## Corporate Analytics Business Overview

September 30, 2019 Report



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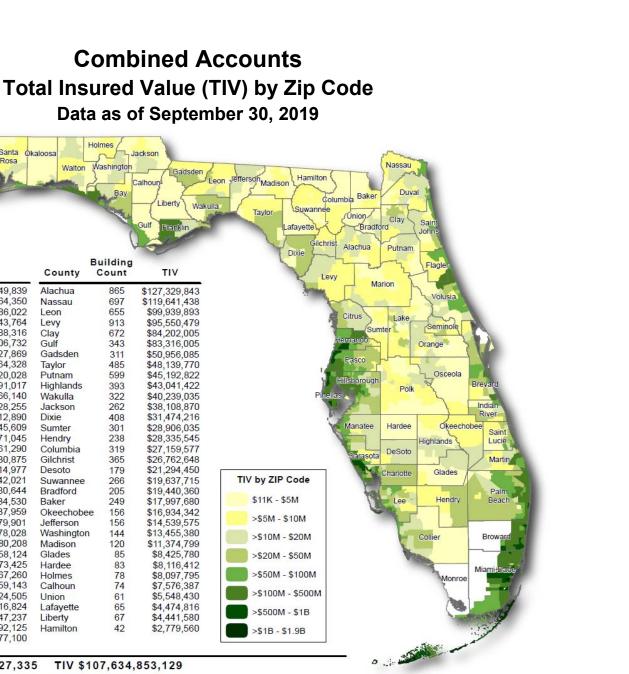
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## **Combined Accounts**





TOTAL: Building Count 427,335 TIV \$107,634,853,129

Escambia

Building

Count

103,814

74,540

55,986

38,151

15,187

19,372

13,022

16,416

13,406

10.349

7.828

5.909

3,633

4,751

3,349

3,886

2,964

1,782

1,906

2,419

1,794

1,739

1,524

1,532

1,313

2,391

1,117

1,495

694

503

1,693

1,417

659

616

County

Miami-Dade

Palm Beach

Hillsborough

Hernando

Sarasota

Brevard

Manatee

Collier

Volusia

Walton

Orange

Indian River

Santa Rosa

Saint Johns

Duval

Martin

Citrus

Polk

Flagler

Franklin

Marion

Osceola

Seminole

Lake

Okaloosa

Bay

Escambia

Charlotte

Saint Lucie

Broward

Pinellas

Monroe

Pasco

Lee

Santa

Rosa

TIV

\$28,959,149,839

\$18,063,864,350

\$13,836,086,022

\$9,565,943,764

\$6,307,788,316

\$4,793,206,732

\$3,790,227,869

\$3,612,464,328

\$3,608,620,028

\$2,144,591,017

\$1,750,866,140

\$1,113,528,255

\$1,108,212,890

\$1,019,945,609

\$1,007,071,045

\$798,861,290

\$502,330,875

\$473.314.977

\$401.342.021

\$392,780,644

\$372,034,530

\$339,737,959

\$336,179,901

\$283,378,028

\$275,880,208

\$269,958,124

\$211,473,425

\$185,067,260

\$165,259,143

\$160,124,505

\$159,616,824

\$147,147,237

\$138,792,125

\$137,577,100

Ókaloosa

County

Alachua

Nassau

Leon

Levy

Clay

Gulf

Taylor

Putnam

Wakulla

Jackson

Dixie

Sumter

Hendry

Columbia

Suwannee

Bradford

Jefferson

Madison

Glades

Hardee

Holmes

Calhoun

Lafayette

Hamilton

Union

Liberty

Baker

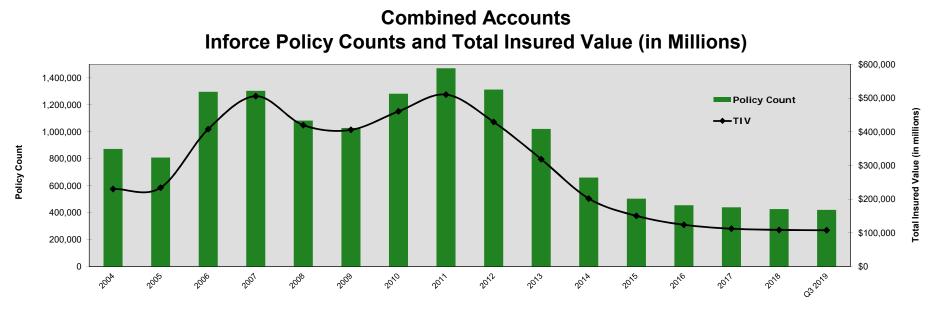
Gilchrist

Desoto

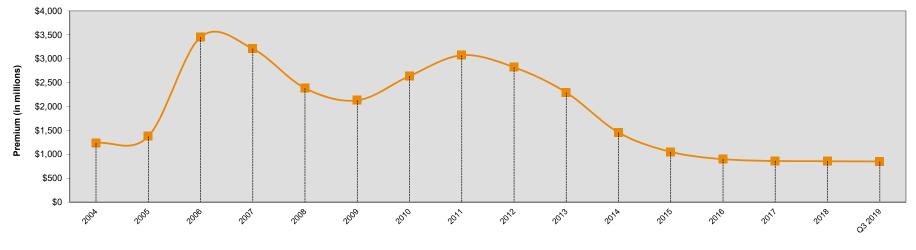
Highlands

Gadsden





**Inforce Premium (in Millions)** 



Note: Excludes takeout policies



PASCO

LEE

0 (3 **200**5)

PALM BEACH

## Combined Accounts High Volume Counties Data as of September 30, 2019

| County       | Policy<br>Count | % of Total<br>Policy Count | Inforce<br>Total Insured Value | Inforce<br>Premium |
|--------------|-----------------|----------------------------|--------------------------------|--------------------|
| Broward      | 73,719          | 17%                        | \$18,063,864,350               | \$163,478,521      |
| Hernando     | 13,018          | 3%                         | \$3,790,227,869                | \$14,843,606       |
| Hillsborough | 19,290          | 5%                         | \$4,793,206,732                | \$24,720,916       |
| Lee          | 10,085          | 2%                         | \$2,144,591,017                | \$14,628,125       |
| Miami-Dade   | 102,735         | 24%                        | \$28,959,149,839               | \$307,371,662      |
| Monroe       | 14,374          | 3%                         | \$6,307,788,316                | \$57,359,494       |
| Palm Beach   | 36,920          | 9%                         | \$9,565,943,764                | \$79,436,929       |
| Pasco        | 16,097          | 4%                         | \$3,612,464,328                | \$17,838,344       |
| Pinellas     | 55,653          | 13%                        | \$13,836,086,022               | \$76,735,794       |
| Sarasota     | 13,336          | 3%                         | \$3,608,620,028                | \$18,904,774       |
| All Other    | 66,105          | 16%                        | \$12,952,910,864               | \$73,914,835       |
| Total        | 421,332         | 100%                       | \$107,634,853,129              | \$849,233,000      |

#### Notes:

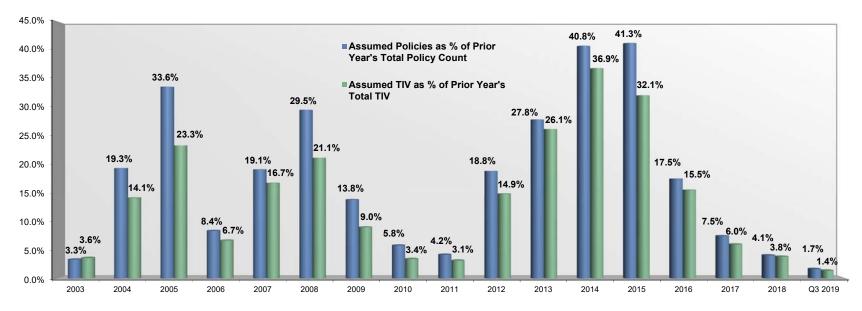
 Total Insured Value for personal residential multi-peril policies includes Coverages A, B, C and D, except for DP-1/MDP-1 policies, which include Coverages A and C only. All commercial policy forms include building coverage, other structure coverage and business personal property.

2) Excludes takeout policies

3) For commercial policies with buildings in multiple counties, policy count and premium are assigned based on the location of the first risk listed on the policy. Total Insured Value is reported at the risk level.



## Depopulation Study Policies Taken Out Relative to Citizens Inforce Policies

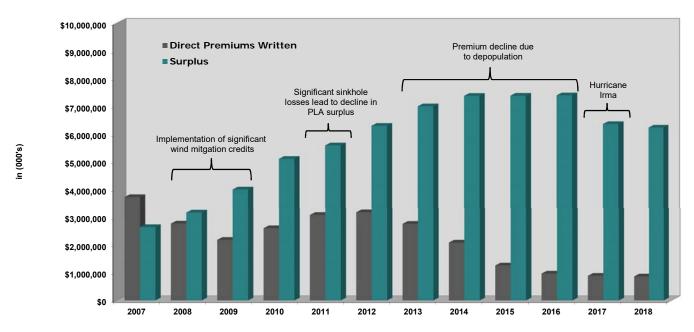


| Year    | Total Participating<br>Companies | Total<br>Policies<br>Assumed | Citizens<br>Inforce<br>Policies | Assumed Policies as %<br>of Prior Year's Total<br>Policy Count | Total Insured Value (TIV)<br>Assumed | Citizens Inforce<br>Total Insured Value | Assumed TIV as % of<br>Prior Year's Total TIV |
|---------|----------------------------------|------------------------------|---------------------------------|--|--------------------------------------|---|---|
| 2003    | 1                                | 28,219                       | 820,223                         | 3.3%   | \$8,140,681,906                      | \$217,450,883,067                       | 3.6%  |
| 2004    | 4                                | 158,416                      | 873,936                         | 19.3%  | \$30,663,076,480                     | \$230,402,084,769                       | 14.1%   |
| 2005    | 10                               | 293,684                      | 809,949                         | 33.6%  | \$53,658,840,059                     | \$234,214,472,531                       | 23.3%   |
| 2006    | 4                                | 67,853                       | 1,298,428                       | 8.4%   | \$15,637,589,369                     | \$407,948,066,525                       | 6.7%  |
| 2007    | 7                                | 247,923                      | 1,304,949                       | 19.1%  | \$68,259,426,361                     | \$505,881,754,032                       | 16.7%   |
| 2008    | 14                               | 385,084                      | 1,084,237                       | 29.5%  | \$106,870,490,165                    | \$419,883,779,112                       | 21.1%   |
| 2009    | 11                               | 149,645                      | 1,029,214                       | 13.8%  | \$37,784,506,743                     | \$405,990,629,344                       | 9.0%  |
| 2010    | 6                                | 59,792                       | 1,283,538                       | 5.8%   | \$13,888,913,857                     | \$460,703,299,504                       | 3.4%  |
| 2011    | 3                                | 53,577                       | 1,472,391                       | 4.2%   | \$14,473,700,490                     | \$510,675,120,913                       | 3.1%  |
| 2012    | 7                                | 277,002                      | 1,314,811                       | 18.8%  | \$75,927,165,347                     | \$429,424,399,130                       | 14.9%   |
| 2013    | 18                               | 365,767                      | 1,021,694                       | 27.8%  | \$112,265,410,122                    | \$318,887,485,544                       | 26.1%   |
| 2014    | 21                               | 416,623                      | 661,161                         | 40.8%  | \$117,530,082,371                    | \$201,957,396,325                       | 36.9%   |
| 2015    | 14                               | 272,785                      | 503,865                         | 41.3%  | \$64,830,051,559                     | \$150,495,190,065                       | 32.1%   |
| 2016    | 11                               | 88,000                       | 455,843                         | 17.5%  | \$23,362,914,453                     | \$124,063,055,743                       | 15.5%   |
| 2017    | 7                                | 34,008                       | 440,406                         | 7.5%   | \$7,435,411,434                      | \$112,309,524,847                       | 6.0%  |
| 2018    | 4                                | 17,905                       | 427,397                         | 4.1%   | \$4,307,930,768                      | \$108,896,296,069                       | 3.8%  |
| Q3 2019 | 2                                | 7,075                        | 421,332                         | 1.7%   | \$1,503,228,848                      | \$107,634,853,129                       | 1.4%  |

Note: The number of assumed policies does not account for any opt-out policies reported after the assumption date



### Combined Accounts Direct Premiums Written to Surplus

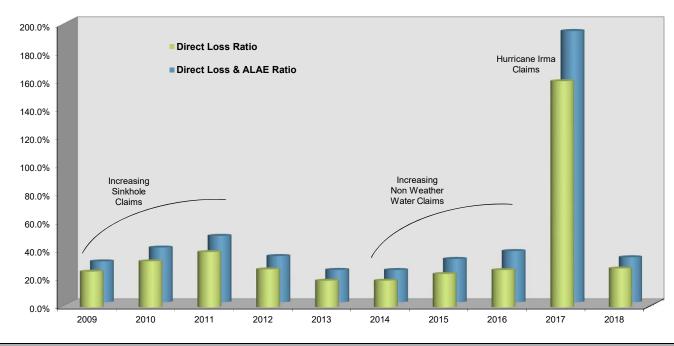


|      | Personal Lines Account |                           | Commercial Line       | Commercial Lines Account  |                       | count                     | Combin                | ed                        |
|------|------------------------|---------------------------|-----------------------|---------------------------|-----------------------|---------------------------|-----------------------|---------------------------|
|      | Surplus<br>(in 000's)  | Gross<br>Writing<br>Ratio | Surplus<br>(in 000's) | Gross<br>Writing<br>Ratio | Surplus<br>(in 000's) | Gross<br>Writing<br>Ratio | Surplus<br>(in 000's) | Gross<br>Writing<br>Ratio |
| 2007 | \$1,156,822            | 1.59                      | \$601,965             | 0.94                      | \$884,420             | 1.48                      | \$2,643,208           | 1.41                      |
| 2008 | \$1,346,625            | 0.92                      | \$818,354             | 0.44                      | \$1,005,795           | 1.16                      | \$3,170,774           | 0.87                      |
| 2009 | \$1,522,603            | 0.60                      | \$940,048             | 0.25                      | \$1,530,355           | 0.67                      | \$3,993,006           | 0.55                      |
| 2010 | \$1,709,127            | 0.75                      | \$1,060,492           | 0.20                      | \$2,331,915           | 0.48                      | \$5,101,534           | 0.51                      |
| 2011 | \$1,698,602            | 1.00                      | \$1,203,317           | 0.17                      | \$2,686,222           | 0.44                      | \$5,588,141           | 0.55                      |
| 2012 | \$2,008,861            | 0.87                      | \$1,343,384           | 0.15                      | \$2,942,912           | 0.42                      | \$6,295,157           | 0.51                      |
| 2013 | \$2,336,313            | 0.60                      | \$1,469,432           | 0.13                      | \$3,202,463           | 0.37                      | \$7,008,209           | 0.39                      |
| 2014 | \$2,487,564            | 0.37                      | \$1,559,434           | 0.10                      | \$3,337,030           | 0.30                      | \$7,384,027           | 0.28                      |
| 2015 | \$2,472,909            | 0.22                      | \$1,641,382           | 0.04                      | \$3,275,401           | 0.20                      | \$7,389,692           | 0.17                      |
| 2016 | \$2,438,797            | 0.19                      | \$1,701,468           | 0.02                      | \$3,261,537           | 0.14                      | \$7,401,802           | 0.13                      |
| 2017 | \$1,886,040            | 0.26                      | \$1,738,657           | 0.01                      | \$2,734,603           | 0.14                      | \$6,359,300           | 0.14                      |
| 2018 | \$1,755,547            | 0.30                      | \$1,751,599           | 0.01                      | \$2,723,583           | 0.12                      | \$6,230,729           | 0.14                      |

Note: Only year end data is provided in this exhibit and is typically available by the start of the second quarter



## Combined Accounts Accident Year Loss Ratio and Loss & ALAE Ratio Comparison



|      | Direct Premiums Earned | Direct Losses Incurred | Direct ALAE Incurred | Direct Loss Ratio | Direct Loss &<br>ALAE Ratio |
|------|------------------------|------------------------|----------------------|-------------------|-----------------------------|
| 2009 | \$2,220,604,024        | \$567,116,889          | \$81,769,157         | 25.5%             | 29.2%                       |
| 2010 | \$2,339,673,553        | \$769,320,571          | \$145,333,985        | 32.9%             | 39.1%                       |
| 2011 | \$2,818,438,093        | \$1,113,497,905        | \$222,863,719        | 39.5%             | 47.4%                       |
| 2012 | \$2,998,624,397        | \$814,493,513          | \$175,912,202        | 27.2%             | 33.0%                       |
| 2013 | \$2,611,371,879        | \$497,743,866          | \$106,868,058        | 19.1%             | 23.2%                       |
| 2014 | \$2,026,798,209        | \$387,189,280          | \$80,571,906         | 19.1%             | 23.1%                       |
| 2015 | \$1,269,794,297        | \$302,848,380          | \$90,440,326         | 23.9%             | 31.0%                       |
| 2016 | \$983,330,894          | \$262,339,404          | \$97,498,237         | 26.7%             | 36.6%                       |
| 2017 | \$873,090,231          | \$1,401,607,332        | \$278,772,906        | 160.5%            | 192.5%                      |
| 2018 | \$857,535,464          | \$238,192,092          | \$37,612,965         | 27.8%             | 32.2%                       |

#### Notes:

1) Direct Losses and Allocated Loss Adjustment Expenses (ALAE) include Incurred but Not Reported Reserves (IBNR)

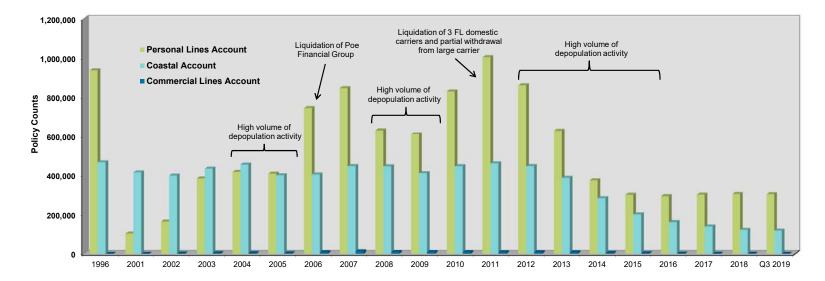
2) Reported information is year-to-date

3) Direct Premiums Earned are net of takeouts

4) Only year end data is provided in this exhibit and is typically available by the start of the second quarter



#### Combined Accounts Policy Counts<sup>1</sup> by Account and Year Data as of September 30, 2019



|                     | Personal Lines<br>Account | Coastal<br>Account | Commercial<br>Lines Account | Total     |         | Personal Lines<br>Account | Coastal<br>Account | Commercial<br>Lines Account | Total  |
|---------------------|---------------------------|--------------------|-----------------------------|-----------|---------|---------------------------|--------------------|-----------------------------|--------|
| 1996                | 936,837                   | 465,739            | 0                           | 1,402,576 | 2010    | 829,406                   | 445,679            | 8,453                       | 1,283, |
| 2001                | 102,792                   | 414,123            | 198                         | 517,113   | 2011    | 1,003,856                 | 460,161            | 8,374                       | 1,472, |
| 2002                | 164,274                   | 397,676            | 2,157                       | 564,107   | 2012    | 860,502                   | 446,163            | 8,146                       | 1,314, |
| 2003                | 383,283                   | 433,077            | 3,863                       | 820,223   | 2013    | 627,391                   | 386,688            | 7,615                       | 1,021, |
| 2004                | 416,521                   | 453,765            | 3,650                       | 873,936   | 2014    | 373,617                   | 282,863            | 4,681                       | 661,   |
| 2005                | 407,387                   | 399,417            | 3,145                       | 809,949   | 2015    | 299,902                   | 200,842            | 3,121                       | 503,   |
| 2006 <sup>(2)</sup> | 743,592                   | 403,509            | 8,347                       | 1,298,428 | 2016    | 293,118                   | 160,834            | 1,891                       | 455,8  |
| 2007                | 845,857                   | 446,184            | 12,908                      | 1,304,949 | 2017    | 300,507                   | 138,591            | 1,308                       | 440,4  |
| 2008                | 629,467                   | 445,200            | 9,570                       | 1,084,237 | 2018    | 304,507                   | 121,971            | 919                         | 427,   |
| 2009                | 609,652                   | 410,436            | 9,126                       | 1,029,214 | Q3 2019 | 302,864                   | 117,701            | 767                         | 421,   |

#### Notes:

1) Excludes takeout policies

2) In 2006, there were 142,980 policies assumed from the Poe Financial Group included in Citizens' total policy count. As these policies remained on the Poe system at the end of that calendar year, they are not allocated at the account level.



