$   | 9,855,416  | 9%   |
| STATE FARM FLORIDA INSURANCE COMPANY  | ¢  | 10,950,705  | 10%  | \$   | 10,950,705   | 10%  |
| AIG PROPERTY CASUALTY COMPANY   | ¢<br>2   | 10,148,027  | 9%   | \$   | 10,216,659   | 9%   |
| PEOPLE'S TRUST INSURANCE COMPANY  | ¢<br>¢   | 7,417,052   | 5 %<br>7%  | ф<br>\$  | 8,252,010  | 3 <i>%</i><br>7%   |
| HERITAGE PROPERTY & CASUALTY INSURANCE COMPANY  | ¢  | 6,210,882   | 5%   | э<br>\$  | 7,698,482  | 7%   |
| PRIVILEGE UNDERWRITERS RECIPROCAL EXCHANGE  | ¢  |   | 4%   | э<br>\$  | 3,594,074  | 3%   |
|   | э<br>\$  | 4,621,111   |  |  |  |  |
| FEDERAL INSURANCE COMPANY   | ¢<br>⊅   | 3,111,167   | 3%   | \$   | 2,720,913  | 2%   |
| HOMEOWNERS CHOICE PROPERTY & CASUALTY INSURANCE COMPANY, INC.   | ¢  | 2,856,306   | 3%   | \$   | 3,168,897  | 3%   |
| FLORIDA PENINSULA INSURANCE COMPANY   | \$   | 2,622,214   | 2%   | \$   | 3,145,429  | 3%   |
| ALL OTHER INSURERS  | \$   | 38,170,133  | 34%  | \$   | 40,593,357   | 35%  |
| TOTAL FOR ALL CARRIERS  | \$   | 113,379,397   | 1 <b>00</b> %  | \$   | 114,354,490  | 100%   |
| Pinellas  |  |   |  |  |  |  |
| CITIZENS PROPERTY INSURANCE CORPORATION   | \$   | 8,505,655   | 12%  | \$   | 8,344,949  | 12%  |
| HERITAGE PROPERTY & CASUALTY INSURANCE COMPANY  | \$   | 7,025,855   | 10%  | \$   | 6,516,304  | 9%   |
| FLORIDA PENINSULA INSURANCE COMPANY   | \$   | 4,875,226   | 7%   | \$   | 4,627,964  | 7%   |
| HOMEOWNERS CHOICE PROPERTY & CASUALTY INSURANCE COMPANY, INC.   | \$   | 4,853,658   | 7%   | \$   | 5,093,927  | 7%   |
| FEDERATED NATIONAL INSURANCE COMPANY  | \$   | 4,123,586   | 6%   | \$   | 4,136,584  | 6%   |
| UNIVERSAL PROPERTY & CASUALTY INSURANCE COMPANY   | \$   | 3,971,415   | 6%   | \$   | 3,657,687  | 5%   |
| FIRST PROTECTIVE INSURANCE COMPANY  | \$   | 2,901,000   | 4%   | \$   | 2,712,402  | 4%   |
| SECURITY FIRST INSURANCE COMPANY  | \$   | 2,892,980   | 4%   | \$   | 2,638,620  | 4%   |
| UNITED PROPERTY & CASUALTY INSURANCE COMPANY  | \$   | 2,807,334   | 4%   | \$   | 2,703,192  | 4%   |
| TOWER HILL PRIME INSURANCE COMPANY  | \$   | 2,393,038   | 3%   | \$   | 2,249,833  | 3%   |
| ALL OTHER INSURERS  | \$   | 26,875,946  | 38%  | \$   | 26,624,289   | 38%  |
| TOTAL FOR ALL CARRIERS  | \$   | 71,225,694  | 100%   | \$   | 69,305,750   | 100%   |
| Broward   |  |   |  |  |  |  |
| UNIVERSAL PROPERTY & CASUALTY INSURANCE COMPANY   | \$   | 19,193,470  | 15%  | \$   | 16,461,887   | 13%  |
| STATE FARM FLORIDA INSURANCE COMPANY  | Ψ<br>\$  | 9,095,063   | 7%   | \$   | 9,095,063  | 7%   |
| FEDERATED NATIONAL INSURANCE COMPANY  | ¢  |   | 7%   | \$   | , ,  | 7%   |
|   | ф<br>Ф   | 8,352,761   |  | Ф<br>\$  | 9,324,899  |  |
| CITIZENS PROPERTY INSURANCE CORPORATION   | <b>0</b>   | 8,161,594   | <b>6%</b>  |  | 7,033,037  | <b>6%</b>  |
| HERITAGE PROPERTY & CASUALTY INSURANCE COMPANY  | \$   | 6,389,923   | 5%<br>4%   | \$<br>\$   | 7,280,235  | 6%   |
| PEOPLE'S TRUST INSURANCE COMPANY  | \$   |   |  | .5   | 6,929,528  | 5%   |
|   | •  | 5,333,926   |  |  | 1 000 000  |  |
|   | \$   | 4,338,488   | 3%   | \$   | 4,680,392  | 4%   |
| AIG PROPERTY CASUALTY COMPANY   | \$<br>\$   | 4,338,488<br>4,292,851  | 3%<br>3%   | \$<br>\$   | 4,274,532  | 4%<br>3%   |
| AIG PROPERTY CASUALTY COMPANY<br>HOMEOWNERS CHOICE PROPERTY & CASUALTY INSURANCE COMPANY, INC.  | \$<br>\$<br>\$   | 4,338,488<br>4,292,851<br>4,042,157   | 3%<br>3%<br>3%   | \$<br>\$<br>\$   | 4,274,532<br>4,622,292   | 4%<br>3%<br>4%   |
