



SUMMARY OF FINANCIAL POSITION AND OPERATIONS

(\$000s omitted)

	Consolidated					Personal Lines Account				
	YTD-Sep 18	YTD-Sep 17	Budget	YOY Var	Budget Var	YTD-Sep 18	YTD-Sep 17	Budget	YOY Var	Budget Var
Operations:										
Direct written premium	\$ 679,587	\$ 701,592	\$ 754,962	\$ (22,005)	\$ (75,375)	\$ 408,386	\$ 382,491	\$ 467,318	\$ 25,895	\$ (58,932)
Ceded written premium:										
Depopulation	(5,346)	(8,952)	(11,693)	3,606	6,346	(2,583)	(2,637)	(2,264)	54	(319)
FHCF	(152,294)	(158,263)	(149,377)	5,969	(2,917)	(72,172)	(63,198)	(69,143)	(8,974)	(3,029)
Private reinsurers	(88,423)	(92,710)	(100,000)	4,287	11,577	-	-	-	-	-
Net earned premium	480,781	487,492	489,932	(6,711)	(9,151)	325,869	299,768	339,262	26,101	(13,394)
Net losses incurred	254,666	1,146,081	285,417	(891,415)	(30,752)	148,333	444,737	239,197	(296,404)	(90,864)
Net LAE incurred	106,471	212,959	73,615	(106,487)	32,857	116,734	108,191	58,600	8,543	58,134
Other underwriting expenses	67,685	72,435	77,990	(4,750)	(10,305)	40,299	38,825	46,540	1,475	(6,240)
Administrative expenses	95,681	100,260	108,570	(4,579)	(12,889)	57,497	54,393	68,128	3,104	(10,631)
Net investment income	94,165	96,431	86,405	(2,266)	7,759	30,808	42,405	30,233	(11,597)	575
Net income (loss)	\$ 47,698	\$ (944,166)	\$ 60,056	\$ 991,864	\$ (12,358)	\$ (9,169)	\$ (301,715)	\$ (3,322)	\$ 292,547	\$ (5,847)
Assets, Liabilities and Surplus:										
Cash and invested assets	\$ 9,529,544	\$ 10,109,043 (1)		\$ (579,499)		\$ 3,227,778	\$ 3,552,212 (1)		\$ (324,433)	
Net loss reserves	398,222	740,371 (1)		(342,149)		241,168	441,817 (1)		(200,649)	
Net LAE reserves	325,138	432,163 (1)		(107,025)		251,775	283,594 (1)		(31,819)	
Net unearned premium	383,329	430,586 (1)		(47,257)		254,508	246,747 (1)		7,762	
Bonds and interest payable	1,737,970	1,991,430 (1)		(253,459)		577,529	690,089 (1)		(112,560)	
Surplus	\$ 6,426,922	\$ 6,359,300 (1)		\$ 67,622		\$ 1,879,056	\$ 1,886,040 (1)		\$ (6,984)	
Policy Metrics:										
Policies inforce	442,218	459,343	485,159	(17,125)	(42,941)	310,354	306,947	346,908	3,407	(36,554)
Policies serviced	448,852	474,205	493,056	(25,353)	(44,204)	313,641	314,579	350,636	(938)	(36,995)
Cash flows:										
Cashflow from operations	\$ (290,729)	\$ 109,137		\$ (399,866)		\$ (188,670)	\$ 25,955		\$ (214,625)	
Cashflow from investing	177,094	1,478,434		(1,301,340)		115,805	386,191		(270,386)	
Cashflow from financing	(258,347)	(1,000,336)		741,989		(111,805)	(107,555)		(4,250)	
Operating metrics:										
Direct loss ratio	31.8%	30.7%	43.2%	1.1%	-11.4%	42.9%	46.6%	62.4%	-3.7%	-19.5%
Direct LAE ratio	22.3%	16.7%	11.1%	5.6%	11.2%	31.4%	24.2%	15.3%	7.3%	16.1%
Underwriting expense ratio	10.0%	10.3%	10.3%	-0.4%	-0.4%	9.9%	10.2%	10.0%	-0.3%	-0.1%
Administrative expense ratio	14.1%	14.3%	14.4%	-0.2%	-0.3%	14.1%	14.2%	14.6%	-0.1%	-0.5%
Expense ratio	24.0%	24.6%	24.7%	-0.6%	-0.7%	23.9%	24.4%	24.5%	-0.4%	-0.6%

(1) - Balance sheet information presented is as of December 31, 2017.



