Market Accountability Advisory Committee April 10, 2018



Water Loss Trends – Florida Market

Source: 2017 Office of Insurance Regulation Data Call



Purpose & Scope of the Data Call

- Submit current data for AOB analysis
 - HO-3 & Dwelling Fire policy forms
 - Policies in force as of September 20, 2017
- Claims for Water or Roof damage
 - Closed between January 1, 2015 and June 30, 2017
- Submitted by 25 insurers
 - Excludes Citizens data

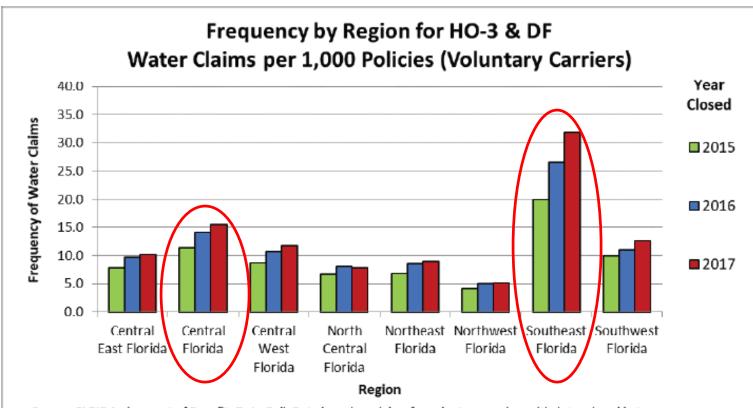


Trends in Water Losses

	Prior Report	This Report		
	From Jan. 1, 2010 to Sept. 30, 2015	From Jan. 1, 2015 to June 30, 2017		
Frequency	46.3%	44.1%		
Severity	28.5%	17.6%		
Combined	88.0%	69.5%		
	Average Annualized Change	Average Annualized Change		
Frequency	8.3%	27.6%		
Severity	5.4%	11.4%		
Combined	14.2%	42.1%		

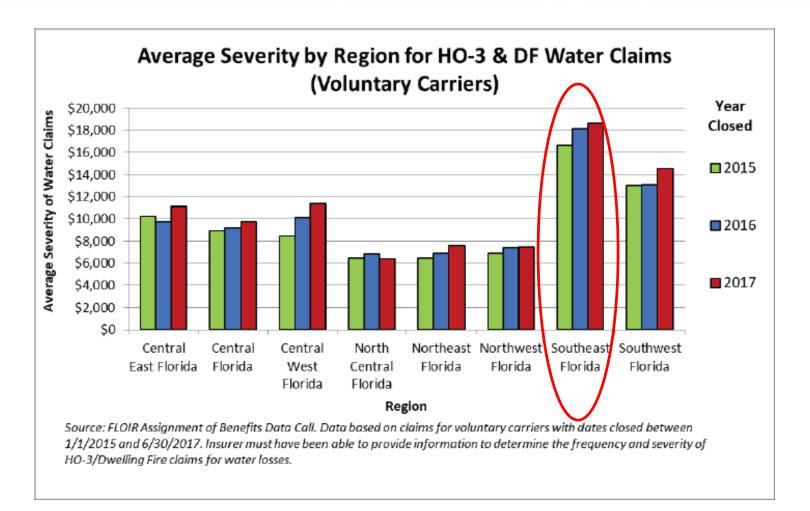
Source: 2017 Office of Insurance Regulation Data Call





Source: FLOIR Assignment of Benefits Data Call. Data based on claims for voluntary carriers with dates closed between 1/1/2015 and 6/30/2017. Insurer must have been able to provide information to determine the frequency and severity of HO-3/Dwelling Fire claims for water losses.







Combined Impact of Frequency & Severity Changes

	Change from 2015 - 2017			Average Annualized Trend		
Region	Frequency	Severity	Combined	Frequency	Severity	Combined
Central East Florida	32.2%	9.3%	44.4%	20.4%	6.1%	27.8%
Central Florida	36.8%	8.7%	48.8%	23.3%	5.7%	30.3%
Central West Florida	35.8%	34.6%	82.7%	22.6%	21.9%	49.5%
North Central Florida	16.3%	-0.9%	15.2%	10.6%	-0.6%	9.9%
Northeast Florida	32.5%	16.9%	54.9%	20.6%	11.0%	33.9%
Northwest Florida	25.9%	8.3%	36.4%	16.6%	5.5%	23.0%
Southeast Florida	59.9%	11.9%	79.0%	36.8%	7.8%	47.4%
Southwest Florida	27.0%	11.8%	42.0%	17.3%	7.7%	26.4%
Statewide	44.1%	17.6%	69.5%	27.6%	11.4%	42.1%