| AIG PROPERTY CASUALTY COMPANY<br>HOMEOWNERS CHOICE PROPERTY & CASUALTY INSURANCE COMPANY, INC.<br>FLORIDA PENINSULA INSURANCE COMPANY   | \$<br>\$<br>\$   | 4,338,488<br>4,292,851<br>4,042,157<br>3,866,844  | 3%<br>3%<br>3%<br>3%   | \$<br>\$<br>\$   | 4,274,532<br>4,622,292<br>4,570,952  | 4%<br>3%<br>4%<br>4%   |
| AIG PROPERTY CASUALTY COMPANY<br>HOMEOWNERS CHOICE PROPERTY & CASUALTY INSURANCE COMPANY, INC.<br>FLORIDA PENINSULA INSURANCE COMPANY<br>ALL OTHER INSURERS   | \$   | 4,338,488<br>4,292,851<br>4,042,157<br>3,866,844<br>54,185,575  | 3%<br>3%<br>3%<br>3%<br>43%  | \$<br>\$<br>\$<br>\$   | 4,274,532<br>4,622,292<br>4,570,952<br>53,156,487  | 4%<br>3%<br>4%<br>4%<br>42%  |
| AIG PROPERTY CASUALTY COMPANY<br>HOMEOWNERS CHOICE PROPERTY & CASUALTY INSURANCE COMPANY, INC.<br>FLORIDA PENINSULA INSURANCE COMPANY<br>ALL OTHER INSURERS   |  | 4,338,488<br>4,292,851<br>4,042,157<br>3,866,844  | 3%<br>3%<br>3%<br>3%   | \$<br>\$<br>\$   | 4,274,532<br>4,622,292<br>4,570,952  | 4%<br>3%<br>4%<br>4%<br>42%  |
| AIG PROPERTY CASUALTY COMPANY<br>HOMEOWNERS CHOICE PROPERTY & CASUALTY INSURANCE COMPANY, INC.<br>FLORIDA PENINSULA INSURANCE COMPANY<br>ALL OTHER INSURERS   | \$   | 4,338,488<br>4,292,851<br>4,042,157<br>3,866,844<br>54,185,575  | 3%<br>3%<br>3%<br>3%<br>43%  | \$<br>\$<br>\$<br>\$   | 4,274,532<br>4,622,292<br>4,570,952<br>53,156,487  | 4%<br>3%<br>4%<br>4%<br>42%  |
| AIG PROPERTY CASUALTY COMPANY<br>HOMEOWNERS CHOICE PROPERTY & CASUALTY INSURANCE COMPANY, INC.<br>FLORIDA PENINSULA INSURANCE COMPANY<br>ALL OTHER INSURERS<br>TOTAL FOR ALL CARRIERS<br>Palm Beach   | \$   | 4,338,488<br>4,292,851<br>4,042,157<br>3,866,844<br>54,185,575  | 3%<br>3%<br>3%<br>3%<br>43%  | \$<br>\$<br>\$<br>\$   | 4,274,532<br>4,622,292<br>4,570,952<br>53,156,487  | 4%<br>3%<br>4%<br>4%<br>42%  |
| AIG PROPERTY CASUALTY COMPANY<br>HOMEOWNERS CHOICE PROPERTY & CASUALTY INSURANCE COMPANY, INC.<br>FLORIDA PENINSULA INSURANCE COMPANY<br>ALL OTHER INSURERS<br>TOTAL FOR ALL CARRIERS<br>Palm Beach<br>UNIVERSAL PROPERTY & CASUALTY INSURANCE COMPANY  | \$<br>\$   | 4,338,488<br>4,292,851<br>4,042,157<br>3,866,844<br>54,185,575<br><b>127,252,651</b>  | 3%<br>3%<br>3%<br>43%<br>100%  | \$<br>\$<br>\$<br><b>\$</b>  | 4,274,532<br>4,622,292<br>4,570,952<br>53,156,487<br><b>127,429,303</b>  | 4%<br>3%<br>4%<br>4%<br>42%<br>100%  |
| AIG PROPERTY CASUALTY COMPANY<br>HOMEOWNERS CHOICE PROPERTY & CASUALTY INSURANCE COMPANY, INC.<br>FLORIDA PENINSULA INSURANCE COMPANY<br>ALL OTHER INSURERS<br>TOTAL FOR ALL CARRIERS<br>Palm Beach<br>UNIVERSAL PROPERTY & CASUALTY INSURANCE COMPANY<br>AIG PROPERTY CASUALTY COMPANY   | \$<br>\$<br>\$   | 4,338,488<br>4,292,851<br>4,042,157<br>3,866,844<br>54,185,575<br><b>127,252,651</b><br>16,710,148<br>16,029,971  | 3%<br>3%<br>3%<br>43%<br>100%  | \$<br>\$<br>\$<br><b>\$</b><br><b>\$</b>   | 4,274,532<br>4,622,292<br>4,570,952<br>53,156,487<br><b>127,429,303</b><br>14,573,381<br>16,883,785  | 4%<br>3%<br>4%<br>4%<br>42%<br>100%  |
| AIG PROPERTY CASUALTY COMPANY<br>HOMEOWNERS CHOICE PROPERTY & CASUALTY INSURANCE COMPANY, INC.<br>FLORIDA PENINSULA INSURANCE COMPANY<br>ALL OTHER INSURERS<br>TOTAL FOR ALL CARRIERS<br>Palm Beach<br>UNIVERSAL PROPERTY & CASUALTY INSURANCE COMPANY<br>AIG PROPERTY CASUALTY COMPANY<br>FEDERAL INSURANCE COMPANY  | \$<br>\$<br>\$   | 4,338,488<br>4,292,851<br>4,042,157<br>3,866,844<br>54,185,575<br><b>127,252,651</b><br>16,710,148  | 3%<br>3%<br>3%<br>43%<br>100%<br>10%<br>9%   | \$<br>\$<br>\$<br>\$<br>\$<br>\$<br>\$<br>\$<br>\$<br>\$<br>\$<br>\$<br>\$<br>\$<br>\$<br>\$<br>\$<br>\$<br>\$ | 4,274,532<br>4,622,292<br>4,570,952<br>53,156,487<br><b>127,429,303</b><br>14,573,381  | 4%<br>3%<br>4%<br>42%<br>100%  |