SUMMARY OF FINANCIAL POSITION AND OPERATIONS

(\$000s omitted)

	Commercial Lines Account					Coastal Account				
	YTD-Sep 18	YTD-Sep 17	Budget	YOY Var	Budget Var	YTD-Sep 18	YTD-Sep 17	Budget	YOY Var	Budget Var
Operations:										
Direct written premium	\$ 11,693	\$ 15,382	\$ 12,398	\$ (3,689)	\$ (705)	\$ 259,509	\$ 303,719	\$ 275,247	\$ (44,210)	\$ (15,738)
Ceded written premium:										
Depopulation	3	103	(1,027)	(100)	1,029	(2,766)	(6,419)	(8,402)	3,653	5,636
FHCF	(4,716)	(7,395)	(4,983)	2,679	267	(75,406)	(87,670)	(75,251)	12,263	(155)
Private reinsurers	-	-	-	-	-	(88,423)	(92,710)	(100,000)	4,287	11,577
Net earned premium	10,424	15,377	10,328	(4,953)	96	144,488	172,347	140,342	(27,859)	4,147
Net losses incurred	29,384	27,317	1,170	2,067	28,214	76,949	674,027	45,050	(597,078)	31,898
Net LAE incurred	(800)	1,866	485	(2,666)	(1,285)	(9,463)	102,902	14,530	(112,365)	(23,993)
Other underwriting expenses	1,526	2,011	1,623	(486)	(97)	25,860	31,599	29,827	(5,739)	(3,967)
Administrative expenses	1,651	2,211	1,759	(560)	(108)	36,533	43,656	38,684	(7,123)	(2,151)
Net investment income	27,051	30,280	23,993	(3,229)	3,059	36,306	23,746	32,180	12,560	4,126
Net income (loss)	\$ 5,761	\$ 12,335	\$ 11,037	\$ (6,574)	\$ (5,276)	\$ 51,105	\$ (654,785)	\$ 52,341	\$ 705,891	\$ (1,236)
Assets, Liabilities and Surplus:										
Cash and invested assets	\$ 1,918,443	\$ 1,936,461	(1)	\$ (18,018)		\$ 4,383,323	\$ 4,620,371	(1)	\$ (237,048)	
Net loss reserves	65,003	73,190	(1)	(8,187)		92,051	225,364	(1)	(133,314)	
Net LAE reserves	13,921	17,995	(1)	(4,074)		59,442	130,574	(1)	(71,132)	
Net unearned premium	6,237	9,682	(1)	(3,445)		122,583	174,157	(1)	(51,574)	
Bonds and interest payable	91,217	108,995	(1)	(17,778)		1,069,224	1,192,346	(1)	(123,121)	
Surplus	\$ 1,744,440	\$ 1,738,657	(1)	\$ 5,783		\$ 2,803,426	\$ 2,734,603	(1)	\$ 68,823	
Policy Metrics:										
Policies inforce	1,015	1,495	997	(480)	18	130,849	150,901	137,254	(20,052)	(6,405)
Policies serviced	1,041	1,571	1,106	(530)	(65)	134,170	158,055	141,314	(23,885)	(7,144)
Cash flows:										
Cashflow from operations	\$ 4,247	\$ 38,361		\$ (34,114)		\$ (106,306)	\$ 44,821		\$ (151,127)	
Cashflow from investing	(13,234)	162,127		(175,361)		74,523	930,116		(855,593)	
Cashflow from financing	(17,742)	(23,039)		5,297		(128,800)	(869,742)		740,942	
Operating metrics:										
Direct loss ratio	79.4%	12.4%	8.5%	67.1%	71.0%	13.2%	14.0%	17.3%	-0.8%	-4.1%
Direct LAE ratio	-32.3%	-0.4%	3.5%	-31.9%	-35.8%	12.2%	9.6%	5.6%	2.6%	6.6%
Underwriting expense ratio	13.0%	13.1%	13.1%	0.0%	0.0%	10.0%	10.4%	10.8%	-0.4%	-0.9%
Administrative expense ratio	14.1%	14.4%	14.2%	-0.3%	-0.1%	14.1%	14.4%	14.1%	-0.3%	0.0%
Expense ratio	27.2%	27.5%	27.3%	-0.3%	-0.1%	24.0%	24.8%	24.9%	-0.7%	-0.8%

(1) - Balance sheet information presented is as of December 31, 2017.



