# Exhibit 1 - Summary of Statewide Indications using the OIR Promulgated Contingency Provisions

	(1)	(2)	(3)	(4)	(5)	(6)	(7)	(8)	(9)	(10)	(11)	(12)
		nal Lines Multi-			oastal Multiperi			Wind-Only			Total	
	In-Force	Uncapped	Proposed	In-Force	Uncapped	Proposed	In-Force	Uncapped	Proposed	In-Force	Uncapped	Proposed
Product Line - Personal	Premium	Indication	Change	Premium	Indication	Change	Premium	Indication	Change	Premium	Indication	Change
Homeowners	346,043,344	23.1%	8.3%	76,032,128	34.8%	9.5%	93,665,105	23.8%	8.4%	515,740,577	24.9%	8.5%
Renters	769,910	-18.8%	-12.3%	745,856	-4.1%	-3.5%	154,398	5.8%	5.6%	1,670,164	-9.9%	-6.7%
Condo Units	15,541,107	25.3%	8.5%	14,411,170	29.7%	8.2%	11,100,353	38.3%	8.0%	41,052,630	30.4%	8.2%
Dwelling -DP3	91,879,455	32.9%	8.8%	33,026,253	45.2%	9.2%	23,917,109	28.0%	7.7%	148,822,817	34.8%	8.7%
Dwelling - DP1	17,928,440	9.8%	5.5%	7,115,830	27.5%	8.4%	n/a	n/a	n/a	25,044,270	14.9%	6.3%
Mobile Homeowners	23,109,490	1.2%	0.9%	2,867,584	20.2%	5.7%	3,217,390	29.9%	9.7%	29,194,464	6.3%	2.4%
Dwelling Mobile Home	12,485,120	13.2%	7.8%	1,320,433	41.8%	9.2%	326,189	43.6%	9.5%	14,131,742	16.6%	8.0%
Total Personal Lines	507,756,866	23.1%	7.9%	135,519,254	36.0%	9.1%	132,380,544	25.9%	8.3%	775,656,664	25.9%	8.2%
1												
r												
	(1)	(2)	(3)				(7)	(8)	(9)	(10)	(11)	(12)
!		Multi-Peril						Wind-Only		1	Total	
!	In-Force	Uncapped	Proposed				In-Force	Uncapped	Proposed	In-Force	Uncapped	Proposed
Product Line - Commercial	Premium	Indication	Change				Premium	Indication	Change	Premium	Indication	Change
Commercial Residential	19,350,085	37.4%	5.2%				29,482,000	101.6%	10.5%	48,832,085	76.1%	8.4%
Commercial Non-Residential	1,874,282	5.0%	5.0%				33,617,032	25.0%	10.0%	35,491,315	24.0%	9.7%
Total Commercial Lines	21,224,367	34.5%	5.2%				63,099,032	60.8%	10.2%	84,323,399	54.2%	9.0%
	1											1
	(1)	(2)	(3)				(7)	(8)	(9)	(10)	(11)	(12)
,		Multi-Peril						Wind-Only			Total	
,	In-Force	Uncapped	Proposed				In-Force	Uncapped	Proposed	In-Force	Uncapped	Proposed
Product Line	<u>Premium</u>	Indication	Change				Premium	Indication	Change	<u>Premium</u>	Indication	<u>Change</u>
Personal	643,276,120	25.9%	8.2%				132,380,544	25.9%	8.3%	775,656,664	25.9%	8.2%
Commercial	21,224,367	34.5%	5.2%				63,099,032	60.8%	10.2%	84,323,399	54.2%	9.0%
Total	664,500,487	26.1%	8.1%				195,479,576	37.2%	8.9%	859,980,063	28.6%	8.3%

#### Notes:

- (1), (4), (7) In-Force Premium at Current Rate Level
- (2), (5), (8) Uncapped Rate Indications (includes FHCF Build Up Premium).
- (3), (6), (9) Premium Impact after Capping (includes FHCF Build Up Premium).
  - (10) = (1) + (4) + (7)
  - (11) = [(1)\*(2) + (4)\*(5) + (7)\*(8)]/(10)
  - (12) = [(1)\*(3) + (4)\*(6) + (7)\*(9)]/(10)



# Exhibit 1 - Summary of Statewide Indications using the OIR Promulgated Contingency Provisions

	(10)	(11)	(12)
		Total	
	In-Force	Uncapped	Proposed
<u>Product Line</u>	<u>Premium</u>	<u>Indication</u>	<u>Change</u>
Personal	775,656,664	25.9%	8.2%
<u>Commercial</u>	84,323,399	<u>54.2%</u>	9.0%
Total	859,980,063	28.6%	8.3%

#### Notes:

(1), (4), (7) In-Force Premium at Current Rate Level

(2), (5), (8) Uncapped Rate Indications (includes FHCF Build Up Premium).

