# Citizens Property Insurance Corporation Overview 

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## Market Share

## For Policies that Include Wind Coverage

 Florida Residential Property Insurance MarketIncludes State Farm Florida
QUASR data as of June 30, 2018

June 30, 2004


December 31, 2011



| Insurer Category | Total Insured Value |
| :---: | ---: |
| Citizens | $\$ 106,284,553,696$ |
| "Pups" | $\$ 233,041,758,285$ |
| Florida-Based | $\$ 1,612,889,890,922$ |
| Others | $\$ 319,869,629,249$ |
| Total | $\$ 2,272,085,832,151$ |

The Florida Residential Property Insurance Admitted Market is divided into 4 major parts: (i) Citizens; (ii) Florida only subsidiaries "pups" of major national writers; (iii) Florida-based domestic companies; and (iv) non-domestic nationwide property writers, such as USAA, etc.

Public Summary of Citizens Assessment Reduction Efforts Over Time


Notes:

1. Storm Risk is as measured by 1-in-100 year probable maximum loss (PML) plus estimated loss adjustment expenses using the Florida Hurricane Catastrophe Fund (FHCF) account allocation where PLA and CLA are combined. PLA/CLA combined PMLs are added to the Coastal PMLs to be consistent for surplus distribution. In general, the PMLs presented are as projected at the beginning of storm season; with the exception of 2017 which is as of August 31, 2017.
2. Surplus and Assessments are as projected at beginning of storm season. Not all PLA/CLA surplus is needed to fund storm risk in 2014. In 2015-2018, not all surplus in PLA/CLA and the Coastal Account is needed to fund storm risk. Remaining surplus is available to fund a second event.
3. Florida Hurricane Catastrophe Fund (FHCF) is as projected at beginning of storm season; with the exception of 2017 and 2018 which are Citizens' initial data submission to the FHCF
4. Depopulation PMLs are not included in storm risk totals and are presented as year end totals; with the exception of 2018, which is as of May 31, 2018. PMLs from 2011-2014 use a weighted average of $1 / 3$ Standard Sea Surface Temperature (SSST) and $2 / 3$ Warm Sea Surface Temperature (WSST). 2015-2018 PMLs reflect only SSST event catalog.

## Carrier Litigation Expense

Litigation has been increasing steadily for all carriers.

|  | 2013 | 2014 | 2015 | 2016 | 2017 | 2018 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Citizens Property Insurance Company |  |  |  |  |  |  |
| All | 9,146 | 9,525 | 7,653 | 10,061 | 7,624 | 13,363 |
| AOB | 860 | 1,062 | 1,250 | 3,242 | 2,718 | 3,631 |
| AOB \% | 9\% | 11\% | 16\% | 32\% | 36\% | 27\% |
| All Other Carriers |  |  |  |  |  |  |
| All | 18,270 | 22,122 | 30,167 | 31,790 | 41,524 | 69,300 |
| AOB | 4,613 | 4,820 | 6,645 | 5,968 | 9,772 | 17,421 |
| AOB \% | 25\% | 22\% | 22\% | 19\% | 24\% | 25\% |
| Total All | 27,416 | 31,647 | 37,820 | 41,851 | 49,148 | 82,663 |
| Total AOB | 5,473 | 5,882 | 7,895 | 9,210 | 12,490 | 21,052 |
| Total AOB \% | 20\% | 19\% | 21\% | 22\% | 25\% | 25\% |

[^0]Note: 2018 Q3 data includes Hurricane Irma which represents around $\mathbf{6 0 \%}$ of all new Litigation for Citizens Property Insurance in 2018.