STATEMENTS OF OPERATIONS (Consolidated)

	Twelve months ended		Year to date		Three months ended	
	September 30, 2018	September 30, 2017	September 30, 2018	September 30, 2017	September 30, 2018	September 30, 2017
Revenue:						
Direct premiums written	\$ 871,984,983	\$ 907,905,553	\$ 679,587,196	\$ 701,591,989	\$ 219,546,837	\$ 236,460,212
Change in direct unearned premium	19,592,025	41,845,439	(15,134,545)	(4,864,636)	3,414,335	(7,341,262)
Direct earned premium	891,577,008	949,750,992	664,452,651	696,727,353	222,961,172	229,118,950
Ceded premiums written - Depopulation	(27,120,416)	(53,000,563)	(5,346,387)	(8,952,483)	(663,808)	(4,845,160)
Ceded premiums written - FHCF	(147,966,123)	(153,974,598)	(152,294,063)	(158,262,755)	-	330,338
Ceded premiums written - Private reinsurance	(88,423,021)	(92,709,527)	(88,423,021)	(92,709,527)	150,000	-
Change in ceded unearned premium	(8,332,300)	(43,362,468)	62,391,981	50,689,314	(124,462,615)	(129,872,730)
Ceded earned premium	(271,841,859)	(343,047,156)	(183,671,489)	(209,235,451)	(124,976,422)	(134,387,552)
Net earned premium	\$ 619,735,149	\$ 606,703,836	\$ 480,781,162	\$ 487,491,902	\$ 97,984,750	\$ 94,731,398
Losses and Loss Adjustment Expenses:						
Losses						
Direct losses paid	\$ (1,163,066,126)	\$ (322,848,983)	\$ (615,500,743)	\$ (244,082,314)	\$ (206,954,937)	\$ (89,194,904)
Change in direct case loss reserves	104,385,103	(297,170,518)	(136,305,050)	(287,965,187)	(38,373,076)	(284,445,089)
Change in direct IBNR loss reserves	528,254,018	(824,221,615)	538,807,362	(789,555,839)	166,866,865	(814,627,463)
Ceded losses incurred	388,990,390	175,334,782	(41,667,182)	175,522,373	(41,438,937)	175,505,104
Losses incurred	(141,436,616)	(1,268,906,334)	(254,665,612)	(1,146,080,968)	(119,900,085)	(1,012,762,352)
Loss adjustment expenses						
Direct D&CC paid	(83,261,517)	(71,884,056)	(66,288,125)	(55,211,956)	(26,024,717)	(18,448,286)
Direct A&O paid	(320,526,469)	(102,946,872)	(148,215,952)	(77,420,693)	(41,293,209)	(31,343,096)