## Combined Accounts South Florida Concentration Trend Data as of September 30, 2019

PALMBEACH

BROWARD

MIAMI-DADE

| Year    | Policy<br>Count | % of<br>Citizens'<br>Statewide<br>Total | Inforce Total<br>Insured Value | % of<br>Citizens'<br>Statewide<br>Total | Inforce<br>Premium | % of<br>Citizens'<br>Statewide<br>Total |
|---------|-----------------|---|--------------------------------|---|--------------------|---|
| 2011    | 633,311         | 43%                                     | \$252,341,776,265              | 49%                                     | \$1,692,071,367    | 55%                                     |
| 2012    | 580,633         | 44%                                     | \$215,915,313,021              | 50%                                     | \$1,628,289,248    | 58%                                     |
| 2013    | 460,814         | 45%                                     | \$166,705,951,031              | 52%                                     | \$1,349,757,432    | 59%                                     |
| 2014    | 310,213         | 47%                                     | \$107,052,337,202              | 53%                                     | \$864,383,319      | 59%                                     |
| 2015    | 250,863         | 50%                                     | \$80,888,476,322               | 54%                                     | \$636,491,523      | 61%                                     |
| 2016    | 230,238         | 51%                                     | \$67,890,798,018               | 55%                                     | \$565,589,578      | 63%                                     |
| 2017    | 224,883         | 51%                                     | \$61,344,325,894               | 55%                                     | \$555,311,217      | 65%                                     |
| 2018    | 216,832         | 51%                                     | \$61,628,255,510               | 55%                                     | \$554,095,894      | 65%                                     |
| Q3 2019 | 213,374         | 51%                                     | \$56,588,957,953               | 53%                                     | \$550,287,112      | 65%                                     |

#### Notes:

1) Total Insured Value for personal residential multi-peril policies includes Coverages A, B, C and D, except for DP-1/MDP-1 policies, which include Coverages A and C only. All commercial policy forms include building coverage, other structure coverage and business personal property.

2) Excludes takeout policies

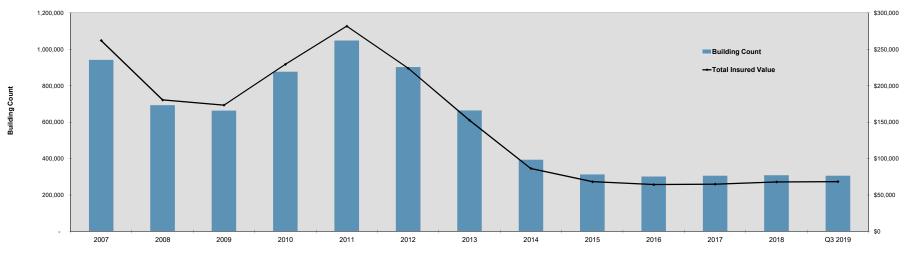
3) For commercial policies with buildings in multiple counties, policy count and premium are assigned based on the location of the first risk listed on the policy. Total exposure is reported at the risk level.4) Includes Broward, Miami-Dade & Palm Beach counties



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Total Insured Value

#### Combined Accounts - PLA and CLA Policy and Total Insured Value (TIV) Trends Data as of September 30, 2019



|                                  | PLA             |                   |                       |                   | CLA             |                   |                       |                   | Total           |                   |                       |                   |
|----------------------------------|-----------------|-------------------|-----------------------|-------------------|-----------------|-------------------|-----------------------|-------------------|-----------------|-------------------|-----------------------|-------------------|
|                                  | Policy<br>Count | Building<br>Count | Premium<br>(millions) | TIV<br>(millions) | Policy<br>Count | Building<br>Count | Premium<br>(millions) | TIV<br>(millions) | Policy<br>Count | Building<br>Count | Premium<br>(millions) | TIV<br>(millions) |
| 2007                             | 845,857         | 845,857           | \$1,455               | \$184,780         | 12,908          | 96,465            | \$534                 | \$77,316          | 858,765         | 942,322           | \$1,990               | \$262,096         |
| 2008                             | 629,467         | 629,467           | \$925                 | \$126,127         | 9,570           | 63,993            | \$332                 | \$54,379          | 639,037         | 693,460           | \$1,258               | \$180,505         |
| 2009                             | 609,652         | 609,652           | \$842                 | \$122,185         | 9,126           | 53,717            | \$247                 | \$51,156          | 618,778         | 663,369           | \$1,090               | \$173,342         |
| 2010                             | 829,406         | 829,406           | \$1,272               | \$186,028         | 8,453           | 47,163            | \$220                 | \$43,419          | 837,859         | 876,569           | \$1,492               | \$229,447         |
| 2011                             | 1,003,856       | 1,003,856         | \$1,667               | \$241,179         | 8,374           | 44,221            | \$207                 | \$40,585          | 1,012,230       | 1,048,077         | \$1,874               | \$281,765         |
| 2012                             | 860,502         | 860,502           | \$1,417               | \$184,205         | 8,146           | 41,899            | \$205                 | \$39,842          | 868,648         | 902,401           | \$1,622               | \$224,048         |
| 2013                             | 627,391         | 627,391           | \$1,015               | \$115,420         | 7,615           | 37,120            | \$198                 | \$37,081          | 635,006         | 664,511           | \$1,213               | \$152,501         |
| 2014                             | 373,617         | 373,617           | \$596                 | \$66,060          | 4,681           | 20,309            | \$100                 | \$20,282          | 378,298         | 393,926           | \$696                 | \$86,342          |
| 2015                             | 299,902         | 299,902           | \$453                 | \$55,277          | 3,121           | 12,865            | \$56                  | \$12,958          | 303,023         | 312,767           | \$509                 | \$68,235          |
| 2016                             | 293,118         | 293,118           | \$446                 | \$55,810          | 1,891           | 8,075             | \$35                  | \$8,448           | 295,009         | 301,193           | \$481                 | \$64,258          |
| 2017                             | 300,507         | 300,507           | \$486                 | \$59,827          | 1,308           | 5,184             | \$21                  | \$5,049           | 301,815         | 305,691           | \$507                 | \$64,876          |
| 2018                             | 304,507         | 304,507           | \$525                 | \$64,272          | 919             | 3,502             | \$15                  | \$3,619           | 305,426         | 308,009           | \$540                 | \$67,891          |
| Q3 2019                          | 302,864         | 302,864           | \$530                 | \$65,373          | 767             | 2,917             | \$12                  | \$3,030           | 303,631         | 305,781           | \$542                 | \$68,403          |
| % Change from 2018 to<br>Q3 2019 | -0.5%           | -0.5%             | 0.9%                  | 1.7%              | -16.5%          | -16.7%            | -16.8%                | -16.3%            | -0.6%           | -0.7%             | 0.4%                  | 0.8%              |

#### Notes:

1) Total Insured Value for personal residential multi-peril DP-1 and MDP-1 policies includes only Coverages A and C, which is the liability for these policy types as provided in the Rating Manual. All other personal residential policy forms include Coverages A, B, C and D. Commercial policy forms include building coverage, other structure coverage, and business personal property. Commercial non-residential multi-peril policies no longer include business income/extra expense beginning with June 2012 renewals and May 2012 new business.

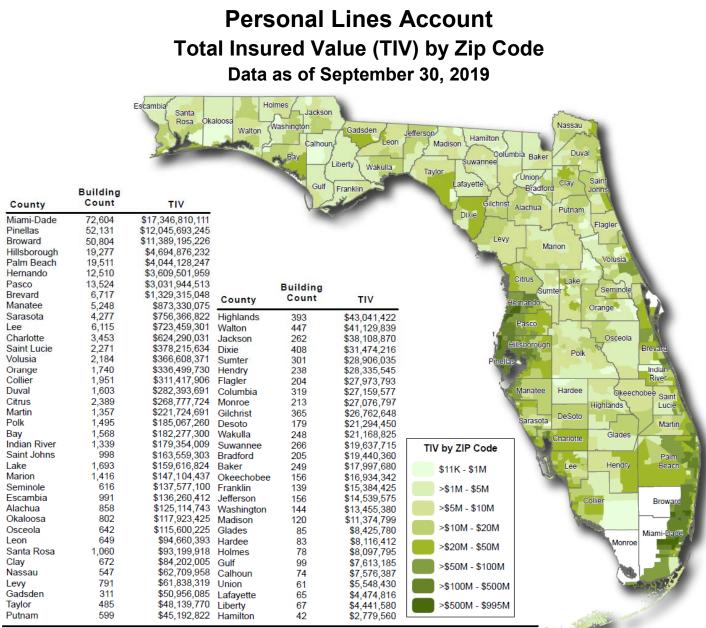
2) Excludes takeout policies

3) Within the CLA data, commercial non-residential wind-only (CIW) counts are policy counts; building counts are unavailable. The product was phased out during 2009, with no policies remaining inforce as of 12/31/09. The commercial non-residential multi-peril program was introduced in November 2008.



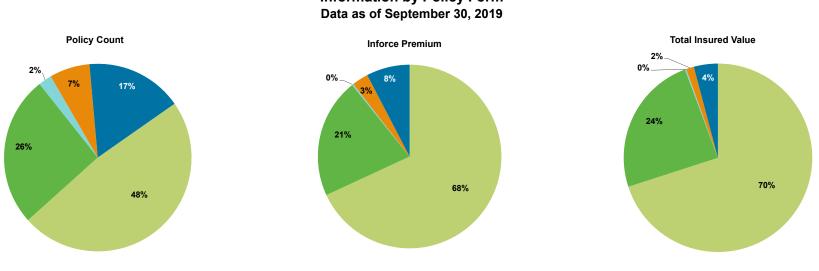
# Account Information Personal Lines Account (PLA)





TOTAL: Building Count 302,864 TIV \$65,373,173,103





## Personal Lines Account Information by Policy Form

HO-3 HO-4 HO-6 HO-8 DP-1 DP-3 MHO-3 MHO-4 MDP-1 TOTAL **Policy Count** 141,786 6.204 21,303 1,287 15,406 64,540 27,660 900 23.778 302,864 **Building Count** 141,786 6,204 21,303 1,287 15,406 27,660 900 23,778 302,864 64,540 Inforce Premium \$360,589,560 \$933,798 \$15,362,568 \$2,082,771 \$19,854,138 \$92,472,429 \$28,306,870 \$287,685 \$12,237,282 \$532,127,101 **Total Insured Value** \$45,539,108,733 \$128,647,030 \$857,064,752 \$280,039,554 \$3,493,609,992 \$12,349,733,436 \$1,781,335,787 \$19,389,815 \$924,244,004 \$65,373,173,103

Condo Unit Owners

Mobile Home

#### Notes:

1) Chart classifications: Homeowners = HO-3 + HO-8, Dwelling = DP-1 + DP-3, Tenant = HO-4 + MHO-4, Mobile Home = MHO-3 + MDP-1

Homeowners

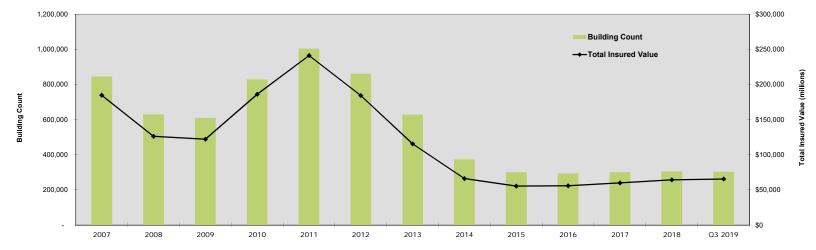
Dwelling

2) Total Insured Value for DP-1 and MDP-1 policies includes only Coverages A and C, which is the liability for these policy types as provided in the Rating Manual. All other policy forms include Coverages A, B, C and D.

Tenant



#### Personal Lines Account Policy and Total Insured Value (TIV) Trends Data as of September 30, 2019



|                               |                 | PLA Personal Reside | ntial (Multi-Peril only) |                   |
|-------------------------------|-----------------|---------------------|--------------------------|-------------------|
|                               | Policy<br>Count | Building<br>Count   | Premium<br>(millions)    | TIV<br>(millions) |
| 2007                          | 845,857         | 845,857             | \$1,455                  | \$184,780         |
| 2008                          | 629,467         | 629,467             | \$925                    | \$126,127         |
| 2009                          | 609,652         | 609,652             | \$842                    | \$122,185         |
| 2010                          | 829,406         | 829,406             | \$1,272                  | \$186,028         |
| 2011                          | 1,003,856       | 1,003,856           | \$1,667                  | \$241,179         |
| 2012                          | 860,502         | 860,502             | \$1,417                  | \$184,205         |
| 2013                          | 627,391         | 627,391             | \$1,015                  | \$115,420         |
| 2014                          | 373,617         | 373,617             | \$596                    | \$66,060          |
| 2015                          | 299,902         | 299,902             | \$453                    | \$55,277          |
| 2016                          | 293,118         | 293,118             | \$446                    | \$55,810          |
| 2017                          | 300,507         | 300,507             | \$486                    | \$59,827          |
| 2018                          | 304,507         | 304,507             | \$525                    | \$64,272          |
| Q3 2019                       | 302,864         | 302,864             | \$530                    | \$65,373          |
| % Change from 2018 to Q3 2019 | -0.5%           | -0.5%               | 0.9%                     | 1.7%              |

#### Notes:

1) Total Insured Value for personal residential multi-peril DP-1 and MDP-1 policies includes only Coverages A and C, which is the liability for these policy types as provided in the Rating Manual. All other personal residential policy forms include Coverages A, B, C and D.

2) For PLA, number of buildings is equal to the number of policies



## Personal Lines Account High Volume Counties by Total Insured Value (in 000's) Data as of September 30, 2019

76% of PLA Total Insured Value is in the top 5 counties

## 90% of PLA Total Insured Value is in the top 10 counties

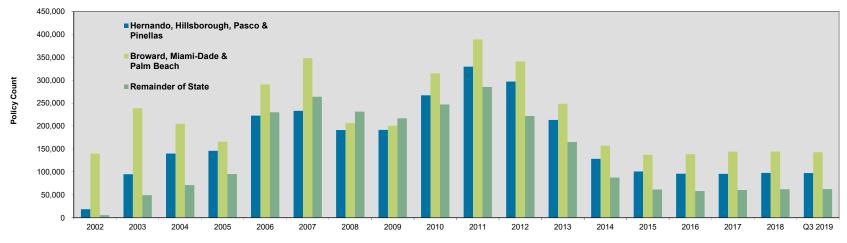
| County       | Total Insured Value |     |
|--------------|---------------------|-----|
| Miami-Dade   | \$17,346,810        |     |
| Pinellas     | \$12,045,693        |     |
| Broward      | \$11,389,195        |     |
| Hillsborough | \$4,694,876         |     |
| Palm Beach   | \$4,044,128         |     |
| Top 5 Total  | \$49,520,703        | 76% |
| Hernando     | \$3,609,502         |     |
| Pasco        | \$3,031,945         |     |
| Brevard      | \$1,329,315         |     |
| Manatee      | \$873,330           |     |
| Sarasota     | \$756,367           |     |
| Top 10 Total | \$59,121,161        | 90% |
| State Total  | \$65,373,173        |     |

Notes:

1) Total Insured Value for personal residential multi-peril DP-1 and MDP-1 policies includes only Coverages A and C, which is the liability for these policy types as provided in the Rating Manual. All other personal residential policy forms includes Coverages A, B, C and D.



### Personal Lines Account Regional Concentrated Policy Growth Data as of September 30, 2019

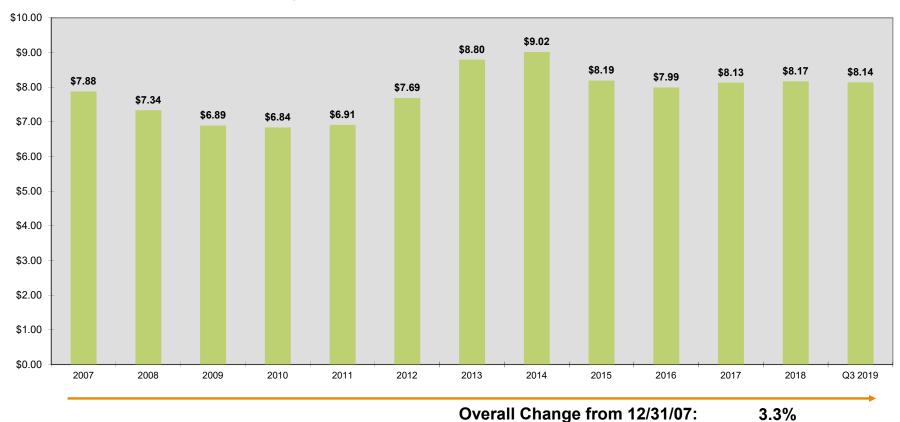


The chart above highlights concentrated total insured value and growth in South Florida (Broward, Miami-Dade and Palm Beach counties) and areas of Florida with increased sinkhole activity (Hernando, Hillsborough, Pasco, and Pinellas counties) as compared to the remaining 60 counties.

|         | Hernando, Hillsborough,<br>Pasco & Pinellas | % of<br>Total | Broward, Miami-Dade<br>& Palm Beach | % of<br>Total | Remainder of State | % of<br>Total |
|---------|---|---------------|-------------------------------------|---------------|--------------------|---------------|
| 2002    | 18,552                                      | 11%           | 140,074                             | 85%           | 5,648              | 3%            |
| 2003    | 95,052                                      | 25%           | 239,008                             | 62%           | 49,223             | 13%           |
| 2004    | 140,184                                     | 34%           | 204,963                             | 49%           | 71,375             | 17%           |
| 2005    | 145,923                                     | 36%           | 165,912                             | 41%           | 95,552             | 23%           |
| 2006    | 222,941                                     | 30%           | 290,585                             | 39%           | 230,066            | 31%           |
| 2007    | 233,242                                     | 28%           | 348,390                             | 41%           | 264,225            | 31%           |
| 2008    | 191,387                                     | 30%           | 206,469                             | 33%           | 231,611            | 37%           |
| 2009    | 191,763                                     | 31%           | 200,928                             | 33%           | 216,961            | 36%           |
| 2010    | 267,054                                     | 32%           | 315,146                             | 38%           | 247,206            | 30%           |
| 2011    | 329,723                                     | 33%           | 388,911                             | 39%           | 285,222            | 28%           |
| 2012    | 297,152                                     | 35%           | 341,258                             | 40%           | 222,092            | 26%           |
| 2013    | 213,589                                     | 34%           | 248,589                             | 40%           | 165,213            | 26%           |
| 2014    | 128,623                                     | 34%           | 157,130                             | 42%           | 87,864             | 24%           |
| 2015    | 101,030                                     | 34%           | 137,382                             | 46%           | 61,490             | 21%           |
| 2016    | 95,952                                      | 33%           | 138,735                             | 47%           | 58,431             | 20%           |
| 2017    | 95,825                                      | 32%           | 144,109                             | 48%           | 60,573             | 20%           |
| 2018    | 97,685                                      | 32%           | 144,461                             | 47%           | 62,361             | 20%           |
| Q3 2019 | 97,442                                      | 32%           | 142,919                             | 47%           | 62,503             | 21%           |



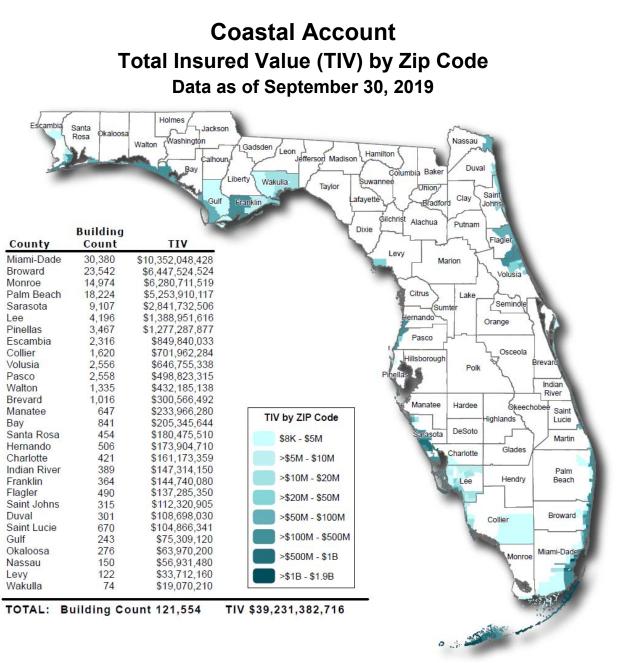
## Personal Lines Account Average Premium per \$1,000 Total Insured Value