(3), (6), (9) Premium Impact after Capping (includes FHCF Build Up Premium).

(10) = (1) + (4) + (7)

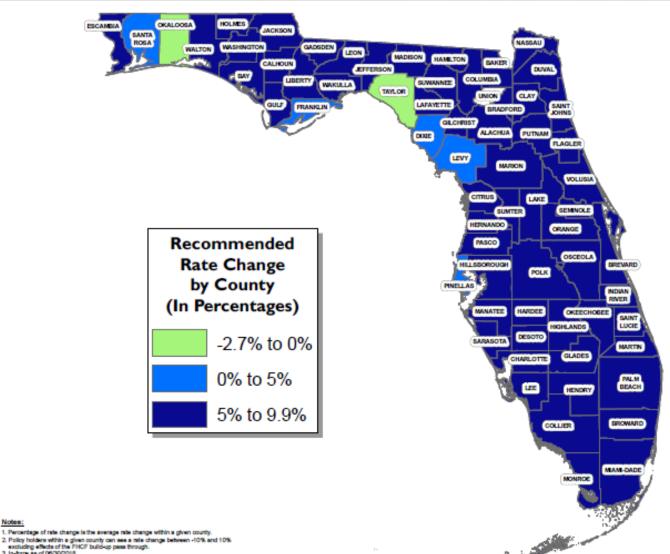
(11) = [(1)\*(2) + (4)\*(5) + (7)\*(8)]/(10)

(12) = [(1)\*(3) + (4)\*(6) + (7)\*(9)]/(10)





### Exhibit 2 - Percent of Recommended Rate Change by County Multi-Peril HO3 Policies



- 1. Percentage of rate change is the average rate change within a given county

- 3. In-force as of 06/30/2018. Counties with no color have no HO-3 policies as of 06/30/2018.



#### Multi-Peril Homeowners

Current Indication vs Indication without Increase in Litigation

Table 1	Current Ir	ndication <sup>1</sup>	Adjusted Indication <sup>2</sup>		
	Uncapped	Proposed	Uncapped	Proposed	
Product Line - Personal	Indication	Change	Indication	Change	
Total Multi-Peril Homeowners	25.2%	8.5%	1.5%	0.2%	

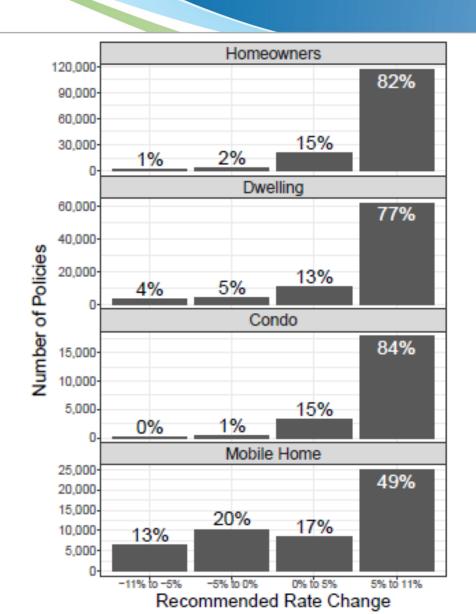
2 Adjusted Indication - This is what the current indication would be had litigation rates remained steady

Table 2		Actuarially Sound Premium		
	Current Premium	Current Indication <sup>1</sup>	Adjusted Indication <sup>2</sup>	
Miami-Dade	\$3,687	\$4,664	\$3,581	