Change in direct case LAE reserves	(26,495,147)	(42,491,277)	(49,566,160)	(37,307,885)	(11,222,825)	(34,238,332)
Change in direct IBNR LAE reserves	(83,261,439)	(66,960,709)	115,897,501	(51,797,633)	24,769,383	(65,015,023)
Ceded LAE incurred	87,789,555	8,783,592	41,701,448	8,779,537	41,743,570	8,803,936
LAE incurred	(425,755,018)	(275,499,323)	(106,471,289)	(212,958,629)	(12,027,797)	(140,240,801)
Net losses and LAE incurred	\$ (567,191,634)	\$ (1,544,405,657)	\$ (361,136,902)	\$ (1,359,039,597)	\$ (131,927,882)	\$ (1,153,003,153)
Underwriting and Administrative Expenses:						
Producer commissions	(65,606,620)	(69,938,408)	(51,093,212)	(53,899,259)	(16,432,036)	(18,081,773)
Taxes and fees	(11,199,640)	(7,548,212)	(8,873,675)	(9,108,563)	(2,821,507)	(260,904)
Other underwriting expenses	(13,982,576)	(14,271,268)	(7,718,099)	(9,427,661)	(2,053,954)	(3,229,751)
All other administrative expenses	(126,198,655)	(132,589,853)	(95,680,920)	(100,259,777)	(29,578,256)	(34,021,578)
Underwriting and administrative expenses	(216,987,491)	(224,347,740)	(163,365,906)	(172,695,260)	(50,885,753)	(55,594,005)
Underwriting income (loss)	\$ (164,443,975)	\$ (1,162,049,562)	\$ (43,721,646)	\$ (1,044,242,954)	\$ (84,828,885)	\$ (1,113,865,761)
Net Investment Income:						
Net interest income (expense)						
Investment income earned	216,145,787	201,001,413	164,818,895	156,640,828	56,507,109	54,418,085
Interest expenses	(67,079,056)	(106,239,911)	(48,677,103)	(75,841,161)	(14,936,674)	(18,926,940)
Net interest income (expense)	149,066,731	94,761,502	116,141,791	80,799,666	41,570,435	35,491,146
Realized capital gains (losses)	(19,178,422)	19,938,717	(21,977,118)	15,631,113	(6,684,190)	19,096,969
Net investment income	\$ 129,888,309	\$ 114,700,219	\$ 94,164,673	\$ 96,430,780	\$ 34,886,245	\$ 54,588,114
Other income (expense)	(1,963,733)	4,187,323	(2,745,173)	3,646,290	761,808	1,795,841
Net income (loss)	\$ (36,519,399)	\$ (1,043,162,020)	\$ 47,697,854	\$ (94,165,885)	\$ (49,180,832)	\$ (1,057,481,805)