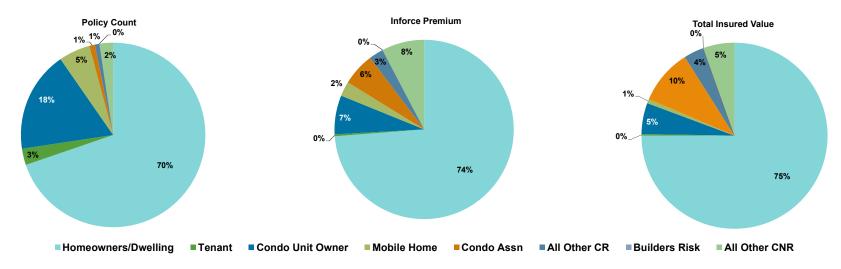
# Account Information Coastal Account







### Coastal Account Information by Policy Form Data as of September 30, 2019



|                     | Homeowners/<br>Dwelling | Tenant        | Condo Unit<br>Owners | Mobile Home   | Condo Assn      | All Other CR    | Builders Risk | All Other CNR   | Total            |
|---------------------|-------------------------|---------------|----------------------|---------------|-----------------|-----------------|---------------|-----------------|------------------|
| Policy Count        | 82,078                  | 3,386         | 20,876               | 6,476         | 1,143           | 965             | 3             | 2,774           | 117,701          |
| Building Count      | 82,078                  | 3,386         | 20,876               | 6,476         | 2,460           | 2,133           | 3             | 4,142           | 121,554          |
| Inforce Premium     | \$224,957,490           | \$1,007,085   | \$21,423,680         | \$8,021,939   | \$18,007,575    | \$8,060,610     | \$12,854      | \$23,346,416    | \$304,837,649    |
| Total Insured Value | \$29,426,476,010        | \$104,224,880 | \$2,121,759,487      | \$294,792,333 | \$3,767,992,377 | \$1,376,077,325 | \$859,095     | \$2,139,201,209 | \$39,231,382,716 |

#### Notes:

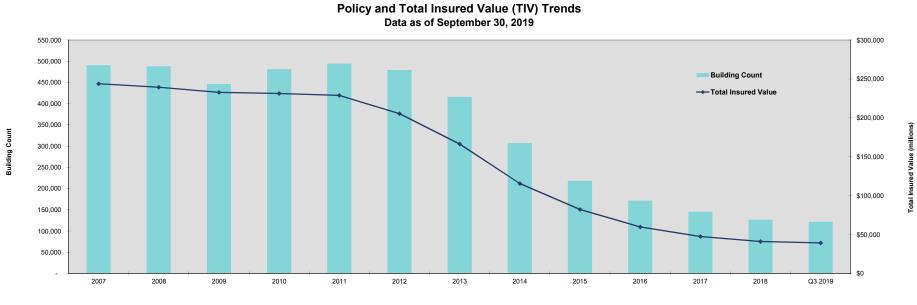
1) Policy Form classifications:

Personal -- Homeowners/Dwelling = HO3 + HW2 + HO8 + DP1 + DP3 + DW2, Tenant = HO4 + MHO4 + HW4 + MHW4, Mobile Home = MHO3 + MDP1 + MW2 + MD1 *Commercial Residential* -- Condo Assn includes wind-only and multi-peril, All Other CR = CR-M Apartment Buildings + CR-M Homeowners Association + CR-W Apartment Buildings + CR-W + CR

Commercial Non-Residential -- All Other CNR = All CNRW except Builders' Risk + All CNR-M

2) Total Insured Value for DP-1 and MDP-1 policies includes only Coverages A and C, which is the liability for these policy types as provided in the Rating Manual. All other personal policy forms include Coverages A, B, C and D. All commercial policy forms include building coverage, other structure coverage, and business personal property.





**Coastal Account** 

|                               | Personal Residential |                   |                       |                   | Commercial Residential |                   |                       | Commercial Non-Residential |                 |                   |                       | Total             |                 |                   |                       |                   |
|-------------------------------|----------------------|-------------------|-----------------------|-------------------|------------------------|-------------------|-----------------------|----------------------------|-----------------|-------------------|-----------------------|-------------------|-----------------|-------------------|-----------------------|-------------------|
|                               | Policy<br>Count      | Building<br>Count | Premium<br>(millions) | TIV<br>(millions) | Policy<br>Count        | Building<br>Count | Premium<br>(millions) | TIV<br>(millions)          | Policy<br>Count | Building<br>Count | Premium<br>(millions) | TIV<br>(millions) | Policy<br>Count | Building<br>Count | Premium<br>(millions) | TIV<br>(millions) |
| 2007                          | 393,441              | 399,012           | \$780                 | \$140,533         | 17,346                 | 45,744            | \$350                 | \$83,588                   | 35,397          | 45,919            | \$89                  | \$19,665          | 446,184         | 490,675           | \$1,219               | \$243,786         |
| 2008                          | 397,147              | 402,518           | \$686                 | \$141,629         | 15,887                 | 43,260            | \$356                 | \$80,075                   | 32,166          | 42,228            | \$82                  | \$17,675          | 445,200         | 488,006           | \$1,125               | \$239,378         |
| 2009                          | 365,848              | 366,160           | \$643                 | \$134,008         | 15,049                 | 41,011            | \$319                 | \$82,089                   | 29,539          | 39,149            | \$77                  | \$16,552          | 410,436         | 446,320           | \$1,039               | \$232,649         |
| 2010                          | 402,991              | 402,991           | \$734                 | \$140,685         | 14,440                 | 40,797            | \$329                 | \$74,778                   | 28,248          | 37,585            | \$82                  | \$15,794          | 445,679         | 481,373           | \$1,145               | \$231,256         |
| 2011                          | 419,304              | 419,304           | \$802                 | \$144,757         | 13,815                 | 38,644            | \$310                 | \$68,923                   | 27,042          | 36,473            | \$86                  | \$15,230          | 460,161         | 494,421           | \$1,198               | \$228,910         |
| 2012                          | 407,569              | 407,569           | \$790                 | \$124,129         | 13,139                 | 37,166            | \$321                 | \$66,711                   | 25,455          | 34,675            | \$88                  | \$14,537          | 446,163         | 479,410           | \$1,199               | \$205,377         |
| 2013                          | 356,238              | 356,238           | \$720                 | \$99,985          | 10,564                 | 31,486            | \$275                 | \$54,001                   | 19,886          | 28,425            | \$84                  | \$12,400          | 386,688         | 416,149           | \$1,079               | \$166,387         |
| 2014                          | 257,761              | 257,761           | \$509                 | \$70,064          | 8,407                  | 25,187            | \$171                 | \$34,825                   | 16,695          | 24,252            | \$79                  | \$10,726          | 282,863         | 307,200           | \$760                 | \$115,615         |
| 2015                          | 180,259              | 180,259           | \$366                 | \$51,136          | 6,464                  | 17,511            | \$104                 | \$22,034                   | 14,119          | 20,473            | \$71                  | \$9,091           | 200,842         | 218,243           | \$541                 | \$82,261          |
| 2016                          | 147,459              | 147,459           | \$301                 | \$40,775          | 4,571                  | 11,123            | \$63                  | \$13,084                   | 8,804           | 12,959            | \$52                  | \$5,945           | 160,834         | 171,541           | \$416                 | \$59,805          |
| 2017                          | 130,146              | 130,146           | \$278                 | \$35,734          | 3,255                  | 7,199             | \$39                  | \$7,958                    | 5,190           | 7,744             | \$36                  | \$3,741           | 138,591         | 145,089           | \$354                 | \$47,433          |
| 2018                          | 116,105              | 116,105           | \$257                 | \$32,267          | 2,516                  | 5,618             | \$31                  | \$6,229                    | 3,350           | 4,987             | \$26                  | \$2,510           | 121,971         | 126,710           | \$315                 | \$41,006          |
| Q3 2019                       | 112,816              | 112,816           | \$255                 | \$31,947          | 2,108                  | 4,593             | \$26                  | \$5,144                    | 2,777           | 4,145             | \$23                  | \$2,140           | 117,701         | 121,554           | \$305                 | \$39,231          |
| % Change from 2018 to Q3 2019 | -2.8%                | -2.8%             | -0.7%                 | -1.0%             | -16.2%                 | -18.2%            | -16.0%                | -17.4%                     | -17.1%          | -16.9%            | -11.6%                | -14.7%            | -3.5%           | -4.1%             | -3.1%                 | -4.3%             |

Notes:

1) Total Insured Value for personal residential multi-peril DP-1 and MDP-1 policies includes only Coverages A and C, which is the liability for these policy types as provided in the Rating Manual. All other personal residential policy forms include Coverage, and business personal property. Commercial non-residential multi-peril policies no longer include business income/extra expense beginning with June 2012 renewals and May 2012 new business.



### Coastal Account High Volume Counties by Total Insured Value (in 000's) By Product Line Data as of September 30, 2019

|                                      | County       | PR-M         | PR-W         | CR-W        | CNR-W       | CR-M      | CNR-M    | Total        |     |
|--------------------------------------|--------------|--------------|--------------|-------------|-------------|-----------|----------|--------------|-----|
| 79% of Coastal                       | Miami-Dade   | \$3,830,616  | \$4,422,575  | \$1,449,430 | \$305,874   | \$338,990 | \$4,563  | \$10,352,048 |     |
| Account Total                        | Broward      | \$2,213,526  | \$2,940,880  | \$796,494   | \$348,409   | \$146,059 | \$2,157  | \$6,447,525  |     |
| Insured Value is in                  | Monroe       | \$414,606    | \$4,778,363  | \$432,294   | \$627,193   | \$24,068  | \$4,188  | \$6,280,712  |     |
| the top 5 counties                   | Palm Beach   | \$1,928,617  | \$2,088,838  | \$736,430   | \$391,564   | \$106,133 | \$2,329  | \$5,253,910  |     |
|                                      | Sarasota     | \$498,380    | \$2,064,835  | \$227,825   | \$40,780    | \$9,231   | \$683    | \$2,841,733  |     |
|                                      | Top 5 Total  | \$8,885,745  | \$16,295,490 | \$3,642,473 | \$1,713,819 | \$624,480 | \$13,919 | \$31,175,927 | 79% |
|                                      | Lee          | \$160,232    | \$924,776    | \$199,918   | \$101,086   | \$2,940   | \$0      | \$1,388,952  |     |
| 92% of Coastal                       | Pinellas     | \$380,857    | \$687,511    | \$179,888   | \$22,420    | \$6,613   | \$0      | \$1,277,288  |     |
| Account Total<br>Insured Value is in | Escambia     | \$93,313     | \$635,179    | \$23,468    | \$97,600    | \$0       | \$279    | \$849,840    |     |
| the top 10 counties                  | Collier      | \$65,570     | \$385,554    | \$201,663   | \$48,241    | \$934     | \$0      | \$701,962    |     |
| the top to counties                  | Volusia      | \$199,043    | \$393,739    | \$34,386    | \$18,468    | \$1,120   | \$0      | \$646,755    |     |
|                                      | Top 10 Total | \$9,784,760  | \$19,322,248 | \$4,281,796 | \$2,001,634 | \$636,087 | \$14,198 | \$36,040,724 | 92% |
|                                      | State Total  | \$10,704,349 | \$21,242,904 | \$4,499,622 | \$2,121,080 | \$644,448 | \$18,981 | \$39,231,383 |     |

#### Notes:

1) Excludes takeout policies

2) Total Insured Value for personal residential multi-peril DP-1 and MDP-1 policies includes only Coverages A and C, which is the liability for these policy types as provided in the Rating Manual. All other personal residential policy forms include Coverages A, B, C and D. Commercial policy forms include building coverage, other structure coverage, and business personal property.



## Coastal Account Average Premium per \$1,000 Total Insured Value



Overall Change from 12/31/07:

44.1% Personal 59.5% Commercial

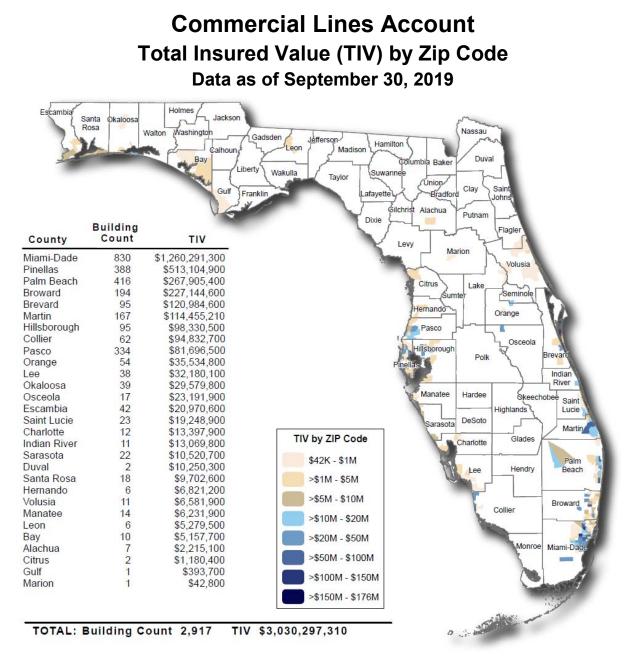
#### Notes:

- 1) Commercial includes Commercial Residential and Commercial Non-Residential policies
- 2) Excludes takeout policies



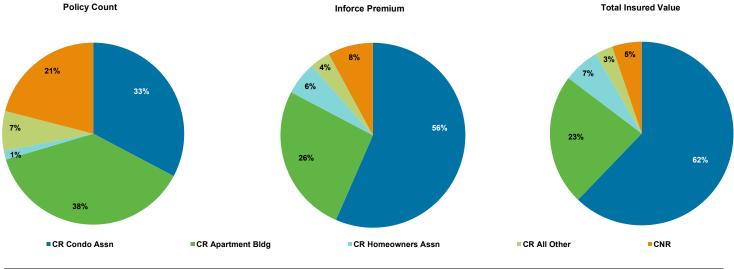
# Account Information Commercial Lines Account (CLA)







#### **Commercial Lines Account** Information by Policy Type Data as of September 30, 2019



|                     | CR Condo Assn   | CR Apartment Bldg | CR Homeowners Assn | CR All Other | CNR           | Total           |
|---------------------|-----------------|-------------------|--------------------|--------------|---------------|-----------------|
| Policy Count        | 251             | 289               | 12                 | 54           | 161           | 767             |
| Building Count      | 1,636           | 602               | 348                | 119          | 212           | 2,917           |
| Inforce Premium     | \$6,938,422     | \$3,208,760       | \$712,684          | \$438,308    | \$970,076     | \$12,268,250    |
| Total Insured Value | \$1,884,547,610 | \$700,070,800     | \$193,233,500      | \$94,066,900 | \$158,378,500 | \$3,030,297,310 |

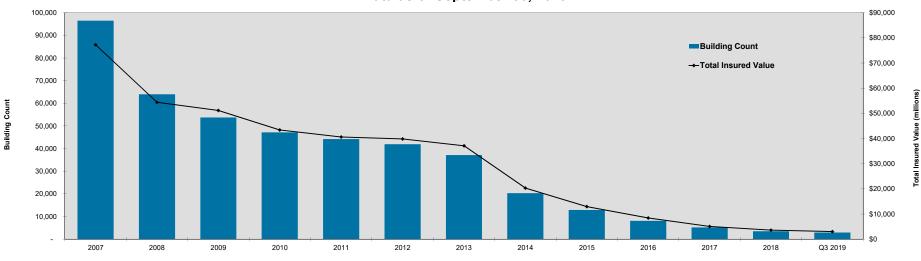
#### Notes:

1) Policy Type classifications:

Commercial Residential --CR All Other = Auxiliary/Special Class only policies + Cooperative Buildings + CCRC + Dorms; Commercial Non-Residential --CNR = All CNR-M. The CIW program no longer has any policies in force. 2) Total Insured Value for all commercial residential policy forms include building coverage, other structure coverage, and business personal property. Commercial non-residential policies no longer include business income/extra expense coverage. Coverage removal/non-issue began May 2012 for new policies and June 2012 for renewals.



#### Commercial Lines Account Policy and Total Insured Value (TIV) Trends Data as of September 30, 2019



|                                  | Commercial Residential (MP only) |                   |                       |                   | Commercial Non-Residential (MP and WO) |                   |                       |                   | Total           |                   |                       |                   |
|----------------------------------|----------------------------------|-------------------|-----------------------|-------------------|--|-------------------|-----------------------|-------------------|-----------------|-------------------|-----------------------|-------------------|
|                                  | Policy<br>Count                  | Building<br>Count | Premium<br>(millions) | TIV<br>(millions) | Policy<br>Count                        | Building<br>Count | Premium<br>(millions) | TIV<br>(millions) | Policy<br>Count | Building<br>Count | Premium<br>(millions) | TIV<br>(millions) |
| 2007                             | 11,158                           | 94,715            | \$519                 | \$76,298          | 1,750                                  | 1,750             | \$15                  | \$1,018           | 12,908          | 96,465            | \$534                 | \$77,316          |
| 2008                             | 8,810                            | 63,233            | \$327                 | \$54,055          | 760                                    | 760               | \$5                   | \$323             | 9,570           | 63,993            | \$332                 | \$54,379          |
| 2009                             | 8,355                            | 52,523            | \$242                 | \$50,236          | 771                                    | 1,194             | \$5                   | \$921             | 9,126           | 53,717            | \$247                 | \$51,156          |
| 2010                             | 7,323                            | 45,504            | \$213                 | \$42,107          | 1,130                                  | 1,659             | \$7                   | \$1,312           | 8,453           | 47,163            | \$220                 | \$43,419          |
| 2011                             | 6,961                            | 42,180            | \$198                 | \$38,929          | 1,413                                  | 2,041             | \$9                   | \$1,656           | 8,374           | 44,221            | \$207                 | \$40,585          |
| 2012                             | 6,602                            | 39,637            | \$196                 | \$38,052          | 1,544                                  | 2,262             | \$9                   | \$1,790           | 8,146           | 41,899            | \$205                 | \$39,842          |
| 2013                             | 6,056                            | 34,855            | \$189                 | \$35,345          | 1,559                                  | 2,265             | \$10                  | \$1,735           | 7,615           | 37,120            | \$198                 | \$37,081          |
| 2014                             | 3,219                            | 18,160            | \$91                  | \$18,684          | 1,462                                  | 2,149             | \$9                   | \$1,599           | 4,681           | 20,309            | \$100                 | \$20,282          |
| 2015                             | 1,851                            | 11,104            | \$49                  | \$11,689          | 1,270                                  | 1,761             | \$7                   | \$1,268           | 3,121           | 12,865            | \$56                  | \$12,958          |
| 2016                             | 1,358                            | 7,355             | \$32                  | \$7,861           | 533                                    | 720               | \$3                   | \$587             | 1,891           | 8,075             | \$35                  | \$8,448           |
| 2017                             | 1,011                            | 4,779             | \$19                  | \$4,741           | 297                                    | 405               | \$2                   | \$308             | 1,308           | 5,184             | \$21                  | \$5,049           |
| 2018                             | 705                              | 3,219             | \$13                  | \$3,398           | 214                                    | 283               | \$1                   | \$221             | 919             | 3,502             | \$15                  | \$3,619           |
| Q3 2019                          | 606                              | 2,705             | \$11                  | \$2,872           | 161                                    | 212               | \$1                   | \$158             | 767             | 2,917             | \$12                  | \$3,030           |
| % Change from 2018<br>to Q3 2019 | -14.0%                           | -16.0%            | -16.2%                | -15.5%            | -24.8%                                 | -25.1%            | -23.6%                | -28.2%            | -16.5%          | -16.7%            | -16.8%                | -16.3%            |

#### Notes:

1) Total Insured Value for all commercial policy forms includes building coverage, other structure coverage, and business personal property. Additionally, commercial non-residential multi-peril policy forms include business income/extra expenses for policies written before May or June 2012. Beginning May 2012 for new policies and June 2012 for renewals, business income/extra expense is no longer covered.