| AIG PROPERTY CASUALTY COMPANY<br>HOMEOWNERS CHOICE PROPERTY & CASUALTY INSURANCE COMPANY, INC.<br>FLORIDA PENINSULA INSURANCE COMPANY<br>ALL OTHER INSURERS<br>TOTAL FOR ALL CARRIERS<br>DIVERSAL PROPERTY & CASUALTY INSURANCE COMPANY<br>AIG PROPERTY CASUALTY COMPANY<br>FEDERAL INSURANCE COMPANY<br>FEDERAL INSURANCE COMPANY  | \$<br>\$<br>\$<br>\$<br>\$   | 4,338,488<br>4,292,851<br>4,042,157<br>3,866,844<br>54,185,575<br><b>127,252,651</b><br>16,710,148<br>16,029,971<br>14,147,526<br>12,580,387  | 3%<br>3%<br>3%<br>43%<br>100%<br>10%<br>9%<br>8%                                     | \$ \$ \$ \$ \$<br>\$ \$ \$ \$<br>\$ \$<br>\$ \$<br>\$ \$   | 4,274,532<br>4,622,292<br>4,570,952<br>53,156,487<br><b>127,429,303</b><br>14,573,381<br>16,883,785<br>12,427,286  | 4%<br>3%<br>4%<br>42%<br>100%<br>9%<br>10%<br>7%                                     |
| AIG PROPERTY CASUALTY COMPANY<br>HOMEOWNERS CHOICE PROPERTY & CASUALTY INSURANCE COMPANY, INC.<br>FLORIDA PENINSULA INSURANCE COMPANY<br>ALL OTHER INSURERS<br>TOTAL FOR ALL CARRIERS<br>DIVERSAL PROPERTY & CASUALTY INSURANCE COMPANY<br>AIG PROPERTY CASUALTY COMPANY<br>FEDERAL INSURANCE COMPANY<br>FEDERAL INSURANCE COMPANY<br>FEDERATED NATIONAL INSURANCE COMPANY<br>PRIVILEGE UNDERWRITERS RECIPROCAL EXCHANGE  | \$<br>\$<br>\$<br>\$<br>\$   | 4,338,488<br>4,292,851<br>4,042,157<br>3,866,844<br>54,185,575<br><b>127,252,651</b><br>16,710,148<br>16,029,971<br>14,147,526<br>12,580,387<br>7,445,706                           | 3%<br>3%<br>3%<br>43%<br>100%<br>10%<br>9%<br>8%<br>7%<br>4%                         | \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$   | 4,274,532<br>4,622,292<br>4,570,952<br>53,156,487<br><b>127,429,303</b><br>14,573,381<br>16,883,785<br>12,427,286<br>14,241,042<br>5,651,145   | 4%<br>3%<br>4%<br>42%<br>100%<br>9%<br>10%<br>7%<br>9%<br>3%                         |
| AIG PROPERTY CASUALTY COMPANY<br>HOMEOWNERS CHOICE PROPERTY & CASUALTY INSURANCE COMPANY, INC.<br>FLORIDA PENINSULA INSURANCE COMPANY<br>ALL OTHER INSURERS<br>TOTAL FOR ALL CARRIERS<br>DIVERSAL PROPERTY & CASUALTY INSURANCE COMPANY<br>AIG PROPERTY CASUALTY COMPANY<br>FEDERAL INSURANCE COMPANY<br>FEDERAL INSURANCE COMPANY<br>FEDERATED NATIONAL INSURANCE COMPANY<br>PRIVILEGE UNDERWRITERS RECIPROCAL EXCHANGE<br>JNITED PROPERTY & CASUALTY INSURANCE COMPANY  | \$<br>\$<br>\$<br>\$<br>\$   | 4,338,488<br>4,292,851<br>4,042,157<br>3,866,844<br>54,185,575<br><b>127,252,651</b><br>16,710,148<br>16,029,971<br>14,147,526<br>12,580,387<br>7,445,706<br>7,396,213              | 3%<br>3%<br>3%<br>43%<br>100%<br>9%<br>8%<br>7%<br>4%                                | \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$   | 4,274,532<br>4,622,292<br>4,570,952<br>53,156,487<br><b>127,429,303</b><br>14,573,381<br>16,883,785<br>12,427,286<br>14,241,042<br>5,651,145<br>7,911,141  | 4%<br>3%<br>4%<br>42%<br>100%<br>9%<br>10%<br>7%<br>9%<br>3%<br>5%                   |
| AIG PROPERTY CASUALTY COMPANY<br>HOMEOWNERS CHOICE PROPERTY & CASUALTY INSURANCE COMPANY, INC.