STATEMENTS OF OPERATIONS (Personal Lines Account)

	Twelve months ended		Year to date		Three months ended	
	September 30, 2018	September 30, 2017	September 30, 2018	September 30, 2017	September 30, 2018	September 30, 2017
Revenue:						
Direct premiums written	\$ 521,328,405	\$ 490,715,293	\$ 408,385,557	\$ 382,490,715	\$ 133,005,386	\$ 129,058,963
Change in direct unearned premium	(16,594,484)	(13,910,291)	(27,570,606)	(25,999,508)	(1,723,494)	(7,217,200)
Direct earned premium	504,733,921	476,805,002	380,814,951	356,491,207	131,281,892	121,841,763
Ceded premiums written - Depopulation	(8,950,381)	(16,902,610)	(2,583,243)	(2,636,951)	(521,201)	(449,426)
Ceded premiums written - FHCF	(71,084,703)	(72,413,495)	(72,171,628)	(63,197,951)	-	-
Ceded premiums written - Private reinsurance	-	-	-	-	-	-
Change in ceded unearned premium	2,078,727	298,301	19,808,636	9,111,623	(37,165,128)	(34,527,892)
Ceded earned premium	(77,956,357)	(89,017,804)	(54,946,235)	(56,723,279)	(37,686,329)	(34,977,318)
Net earned premium	\$ 426,777,563	\$ 387,787,198	\$ 325,868,716	\$ 299,767,928	\$ 93,595,563	\$ 86,864,445
Losses and Loss Adjustment Expenses:						
Losses						
Direct losses paid	\$ (622,389,956)	\$ (232,386,556)	\$ (367,659,829)	\$ (178,281,762)	\$ (135,461,720)	\$ (65,425,785)
Change in direct case loss reserves	(826,717)	(93,315,708)	(78,417,257)	(90,246,156)	(10,251,688)	(84,088,960)
Change in direct IBNR loss reserves	175,971,617	(198,697,130)	292,035,885	(176,135,948)	96,449,744	(191,042,332)
Ceded losses incurred	190,249,114	(133,100)	5,707,777	(73,297)	5,917,440	(45,378)
Losses incurred	(256,995,943)	(524,532,495)	(148,333,424)	(444,737,162)	(43,346,223)	(340,602,455)
Loss adjustment expenses						
Direct D&CC paid	(65,255,596)	(56,292,946)	(51,717,152)	(43,812,133)	(20,031,786)	(14,710,683)
Direct A&O paid	(196,981,413)	(65,718,525)	(97,835,661)	(49,543,332)	(29,269,973)	(19,308,097)
Change in direct case LAE reserves	(20,730,204)	(27,920,022)	(33,575,357)	(22,404,592)	(6,825,594)	(20,106,073)
Change in direct IBNR LAE reserves	(70,113,229)	(1,215,107)	66,163,720	7,550,735	15,901,957	(125,056)
Ceded LAE incurred	9,451,397	14,241	230,680	18,736	295,872	35,590
LAE incurred	(343,629,046)	(151,132,359)	(116,733,770)	(108,190,585)	(39,929,523)	(54,214,319)
Net losses and LAE incurred	\$ (600,624,988)	\$ (675,664,854)	\$ (265,067,194)	\$ (552,927,748)	\$ (83,275,747)	\$ (394,816,774)
Underwriting and Administrative Expenses:						
Producer commissions	(36,772,378)	(34,783,383)	(28,784,960)	(27,090,230)	(9,383,234)	(9,110,491)
Taxes and fees	(7,051,968)	(4,919,874)	(5,729,982)	(5,458,570)	(1,849,476)	(490,233)
Other underwriting expenses	(9,954,581)	(9,119,853)	(5,784,338)	(6,275,965)	(1,554,292)	(2,150,036)
All other administrative expenses	(77,276,648)	(70,121,049)	(57,497,112)	(54,392,718)	(18,350,946)	(18,304,263)
Underwriting and administrative expenses	(131,055,575)	(118,944,159)	(97,796,393)	(93,217,484)	(31,137,949)	(30,055,024)
Underwriting income (loss)	\$ (304,903,000)	\$ (406,821,814)	\$ (36,994,870)	\$ (346,377,303)	\$ (20,818,132)	\$ (338,007,353)
Net Investment Income:						
Net interest income (expense)						
Investment income earned	76,505,421	69,892,039	58,410,035	54,396,469	19,793,754	18,866,901
Interest expenses	(22,129,419)	(25,358,192)	(16,301,208)	(18,754,693)	(4,971,940)	(5,848,424)
Net interest income (expense)	54,376,003	44,533,847	42,108,827	35,641,777	14,821,814	13,018,477
Realized capital gains (losses)	(10,180,151)	6,054,672	(11,301,219)	6,763,047	(2,912,820)	7,097,361
Net investment income	\$ 44,195,851	\$ 50,588,519	\$ 30,807,607	\$ 42,404,824	\$ 11,908,994	\$ 20,115,838
Other income (expense)	(2,221,212)	2,283,846	(2,981,266)	2,257,112	474,093	1,439,855
Net income (loss)	\$ (262,928,360)	\$ (353,949,449)	\$ (9,168,529)	\$ (301,715,368)	\$ (8,435,045)	\$ (316,451,660)