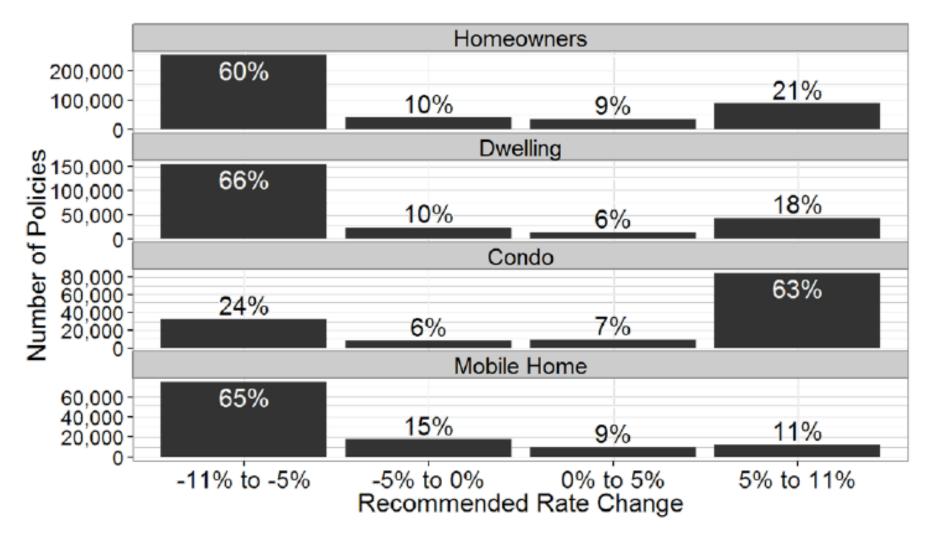
1 Current Indication - This is the fully indicated uncapped HO-3 average premium based on unadjusted indication. It should be noted that the proposed charge premium is \$4,033 after application of glide-path 2 Adjusted Indication - This is the fully indicated HO-3 average premium had litigation rates remained at historical levels.



## Exhibit 14 - Distribution of Recommended Rate Changes by Policy for the Personal Lines Account



### **EXHIBIT 20 - Range of Policyholder Impacts** 2015 Recommended Rate Change





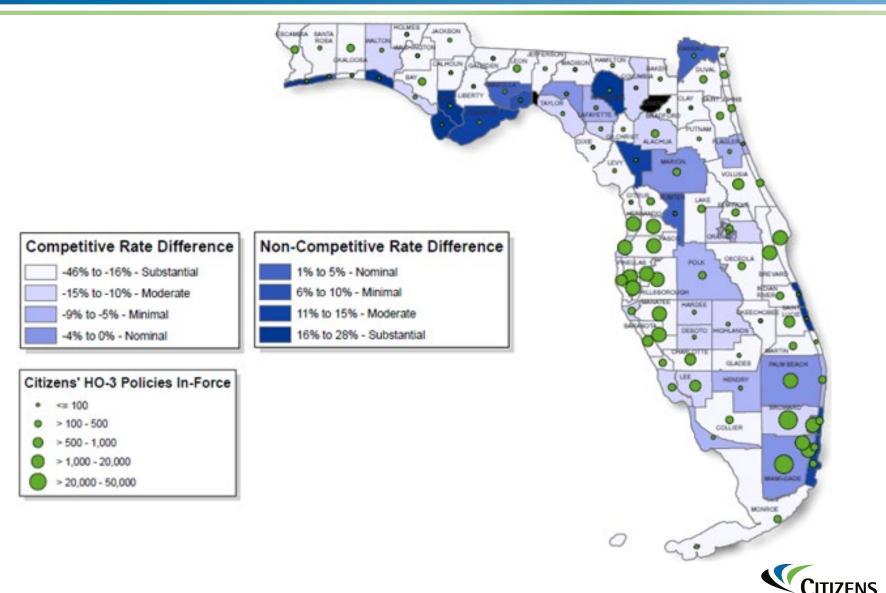


### Citizens Rank

	\$150,000 Value	\$150,000 Value	
	Pre-2001 Construction	Pre-2001 Construction	\$300,000 Value
	w/ No Wind Mitigation	w/ Wind Mitigation	New Construction
Broward	10	4	14
Mia mi-Dade	12	6	13
Palm Beach	18	3	16

- The lower the number, the lower the premium relative to other companies
- That is, 1 would indicate the lowest premium and 27 would represent the highest premium

### Citizens' Rates vs the Average of the Other Companies' Rates Statewide including 38 companies



### Citizens' Rates vs the Average of the Other Companies' Rates Includes only companies writing in southeast Florida

County	Broward	Miami- Dade	Palm Beach	South East
Citizens P&C	\$3,808	\$4,841	\$3,581	\$4,372
Company A	\$3,530	\$3,898	\$4,269	\$3,827
Company B	\$3,883	\$4,202	\$3,468	\$4,017
Company C	\$6,702	\$7,085	\$4,434	\$6,655
Company D	\$4,057	\$4,488	\$5,355	\$4,456
Company E	\$6,295	\$6,722	\$6,507	\$6,564
Company F	\$4,031	\$4,949	\$3,544	\$4,499
Company G	\$3,706	\$4,290	\$2,855	\$3,940
Competitor Average	\$4,600	\$5,090	\$4,348	\$4,851
Difference	-17%	-5%	-18%	-10%