<br>FLORIDA PENINSULA INSURANCE COMPANY<br>ALL OTHER INSURERS<br>TOTAL FOR ALL CARRIERS<br>UNIVERSAL PROPERTY & CASUALTY INSURANCE COMPANY<br>AIG PROPERTY CASUALTY COMPANY<br>FEDERAL INSURANCE COMPANY<br>FEDERAL INSURANCE COMPANY<br>FEDERATED NATIONAL INSURANCE COMPANY<br>PRIVILEGE UNDERWRITERS RECIPROCAL EXCHANGE<br>UNITED PROPERTY & CASUALTY INSURANCE COMPANY<br>TOWER HILL PRIME INSURANCE COMPANY   | \$<br>\$<br>\$<br>\$<br>\$   | 4,338,488<br>4,292,851<br>4,042,157<br>3,866,844<br>54,185,575<br><b>127,252,651</b><br>16,710,148<br>16,029,971<br>14,147,526<br>12,580,387<br>7,445,706<br>7,396,213<br>7,388,969 | 3%<br>3%<br>3%<br>43%<br>100%<br>9%<br>8%<br>7%<br>4%<br>4%                          | \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$   | 4,274,532<br>4,622,292<br>4,570,952<br>53,156,487<br><b>127,429,303</b><br>14,573,381<br>16,883,785<br>12,427,286<br>14,241,042<br>5,651,145<br>7,911,141<br>6,096,849                           | 4%<br>3%<br>4%<br>42%<br>100%<br>9%<br>10%<br>7%<br>9%<br>3%<br>5%<br>4%             |
| AIG PROPERTY CASUALTY COMPANY<br>HOMEOWNERS CHOICE PROPERTY & CASUALTY INSURANCE COMPANY, INC.<br>FLORIDA PENINSULA INSURANCE COMPANY<br>ALL OTHER INSURERS<br>TOTAL FOR ALL CARRIERS<br>DUNIVERSAL PROPERTY & CASUALTY INSURANCE COMPANY<br>AIG PROPERTY CASUALTY COMPANY<br>FEDERAL INSURANCE COMPANY<br>FEDERATED NATIONAL INSURANCE COMPANY<br>PRIVILEGE UNDERWRITERS RECIPROCAL EXCHANGE<br>UNITED PROPERTY & CASUALTY INSURANCE COMPANY<br>TOWER HILL PRIME INSURANCE COMPANY<br>STATE FARM FLORIDA INSURANCE COMPANY   | \$<br>\$<br>\$<br>\$<br>\$   | 4,338,488<br>4,292,851<br>4,042,157<br>3,866,844<br>54,185,575<br><b>127,252,651</b><br>  | 3%<br>3%<br>3%<br>43%<br>100%<br>10%<br>9%<br>8%<br>7%<br>4%<br>4%<br>4%<br>3%       | \$\$\$\$\$\$<br>\$\$<br>\$<br>\$<br>\$<br>\$<br>\$<br>\$<br>\$<br>\$<br>\$<br>\$<br>\$<br>\$<br>\$<br>\$       | 4,274,532<br>4,622,292<br>4,570,952<br>53,156,487<br><b>127,429,303</b><br>14,573,381<br>16,883,785<br>12,427,286<br>14,241,042<br>5,651,145<br>7,911,141<br>6,096,849<br>5,106,191              | 4%<br>3%<br>4%<br>42%<br>100%<br>9%<br>10%<br>7%<br>9%<br>3%<br>5%<br>4%<br>3%       |
| AIG PROPERTY CASUALTY COMPANY<br>HOMEOWNERS CHOICE PROPERTY & CASUALTY INSURANCE COMPANY, INC.<br>FLORIDA PENINSULA INSURANCE COMPANY<br>ALL OTHER INSURERS<br>TOTAL FOR ALL CARRIERS<br>DUNIVERSAL PROPERTY & CASUALTY INSURANCE COMPANY<br>AIG PROPERTY CASUALTY COMPANY<br>FEDERAL INSURANCE COMPANY<br>FEDERAL INSURANCE COMPANY<br>PRIVILEGE UNDERWRITERS RECIPROCAL EXCHANGE<br>UNITED PROPERTY & CASUALTY INSURANCE COMPANY<br>TOWER HILL PRIME INSURANCE COMPANY<br>STATE FARM FLORIDA INSURANCE COMPANY<br>EDISON INSURANCE COMPANY  | \$<br>\$<br>\$<br>\$<br>\$<br>\$<br>\$<br>\$<br>\$<br>\$<br>\$<br>\$<br>\$<br>\$<br>\$<br>\$<br>\$<br>\$<br>\$ | 4,338,488<br>4,292,851<br>4,042,157<br>3,866,844<br>54,185,575<br><b>127,252,651</b><br>  | 3%<br>3%<br>3%<br>43%<br>100%<br>10%<br>9%<br>8%<br>7%<br>4%<br>4%<br>4%<br>3%<br>3% | \$\$\$\$\$\$<br>\$\$<br>\$<br>\$<br>\$<br>\$<br>\$<br>\$<br>\$<br>\$<br>\$<br>\$<br>\$<br>\$<br>\$<br>\$       | 4,274,532<br>4,622,292<br>4,570,952<br>53,156,487<br><b>127,429,303</b><br>14,573,381<br>16,883,785<br>12,427,286<br>14,241,042<br>5,651,145<br>7,911,141<br>6,096,849<br>5,106,191<br>3,013,703 | 4%<br>3%<br>4%<br>42%<br>100%<br>9%<br>10%<br>7%<br>9%<br>3%<br>5%<br>4%<br>3%<br>2% |
| UNITED PROPERTY & CASUALTY INSURANCE COMPANY<br>AIG PROPERTY CASUALTY COMPANY<br>HOMEOWNERS CHOICE PROPERTY & CASUALTY INSURANCE COMPANY, INC.