STATEMENTS OF OPERATIONS (Commercial Lines Account)

	Twelve months ended		Year to date		Three months ended	
	September 30, 2018	September 30, 2017	September 30, 2018	September 30, 2017	September 30, 2018	September 30, 2017
Revenue:						
Direct premiums written	\$ 16,105,189	\$ 22,615,305	\$ 11,692,540	\$ 15,381,971	\$ 2,261,067	\$ 3,616,710
Change in direct unearned premium	3,120,104	8,987,009	2,085,021	6,100,884	2,012,545	2,351,800
Direct earned premium	19,225,293	31,602,314	13,777,561	21,482,855	4,273,612	5,968,510
Ceded premiums written - Depopulation	(276,145)	(1,478,425)	2,742	103,125	2,055	3,245
Ceded premiums written - FHCF	(3,419,023)	(456,010)	(4,716,212)	(7,395,142)	-	-
Ceded premiums written - Private reinsurance	-	-	-	-	-	-
Change in ceded unearned premium	(936,342)	(1,313,986)	1,359,905	1,185,695	(2,384,691)	(3,911,219)
Ceded earned premium	(4,631,510)	(3,248,421)	(3,353,565)	(6,106,322)	(2,382,636)	(3,907,974)
Net earned premium	\$ 14,593,783	\$ 28,353,892	\$ 10,423,996	\$ 15,376,533	\$ 1,890,975	\$ 2,060,536
Losses and Loss Adjustment Expenses:						
Losses						
Direct losses paid	\$ (44,777,285)	\$ (16,942,492)	\$ (37,570,502)	\$ (13,119,953)	\$ (3,368,619)	\$ (1,937,462)
Change in direct case loss reserves	3,430,627	(25,500,867)	(22,829,504)	(25,139,207)	(20,701,396)	(25,674,652)
Change in direct IBNR loss reserves	25,771,199	10,856,844	36,935,867	10,942,529	8,008,125	2,092,589
Ceded losses incurred	-	-	(5,919,359)	-	(5,917,440)	-
Losses incurred	(15,575,459)	(31,586,516)	(29,383,499)	(27,316,630)	(21,979,330)	(25,519,525)
Loss adjustment expenses						
Direct D&CC paid	(1,003,278)	(1,164,118)	(828,131)	(681,808)	(282,571)	(116,817)
Direct A&O paid	(3,844,641)	(2,679,747)	(2,445,992)	(1,695,527)	(750,898)	443,400
Change in direct case LAE reserves	(1,609,545)	(265,975)	(1,398,857)	(652,432)	(960,746)	(727,316)
Change in direct IBNR LAE reserves	6,356,470	3,882,042	5,768,636	1,163,589	80,639	(1,516,794)
Ceded LAE incurred	-	-	(295,968)	-	(295,872)	-
LAE incurred	(100,995)	(227,799)	799,688	(1,866,179)	(2,209,448)	(1,917,527)
Net losses and LAE incurred	\$ (15,676,454)	\$ (31,814,314)	\$ (28,583,810)	\$ (29,182,809)	\$ (24,188,779)	\$ (27,437,052)
Underwriting and Administrative Expenses:						
Producer commissions	(1,742,553)	(2,418,464)	(1,263,433)	(1,645,590)	(239,126)	(379,012)
Taxes and fees	(179,678)	(124,721)	(145,435)	(152,745)	(15,471)	86,775
Other underwriting expenses	(258,594)	(410,145)	(116,992)	(213,103)	(32,259)	(73,005)
All other administrative expenses	(2,553,746)	(3,743,365)	(1,650,924)	(2,210,978)	(305,649)	(535,615)
Underwriting and administrative expenses	(4,734,571)	(6,696,695)	(3,176,784)	(4,222,415)	(592,504)	(900,858)
Underwriting income (loss)	\$ (5,817,243)	\$ (10,157,117)	\$ (21,336,599)	\$ (18,028,692)	\$ (22,890,307)	\$ (26,277,375)
Net Investment Income:						
Net interest income (expense)						
Investment income earned	45,202,370	38,454,122	34,756,317	30,384,502	11,992,809	10,669,463
Interest expenses	(3,495,197)	(4,005,162)	(2,574,670)	(2,962,182)	(785,283)	(923,721)
Net interest income (expense)	41,707,173	34,448,960	32,181,647	27,422,320	11,207,526	9,745,742
Realized capital gains (losses)	(5,415,210)	5,313,567	(5,130,268)	2,857,991	(1,550,474)	3,488,076
Net investment income	\$ 36,291,962	\$ 39,762,527	\$ 27,051,379	\$ 30,280,311	\$ 9,657,051	\$ 13,233,818
Other income (expense)	240,371	99,909	46,247	83,192	16,913	24,698
Net income (loss)	\$ 30,715,091	\$ 29,705,318	\$ 5,761,028	\$ 12,334,811	\$ (13,216,343)	\$ (13,018,859)



STATEMENTS OF OPERATIONS (Coastal Account)