2) Excludes takeout policies

3) Commercial non-residential wind-only (CIW) counts are policy counts; building counts are unavailable. The product was phased out during 2009, with no policies remaining inforce as of 12/31/09. The commercial non-residential multi-peril program was introduced in November 2008.



## Commercial Lines Account High Volume Counties by Total Insured Value (in 000's) By Product Line Data as of September 30, 2019

79% of CLA Total Insured Value is in the top 5 counties

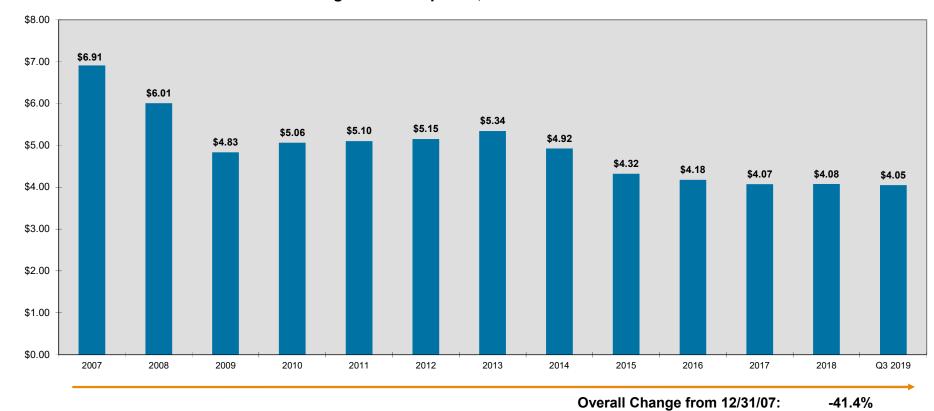
93% of CLA Total Insured Value is in the top 10 counties

| County       | CR-M        | CNR-M     | Total       |     |
|--------------|-------------|-----------|-------------|-----|
| Miami-Dade   | \$1,238,264 | \$22,027  | \$1,260,291 |     |
| Pinellas     | \$479,996   | \$33,109  | \$513,105   |     |
| Palm Beach   | \$266,055   | \$1,850   | \$267,905   |     |
| Broward      | \$213,101   | \$14,044  | \$227,145   |     |
| Brevard      | \$102,562   | \$18,423  | \$120,985   |     |
| Top 5 Total  | \$2,299,978 | \$89,453  | \$2,389,431 | 79% |
| Martin       | \$112,860   | \$1,595   | \$114,455   |     |
| Hillsborough | \$92,862    | \$5,468   | \$98,331    |     |
| Collier      | \$90,699    | \$4,134   | \$94,833    |     |
| Pasco        | \$81,328    | \$369     | \$81,697    |     |
| Orange       | \$34,950    | \$585     | \$35,535    |     |
| Top 10 Total | \$2,712,677 | \$101,604 | \$2,814,281 | 93% |
| State Total  | \$2,871,919 | \$158,379 | \$3,030,297 |     |

#### Note:

Total Insured Value for all commercial policy forms includes building coverage, other structure coverage, and business personal property





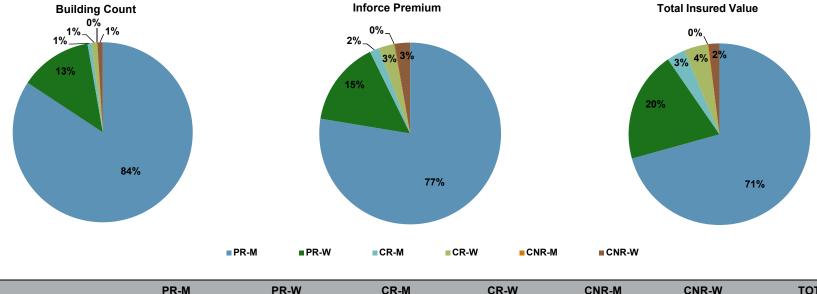
### Commercial Lines Account Average Premium per \$1,000 Total Insured Value



## **Product Line Information**



## Information by Product Line Data as of September 30, 2019



|                     | PR-M             | PR-W             | CR-M            | CR-W            | CNR-M         | CNR-W           | TOTAL             |
|---------------------|------------------|------------------|-----------------|-----------------|---------------|-----------------|-------------------|
| Policy Count        | 360,136          | 55,544           | 740             | 1,974           | 186           | 2,752           | 421,332           |
| Building Count      | 360,136          | 55,544           | 3,025           | 4,273           | 243           | 4,114           | 427,335           |
| Inforce Premium     | \$659,129,245    | \$128,408,050    | \$14,221,008    | \$23,145,351    | \$1,117,780   | \$23,211,566    | \$849,233,000     |
| Total Insured Value | \$76,077,521,623 | \$21,242,904,190 | \$3,516,366,993 | \$4,499,621,519 | \$177,359,100 | \$2,121,079,704 | \$107,634,853,129 |

#### Notes:

1) Excludes takeout policies

2) Total Insured Value for PR-W and PR-M includes Coverages A, B, C and D, except for PR-M DP-1 and MDP-1 policies which include only Coverages A and C, which is the liability for these policy types as provided in the Rating Manual. Commercial lines insured value includes building coverage, other structures coverage, and business personal property coverage.



#### Personal Residential Multi-Peril Information by Policy Form and Account Data as of September 30, 2019

|       | P            | ersonal Lines A | ccount              |              | Coastal Acco    | unt                 | Total        |                 |                     |  |
|-------|--------------|-----------------|---------------------|--------------|-----------------|---------------------|--------------|-----------------|---------------------|--|
|       | Policy Count | Inforce Premium | Total Insured Value | Policy Count | Inforce Premium | Total Insured Value | Policy Count | Inforce Premium | Total Insured Value |  |
| HO-3  | 141,786      | \$360,589,560   | \$45,539,108,733    | 19,138       | \$71,451,296    | \$6,294,665,355     | 160,924      | \$432,040,856   | \$51,833,774,088    |  |
| HO-4  | 6,204        | \$933,798       | \$128,647,030       | 3,052        | \$849,008       | \$77,442,540        | 9,256        | \$1,782,806     | \$206,089,570       |  |
| HO-6  | 21,303       | \$15,362,568    | \$857,064,752       | 11,397       | \$13,179,432    | \$700,142,661       | 32,700       | \$28,542,000    | \$1,557,207,413     |  |
| HO-8  | 1,287        | \$2,082,771     | \$280,039,554       | 223          | \$499,941       | \$48,370,843        | 1,510        | \$2,582,712     | \$328,410,397       |  |
| DP-1  | 15,406       | \$19,854,138    | \$3,493,609,992     | 3,131        | \$6,767,077     | \$657,278,073       | 18,537       | \$26,621,215    | \$4,150,888,065     |  |
| DP-3  | 64,540       | \$92,472,429    | \$12,349,733,436    | 16,767       | \$29,691,350    | \$2,760,150,555     | 81,307       | \$122,163,779   | \$15,109,883,991    |  |
| MHO-3 | 27,660       | \$28,306,870    | \$1,781,335,787     | 2,213        | \$3,257,702     | \$119,496,969       | 29,873       | \$31,564,572    | \$1,900,832,756     |  |
| MHO-4 | 900          | \$287,685       | \$19,389,815        | 41           | \$21,342        | \$908,820           | 941          | \$309,027       | \$20,298,635        |  |
| MDP-1 | 23,778       | \$12,237,282    | \$924,244,004       | 1,310        | \$1,284,996     | \$45,892,704        | 25,088       | \$13,522,278    | \$970,136,708       |  |
| TOTAL | 302,864      | \$532,127,101   | \$65,373,173,103    | 57,272       | \$127,002,144   | \$10,704,348,520    | 360,136      | \$659,129,245   | \$76,077,521,623    |  |

#### Notes:

1) Excludes takeout policies

2) Total Insured Value for DP-1 and MDP-1 policies includes only Coverages A and C, the liability for these policy types as provided in the Rating Manual. All other policy forms include Coverages A, B, C and D.



## Personal Residential Multi-Peril Sinkhole Coverage Information Homeowners (HO-3) and Dwelling (DP-1 & DP-3) Data as of September 30, 2019

|             | County       | WITH Sin        | whole Coverage            | WITHOUT S       | inkhole Coverage          | Total           |                           |  |
|-------------|--------------|-----------------|---------------------------|-----------------|---------------------------|-----------------|---------------------------|--|
| Policy Form |              | Policy<br>Count | Average Policy<br>Premium | Policy<br>Count | Average Policy<br>Premium | Policy<br>Count | Average Policy<br>Premium |  |
|             | Hernando     | 969             | \$3,203                   | 7,860           | \$1,060                   | 8,829           | \$1,295                   |  |
|             | Hillsborough | 2,238           | \$2,236                   | 9,455           | \$1,354                   | 11,693          | \$1,523                   |  |
| HO-3        | Pasco        | 630             | \$3,664                   | 7,277           | \$1,209                   | 7,907           | \$1,405                   |  |
|             | Pinellas     | 11,115          | \$1,990                   | 17,057          | \$1,596                   | 28,172          | \$1,752                   |  |
|             | TOTAL        | 14,952          | \$2,176                   | 41,649          | \$1,372                   | 56,601          | \$1,585                   |  |
|             | Hernando     | 138             | \$2,237                   | 1,261           | \$835                     | 1,399           | \$973                     |  |
|             | Hillsborough | 1,099           | \$1,406                   | 2,400           | \$1,035                   | 3,499           | \$1,152                   |  |
| DP-3        | Pasco        | 147             | \$2,432                   | 2,256           | \$992                     | 2,403           | \$1,080                   |  |
|             | Pinellas     | 2,581           | \$1,478                   | 6,136           | \$1,172                   | 8,717           | \$1,263                   |  |
|             | TOTAL        | 3,965           | \$1,520                   | 12,053          | \$1,076                   | 16,018          | \$1,186                   |  |
|             | Hernando     | 34              | \$1,268                   | 239             | \$704                     | 273             | \$775                     |  |
|             | Hillsborough | 91              | \$1,316                   | 523             | \$934                     | 614             | \$991                     |  |
| DP-1        | Pasco        | 76              | \$1,330                   | 521             | \$717                     | 597             | \$795                     |  |
|             | Pinellas     | 307             | \$1,346                   | 993             | \$1,041                   | 1,300           | \$1,113                   |  |
|             | TOTAL        | 508             | \$1,333                   | 2,276           | \$907                     | 2,784           | \$985                     |  |

#### Notes:

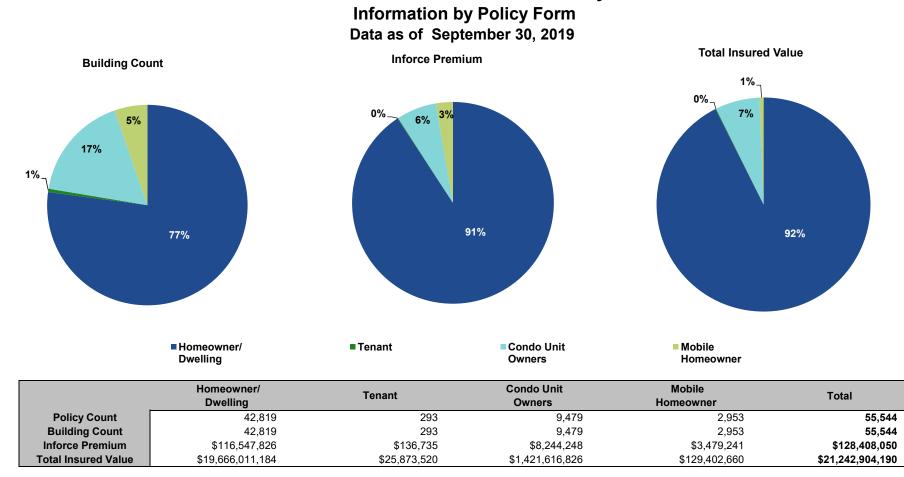
1) Sinkhole coverage can be purchased at issuance or renewal. Coverage may be removed mid-term.

2) The automatic exclusion of sinkhole coverage applies only to HO-3, HO-8 and dwelling DP-1 or DP-3 Personal Residential MultiPeril policies

3) Of the 1,510 HO-8 policies inforce as of 09/30/19, 499 are endorsed for sinkhole coverage. 420 of these 499 policies are in Miami-Dade. No HO-8 policies with the sinkhole endorsement are in the 4 counties detailed above.

4) Beginning May 2012 for new business and June 2012 for renewals, the 10% sinkhole deductible is mandatory for policies with sinkhole coverage endorsement.





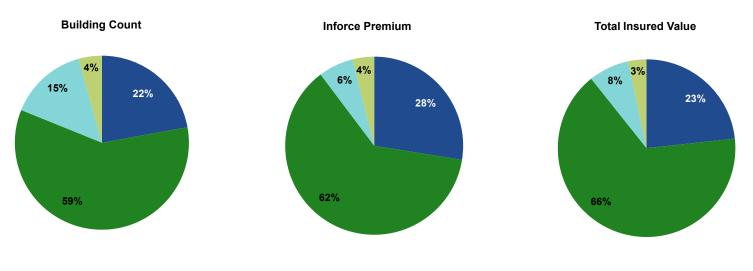
**Personal Residential Wind-Only** 

Note:

Excludes policies tagged for takeout



# Commercial Residential Multi-Peril Information by Policy Type Data as of September 30, 2019



CR Apartment Bldg

CR Homeowners Assn CR All Other

|                     | CR Apartment Bldg | CR Condo Assn   | CR Homeowners Assn | CR All Other  | Total           |
|---------------------|-------------------|-----------------|--------------------|---------------|-----------------|
| Policy Count        | 328               | 337             | 14                 | 61            | 740             |
| Building Count      | 670               | 1,784           | 440                | 131           | 3,025           |
| Inforce Premium     | \$3,917,898       | \$8,843,901     | \$906,825          | \$552,384     | \$14,221,008    |
| Total Insured Value | \$817,975,300     | \$2,321,785,693 | \$259,771,300      | \$116,834,700 | \$3,516,366,993 |

Notes:

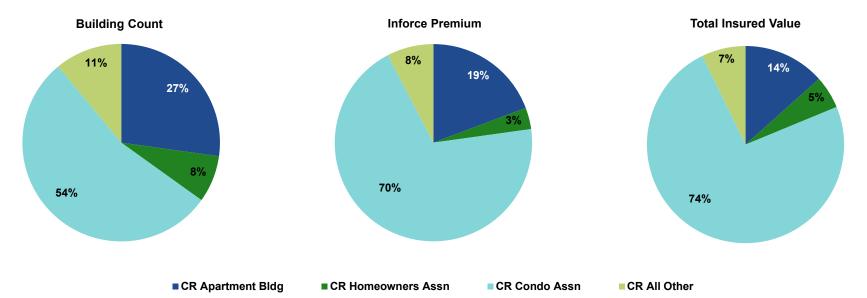
1) Commercial Residential -- CR All Other = Auxiliary/Special Class only policies, Cooperative Buildings, Continuing Care Retirement Community and Dorms

CR Condo Assn

2) Excludes takeout policies



# Commercial Residential Wind-Only Information by Policy Type Data as of September 30, 2019



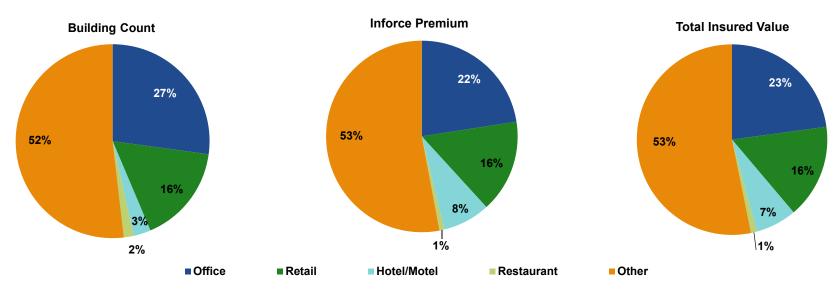
**CR Apartment Bldg CR Homeowners Assn** CR Condo Assn **CR All Other** Total 705 42 1,057 170 **Policy Count** 1,974 **Building Count** 1,162 329 2,312 470 4,273 **Inforce Premium** \$4,460,517 \$816,713 \$16,102,096 \$1,766,025 \$23,145,351 **Total Insured Value** \$602,890,460 \$241,791,115 \$3,330,754,294 \$324,185,650 \$4,499,621,519

### Notes:

1) Commercial Residential -- CR All Other = Auxiliary/Special Class only policies, Cooperative Buildings, Continuing Care Retirement Community and Dorms 2) Excludes takeout policies



# Commercial Non-Residential Multi-Peril Information by Policy Form Data as of September 30, 2019



|                     | Office       | Retail Hotel/Mote |              | Restaurant  | Other        | Total         |
|---------------------|--------------|-------------------|--------------|-------------|--------------|---------------|
| Policy Count        | 60           | 33                | 5            | 1           | 87           | 186           |
| Building Count      | 66           | 40                | 7            | 4           | 126          | 243           |
| Inforce Premium     | \$251,863    | \$175,316         | \$89,231     | \$9,515     | \$591,855    | \$1,117,780   |
| Total Insured Value | \$40,514,300 | \$28,349,700      | \$12,347,300 | \$1,793,600 | \$94,354,200 | \$177,359,100 |

## Notes:

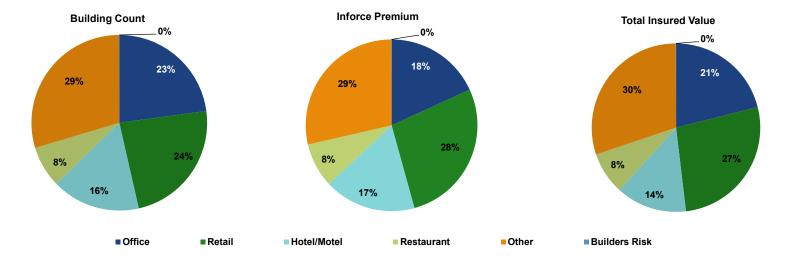
1) Total Insured Value (TIV) includes coverage for buildings, other structures, business personal property, and business income/extra expense.

2) For policies with multiple risks, policy count and inforce premium are allocated by the occupancy with the greatest TIV for the policy. Building count and TIV are allocated at the risk level.

3) Excludes takeout policies



## Commercial Non-Residential Wind-Only Information by Policy Form Data as of September 30, 2019



|                     | Office Retail |               | Hotel/Motel   | Restaurant    | Other         | Builders Risk | Total           |
|---------------------|---------------|---------------|---------------|---------------|---------------|---------------|-----------------|
| Policy Count        | 763           | 717           | 189           | 268           | 812           | 3             | 2,752           |
| Building Count      | 940           | 971           | 671           | 313           | 1,216         | 3             | 4,114           |
| Inforce Premium     | \$4,221,669   | \$6,386,486   | \$4,025,179   | \$1,936,905   | \$6,628,473   | \$12,854      | \$23,211,566    |
| Total Insured Value | \$447,024,686 | \$573,548,640 | \$288,845,163 | \$171,934,100 | \$638,868,020 | \$859,095     | \$2,121,079,704 |

#### Notes:

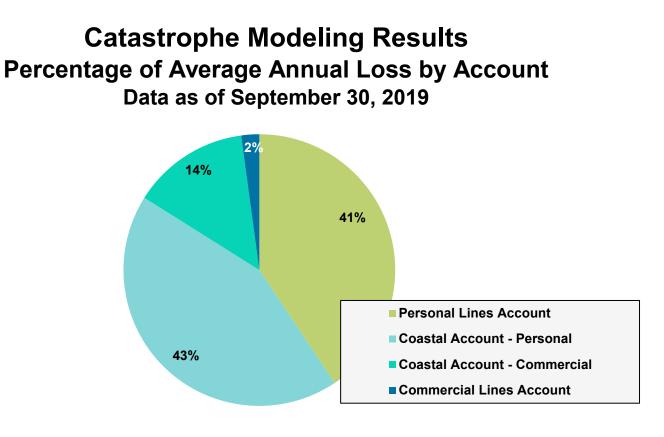
1) For policies with multiple risks, policy count and inforce premium are allocated by the occupancy with the greatest Total Insured Value (TIV) for the policy. Building count and TIV are allocated at the risk level.