<br>FLORIDA PENINSULA INSURANCE COMPANY<br>ALL OTHER INSURERS<br>TOTAL FOR ALL CARRIERS<br>UNIVERSAL PROPERTY & CASUALTY INSURANCE COMPANY<br>AIG PROPERTY CASUALTY COMPANY<br>FEDERAL INSURANCE COMPANY<br>FEDERAL INSURANCE COMPANY<br>FEDERATED NATIONAL INSURANCE COMPANY<br>PRIVILEGE UNDERWRITERS RECIPROCAL EXCHANGE<br>UNITED PROPERTY & CASUALTY INSURANCE COMPANY<br>TOWER HILL PRIME INSURANCE COMPANY<br>STATE FARM FLORIDA INSURANCE COMPANY<br>EDISON INSURANCE COMPANY<br>ACE INSURANCE COMPANY<br>ALL OTHER INSURANCE COMPANY<br>ALL OTHER INSURERS | \$<br>\$<br>\$<br>\$<br>\$   | 4,338,488<br>4,292,851<br>4,042,157<br>3,866,844<br>54,185,575<br><b>127,252,651</b><br>  | 3%<br>3%<br>3%<br>43%<br>100%<br>10%<br>9%<br>8%<br>7%<br>4%<br>4%<br>4%<br>3%       | \$\$\$\$\$\$<br>\$\$<br>\$<br>\$<br>\$<br>\$<br>\$<br>\$<br>\$<br>\$<br>\$<br>\$<br>\$<br>\$<br>\$<br>\$       | 4,274,532<br>4,622,292<br>4,570,952<br>53,156,487<br><b>127,429,303</b><br>14,573,381<br>16,883,785<br>12,427,286<br>14,241,042<br>5,651,145<br>7,911,141<br>6,096,849<br>5,106,191              | 4%<br>3%<br>4%<br>42%<br>100%<br>9%<br>10%<br>7%<br>9%<br>3%<br>5%<br>4%<br>3%       |



## **Top 10 Insurers for Top 10 Counties**

Florida Personal Residential Property - Multi-Peril Homeowners QUASR data as of September 30, 2017

| Carrier  |         | 9/30/17<br>TIV(000's) | Market<br>Share | 9/30/16<br>TIV(000's)        | Market<br>Share |
|--|---------|-----------------------|-----------------|------------------------------|-----------------|
| Hernando   |         |                       |                 |                              |                 |
| AMERICAN INTEGRITY INSURANCE COMPANY OF FLORIDA          | \$      | 3,301,877             | 19%             | \$ 2,924,846                 | 18%             |
| CITIZENS PROPERTY INSURANCE CORPORATION                  | \$      | 3,018,152             | 18%             | \$ 3,127,548                 | 19%             |
| STATE FARM FLORIDA INSURANCE COMPANY                     | \$      | 1,769,352             | 10%             | \$ 1,769,352                 | 11%             |
| SECURITY FIRST INSURANCE COMPANY                         | \$      | 1,454,175             | 9%              | \$ 1,307,010                 | 8%              |
| HERITAGE PROPERTY & CASUALTY INSURANCE COMPANY           | \$      | 1,389,875             | 8%              | \$ 1,446,083                 | 9%              |
| UNIVERSAL PROPERTY & CASUALTY INSURANCE COMPANY          | \$      | 1,156,704             | 7%              | \$ 1,024,522                 | 6%              |
| SOUTHERN FIDELITY PROPERTY & CASUALTY, INC.              | \$      | 513,420               | 3%              | \$ 646,462                   | 4%              |
| SAFEPOINT INSURANCE COMPANY                              | \$      | 501,141               | 3%              | \$ 531,078                   | 3%              |
| FLORIDA FARM BUREAU CASUALTY INSURANCE COMPANY           | \$      | 323,202               | 2%              | \$ 324,402                   | 2%              |
| FLORIDA SPECIALTY INSURANCE COMPANY                      | \$      | 282,993               | 2%              | \$ 4,413                     | 0%              |
| ALL OTHER INSURERS                                       | \$      | 3,291,378             | 19%             | \$ 3,466,844                 | 21%             |
| TOTAL FOR ALL CARRIERS                                   | Ψ<br>\$ | 17,002,270            | 100%            | \$ 16,572,560                | 100%            |
|  | Ψ       | 17,002,210            | 10070           | φ 10,012,000                 | 10070           |
| Hillsborough   |         |                       |                 |                              |                 |
| STATE FARM FLORIDA INSURANCE COMPANY                     | \$      | 10,810,151            | 10%             | \$ 10,810,151                | 10%             |