	Twelve months ended		Year to date		Three months ended	
	September 30, 2018	September 30, 2017	September 30, 2018	September 30, 2017	September 30, 2018	September 30, 2017
Revenue:						
Direct premiums written	\$ 334,551,389	\$ 394,574,955	\$ 259,509,099	\$ 303,719,303	\$ 84,280,384	\$ 103,784,539
Change in direct unearned premium	33,066,406	46,768,722	10,351,040	15,033,988	3,125,285	(2,475,862)
Direct earned premium	367,617,795	441,343,677	269,860,139	318,753,291	87,405,669	101,308,677
Ceded premiums written - Depopulation	(17,893,890)	(34,619,528)	(2,765,886)	(6,418,657)	(144,662)	(4,398,979)
Ceded premiums written - FHCF	(73,462,397)	(81,105,094)	(75,406,223)	(87,669,662)	-	330,338
Ceded premiums written - Private reinsurance	(88,423,021)	(92,709,527)	(88,423,021)	(92,709,527)	150,000	-
Change in ceded unearned premium	(9,474,684)	(42,346,783)	41,223,440	40,391,996	(84,912,795)	(91,433,618)
Ceded earned premium	(189,253,992)	(250,780,931)	(125,371,689)	(146,405,850)	(84,907,457)	(95,502,260)
Net earned premium	\$ 178,363,803	\$ 190,562,745	\$ 144,488,450	\$ 172,347,442	\$ 2,498,212	\$ 5,806,417
Losses and Loss Adjustment Expenses:						
Losses						
Direct losses paid	\$ (495,898,885)	\$ (73,519,935)	\$ (210,270,413)	\$ (52,680,599)	\$ (68,124,599)	\$ (21,831,657)
Change in direct case loss reserves	101,781,193	(178,353,943)	(35,058,289)	(172,579,825)	(7,419,992)	(174,681,477)
Change in direct IBNR loss reserves	326,511,202	(636,381,329)	209,835,611	(624,362,421)	62,408,997	(625,677,721)
Ceded losses incurred	198,741,276	175,467,882	(41,455,600)	175,595,669	(41,438,937)	175,550,482
Losses incurred	131,134,786	(712,787,324)	(76,948,690)	(674,027,175)	(54,574,531)	(646,640,372)
Loss adjustment expenses						
Direct D&CC paid	(17,002,642)	(14,426,992)	(13,742,843)	(10,718,015)	(5,710,361)	(3,620,787)
Direct A&O paid	(119,700,414)	(34,548,600)	(47,934,299)	(26,181,834)	(11,272,338)	(12,478,398)
Change in direct case LAE reserves	(4,155,398)	(14,305,280)	(14,591,947)	(14,250,861)	(3,436,484)	(13,404,943)
Change in direct IBNR LAE reserves	(19,504,680)	(69,627,644)	43,965,145	(60,511,957)	8,786,787	(63,373,173)
Ceded LAE incurred	78,338,157	8,769,351	41,766,736	8,760,802	41,743,570	8,768,346
LAE incurred	(82,024,977)	(124,139,165)	9,462,792	(102,901,865)	30,111,175	(84,108,955)
Net losses and LAE incurred	\$ 49,109,809	\$ (836,926,489)	\$ (67,485,898)	\$ (776,929,040)	\$ (24,463,357)	\$ (730,749,327)
Underwriting and Administrative Expenses:						
Producer commissions	(27,091,690)	(32,736,561)	(21,044,818)	(25,163,439)	(6,809,677)	(8,592,269)
Taxes and fees	(3,967,994)	(2,503,618)	(2,998,259)	(3,497,249)	(956,559)	142,555
Other underwriting expenses	(3,769,400)	(4,741,269)	(1,816,769)	(2,938,592)	(467,403)	(1,006,710)
All other administrative expenses	(46,368,261)	(58,725,439)	(36,532,883)	(43,656,081)	(10,921,661)	(15,181,699)
Underwriting and administrative expenses	(81,197,345)	(98,706,886)	(62,392,729)	(75,255,361)	(19,155,301)	(24,638,124)
Underwriting income (loss)	\$ 146,276,267	\$ (745,070,630)	\$ 14,609,823	\$ (679,836,959)	\$ (41,120,445)	\$ (749,581,033)
Net Investment Income:						
Net interest income (expense)						
Investment income earned	94,437,996	92,655,252	71,652,543	71,859,856	24,720,547	24,881,722
Interest expenses	(41,454,440)	(76,876,557)	(29,801,225)	(54,124,286)	(9,179,451)	(12,154,795)
Net interest income (expense)	52,983,556	15,778,695	41,851,317	17,735,570	15,541,095	12,726,927
Realized capital gains (losses)	(3,583,061)	8,570,478	(5,545,631)	6,010,075	(2,220,896)	8,511,532
Net investment income	\$ 49,400,495	\$ 24,349,173	\$ 36,305,687	\$ 23,745,645	\$ 13,320,200	\$ 21,238,458
Other income (expense)	17,108	1,803,569	189,846	1,305,987	270,802	331,288
Net income (loss)	\$ 195,693,870	\$ (718,917,888)	\$ 51,105,356	\$ (654,785,327)	\$ (27,529,444)	\$ (728,011,286)