2) Excludes takeout policies



# Catastrophe Modeling Results

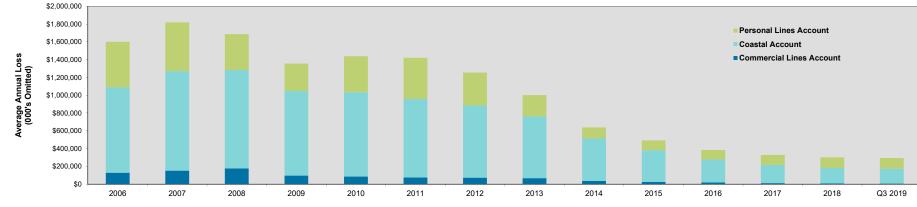




| Account          | Average<br>Annual Loss<br>(in 000's) | Percent of<br>Average<br>Annual Loss |  |  |
|------------------|--------------------------------------|--------------------------------------|--|--|
| Personal Lines   | \$119,224                            | 41%                                  |  |  |
| Coastal          | \$167,846                            | 57%                                  |  |  |
| Personal         | \$126,988                            | 43%                                  |  |  |
| Commercial       | \$40,859                             | 14%                                  |  |  |
| Commercial Lines | \$6,243                              | 2%                                   |  |  |
| Total            | \$293,314                            | 100%                                 |  |  |

Note: Excludes takeout policies





## Catastrophe Modeling Results Average Annual Loss Amount by Account

Average Annual Loss (in 000's) 2010 Q3 2019 Account 2006 2007 2008 2009 2011 2012 2013 2014 2015 2016 2017 2018 \$511,189 \$549,147 \$403,477 \$307,910 \$405,210 \$461,837 \$369,520 \$239,459 \$124,937 \$110,611 \$104,861 \$111,271 \$118,286 \$119,224 **Personal Lines** \$476,292 \$167,846 Coastal \$961,825 \$1,120,325 \$1,106,613 \$950,896 \$948,338 \$883,684 \$811,742 \$695,243 \$356,768 \$260,532 \$206,251 \$175,864 \$127,869 \$151,346 \$176,572 \$96,337 \$84,605 \$75,133 \$73,451 \$67,069 \$37,125 \$24,813 \$11,188 \$7,536 **Commercial Lines** \$18,126 \$6,243 Total \$1,600,883 \$1,822,280 \$1,687,134 \$1,355,143 \$1,438,153 \$1,420,654 \$1,254,713 \$1,001,770 \$638,354 \$492,191 \$383,518 \$328,710 \$301,686 \$293,314

#### Notes:

1) Excludes takeout policies and Commercial Inland Wind policies

2) Total AAL includes PCJUA and CIW data in 2007 and 2008

3) AAL results are analyzed using hurricane catastrophe model AIR Touchstone: v6.0.0 2018, v5.0.0 2017, v4.0.0 2016, v3.1.0 2015, v1.5.2 2014; AIR CLASIC/2 2009-2013; RMS Risklink 2007-2008 4) Prior to 2014, AAL results used Weighted Average (2/3 SSST & 1/3 WSST). Beginning in 2014, AAL results are represented as SSST (long-term).



#### \$30,000,000 \$25,000,000 Personal Lines Account 1 in 100 Year Probable Maximum Loss (in 000's) Coastal Account \$20,000,000 Commercial Lines Account \$15,000,000 \$10,000,000 \$5,000,000 \$0 2007 2008 2009 2010 2011 2012 2013 2014 2015 2016 2017 2018 Q3 2019

|                  | 1 in 100 Year Probable Maximum Loss (in 000's) |              |              |              |              |              |              |              |             |             |             |             |             |  |
|------------------|--|--------------|--------------|--------------|--------------|--------------|--------------|--------------|-------------|-------------|-------------|-------------|-------------|--|
| Account          | 2007   | 2008         | 2009         | 2010         | 2011         | 2012         | 2013         | 2014         | 2015        | 2016        | 2017        | 2018        | Q3 2019     |  |
| Personal Lines   | \$7,267,563                                    | \$5,287,281  | \$5,005,327  | \$6,184,320  | \$7,535,127  | \$6,092,668  | \$3,993,714  | \$2,147,394  | \$1,861,875 | \$1,754,878 | \$1,867,671 | \$1,956,042 | \$1,960,284 |  |
| Coastal          | \$15,634,914                                   | \$15,634,327 | \$15,358,236 | \$14,113,923 | \$14,188,266 | \$13,004,715 | \$11,334,978 | \$7,860,219  | \$6,019,183 | \$4,405,451 | \$3,511,664 | \$3,008,260 | \$2,863,584 |  |
| Commercial Lines | \$2,709,121                                    | \$2,719,704  | \$1,689,425  | \$1,406,053  | \$1,306,093  | \$1,277,001  | \$1,194,556  | \$684,908    | \$458,813   | \$340,947   | \$206,974   | \$134,276   | \$109,650   |  |
| Total            | \$25,446,534                                   | \$23,530,920 | \$22,335,639 | \$21,929,451 | \$23,197,670 | \$20,524,013 | \$16,644,101 | \$10,586,642 | \$8,084,296 | \$6,274,043 | \$5,361,422 | \$4,886,418 | \$4,786,554 |  |

#### Notes:

1) Excludes takeout policies and Commercial Inland Wind policies

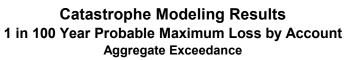
2) Total PML includes PCJUA and CIW data in 2007 and 2008

3) PML amounts are not additive

4) PML results are analyzed using hurricane catastrophe model AIR Touchstone: v6.0.0 2018, v5.0.0 2017, v4.0.0 2016, v3.1.0 2015, v1.5.2 2014; AIR CLASIC/2 2009-2013; RMS Risklink 2007-2008
5) Prior to 2014, PML results used Weighted Average (2/3 SSST & 1/3 WSST). Beginning in 2014, PML results are represented as SSST (long-term).

6) No provision for loss adjustment expense is included





# Wind Mitigation Credits



# Windstorm Mitigation Credit (WMC) Information Information by Product Line and Policy Form Data as of September 30, 2019

| Product<br>Line | Policie<br>Policy Type<br>Cove |         | Total PremiumNumber ofExcludingPolicies withSurcharges forWindPolicies with WindPCoverageCoverage |         | Total Premium<br>Excluding<br>Surcharges For<br>Buildings with<br>WMC | Percent of Wind<br>Coverage Policies<br>with WMC |
|-----------------|--------------------------------|---------|---|---------|---|--|
|                 |                                | (1)     | (2)   | (3)     | (4)   | (5) = (3) / (1)                                  |
|                 | HO-3                           | 157,465 | \$418,082,036   | 143,126 | \$384,113,856   | 91%  |
|                 | HO-4                           | 8,918   | \$1,696,193   | 3,751   | \$706,653   | 42%  |
|                 | HO-6                           | 29,548  | \$26,401,078  | 20,914  | \$18,973,674  | 71%  |
| PR-M            | HO-8                           | 1,472   | \$2,509,453   | 1,300   | \$2,188,829   | 88%  |
|                 | DP-1                           | 16,661  | \$25,248,753  | 11,926  | \$17,621,227  | 72%  |
|                 | DP-3                           | 75,841  | \$115,473,673   | 52,890  | \$89,298,812  | 70%  |
|                 | Total PR-M                     | 289,905 | \$589,411,186   | 233,907 | \$512,903,051   | 81%  |
|                 |                                |         |   |         |   |  |
|                 | HW-2                           | 33,760  | \$79,267,714  | 32,607  | \$74,935,515  | 97%  |
|                 | HW-4                           | 293     | \$117,415   | 199     | \$57,575  | 68%  |
| PR-W            | HW-6                           | 9,479   | \$7,061,393   | 8,841   | \$6,272,985   | 93%  |
|                 | DW-2                           | 9,059   | \$20,558,162  | 8,258   | \$18,089,075  | 91%  |
|                 | Total PR-W                     | 52,591  | \$107,004,684   | 49,905  | \$99,355,150  | 95%  |
| Perso           | nal Residential Total          | 342,496 | \$696,415,870   | 283,812 | \$612,258,201   | 83%  |

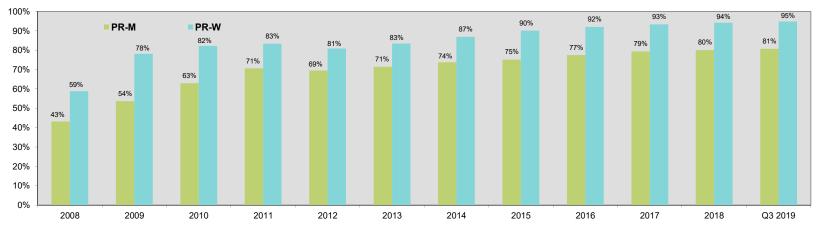
## Note:

Excludes takeout policies and mobile home policies

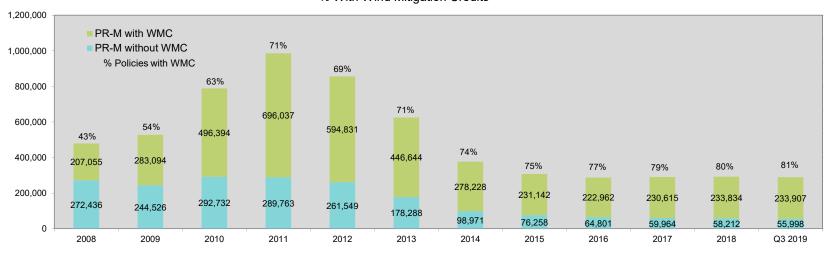


# Windstorm Mitigation Credit (WMC) Trend Analysis

## Percentage of Policies Including Wind with WMC



Number of Personal Residential Multi-Peril Buildings with Wind Coverage # With and Without Wind Mitigation Credits % With Wind Mitigation Credits



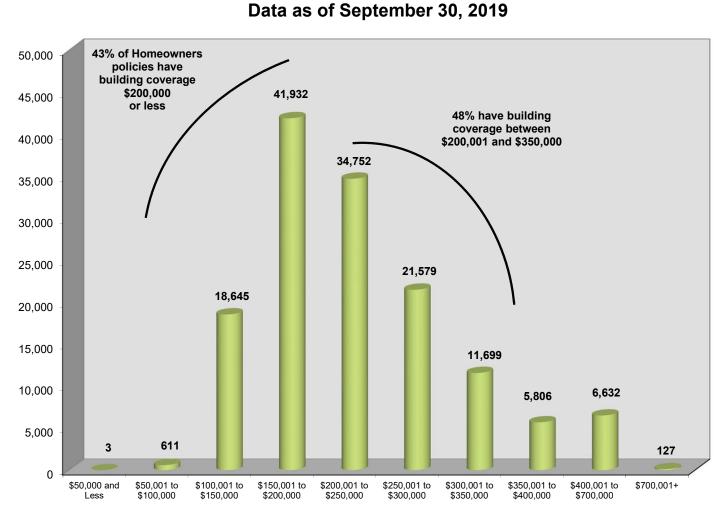
### Note:

Excludes takeout policies and mobile home policies



# **Risk Characteristics**





**Personal Lines Account** 

Policy Characteristics - Coverage Ranges (HO-3)

Coverage A Range

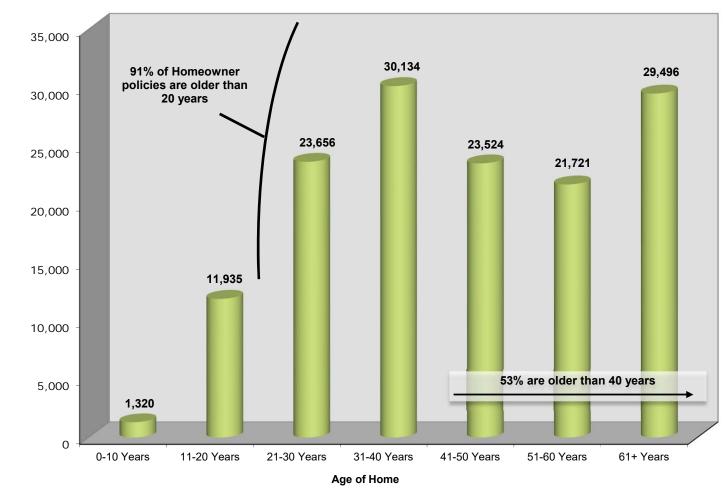
## Notes:

- 1) Excludes takeout policies
- 2) \$700,000 coverage maximum does not apply to Miami-Dade or Monroe counties. They are subject to a \$1 million maximum.



**Policies in Force** 



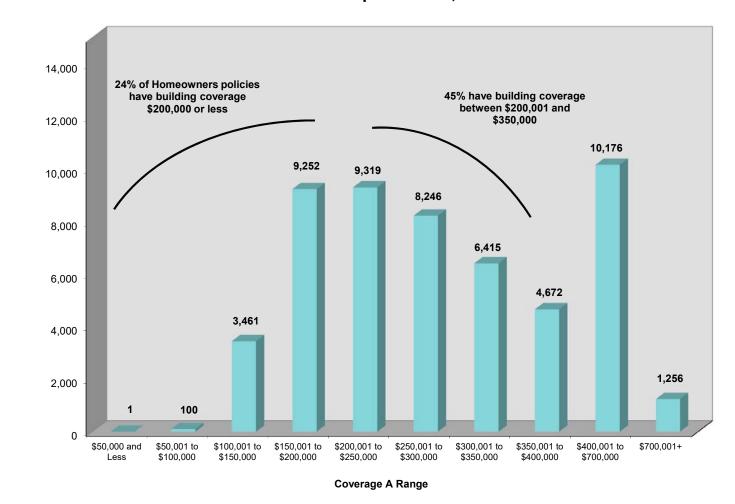


Note: Excludes takeout policies



**Policies in Force** 

# Coastal Account Policy Characteristics - Coverage Ranges (HO-3/HW-2) Data as of September 30, 2019



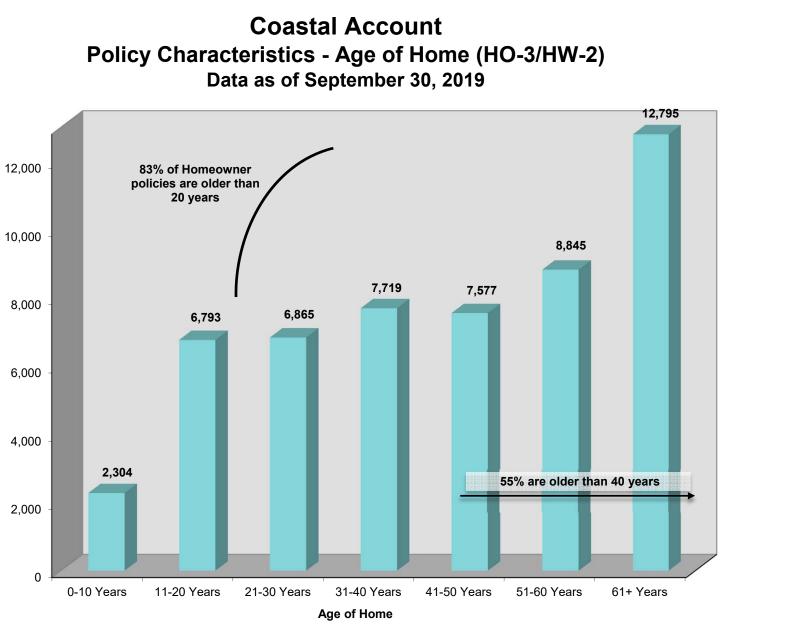
## Notes:

**Policies in Force** 

- 1) Includes both PR-M and PR-W homeowner risks (HO-3 and HW-2)
- 2) Excludes takeout policies

3) \$700,000 coverage maximum does not apply to Miami-Dade or Monroe counties. They are subject to a \$1 million maximum.



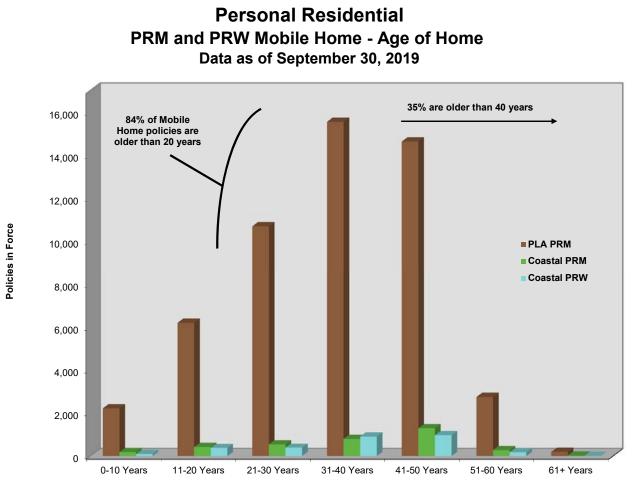


## Notes:

- 1) Includes both PR-M and PR-W homeowner risks (HO-3 and HW-2)
- 2) Excludes takeout policies



**Policies in Force** 



Age of Home

| Account/Product | 0-10 Years | 11-20 Years | 21-30 Years | 31-40 Years | 41-50 Years | 51-60 Years | 61+ Years | Total  |
|-----------------|------------|-------------|-------------|-------------|-------------|-------------|-----------|--------|
| PLA PRM         | 2,247      | 6,218       | 10,712      | 15,550      | 14,636      | 2,781       | 194       | 52,338 |
| Coastal PRM     | 181        | 424         | 545         | 809         | 1,305       | 280         | 20        | 3,564  |
| Coastal PRW     | 94         | 381         | 393         | 923         | 978         | 176         | 8         | 2,953  |
| Total           | 2,522      | 7,023       | 11,650      | 17,282      | 16,919      | 3,237       | 222       | 58,855 |

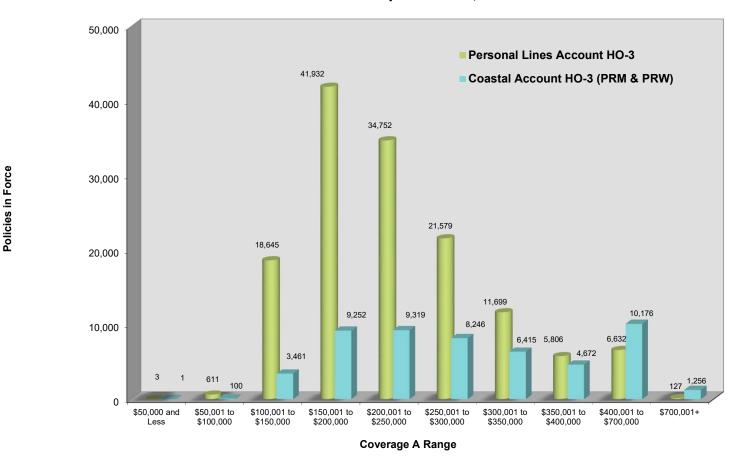
## Notes:

1) Includes PR-M and PR-W mobile home owners risks (MDP1, MHO3, MHO4, MHW4, MD1, and MW2)

2) Excludes takeout policies



# Personal Residential Policy Characteristics - Coverage Ranges (HO-3/HW-2) Data as of September 30, 2019



## Notes:

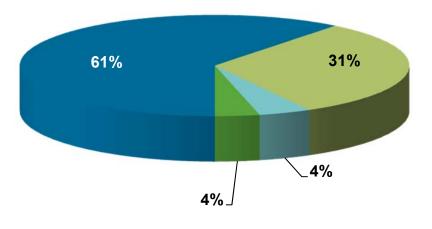
1) Includes both PR-M and PR-W homeowner risks (HO-3 and HW-2)

2) Excludes takeout policies

3) \$700,000 coverage maximum does not apply to Miami-Dade or Monroe counties. They are subject to a \$1 million maximum.