| SECURITY FIRST INSURANCE COMPANY                         | \$      | 9,144,313             | 8%              | \$ 9,287,855                 | 9%              |
| HERITAGE PROPERTY & CASUALTY INSURANCE COMPANY           | \$      | 7,091,151             | 6%              | \$ 5,780,682                 | 5%              |
| AMERICAN INTEGRITY INSURANCE COMPANY OF FLORIDA          | \$      | 5,433,511             | 5%              | \$ 4,564,390                 | 4%              |
| TOWER HILL PRIME INSURANCE COMPANY                       | \$      | 5,129,736             | 5%              | \$ 4,516,309                 | 4%              |
| UNIVERSAL PROPERTY & CASUALTY INSURANCE COMPANY          | \$      | 4,618,218             | 4%              | \$ 4,379,858                 | 4%              |
| FEDERATED NATIONAL INSURANCE COMPANY                     | \$      | 4,613,884             | 4%              | \$ 4,773,044                 | 4%              |
| UNITED SERVICES AUTOMOBILE ASSOCIATION                   | \$      | 4,339,536             | 4%              | \$ 4,426,994                 | 4%              |
| ST. JOHNS INSURANCE COMPANY, INC.                        | \$      | 3,451,350             | 3%              | \$ 2,747,126                 | 3%              |
| FEDERAL INSURANCE COMPANY                                | \$      | 2,995,897             | 3%              | \$ 3,126,276                 | 3%              |
| ALL OTHER INSURERS                                       | \$      | 54,423,721            | 49%             | \$ 53,842,159                | 50%             |
| TOTAL FOR ALL CARRIERS                                   | \$      | 112,051,468           | 100%            | \$ 108,254,844               | 100%            |
|  |         |                       |                 |                              |                 |
| Pasco  | •       |                       |                 |                              |                 |
| UNIVERSAL PROPERTY & CASUALTY INSURANCE COMPANY          | \$      | 6,958,142             | 16%             | \$ 6,111,384                 | 15%             |
| AMERICAN INTEGRITY INSURANCE COMPANY OF FLORIDA          | \$      | 5,929,299             | 14%             | \$ 5,562,990                 | 13%             |
| SECURITY FIRST INSURANCE COMPANY                         | \$      | 4,591,770             | 11%             | \$ 4,459,163                 | 11%             |
| STATE FARM FLORIDA INSURANCE COMPANY                     | \$      | 3,501,884             | 8%              | \$ 3,501,884                 | 8%              |
| HERITAGE PROPERTY & CASUALTY INSURANCE COMPANY           | \$      | 3,301,777             | 8%              | \$ 3,214,394                 | 8%              |
| CITIZENS PROPERTY INSURANCE CORPORATION                  | \$      | 2,626,168             | 6%              | \$ 2,847,953                 | 7%              |
| TOWER HILL PRIME INSURANCE COMPANY                       | \$      | 1,505,152             | 3%              | \$ 1,234,649                 | 3%              |
| SOUTHERN FIDELITY PROPERTY & CASUALTY, INC.              | \$      | 980,820               | 2%              | \$ 1,175,974                 | 3%              |
| FLORIDA PENINSULA INSURANCE COMPANY                      | \$      | 942,808               | 2%              | \$ 965,599                   | 2%              |
| AVATAR PROPERTY & CASUALTY INSURANCE COMPANY             | \$      | 905,186               | 2%              | \$ 328,050                   | 1%              |