## Legal Service of Process - All Litigation

## Citizens

## Legal Service of Process 2013-2018 All State of Florida Carriers

|  | Miami-Dade | Broward | Palm Beach | Orange | Hillsborough | Duval | Polk |
| ---: | ---: | ---: | ---: | ---: | ---: | ---: | ---: |
| 2013 | 10,759 | 4,383 | 2,116 | 1,578 | 2,064 | 725 | 326 |
| 2014 | 12,287 | 5,932 | 2,337 | 1,815 | 2,025 | 780 | 401 |
| 2015 | 13,133 | 8,309 | 3,184 | 2,101 | 2,019 | 960 | 363 |
| 2016 | 14,718 | 9,605 | 3,493 | 1,994 | 2,424 | 1,047 | 449 |
| 2017 | 13,993 | 11,137 | 4,403 | 2,980 | 2,913 | 1,487 | 623 |
| 2018 | 25,736 | 17,281 | 6,139 | 6,232 | 3,594 | 2,027 | 1,284 |

## Legal Service of Process - AOB Litigation

## Citizens

|  | Miami-Dade |  | Broward |  | Palm Beach |  | Orange |  | Hillsborough |  | Duval |  | Polk |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | AOB | \% | AOB | \% | AOB | \% | AOB | \% | AOB | \% | AOB | \% | AOB | \% |
| 2013 | 2,782 | 26\% | 775 | 18\% | 355 | 17\% | 723 | 46\% | 133 | 6\% | 65 | 9\% | 47 | 14\% |
| 2014 | 2,872 | 23\% | 1,155 | 19\% | 286 | 12\% | 766 | 42\% | 34 | 2\% | 94 | 12\% | 44 | 11\% |
| 2015 | 3,240 | 25\% | 2,170 | 26\% | 580 | 18\% | 536 | 25\% | 26 | 1\% | 95 | 10\% | 65 | 18\% |
| 2016 | 3,772 | 25\% | 2,886 | 30\% | 719 | 21\% | 413 | 21\% | 95 | 4\% | 58 | 6\% | 63 | 14\% |
| 2017 | 4,464 | 32\% | 3,821 | 34\% | 1,052 | 24\% | 658 | 22\% | 209 | 7\% | 193 | 13\% | 76 | 12\% |
| 2018 | 6,940 | 27\% | 5,227 | 30\% | 1,346 | 22\% | 2,276 | 37\% | 636 | 18\% | 440 | 22\% | 263 | 20\% |

## Litigated vs. Non-Litigated Water Claims

## CItIZENS

Severity of Litigated vs. Non-Litigated Water Claims


## Homeowners Multiperil Rates

Exhibit 2 - Percent of 2019 Recommended Rate Change by County
Multi-Peril HO-3 Policies


- Citizens current average actuarial rate indication for multiperil homeowners is $25.2 \%$ with a capped indication of $8.5 \%$
- Actuarial rate need for homeowners multiperil policies ranges among Senate districts from 0.1\% to 51.6\%
- $97 \%$ of homeowners multiperil policyholders will see rate increases in 2019
- 70\% of homeowners customers received rate decreases in 2015
- If AOB reform is successful the actuarial rate indication for homeowners multiperil would be reduced from $25.2 \%$ to $10.1 \%$
- If overall litigation rates can be reduced to pre-2015 levels the actuarial rate indication for homeowners multiperil would be reduced from 25.2 to $1.5 \%$


## Managed Repair Program

## Available for Non-Weather Water Losses for Citizens' HO-3 and DP-3 Policies

- Voluntary program offered at time of loss for water losses caused by accidental discharge or overflow of water or steam from a plumbing, heating, air conditioning, automatic fire protective sprinkler system or household appliance
- Emergency Water Removal Services
- No deductible
- No cost to policyholder even if loss is not covered by Citizens
- If the policyholder agrees to participate, Citizens provides a Citizens-approved contractor(s) to provide water removal and drying services to protect insured structures from further damage
- Managed Repair Contractor Network Program
- Provides permanent repair services for covered damage
- Policyholder works with licensed and insured contractors within the network
- All contractors' claim related work is guaranteed for three years


## 2018 Policy Changes

- Effective for HO-3 and dwelling DP-3 new business and renewals August 1, 2018
- $\$ 10,000$ Sublimit for Coverages A and B if Managed Repair Contractor Network not used
- Requires all claimants other than insured, their agent, representative or a public adjuster representing claimant to:
- Provide documentation supporting the right to make a claim
- Provide documentation detailing the scope and amount of loss
- Participate in appraisal or alternative dispute resolution


[^0]:    Data source - DFS LSOP 2013-2018 Q4