# Personal Residential (Multi-Peril and Wind-Only) Insured Dwellings 50 Years and Older (Coastal and Personal Lines Accounts) Data as of September 30, 2019



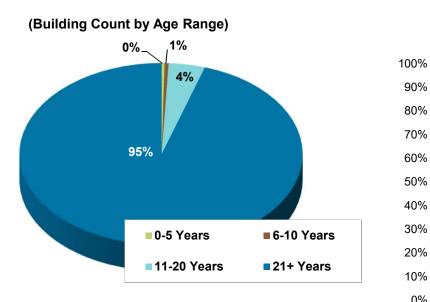
- Homeowners (HO-3/HO-8/HW-2)
- Dwelling (DP-1/DP-3/DW-2)
- Condo Unit Owners (HO-6/HW-6)
- Mobile Homeowners (MHO-3/MDP-1/MW-2/MD-1)

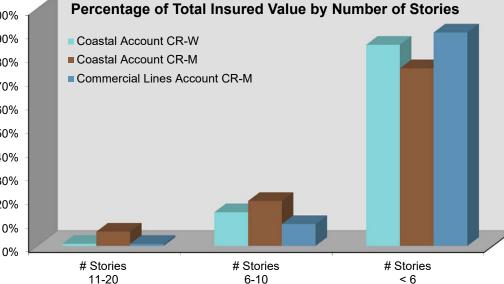
| Doliou Form                               | Policy  | Total Insured    |
|---|---------|------------------|
| Policy Form                               | Count   | Value            |
| Homeowners (HO-3/HO-8/HW-2)               | 77,457  | \$24,409,544,816 |
| Dwelling (DP-1/DP-3/DW-2)                 | 40,104  | \$8,700,805,311  |
| Condo Unit Owners (HO-6/HW-6)             | 5,536   | \$298,867,599    |
| Mobile Homeowners (MHO-3/MDP-1/MW-2/MD-1) | 4,707   | \$150,849,039    |
| TOTAL                                     | 127,804 | \$33,560,066,765 |

Note: Excludes takeout policies



# Commercial Residential Building Characteristics - Age and Number of Stories Data as of September 30, 2019





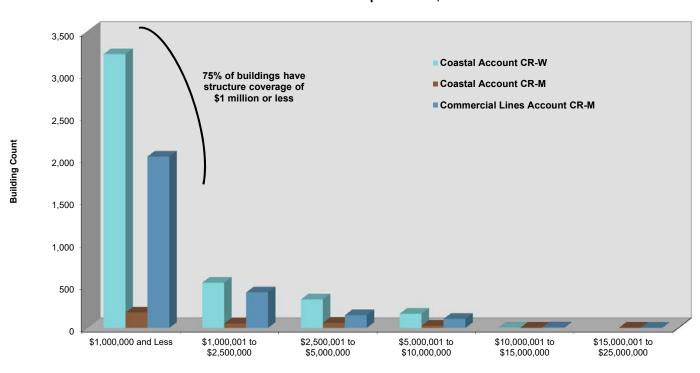
95% of all commercial residential buildings were built before 1999.

| Number of Stories | Coastal Account<br>CR-W | Coastal Account<br>CR-M | Commercial Lines<br>Account CR-M |
|-------------------|-------------------------|-------------------------|----------------------------------|
| 11 to 20          | 0.9%                    | 6.0%                    | 0.8%                             |
| 6 to 10           | 14.3%                   | 19.1%                   | 9.2%                             |
| < 6               | 84.8%                   | 74.9%                   | 89.9%                            |
| Total             | 100.0%                  | 100.0%                  | 100.0%                           |

Note: Includes wind-only policies, multi-peril policies with wind coverage, and multi-peril policies excluding wind coverage (CLA only), regardless of policy form



## Commercial Residential Policy Characteristics - Building Counts by Coverage Ranges Data as of September 30, 2019



### Structure Coverage Range

| Product                       | \$1,000,000<br>and Less | \$1,000,001 to<br>\$2,500,000 | \$2,500,001 to<br>\$5,000,000 | \$5,000,001 to<br>\$10,000,000 | \$10,000,001 to<br>\$15,000,000 | \$15,000,001 to<br>\$25,000,000 |
|-------------------------------|-------------------------|-------------------------------|-------------------------------|--------------------------------|---------------------------------|---------------------------------|
| Coastal Account CR-W          | 3,236                   | 532                           | 335                           | 167                            | 3                               | 0                               |
| Coastal Account CR-M          | 180                     | 50                            | 60                            | 26                             | 2                               | 2                               |
| Commercial Lines Account CR-M | 2,026                   | 417                           | 149                           | 106                            | 6                               | 1                               |
| Total                         | 5,442                   | 999                           | 544                           | 299                            | 11                              | 3                               |

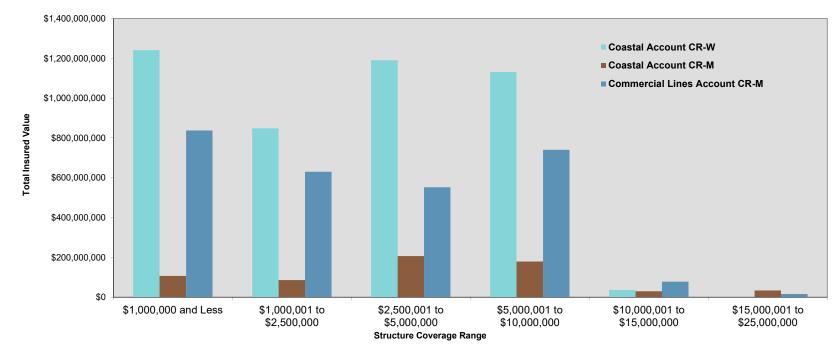
## Notes:

1) Includes wind-only policies, multi-peril policies with wind coverage, and multi-peril policies excluding wind coverage (CLA only), regardless of policy form

2) Structure Coverage Range includes Business Personal Property (BPP) coverage when it is a BPP only policy



# Commercial Residential Policy Characteristics - Total Insured Value by Coverage Ranges Data as of September 30, 2019



| Product                       | \$1,000,000<br>and Less | \$1,000,001 to<br>\$2,500,000 | \$2,500,001 to<br>\$5,000,000 | \$5,000,001 to<br>\$10,000,000 | \$10,000,001 to<br>\$15,000,000 | \$15,000,001 to<br>\$25,000,000 |
|-------------------------------|-------------------------|-------------------------------|-------------------------------|--------------------------------|---------------------------------|---------------------------------|
| Coastal Account CR-W          | \$1,241,127,632         | \$847,861,135                 | \$1,190,050,632               | \$1,130,741,120                | \$35,954,000                    | \$0                             |
| Coastal Account CR-M          | \$106,528,700           | \$85,934,683                  | \$206,587,000                 | \$179,151,800                  | \$29,546,200                    | \$33,753,500                    |
| Commercial Lines Account CR-M | \$837,743,710           | \$629,994,400                 | \$552,297,600                 | \$740,118,100                  | \$77,812,800                    | \$16,055,300                    |
| Total                         | \$2,185,400,042         | \$1,563,790,218               | \$1,948,935,232               | \$2,050,011,020                | \$143,313,000                   | \$49,808,800                    |

### Notes:

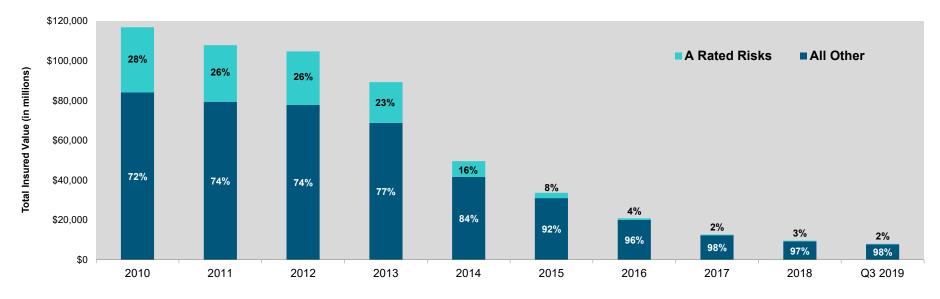
1) Includes wind-only policies, multi-peril policies with wind coverage, and multi-peril policies excluding wind coverage (CLA only), regardless of policy form

2) Structure Coverage Range includes Business Personal Property (BPP) coverage when it is a BPP only policy

3) TIV excludes Special Class risks



# Commercial Residential Individually-Rated (A-Rated) Risks Data as of September 30, 2019



|         |                     |               | A Rated                                    | Risks         | ;   |               |                     |               | All Ot                                     | her           |   |               | Total               |  |   |
|---------|---------------------|---------------|--|---------------|---|---------------|---------------------|---------------|--|---------------|---|---------------|---------------------|--|---|
| Year    | Policies<br>Inforce | % of<br>Total | Total<br>Insured<br>Value<br>(in millions) | % of<br>Total | Premium<br>Excluding<br>Surcharges<br>(in millions) | % of<br>Total | Policies<br>Inforce | % of<br>Total | Total<br>Insured<br>Value<br>(in millions) | % of<br>Total | Premium<br>Excluding<br>Surcharges<br>(in millions) | % of<br>Total | Policies<br>Inforce | Total<br>Insured<br>Value<br>(in millions) | Premium<br>Excluding<br>Surcharges<br>(in millions) |
| 2010    | 1,057               | 5%            | \$32,756                                   | 28%           | \$161   | 33%           | 20,706              | 95%           | \$84,129                                   | 72%           | \$322   | 67%           | 21,763              | \$116,885                                  | \$483   |
| 2011    | 916                 | 4%            | \$28,399                                   | 26%           | \$140   | 31%           | 19,860              | 96%           | \$79,454                                   | 74%           | \$314   | 69%           | 20,776              | \$107,853                                  | \$454   |
| 2012    | 846                 | 4%            | \$26,826                                   | 26%           | \$139   | 30%           | 18,895              | 96%           | \$77,937                                   | 74%           | \$323   | 70%           | 19,741              | \$104,764                                  | \$462   |
| 2013    | 644                 | 4%            | \$20,522                                   | 23%           | \$113   | 28%           | 15,976              | 96%           | \$68,824                                   | 77%           | \$298   | 72%           | 16,620              | \$89,346                                   | \$411   |
| 2014    | 252                 | 2%            | \$7,875                                    | 16%           | \$43  | 20%           | 10,605              | 98%           | \$41,696                                   | 84%           | \$179   | 80%           | 10,857              | \$49,571                                   | \$222   |
| 2015    | 99                  | 1%            | \$2,672                                    | 8%            | \$14  | 10%           | 8,216               | 99%           | \$31,051                                   | 92%           | \$125   | 90%           | 8,315               | \$33,723                                   | \$138   |
| 2016    | 34                  | 1%            | \$851                                      | 4%            | \$4   | 5%            | 5,895               | 99%           | \$20,094                                   | 96%           | \$82  | 95%           | 5,929               | \$20,946                                   | \$86  |
| 2017    | 17                  | 0%            | \$309                                      | 2%            | \$1   | 2%            | 4,249               | 100%          | \$12,391                                   | 98%           | \$52  | 98%           | 4,266               | \$12,700                                   | \$53  |
| 2018    | 16                  | 0%            | \$255                                      | 3%            | \$1   | 3%            | 3,205               | 100%          | \$9,372                                    | 97%           | \$39  | 97%           | 3,221               | \$9,627                                    | \$40  |
| Q3 2019 | 11                  | 0%            | \$193                                      | 2%            | \$1   | 2%            | 2,703               | 100%          | \$7,823                                    | 98%           | \$33  | 98%           | 2,714               | \$8,016                                    | \$34  |

## Notes:

1) A-Rated policy count represents policies with at least one risk being "A-rated". A policy can be a mix of A-rated and non A-rated risks.

2) Total Insured Value (TIV) includes coverage for buildings, other structures, business personal property, and business income/extra expense. Additionally, commercial non-residential multi-peril policy forms include business income/extra expenses for policies written before May or June 2012. Beginning May 2012 for new policies and June 2012 for renewals, business income/extra expense is no longer covered.



# Appendices



# **Product Acronyms**

| <u>Acronym</u> | Product or Description                 |
|----------------|--|
| PR-M           | Personal Residential Multi-Peril       |
| PR-W           | Personal Residential Wind-Only         |
| CR-M           | Commercial Residential Multi-Peril     |
| CR-W           | Commercial Residential Wind-Only       |
| CNR-M          | Commercial Non-Residential Multi-Peril |
| CNR-W          | Commercial Non-Residential Wind-Only   |
| PLA            | Personal Lines Account                 |
| CLA            | Commercial Lines Account               |
| HO-3           | Homeowner                              |
| HO-4           | Tenant                                 |
| HO-6           | Condominium Unit Owner                 |
| HO-8           | Homeowner Modified Coverage            |
| DP-1           | Dwelling Fire – Basic Form             |
| DP-3           | Dwelling Fire – Special Form           |
| MHO-3          | Mobile Homeowner                       |
| MHO-4          | Mobile Home Tenant                     |
| MDP-1          | Mobile Home Dwelling Fire              |
| HW-2           | Wind-Only Homeowner                    |
| HW-4           | Wind-Only Tenant                       |
| HW-6           | Wind-Only Condominium Unit Owner       |
| DW-2           | Wind-Only Dwelling                     |
| MD-1           | Wind-Only Mobile Home Dwelling         |
| MW-2           | Wind-Only Mobile Homeowner             |
| MHW-4          | Wind-Only Mobile Home Tenant           |
| CIW            | Commercial Inland Wind (CNR-W Product) |



## Personal Residential Multi-Peril Homeowners, Tenant, and Condo Unit Owner Statewide Average Rate Change History

| Policy Form | OIR Filing Number    | Description                                  | New Policy<br>Effective Date | Renewal Policy Effective<br>Date | Average Rate<br>Change | Average Rate<br>Change \$ |
|-------------|----------------------|--|------------------------------|----------------------------------|------------------------|---------------------------|
|             | 19-123770            | 2019 Actuarial                               | 12/1/2019                    | 12/1/2019                        | 2.3%                   | \$254.49                  |
|             | 17-16826             | 2018 Actuarial                               | 5/1/2018                     | 5/1/2018                         | 6.7%                   | \$248.77                  |
|             | 16-16024             | 2017 Actuarial                               | 2/1/2017                     | 2/1/2017                         | 6.2%                   | \$233.24                  |
|             | 15-15843             | 2016 Actuarial                               | 2/1/2016                     | 2/1/2016                         | 1.1%                   | \$219.56                  |
|             | 14-13202             | 2015 Actuarial                               | 2/1/2015                     | 2/1/2015                         | -6.5%                  | \$217.17                  |
|             | 13-13048             | 2014 Actuarial                               | 1/1/2014                     | 1/1/2014                         | 4.7%                   | \$232.26                  |
|             | 12-13992             | 2013 Actuarial                               | 1/1/2013                     | 1/1/2013                         | 10.8%                  | \$221.83                  |
|             | 11-12403<br>10-13660 | 2012 Actuarial<br>2011 Actuarial             | 1/1/2012<br>1/1/2011         | 1/1/2012<br>1/1/2011             | 6.2%<br>9.0%           | \$200.22<br>\$188.53      |
|             | 10-06776             | 2011 Base Rating                             | 1/1/2011                     | 1/1/2011                         | 0.1%                   | \$172.93                  |
|             | 09-17343             | 2010 Actuarial                               | 1/1/2010                     | 1/1/2010                         | 5.4%                   | \$172.77                  |
|             | 07-21657             | Cov B Opt Out                                | 7/1/2008                     | 8/1/2008                         | 0.0%                   | \$163.92                  |
|             | 07-06836             | Sinkhole, Ex-Wind                            | 9/1/2007                     | 10/1/2007                        | 0.0%                   | \$163.92                  |
|             | 07-03608             | Wind Mitigation Credits                      | 2/15/2008                    | 3/15/2008                        | -4.4%                  | \$163.92                  |
| HO-3        | 07-04969             | FHCF Presumed Factor                         | 1/1/2007                     | 1/1/2007                         | -6.7%                  | \$171.46                  |
|             | 07-02362             | Rate Rollback                                | 1/1/2007                     | 1/1/2007                         | -11.0%                 | \$183.77                  |
|             | 05-15453             | Actuarial                                    | 1/1/2007                     | 1/1/2007                         | 12.4%                  | \$206.49                  |
|             | 05-14322             | Top 20                                       | 4/1/2006                     | 4/15/2006                        | 13.8%                  | \$183.71                  |
|             | 05-11177             | 10% Hurr Deductible                          | 1/1/2006                     | 2/1/2006                         | -0.4%                  | \$161.43                  |
|             | 04-14480             | Top 20                                       | 2/1/2005                     | 4/1/2005                         | 23.4%                  | \$162.08                  |
|             | 04-09416             | Sinkhole                                     | 12/15/2004                   | 2/15/2005                        | 1.6%                   | \$131.34                  |
|             | 04-00251             | Top 20                                       | 2/1/2004                     | 4/1/2004                         | 2.6%                   | \$129.28                  |
|             | 02-14787             | Top 20                                       | 6/1/2003                     | 8/1/2003                         | 26.0%                  | \$126.00                  |
|             | 19-123770            | 2019 Actuarial                               | 12/1/2019                    | 12/1/2019                        | -9.3%                  | \$60.18                   |
|             | 17-16826             | 2018 Actuarial                               | 5/1/2018                     | 5/1/2018                         | -13.0%                 | \$66.35                   |
|             | 16-16024             | 2017 Actuarial                               | 2/1/2017                     | 2/1/2017                         | -13.4%                 | \$76.26                   |
|             | 15-15843             | 2016 Actuarial                               | 2/1/2016                     | 2/1/2016                         | -7.8%                  | \$88.10                   |
|             | 14-13202             | 2015 Actuarial                               | 2/1/2015                     | 2/1/2015                         | -12.3%                 | \$95.56                   |
|             | 13-13048             | 2014 Actuarial                               | 1/1/2014                     | 1/1/2014                         | -1.4%                  | \$108.96                  |
|             | 12-13992             | 2013 Actuarial                               | 1/1/2013                     | 1/1/2013                         | 4.6%                   | \$110.50                  |
|             | 11-12403             | 2012 Actuarial                               | 1/1/2012                     | 1/1/2012                         | 0.5%                   | \$105.60                  |
| HO-4        | 10-13660             | 2011 Actuarial                               | 1/1/2011                     | 1/1/2011                         | 3.1%                   | \$105.08                  |
| HU-4        | 10-06776             | 2011 Base Rating                             | 1/1/2011                     | 1/1/2011                         | -0.1%                  | \$101.96                  |
|             | 09-17343             | 2010 Actuarial                               | 1/1/2010                     | 1/1/2010                         | 0.2%                   | \$102.01                  |
|             | 07-21657             | Cov B Opt Out                                | 7/1/2008                     | 8/1/2008                         | 0.0%                   | \$101.81                  |
|             | 07-06836             | Sinkhole, Ex-Wind                            | 9/1/2007                     | 10/1/2007                        | 0.0%                   | \$101.81                  |
|             | 07-03608             | Wind Mitigation Credits                      | 2/15/2008                    | 3/15/2008                        | -0.8%                  | \$101.81                  |
|             | 07-04969             | FHCF Presumed Factor                         | 1/1/2007                     | 1/1/2007                         | -3.0%                  | \$102.63                  |
|             | 04-14480             | Top 20                                       | 2/1/2005                     | 4/1/2005                         | 2.3%<br>0.0%           | \$105.81                  |
|             | 04-09416<br>04-00251 | Sinkhole<br>Top 20                           | 12/15/2004<br>2/1/2004       | 2/15/2005<br>4/1/2004            | 1.3%                   | \$103.43<br>\$103.43      |
|             | 02-14787             | Top 20                                       | 6/1/2003                     | 8/1/2003                         | 2.1%                   | \$103.43                  |
|             | 02-14707             | 100 20                                       | 0/112000                     | 0/112000                         | 2.170                  | ψ102.10                   |
|             | 19-123770            | 2019 Actuarial                               | 12/1/2019                    | 12/1/2019                        | 8.2%                   | \$253.06                  |
|             | 17-16826             | 2018 Actuarial                               | 5/1/2018                     | 5/1/2018                         | 7.6%                   | \$233.88                  |
|             | 16-16024             | 2017 Actuarial                               | 2/1/2017                     | 2/1/2017                         | 8.3%                   | \$217.29                  |
|             | 15-15843             | 2016 Actuarial                               | 2/1/2016                     | 2/1/2016                         | 9.6%                   | \$200.69                  |
|             | 14-13202             | 2015 Actuarial                               | 2/1/2015                     | 2/1/2015                         | 2.3%                   | \$183.11                  |
|             | 13-13048             | 2014 Actuarial                               | 1/1/2014                     | 1/1/2014                         | 9.4%                   | \$178.99                  |
|             | 12-13992             | 2013 Actuarial                               | 1/1/2013                     | 1/1/2013                         | 10.3%                  | \$163.67                  |
|             | 11-12403             | 2012 Actuarial                               | 1/1/2012                     | 1/1/2012                         | 8.3%                   | \$148.40                  |
| HO-6        | 10-13660             | 2011 Actuarial                               | 1/1/2011                     | 1/1/2011                         | -0.6%                  | \$137.03                  |
|             | 10-06776             | 2011 Base Rating                             | 1/1/2011                     | 1/1/2011                         | 0.2%                   | \$137.90                  |
|             | 09-17343             | 2010 Actuarial                               | 1/1/2010                     | 1/1/2010                         | 4.5%<br>0.0%           | \$137.65                  |
|             | 07-21657             | Cov B Opt Out                                | 7/1/2008                     | 8/1/2008                         | 0.0%                   | \$131.72                  |
|             | 07-06836<br>07-03608 | Sinkhole, Ex-Wind<br>Wind Mitigation Credits | 9/1/2007<br>2/15/2008        | 10/1/2007                        | -1.2%                  | \$131.72<br>\$131.72      |
|             | 07-03608             | FHCF Presumed Factor                         | 1/1/2007                     | 3/15/2008<br>1/1/2007            | -1.2%                  | \$131.72<br>\$133.32      |
|             | 07-04969             | Top 20                                       | 2/1/2005                     | 4/1/2005                         | -3.2%                  | \$135.52                  |
|             | 04-09416             | Sinkhole                                     | 12/15/2004                   | 2/15/2005                        | 0.0%                   | \$120.82                  |
|             | 04-00251             | Top 20                                       | 2/1/2004                     | 4/1/2004                         | 18.1%                  | \$120.82                  |
|             | 02-14787             | Top 20                                       | 6/1/2003                     | 8/1/2003                         | 2.3%                   | \$102.30                  |