| ALL OTHER INSURERS                                       | \$      | 12,214,049            | 28%             | \$ 12,117,959                | 29%             |
| TOTAL FOR ALL CARRIERS                                   | \$      | 43,457,056            | 100%            | \$ 41,519,998                | 100%            |
| - O  |         |                       |                 |                              |                 |
| Sarasota<br>UNITED PROPERTY & CASUALTY INSURANCE COMPANY | \$      | 6 200 201             | 11%             | \$ 6,570,567                 | 13%             |
|  |         | 6,300,391             |                 |                              |                 |
| FIRST PROTECTIVE INSURANCE COMPANY                       | \$      | 3,673,409             | 7%              | \$ 3,430,898<br>\$ 2,875,207 | 7%              |
| TOWER HILL PRIME INSURANCE COMPANY                       | \$      | 3,298,763             | 6%              | \$ 2,875,297<br>\$ 2,662,642 | 5%              |
| ST. JOHNS INSURANCE COMPANY, INC.                        | \$      | 2,833,181             | 5%              | \$ 2,662,613                 | 5%              |
| FEDERATED NATIONAL INSURANCE COMPANY                     | \$      | 2,793,267             | 5%              | \$ 3,120,584                 | 6%              |
| ASI PREFERRED INSURANCE CORP.                            | \$      | 2,765,477             | 5%              | \$ 2,783,254                 | 5%              |
|  | \$      | 2,464,645             | 4%              | \$ 2,158,206                 | 4%              |
| AMERICAN INTEGRITY INSURANCE COMPANY OF FLORIDA          | \$      | 2,304,302             | 4%              | \$ 1,598,225                 | 3%              |
| FLORIDA PENINSULA INSURANCE COMPANY                      | \$      | 1,697,947             | 3%              | \$ 1,714,410                 | 3%              |
| PEOPLE'S TRUST INSURANCE COMPANY                         | \$      | 1,544,393             | 3%              | \$ 1,575,305                 | 3%              |
| ALL OTHER INSURERS                                       | \$      | 25,446,669            | 46%             | \$ 23,984,816                | 46%             |
| TOTAL FOR ALL CARRIERS                                   | \$      | 55,122,443            | 1 <b>00%</b>    | \$ 52,474,176                | 100%            |



## **Top 10 Insurers for Top 10 Counties**

Florida Personal Residential Property - Multi-Peril Homeowners QUASR data as of September 30, 2017

| Brevard<br>FEDERATED NATIONAL INSURANCE COMPANY | \$<br>\$ | 5,922,077  |               | _  |            |      |
|---|----------|------------|---------------|----|------------|------|
| FEDERATED NATIONAL INSURANCE COMPANY            | \$<br>\$ | 5 922 077  |               |    |            |      |
|   | \$       | 5,522,011  | 10%           | \$ | 6,398,084  | 11%  |
| STATE FARM FLORIDA INSURANCE COMPANY            | -        | 5,638,670  | 9%            | \$ | 5,638,670  | 10%  |
| UNITED PROPERTY & CASUALTY INSURANCE COMPANY    | \$       | 4,167,291  | 7%            | \$ | 4,329,193  | 7%   |
| FIRST PROTECTIVE INSURANCE COMPANY              | \$       | 3,678,583  | 6%            | \$ | 3,491,704  | 6%   |
| ST. JOHNS INSURANCE COMPANY, INC.               | \$       | 3,273,999  | 5%            | \$ | 3,307,960  | 6%   |
| UNITED SERVICES AUTOMOBILE ASSOCIATION          | \$       | 2,795,653  | 5%            | \$ | 2,747,875  | 5%   |