ADMINISTRATIVE EXPENSES

	Twelve months ended		Year to date		Three months ended					
	September 30, 2018	September 30, 2017	September 30, 2018	2018 Budget	September 30, 2017	September 30, 2018	June 30, 2018	March 31, 2018	December 31, 2017	September 30, 2017
Salaries	\$ 89,985,795	\$ 93,431,096	\$ 66,703,313	\$ 70,329,640	\$ 72,741,068	\$ 23,697,253	\$ 21,405,750	\$ 21,600,309	\$ 23,282,483	\$ 23,075,069
Employee Benefits	24,029,864	18,855,083	18,526,081	19,981,710	13,203,810	1,524,061	2,864,463	14,137,557	5,503,783	4,005,603
Payroll Taxes	6,683,466	6,656,521	4,872,031	5,102,971	5,072,611	1,681,153	1,557,950	1,632,927	1,811,435	1,750,772
Contingent Staffing	117,632,803	31,735,391	64,485,914	128,986,033	24,022,579	17,364,134	20,773,408	26,348,372	53,146,889	10,477,161
Subscriptions and Dues	1,918,531	922,506	523,925	1,218,185	551,809	928,839	(762,714)	357,801	1,394,606	93,623
Bank Charges	220,746	197,407	151,401	161,822	146,447	50,871	19,506	81,024	69,344	103,596
Depreciation	4,029,631	4,065,756	2,999,552	3,846,823	2,973,253	961,712	979,323	1,058,517	1,030,080	1,012,937
FMAP Funding	(164,615)	(126,371)	(136,425)	(157,507)	(94,834)	(29,296)	(59,513)	(47,616)	(28,191)	(49,541)
Insurance	895,401	896,989	691,105	667,790	685,555	197,682	202,247	291,176	204,297	251,090
Legal	1,129,000	836,967	684,199	911,250	967,153	100,686	242,958	340,556	444,801	439,655
Operations and Maintenance	2,510,206	2,309,982	1,892,328	2,053,285	1,722,273	665,326	648,083	578,920	617,878	755,096
Miscellaneous	(56,608)	172,459	82,113	-	172,459	(7,988)	(2,461)	92,562	(138,721)	(52,194)
Operating Supplies	262,430	284,046	168,045	293,688	197,516	34,767	76,215	57,062	94,385	78,867
Computer Hardware and Maintenance	2,790,193	2,794,932	1,853,158	2,150,010	2,293,912	562,436	456,915	833,807	937,035	714,894
Postage	431,620	410,935	299,034	398,332	312,356	106,240	100,331	92,463	132,586	105,875
Printing	42,987	105,874	34,960	205,088	76,844	9,292	23,407	2,261	8,028	54,595
Producer Fees Collected	(656,750)	(890,989)	(386,670)	(584,625)	(420,878)	(122,010)	(85,400)	(179,260)	(270,080)	(132,015)
Professional Services	10,417,622	11,374,153	6,669,623	10,878,197	7,672,864	2,057,349	2,435,598	2,176,675	3,748,000	3,003,593
Recruiting	451,989	262,062	312,948	519,191	202,976	135,448	91,521	85,979	139,041	41,928
Rent	7,581,458	8,454,707	5,749,061	5,971,782	5,586,848	1,849,581	2,165,153	1,734,327	1,832,397	2,387,858
Software Maintenance and Licensing	17,363,840	14,161,051	13,410,560	14,198,982	10,788,349	3,325,889	3,957,784	6,126,887	3,953,280	3,664,525
Telecommunications	3,289,855	4,566,187	2,412,378	2,692,960	3,484,346	916,246	533,197	962,935	877,476	2,421,130
Training	721,939	493,651	470,158	848,793	336,119	202,371	137,733	130,055	251,781	52,631
Travel	4,389,648	2,752,517	2,212,799	1,366,065	2,260,411	625,644	774,834	812,321	2,176,849	1,515,365
ULAE Expense Allocation	(169,702,397)	(72,133,059)	(99,000,669)	(163,470,104)	(54,696,068)	(27,259,429)	(31,564,040)	(40,177,201)	(70,701,728)	(21,750,533)
TOTAL	\$ 126,198,655	\$ 132,589,853	\$ 95,680,920	\$ 108,570,361	\$ 100,259,777	\$ 29,578,256	\$ 26,972,246	\$ 39,130,417	\$ 30,517,735	\$ 34,021,578