## Personal Residential Multi-Peril Dwelling Statewide Average Rate Change History

| Policy Form | OIR Filing Number    | Description                           | New Policy<br>Effective Date | Renewal Policy<br>Effective Date | Average Rate<br>Change | Average Rate<br>Change \$ |
|-------------|----------------------|---------------------------------------|------------------------------|----------------------------------|------------------------|---------------------------|
|             | 19-123899            | 2019 Actuarial                        | 12/1/2019                    | 12/1/2019                        | 7.1%                   | \$353.34                  |
|             | 17-16966             | 2019 Actuarial                        | 5/1/2018                     | 5/1/2018                         | 4.1%                   | \$329.92                  |
|             | 16-16575             | 2017 Actuarial                        | 2/1/2017                     | 2/1/2017                         | 2.0%                   | \$316.91                  |
|             | 15-16016             | 2017 Actuarial                        | 2/1/2016                     | 2/1/2016                         | -2.6%                  | \$310.77                  |
|             | 14-13383             | 2015 Actuarial                        | 2/1/2015                     | 2/1/2015                         | -2.0%                  | \$319.06                  |
|             | 13-13336             | 2013 Actuarial                        | 1/1/2014                     | 1/1/2014                         | 10.0%                  | \$325.57                  |
|             | 12-14191             | 2014 Actuarial                        | 1/1/2013                     | 1/1/2013                         | 11.9%                  | \$295.96                  |
|             | 11-12716             | 2013 Actuarial                        | 1/1/2013                     | 1/1/2013                         | 11.1%                  | \$295.90                  |
|             | 10-15058             | 2012 Actuarial                        | 1/1/2012                     | 1/1/2012                         | 10.3%                  | \$204.39                  |
|             | 10-07358             | 2011 Actuarian<br>2011 Base Rating    | 1/1/2011                     | 1/1/2011                         | 0.2%                   | \$215.74                  |
|             | 09-17467             | 2010 Actuarial                        | 1/1/2010                     | 1/1/2010                         | 10.7%                  | \$215.28                  |
|             |                      |                                       |                              |                                  | 0.0%                   |                           |
|             | 07-21656             | Cov B Opt Out                         | 7/1/2008                     | 8/1/2008                         |                        | \$194.48                  |
| DP-1        | 07-06841<br>07-03605 | Sinkhole, Ex-Wind                     | 9/1/2007                     | 10/1/2007                        | 0.0%<br>-1.1%          | \$194.48                  |
|             |                      | Wind Mitigation Credits               | 2/15/2008                    | 3/15/2008                        | -1.1%<br>-4.3%         | \$194.48                  |
|             | 07-04973             | FHCF Presumed Factor<br>Rate Rollback | 1/1/2007                     | 1/1/2007                         | -4.3%<br>-17.4%        | \$196.64                  |
|             | 07-02360             |                                       | 1/1/2007                     | 1/1/2007                         |                        | \$205.47                  |
|             | 05-15506             | Actuarial                             | 1/1/2007                     | 1/1/2007                         | 21.1%                  | \$248.76                  |
|             | 05-14324             | Top 20                                | 4/1/2006                     | 4/15/2006                        | 19.5%                  | \$205.42                  |
|             | 04-14487             | Top 20                                | 2/1/2005                     | 4/1/2005                         | 5.1%                   | \$171.90                  |
|             | 04-09417             | Sinkhole                              | 12/15/2004                   | 2/15/2005                        | 1.0%                   | \$163.55                  |
|             | 04-00248             | Top 20                                | 2/1/2004                     | 4/1/2004                         | 16.5%                  | \$161.94                  |
|             | 02-14788             | Top 20                                | 6/1/2003                     | 8/1/2003                         | 39.0%                  | \$139.00                  |
|             | 19-123899            | 2019 Actuarial                        | 12/1/2019                    | 12/1/2019                        | 8.7%                   | \$346.20                  |
|             | 17-16966             | 2018 Actuarial                        | 5/1/2018                     | 5/1/2018                         | 5.4%                   | \$318.49                  |
|             | 16-16575             | 2017 Actuarial                        | 2/1/2017                     | 2/1/2017                         | 5.8%                   | \$302.21                  |
|             | 15-16016             | 2016 Actuarial                        | 2/1/2016                     | 2/1/2016                         | -1.3%                  | \$285.52                  |
|             | 14-13383             | 2015 Actuarial                        | 2/1/2015                     | 2/1/2015                         | -5.1%                  | \$289.28                  |
|             | 13-13336             | 2014 Actuarial                        | 1/1/2014                     | 1/1/2014                         | 9.6%                   | \$304.83                  |
|             | 12-14191             | 2013 Actuarial                        | 1/1/2013                     | 1/1/2013                         | 8.6%                   | \$278.20                  |
|             | 11-12716             | 2012 Actuarial                        | 1/1/2012                     | 1/1/2012                         | 8.3%                   | \$256.08                  |
|             | 10-15058             | 2011 Actuarial                        | 1/1/2011                     | 1/1/2011                         | 10.4%                  | \$236.45                  |
|             | 10-07358             | 2011 Base Rating                      | 1/1/2011                     | 1/1/2011                         | 0.3%                   | \$214.18                  |
| DP-3        | 09-17467             | 2010 Actuarial                        | 1/1/2010                     | 1/1/2010                         | 8.6%                   | \$213.60                  |
|             | 07-21656             | Cov B Opt Out                         | 7/1/2008                     | 8/1/2008                         | 0.0%                   | \$196.69                  |
|             | 07-06841             | Sinkhole, Ex-Wind                     | 9/1/2007                     | 10/1/2007                        | 0.0%                   | \$196.69                  |
|             | 07-03605             | Wind Mitigation Credits               | 2/15/2008                    | 3/15/2008                        | -1.4%                  | \$196.69                  |
|             | 07-04973             | FHCF Presumed Factor                  | 1/1/2007                     | 1/1/2007                         | -4.2%                  | \$199.48                  |
|             | 07-02360             | Rate Rollback                         | 1/1/2007                     | 1/1/2007                         | -17.4%                 | \$208.23                  |
|             | 05-15506             | Actuarial                             | 1/1/2007                     | 1/1/2007                         | 21.1%                  | \$252.09                  |
|             | 05-14324             | Top 20                                | 4/1/2006                     | 4/15/2006                        | 21.1%                  | \$208.17                  |
|             | 04-14487             | Top 20                                | 2/1/2005                     | 4/1/2005                         | 5.1%                   | \$171.90                  |
|             | 04-09417             | Sinkhole                              | 12/15/2004                   | 2/15/2005                        | 1.0%                   | \$163.55                  |
|             | 04-00248             | Top 20                                | 2/1/2004                     | 4/1/2004                         | 16.5%                  | \$161.94                  |
|             | 02-14788             | Top 20                                | 6/1/2003                     | 8/1/2003                         | 39.0%                  | \$139.00                  |



## Personal Residential Multi-Peril Mobile Homeowners Statewide Average Rate Change History

| Policy Form | OIR Filing Number | Description          | New Policy<br>Effective Date | Renewal Policy<br>Effective Date | Average Rate<br>Change | Average Rate<br>Change \$ |
|-------------|-------------------|----------------------|------------------------------|----------------------------------|------------------------|---------------------------|
|             | 19-123930         | 2019 Actuarial       | 12/1/2019                    | 12/1/2019                        | 0.7%                   | \$209.56                  |
|             | 17-17210          | 2018 Actuarial       | 5/1/2018                     | 5/1/2018                         | 4.0%                   | \$208.11                  |
|             | 16-16785          | 2017 Actuarial       | 2/1/2017                     | 2/1/2017                         | 5.8%                   | \$200.18                  |
|             | 15-16392          | 2016 Actuarial       | 2/1/2016                     | 2/1/2016                         | -6.6%                  | \$189.18                  |
|             | 14-13668          | 2015 Actuarial       | 2/1/2015                     | 2/1/2015                         | -4.6%                  | \$202.55                  |
|             | 13-14239          | 2014 Actuarial       | 1/1/2014                     | 1/1/2014                         | -0.8%                  | \$212.31                  |
|             | 12-14394          | 2013 Actuarial       | 1/1/2013                     | 1/1/2013                         | -2.0%                  | \$214.09                  |
|             | 11-13880          | 2012 Actuarial       | 1/1/2012                     | 1/1/2012                         | 3.2%                   | \$218.49                  |
| MHO-3       | 10-14380          | 2011 Actuarial       | 1/1/2011                     | 1/1/2011                         | 9.0%                   | \$211.71                  |
|             | 10-07868          | 2011 Base Rating     | 1/1/2011                     | 1/1/2011                         | 0.0%                   | \$194.16                  |
|             | 09-17837          | 2010 Actuarial       | 1/1/2010                     | 1/1/2010                         | 1.8%                   | \$194.17                  |
|             | 07-04970          | FHCF Presumed Factor | 1/1/2007                     | 1/1/2007                         | -6.6%                  | \$190.74                  |
|             | 05-14323          | Top 5                | 4/1/2006                     | 4/15/2006                        | 23.5%                  | \$204.22                  |
|             | 05-11175          | 10% Hurr Deductible  | 1/1/2006                     | 2/1/2006                         | 2.4%                   | \$165.36                  |
|             | 04-14473          | Top 5                | 2/1/2005                     | 4/1/2005                         | 17.1%                  | \$161.48                  |
|             | 04-00245          | Top 5                | 2/1/2004                     | 4/1/2004                         | 1.1%                   | \$137.90                  |
|             | 02-14766          | Top 5                | 6/1/2003                     | 8/1/2003                         | 36.4%                  | \$136.40                  |
|             |                   | ·                    |                              |                                  |                        |                           |
|             | 19-123930         | 2019 Actuarial       | 12/1/2019                    | 12/1/2019                        | 0.0%                   | \$101.49                  |
|             | 17-17210          | 2018 Actuarial       | 5/1/2018                     | 5/1/2018                         | 0.8%                   | \$101.49                  |
|             | 16-16785          | 2017 Actuarial       | 2/1/2017                     | 2/1/2017                         | 0.8%                   | \$100.68                  |
|             | 15-16392          | 2016 Actuarial       | 2/1/2016                     | 2/1/2016                         | 0.0%                   | \$99.87                   |
|             | 14-13668          | 2015 Actuarial       | 2/1/2015                     | 2/1/2015                         | 0.0%                   | \$99.87                   |
|             | 13-14239          | 2014 Actuarial       | 1/1/2014                     | 1/1/2014                         | 0.0%                   | \$99.87                   |
| MHO-4       | 12-14394          | 2013 Actuarial       | 1/1/2013                     | 1/1/2013                         | 0.9%                   | \$99.82                   |
| MHO-4       | 11-13880          | 2012 Actuarial       | 1/1/2012                     | 1/1/2012                         | 0.6%                   | \$98.89                   |
|             | 10-14380          | 2011 Actuarial       | 1/1/2011                     | 1/1/2011                         | 0.8%                   | \$98.30                   |
|             | 10-07868          | 2011 Base Rating     | 1/1/2011                     | 1/1/2011                         | 0.0%                   | \$97.49                   |
|             | 09-17837          | 2010 Actuarial       | 1/1/2010                     | 1/1/2010                         | -5.1%                  | \$97.50                   |
|             | 07-04970          | FHCF Presumed Factor | 1/1/2007                     | 1/1/2007                         | -2.9%                  | \$102.74                  |
|             | 04-14473          | Top 5                | 2/1/2005                     | 4/1/2005                         | 2.3%                   | \$105.81                  |
|             | 04-00245          | Top 5                | 2/1/2004                     | 4/1/2004                         | 1.3%                   | \$103.43                  |
|             | 02-14766          | Top 5                | 6/1/2003                     | 8/1/2003                         | 2.1%                   | \$102.10                  |
|             |                   |                      |                              |                                  |                        |                           |
|             | 19-123951         | 2019 Actuarial       | 12/1/2019                    | 12/1/2019                        | 8.0%                   | \$114.62                  |
|             | 17-17409          | 2018 Actuarial       | 5/1/2018                     | 5/1/2018                         | 7.1%                   | \$106.13                  |
|             | 16-16867          | 2017 Actuarial       | 2/1/2017                     | 2/1/2017                         | 3.1%                   | \$99.06                   |
|             | 15-16470          | 2016 Actuarial       | 2/1/2016                     | 2/1/2016                         | -7.1%                  | \$96.04                   |
| MDP-1       | 14-13749          | 2015 Actuarial       | 2/1/2015                     | 2/1/2015                         | -5.0%                  | \$103.37                  |
|             | 13-14550          | 2014 Actuarial       | 1/1/2014                     | 1/1/2014                         | -0.6%                  | \$108.82                  |
|             | 12-14400          | 2013 Actuarial       | 1/1/2013                     | 1/1/2013                         | 2.6%                   | \$109.49                  |
|             | 11-13947          | 2012 Actuarial       | 1/1/2012                     | 1/1/2012                         | 3.1%                   | \$106.68                  |
|             | 10-14626          | 2011 Actuarial       | 1/1/2011                     | 1/1/2011                         | 9.0%                   | \$103.47                  |
|             | 10-08250          | 2011 Base Rating     | 1/1/2011                     | 1/1/2011                         | 0.0%                   | \$94.90                   |
|             | 09-17837          | 2010 Actuarial       | 1/1/2010                     | 1/1/2010                         | -5.1%                  | \$94.90                   |



## Wind-Only (Coastal) Homeowners, Tenant, and Condo Unit Owner Statewide Average Rate Change History

| Policy<br>Form | OIR Filing<br>Number | Description                                     | New Policy<br>Effective Date | Renewal Policy<br>Effective Date | Average Rate<br>Change | Average Rate<br>Change \$ |
|----------------|----------------------|---|------------------------------|----------------------------------|------------------------|---------------------------|
| ]              |                      |   |                              |                                  |                        |                           |
|                | 19-123769            | 2019 Actuarial                                  | 12/1/2019                    | 12/1/2019                        | 6.7%                   | \$224.10                  |
|                | 17-16827             | 2018 Actuarial                                  | 5/1/2018                     | 5/1/2018                         | 0.3%                   | \$209.94                  |
|                | 16-16025             | 2017 Actuarial                                  | 2/1/2017                     | 2/1/2017                         | 8.5%                   | \$209.32                  |
|                | 15-15848             | 2016 Actuarial                                  | 2/1/2016                     | 2/1/2016                         | 8.1%                   | \$192.91                  |
|                | 14-13203             | 2015 Actuarial                                  | 2/1/2015                     | 2/1/2015                         | 3.6%                   | \$178.46                  |
|                | 13-13047             | 2014 Actuarial                                  | 2/1/2014                     | 2/1/2014                         | 10.1%                  | \$172.26                  |
|                | 12-13991             | 2013 Actuarial                                  | 2/1/2013                     | 2/1/2013                         | 10.6%                  | \$156.43                  |
|                | 11-12402             | 2012 Actuarial                                  | 2/1/2012                     | 2/1/2012                         | 6.6%                   | \$141.45                  |
|                | 10-13662             | 2011 Actuarial                                  | 2/1/2011                     | 2/1/2011                         | 11.3%                  | \$132.69                  |
| HW-2           | 10-04549             | 2011 Base Rating                                | 2/1/2011                     | 2/1/2011                         | -0.1%                  | \$119.21                  |
|                | 09-18541             | 2010 Actuarial                                  | 2/1/2010                     | 2/1/2010                         | 5.9%                   | \$119.28                  |
|                | 07-03607             | Wind Mitigation Credits                         | 4/1/2008                     | 4/1/2008                         | -15.6%                 | \$112.63                  |
|                | 07-04972             | FHCF Presumed Factor                            | 1/1/2007                     | 1/1/2007                         | -14.5%                 | \$133.45                  |
|                | 07-02359             | Rate Rollback                                   | 1/1/2007                     | 1/1/2007                         | -19.4%                 | \$156.08                  |
|                | 06-08439             | Monroe County                                   | 1/1/2007                     | 1/1/2007                         | -4.2%                  | \$193.65                  |
|                | 05-15417             | Actuarial                                       | 1/1/2007                     | 1/1/2007                         | 23.1%                  | \$202.14                  |
|                | 05-14539             | Top 20  | 3/1/2006                     | 3/1/2006                         | 16.9%                  | \$164.21                  |
|                | 05-11466             | 10% Hurricane Deduct                            | 1/1/2006                     | 1/1/2006                         | 1.0%                   | \$140.47                  |
|                | 04-14483             | Top 20  | 4/1/2005                     | 4/1/2005                         | 12.2%                  | \$139.08                  |
|                | 04-00250             | Top 20  | 7/1/2004                     | 7/1/2004                         | 9.5%                   | \$123.95                  |
|                | 03-07190             | Top 20  | 7/1/2003                     | 7/1/2003                         | 13.2%                  | \$113.20                  |
|                | 19-123769            | 2019 Actuarial                                  | 12/1/2019                    | 12/1/2019                        | 5.9%                   | \$119.00                  |
|                | 17-16827             | 2018 Actuarial                                  | 5/1/2018                     | 5/1/2018                         | -4.4%                  | \$112.35                  |
|                | 16-16025             | 2017 Actuarial                                  | 2/1/2017                     | 2/1/2017                         | 0.9%                   | \$117.54                  |
|                | 15-15848             | 2016 Actuarial                                  | 2/1/2016                     | 2/1/2016                         | 8.8%                   | \$116.52                  |
|                | 14-13203             | 2015 Actuarial                                  | 2/1/2015                     | 2/1/2015                         | 2.1%                   | \$107.10                  |
|                | 13-13047             | 2014 Actuarial                                  | 2/1/2014                     | 2/1/2014                         | 7.1%                   | \$104.89                  |
|                | 12-13991             | 2013 Actuarial                                  | 2/1/2013                     | 2/1/2013                         | 1.6%                   | \$97.98                   |
|                | 11-12402             | 2012 Actuarial                                  | 2/1/2012                     | 2/1/2012                         | 8.7%                   | \$96.41                   |
| HW-4           | 10-13662             | 2011 Actuarial                                  | 2/1/2011                     | 2/1/2011                         | 8.0%                   | \$88.69                   |
|                | 10-04549             | 2011 Base Rating                                | 2/1/2011                     | 2/1/2011                         | -0.1%                  | \$82.12                   |
|                | 09-18541             | 2010 Actuarial                                  | 2/1/2010                     | 2/1/2010                         | -9.3%                  | \$82.16                   |
|                | 07-03607             | Wind Mitigation Credits                         | 4/1/2008                     | 4/1/2008                         | -7.9%                  | \$90.58                   |
|                | 07-04972             | FHCF Presumed Factor                            | 1/1/2007                     | 1/1/2007                         | -13.9%                 | \$98.35                   |
|                | 05-15417             | Actuarial                                       | 1/1/2007                     | 1/1/2007                         | 1.9%                   | \$114.23                  |
|                | 05-11466             | 10% Hurricane Deduct                            | 1/1/2006                     | 1/1/2006                         | 0.3%                   | \$112.10                  |
|                | 04-14483             | Top 20  | 4/1/2005                     | 4/1/2005                         | 1.4%                   | \$111.77                  |
|                | 04-00250             | Top 20  | 7/1/2004                     | 7/1/2004                         | 6.6%                   | \$110.22                  |
|                | 03-07190             | Top 20  | 7/1/2003                     | 7/1/2003                         | 3.4%                   | \$103.40                  |
|                | 40 400700            |   | 40/4/0040                    | 40/4/0040                        | 0.40/                  | ¢074.00                   |
|                | 19-123769            | 2019 Actuarial                                  | 12/1/2019                    | 12/1/2019                        | 8.4%                   | \$274.38                  |
|                | 17-16827             | 2018 Actuarial                                  | 5/1/2018                     | 5/1/2018                         | 5.7%                   | \$253.19                  |
|                | 16-16025             | 2017 Actuarial                                  | 2/1/2017                     | 2/1/2017                         | 5.3%                   | \$239.64                  |
|                | 15-15848             | 2016 Actuarial                                  | 2/1/2016                     | 2/1/2016                         | 10.0%                  | \$227.59                  |
|                | 14-13203             | 2015 Actuarial                                  | 2/1/2015                     | 2/1/2015                         | 7.3%                   | \$206.90                  |
|                | 13-13047             | 2014 Actuarial                                  | 2/1/2014                     | 2/1/2014                         | 9.4%                   | \$192.82                  |
|                | 12-13991<br>11-12402 | 2013 Actuarial<br>2012 Actuarial                | 2/1/2013<br>2/1/2012         | 2/1/2013<br>2/1/2012             | 10.8%<br>8.3%          | \$176.20<br>\$158.97      |
| HW-6           | 10-13662             | 2012 Actuarial                                  | 2/1/2012                     | 2/1/2012                         | 7.2%                   | \$158.97<br>\$146.79      |
| 0-941          | 10-04549             | 2011 Actuarian<br>2011 Base Rating              | 2/1/2011                     | 2/1/2011                         | 0.0%                   | \$146.79                  |
|                | 09-18541             | 2011 Base Rating<br>2010 Actuarial              | 2/1/2011                     | 2/1/2011                         | -3.1%                  | \$136.90                  |
|                | 07-03607             |   |                              |                                  | -3.1%                  |                           |
|                | 07-03607             | Wind Mitigation Credits<br>FHCF Presumed Factor | 4/1/2008<br>1/1/2007         | 4/1/2008<br>1/1/2007             | -17.2%                 | \$141.29<br>\$170.64      |
|                |                      | Top 20  |                              |                                  | -12.0%                 |                           |
|                | 05-14539             |   | 3/1/2006                     | 3/1/2006                         |                        | \$193.91                  |
|                | 05-11466             | 10% Hurricane Deduct                            | 1/1/2006                     | 1/1/2006                         | 0.8%                   | \$177.58                  |
|                | 04-14483<br>04-00250 | Top 20  | 4/1/2005<br>7/1/2004         | 4/1/2005<br>7/1/2004             | 9.0%<br>51.9%          | \$176.17<br>\$161.62      |
|                |                      | Top 20  |                              |                                  | 6.4%                   |                           |
|                | 03-07190             | Top 20  | 7/1/2003                     | 7/1/2003                         | 0.4%                   | \$106.40                  |