| UNIVERSAL PROPERTY & CASUALTY INSURANCE COMPANY | \$       | 2,635,132  | 4%            | \$ | 2,572,027  | 4%   |
| FLORIDA PENINSULA INSURANCE COMPANY             | \$       | 2,455,500  | 4%            | \$ | 2,027,845  | 3%   |
| SECURITY FIRST INSURANCE COMPANY                | \$       | 2,127,154  | 4%            | \$ | 2,014,227  | 3%   |
| PEOPLE'S TRUST INSURANCE COMPANY                | \$       | 1,838,986  | 3%            | \$ | 2,232,361  | 4%   |
| ALL OTHER INSURERS                              | \$       | 25,423,550 | 42%           | \$ | 23,498,809 | 40%  |
| TOTAL FOR ALL CARRIERS                          | \$       | 59,956,596 | 100%          | \$ | 58,258,755 | 100% |
|   |          |            |               |    |            |      |
| Manatee   |          |            |               |    |            |      |
| ST. JOHNS INSURANCE COMPANY, INC.               | \$       | 3,777,344  | 10%           | \$ | 3,371,672  | 9%   |
| UNITED PROPERTY & CASUALTY INSURANCE COMPANY    | \$       | 2,829,624  | 7%            | \$ | 2,849,866  | 8%   |
| TOWER HILL PRIME INSURANCE COMPANY              | \$       | 2,545,167  | 7%            | \$ | 2,060,982  | 6%   |
| ASI PREFERRED INSURANCE CORP.                   | \$       | 2,441,056  | 6%            | \$ | 2,243,278  | 6%   |
| FEDERATED NATIONAL INSURANCE COMPANY            | \$       | 1,954,307  | 5%            | \$ | 2,110,473  | 6%   |
| OLYMPUS INSURANCE COMPANY                       | \$       | 1,791,963  | 5%            | \$ | 1,699,850  | 5%   |
| FIRST PROTECTIVE INSURANCE COMPANY              | \$       | 1,714,380  | 4%            | \$ | 1,595,672  | 4%   |
| AMERICAN INTEGRITY INSURANCE COMPANY OF FLORIDA | \$       | 1,713,105  | 4%            | \$ | 1,541,162  | 4%   |
| HERITAGE PROPERTY & CASUALTY INSURANCE COMPANY  | \$       | 1,473,485  | 4%            | \$ | 1,495,553  | 4%   |
| FLORIDA PENINSULA INSURANCE COMPANY             | \$       | 1,335,416  | 3%            | \$ | 1,345,632  | 4%   |
| ALL OTHER INSURERS                              | \$       | 17,240,075 | 44%           | \$ | 16,551,956 | 45%  |
| TOTAL FOR ALL CARRIERS                          | \$       | 38,815,922 | 1 <b>00</b> % | \$ | 36,866,095 | 100% |

| Personal Residential Multi-Peril Homeowners Policies Assumed from Citizens |        |         |  |  |  |
|--|--------|---------|--|--|--|
| Carrier  | 2016   | 3Q 2017 |  |  |  |
| ANCHOR PROPERTY & CASUALTY INSURANCE COMPANY                               | 2,270  | 0       |  |  |  |
| AVATAR PROPERTY & CASUALTY INSURANCE COMPANY                               | 1,303  | 674     |  |  |  |
| HERITAGE PROPERTY & CASUALTY INSURANCE COMPANY                             | 8,394  | 0       |  |  |  |
| HOMEOWNERS CHOICE PROPERTY & CASUALTY INSURANCE COMPANY INC.               | 1,903  | 1,031   |  |  |  |
| SAFEPOINT INSURANCE COMPANY  | 4,607  | 2,573   |  |  |  |
| SOUTHERN FIDELITY INSURANCE COMPANY  | 920    | 0       |  |  |  |
| SOUTHERN OAK INSURANCE COMPANY   | 2,055  | 1,671   |  |  |  |
| GRAND TOTAL  | 21,452 | 5,949   |  |  |  |

Notes:

(1) QUASR data provided by the Office of Insurance Regulation

(2) Includes admitted insurers (and Citizens) writing personal residential property statewide

(3) State Farm Florida filed QUASR data as "trade secret" with the OIR beginning first quarter 2014.

(4) Policy type is Personal Residential - Homeowners (Excl Tenant and Condo) - Owner Occupied

(5) These counties represent the 10 counties with the largest Citizens total insured value