## Wind-Only (Coastal) Dwelling and Mobile Homeowners Statewide Average Rate Change History

| Policy Form | OIR Filing<br>Number | Description          | New Policy<br>Effective Date | Renewal Policy<br>Effective Date | Average Rate<br>Change | Average Rate<br>Change \$ |  |
|-------------|----------------------|----------------------|------------------------------|----------------------------------|------------------------|---------------------------|--|
|             | 19-123901            | 2019 Actuarial       | 12/1/2019                    | 12/1/2019                        | 5.5%                   | \$217.72                  |  |
|             | 17-16967             | 2019 Actuarial       | 5/1/2018                     | 5/1/2018                         | 4.9%                   | \$206.32                  |  |
|             | 16-16576             | 2017 Actuarial       | 2/1/2017                     | 2/1/2017                         | 9.1%                   | \$196.75                  |  |
|             | 15-16013             | 2016 Actuarial       | 2/1/2016                     | 2/1/2017                         | 9.0%                   | \$180.29                  |  |
|             | 14-13384             | 2015 Actuarial       | 2/1/2015                     | 2/1/2015                         | 6.8%                   | \$165.40                  |  |
| DW-2        |                      | 2015 Actuarial       |                              |                                  |                        |                           |  |
|             | 13-13335             |                      | 2/1/2014                     | 2/1/2014                         | 10.4%                  | \$154.87                  |  |
|             | 12-14190             | 2013 Actuarial       | 2/1/2013                     | 2/1/2013                         | 10.6%                  | \$140.23                  |  |
|             | 11-12717             | 2012 Actuarial       | 2/1/2012                     | 2/1/2012                         | 9.6%                   | \$126.82                  |  |
|             | 10-15059             | 2011 Actuarial       | 2/1/2011                     | 2/1/2011                         | 10.4%                  | \$115.72                  |  |
|             | 10-04552             | 2011 Base Rating     | 2/1/2011                     | 2/1/2011                         | 0.7%                   | \$104.77                  |  |
| -           | 09-18543             | 2010 Actuarial (New) | 2/1/2010                     | 2/1/2010                         | 4.0%                   | \$104.00                  |  |
|             | 19-123932            | 2019 Actuarial       | 12/1/2019                    | 12/1/2019                        | 9.8%                   | \$212.02                  |  |
|             | 17-17211             | 2018 Actuarial       | 5/1/2018                     | 5/1/2018                         | 9.8%                   | \$193.08                  |  |
|             | 16-16788             | 2017 Actuarial       | 2/1/2017                     | 2/1/2017                         | 10.3%                  | \$175.86                  |  |
|             | 15-16391             | 2016 Actuarial       | 2/1/2016                     | 2/1/2016                         | 10.4%                  | \$159.44                  |  |
|             | 14-13667             | 2015 Actuarial       | 2/1/2015                     | 2/1/2015                         | 8.5%                   | \$144.42                  |  |
|             | 13-14240             | 2014 Actuarial       | 2/1/2014                     | 2/1/2014                         | 9.2%                   | \$133.11                  |  |
|             | 12-14395             | 2013 Actuarial       | 2/1/2013                     | 2/1/2013                         | 10.1%                  | \$121.94                  |  |
|             | 11-13881             | 2012 Actuarial       | 2/1/2012                     | 2/1/2012                         | 5.6%                   | \$110.79                  |  |
|             | 10-14405             | 2011 Actuarial       | 2/1/2011                     | 2/1/2012                         | 9.7%                   | \$104.92                  |  |
| MW-2        | 10-04550             | 2011 Base Rating     | 2/1/2011                     | 2/1/2011                         | 0.0%                   | \$95.66                   |  |
|             | 09-18544             | 2010 Actuarial       | 2/1/2010                     | 2/1/2011                         | 11.0%                  | \$95.63                   |  |
|             |                      |                      |                              |                                  |                        |                           |  |
|             | 07-04968             | FHCF Presumed Factor | 1/1/2007                     | 1/1/2007                         | -17.6%                 | \$86.15                   |  |
|             | 07-02358             | Rate Rollback        | 1/1/2007                     | 1/1/2007                         | -11.3%                 | \$104.55                  |  |
|             | 06-08440             | Monroe County        | 1/1/2007                     | 1/1/2007                         | 7.9%                   | \$117.87                  |  |
|             | 05-15420             | Actuarial            | 1/1/2007                     | 1/1/2007                         | 4.8%                   | \$109.24                  |  |
|             | 05-14538             | Top 5                | 3/1/2006                     | 3/1/2006                         | 0.3%                   | \$104.24                  |  |
|             | 04-14482             | Top 5                | 4/1/2005                     | 4/1/2005                         | 3.0%                   | \$103.93                  |  |
|             | 04-00246             | Top 5                | 7/1/2004                     | 7/1/2004                         | 0.4%                   | \$100.90                  |  |
|             | 03-07207             | Top 5                | 7/1/2003                     | 7/1/2003                         | 0.5%                   | \$100.50                  |  |
|             | 19-123932            | 2019 Actuarial       | 12/1/2019                    | 12/1/2019                        | 0.0%                   | \$108.44                  |  |
|             | 17-17211             | 2018 Actuarial       | 5/1/2018                     | 5/1/2018                         | 3.9%                   | \$108.44                  |  |
|             | 16-16788             | 2017 Actuarial       | 2/1/2017                     | 2/1/2017                         | 3.9%                   | \$104.36                  |  |
|             | 15-16391             | 2016 Actuarial       | 2/1/2016                     | 2/1/2016                         | -0.1%                  | \$100.44                  |  |
|             | 14-13667             | 2015 Actuarial       | 2/1/2015                     | 2/1/2015                         | 0.0%                   | \$100.54                  |  |
|             | 13-14240             | 2013 Actuarial       | 2/1/2013                     | 2/1/2013                         | 0.3%                   |                           |  |
| MW-4        | 12-14395             | 2013 Actuarial       | 2/1/2014                     | 2/1/2014                         | 5.5%                   | \$100.54                  |  |
|             |                      |                      |                              |                                  |                        | \$100.27                  |  |
|             | 11-13881             | 2012 Actuarial       | 2/1/2012                     | 2/1/2012                         | 2.4%                   | \$95.04                   |  |
|             | 10-14405             | 2011 Actuarial       | 2/1/2011                     | 2/1/2011                         | 4.2%                   | \$92.81                   |  |
|             | 10-04550             | 2011 Base Rating     | 2/1/2011                     | 2/1/2011                         | -0.1%                  | \$89.04                   |  |
|             | 09-18544             | 2010 Actuarial       | 2/1/2010                     | 2/1/2010                         | 2.2%                   | \$89.12                   |  |
|             | 07-04968             | FHCF Presumed Factor | 1/1/2007                     | 1/1/2007                         | -13.4%                 | \$87.21                   |  |
|             | 04-00246             | Top 5                | 7/1/2004                     | 7/1/2004                         | 0.7%                   | \$100.70                  |  |
|             | 19-123952            | 2019 Actuarial       | 12/1/2019                    | 12/1/2019                        | 9.7%                   | \$223.97                  |  |
|             | 17-17410             | 2018 Actuarial       | 5/1/2018                     | 5/1/2018                         | 10.0%                  | \$204.24                  |  |
|             | 16-16866             | 2017 Actuarial       | 2/1/2017                     | 2/1/2017                         | 10.5%                  | \$185.60                  |  |
|             | 15-16471             | 2016 Actuarial       | 2/1/2016                     | 2/1/2016                         | 9.9%                   | \$168.03                  |  |
|             | 14-13751             | 2015 Actuarial       | 2/1/2015                     | 2/1/2015                         | 8.9%                   | \$152.90                  |  |
| MD-1        | 13-14555             | 2013 Actuarial       | 2/1/2013                     | 2/1/2013                         | 8.7%                   | \$140.40                  |  |
|             | 12-14401             | 2013 Actuarial       | 2/1/2013                     | 2/1/2014                         | 10.6%                  | \$129.13                  |  |
|             |                      | 2013 Actuarial       |                              |                                  |                        |                           |  |
|             | 11-13948             |                      | 2/1/2012                     | 2/1/2012                         | 6.5%                   | \$116.78                  |  |
|             | 10-14625             | 2011 Actuarial       | 2/1/2011                     | 2/1/2011                         | 9.5%                   | \$109.65                  |  |
|             | 10-04553             | 2011 Base Rating     | 2/1/2011                     | 2/1/2011                         | 0.2%                   | \$100.17                  |  |
|             | 09-18544             | 2010 Actuarial (New) | 2/1/2010                     | 2/1/2010                         | 0.0%                   | \$100.00                  |  |



# Wind-Only (Coastal) Commercial Residential and Commercial Non-Residential Statewide Average Rate Change History

| Policy Form | OIR Filing<br>Number    | Description                               | New Policy<br>Effective Date | Renewal Policy<br>Effective Date | Average Rate<br>Change | Average Rate<br>Change \$ |
|-------------|-------------------------|---|------------------------------|----------------------------------|------------------------|---------------------------|
|             | 19-123239/<br>19-123240 | 2019 Actuarial                            | 12/1/2019                    | 12/1/2019                        | 10.3%                  | \$400.42                  |
|             | 17-18869/<br>17-18870   | 2018 Actuarial                            | 5/1/2018                     | 5/1/2018                         | 10.0%                  | \$362.95                  |
|             | 16-19498/<br>16-19500   | 2017 Actuarial                            | 2/1/2017                     | 2/1/2017                         | 11.8%                  | \$329.87                  |
|             | 15-18444/<br>15-18446   | 2016 Actuarial                            | 2/1/2016                     | 2/1/2016                         | 9.5%                   | \$295.14                  |
|             | 14-14425/<br>14-14426   | 2015 Actuarial                            | 2/1/2015                     | 2/1/2015                         | 9.0%                   | \$269.54                  |
| CR-W        | 13-14277/<br>13-14278   | 2014 Actuarial                            | 2/1/2014                     | 2/1/2014                         | 10.8%                  | \$247.28                  |
|             | 12-15425/<br>12-15426   | 2013 Actuarial                            | 2/1/2013                     | 2/1/2013                         | 10.6%                  | \$223.14                  |
|             | 11-14748/<br>11-14749   | 2012 Actuarial                            | 2/1/2012                     | 2/1/2012                         | 11.9%                  | \$201.74                  |
|             | 10-15469/<br>10-15470   | 2011 Actuarial                            | 2/1/2011                     | 2/1/2011                         | 11.6%                  | \$180.29                  |
|             | 09-18481/<br>09-18480   | 2010 Actuarial                            | 2/1/2010                     | 2/1/2010                         | 9.4%                   | \$161.62                  |
|             | 07-03661/<br>07-03662   | Wind Mitigation Credits                   | 9/1/2008                     | 9/1/2008                         | -23.3%                 | \$147.73                  |
|             | 07-05005<br>06-05812    | FHCF Presumed Factor<br>Residential Condo | 1/1/2007<br>8/1/2006         | 1/1/2007<br>8/1/2006             | -14.7%<br>125.8%       | \$192.61<br>\$225.80      |
|             | 19-123271               | 2019 Actuarial                            | 12/1/2019                    | 12/1/2019                        | 10.0%                  | \$737.64                  |
|             | 17-18965                | 2018 Actuarial                            | 5/1/2018                     | 5/1/2018                         | 9.4%                   | \$670.58                  |
|             | 16-19522                | 2017 Actuarial                            | 2/1/2017                     | 2/1/2017                         | 9.8%                   | \$612.97                  |
|             | 15-18900                | 2016 Actuarial                            | 2/1/2016                     | 2/1/2016                         | 10.0%                  | \$558.03                  |
|             | 14-14264                | 2015 Actuarial                            | 2/1/2015                     | 2/1/2015                         | 10.0%                  | \$507.30                  |
| CNR-W       | 13-13467                | 2014 Actuarial                            | 2/1/2014                     | 2/1/2014                         | 10.0%                  | \$461.18                  |
|             | 12-15611                | 2013 Actuarial                            | 2/1/2013                     | 2/1/2013                         | 10.0%                  | \$419.25                  |
|             | 11-15059                | 2012 Actuarial                            | 2/1/2012                     | 2/1/2012                         | 10.0%                  | \$381.14                  |
|             | 10-15742                | 2011 Actuarial                            | 2/1/2011                     | 2/1/2011                         | 10.0%                  | \$346.49<br>\$214.00      |
|             | 09-18479<br>07-18275    | 2010 Actuarial<br>Actuarial               | 2/1/2010<br>2/1/2008         | 2/1/2010<br>2/1/2008             | 9.3%<br>15.0%          | \$314.99<br>\$288.19      |
|             | 06-09806                | Builders Risk (QBE)                       | 10/1/2006                    | 10/1/2006                        | 150.6%                 | \$250.60                  |



# Commercial Multi-Peril Commercial Residential, Commercial Non-Residential Statewide Average Rate Change History

| Policy Form | OIR Filing<br>Number    | Description               | New Policy<br>Effective Date | Renewal Policy<br>Effective Date | Average Rate<br>Change | Average Rate<br>Change \$ |
|-------------|-------------------------|---------------------------|------------------------------|----------------------------------|------------------------|---------------------------|
|             |                         |                           |                              |                                  |                        |                           |
|             | 19-123232/<br>19-123233 | 2019 Actuarial            | 12/1/2019                    | 12/1/2019                        | 5.2%                   | \$341.98                  |
|             | 17-18043/               | 2018 Actuarial            | 5/1/2018                     | 5/1/2018                         | 4.7%                   | \$325.08                  |
|             | 17-18044<br>16-18917/   |                           |                              |                                  |                        |                           |
|             | 16-18920                | 2017 Actuarial            | 2/1/2017                     | 2/1/2017                         | 4.8%                   | \$310.41                  |
|             | 15-17008/<br>15-17009   | 2016 Actuarial            | 2/1/2016                     | 2/1/2016                         | 3.0%                   | \$296.17                  |
|             | 14-15064/<br>14-15157   | 2015 Actuarial            | 2/1/2015                     | 2/1/2015                         | -3.7%                  | \$287.55                  |
|             | 13-12319/<br>13-12323   | 2014 Actuarial            | 1/1/2014                     | 1/1/2014                         | 6.7%                   | \$298.59                  |
| CR-M        | 12-14702/<br>12-14703   | 2013 Actuarial            | 1/1/2013                     | 1/1/2013                         | 8.3%                   | \$279.96                  |
|             | 11-13997/<br>11-13998   | 2012 Actuarial            | 1/1/2012                     | 1/1/2012                         | 6.4%                   | \$258.39                  |
|             | 10-15436/<br>10-15317   | 2011 Actuarial            | 1/1/2011                     | 1/1/2011                         | 6.3%                   | \$242.85                  |
|             | 09-17581/<br>09-17582   | 2010 Actuarial            | 1/1/2010                     | 1/1/2010                         | 10.2%                  | \$228.37                  |
|             | 07-03659 /<br>07-03660  | Wind Mitigation Credits   | 9/1/2008                     | 9/1/2008                         | -2.5%                  | \$207.23                  |
|             | 07-05068                | FHCF Presumed Factor      | 1/1/2007                     | 1/1/2007                         | -12.0%                 | \$212.54                  |
|             | 06-05330                | Non-Compete (QBE)         | 5/15/2006                    | 5/15/2006                        | 27.5%                  | \$241.53                  |
|             | 04-11166                | Non-Compete               | 1/1/2005                     | 1/1/2005                         | 26.1%                  | \$189.43                  |
|             | 02-08018                | Non-Compete               | 9/1/2002                     | 10/1/2002                        | 23.3%                  | \$150.22                  |
|             | 02-05852                | Non-Compete               | 7/1/2002                     | 9/1/2002                         | 1.7%                   | \$121.84                  |
| -           | 02-00027                | Non-Compete               | 4/1/2002                     | 8/1/2002                         | 19.8%                  | \$119.80                  |
|             | 19-123238               | 2019 Actuarial            | 12/1/2019                    | 12/1/2019                        | 4.8%                   | \$154.38                  |
|             | 17-18234                | 2018 Actuarial            | 5/1/2018                     | 5/1/2018                         | 8.1%                   | \$147.31                  |
|             | 16-19213                | 2017 Actuarial            | 2/1/2017                     | 2/1/2017                         | 0.0%                   | \$136.26                  |
|             | 15-17471                | 2016 Actuarial            | 2/1/2016                     | 2/1/2016                         | 9.1%                   | \$136.26                  |
| CNR-M       | 14-14056                | 2015 Actuarial            | 2/1/2015                     | 2/1/2015                         | 4.6%                   | \$124.90                  |
|             | 13-12470                | 2014 Actuarial            | 1/1/2014                     | 1/1/2014                         | 8.5%                   | \$119.40                  |
|             | 12-14707                | 2013 Actuarial            | 1/1/2013                     | 1/1/2013                         | 10.0%                  | \$110.00                  |
|             | 11-14471                | 2012 Actuarial            | 1/1/2012                     | 1/1/2012                         | 0.0%                   | \$100.00                  |
|             | 10-16202                | 2011 Actuarial            | 1/1/2011                     | 1/1/2011                         | 0.0%                   | \$100.00                  |
|             | 09-13806                | 2010 Actuarial            | 1/1/2010                     | 1/1/2010                         | 0.0%                   | \$100.00                  |
|             | 07-17662                | Creation of CNR-M Product | 11/17/2008                   | N/A - New Product                | 0.0%                   | \$100.00                  |