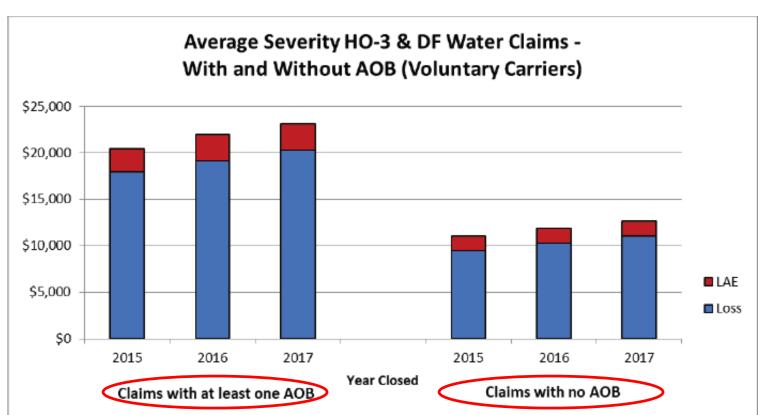
Source: 2017 Office of Insurance Regulation Data Call



Assignment of Benefit Trends

- Claims with AOB have an increased severity
 - Up to 85% more than Non-AOB claims
- Significant increase in the use of AOB's since 2015
 - Up from 12.8% of water claims to 17.0% of water claims
- Geography of AOB utilization
 - Increases in central and southern regions
 - Decreases in the northern regions

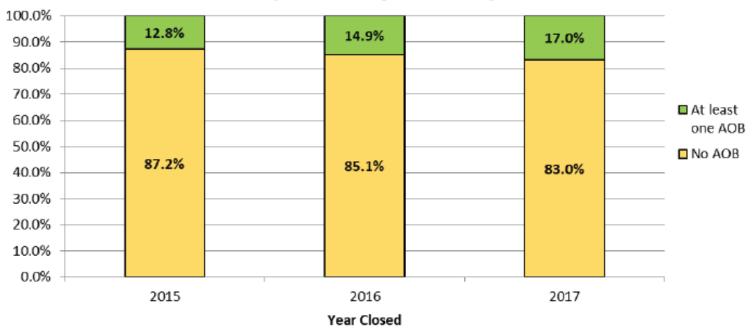




Source: FLOIR Assignment of Benefits Data Call. Data based on claims for voluntary carriers with dates closed between 1/1/2015 and 6/30/2017. Data is only shown for insurers that were able to consistently indicate for a given year that a claim had or did not have an assignment of benefits (AOB).

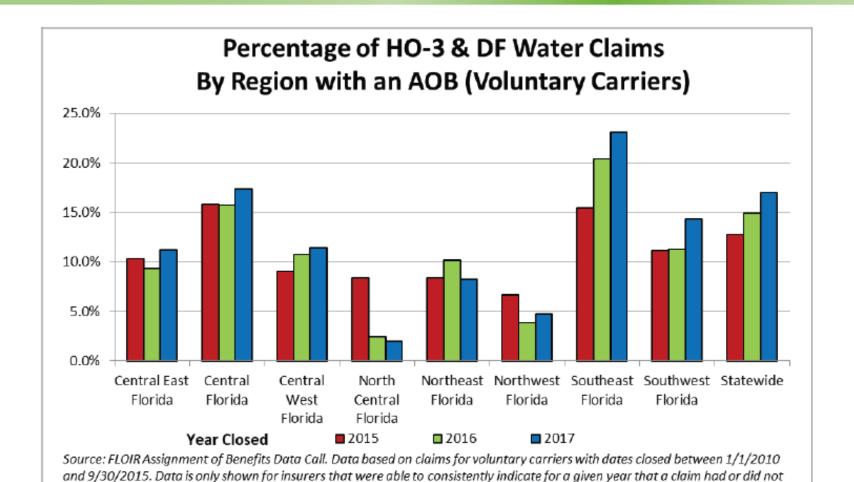


Percentage of Water Claims With an AOB (Voluntary Carriers)



Source: FLOIR Assignment of Benefits Data Call. Data based on claims for voluntary carriers with dates closed between 1/1/2015 and 6/30/2017. Data is only shown for insurers that were able to consistently indicate for a given year that a claim had or did not have an assignment of benefits (AOB).







have an assignment of benefits (AOB).

Water Loss Trends – Citizens

As of December 31, 2017



HO-3 Non-Weather Water Severity

	<u>Litigated Claims</u>			Non-Litigated Claims		
Close Year	<u>Loss</u>	<u>ALAE</u>	Loss/ALAE	<u>Loss</u>	<u>ALAE</u>	Loss/ALAE
2014	\$23,821	\$6,657	\$30,389	\$9,240	\$1,007	\$10,247
2015	\$27,430	\$6,284	\$33,714	\$7,082	\$633	\$7,714
2016	\$30,513	\$7,192	\$37,705	\$6,061	\$827	\$6,888
2017	\$30,028	\$10,699	\$40,727	\$7,403	\$1,458	\$8,862



^{*}Based on all water claims closed in a given year, regardless of accident date or report date

Litigation Rates

	<u>Ultimate Projected Litigation %</u>				
<u>AY</u>	<u>Statewide</u>	<u>South East</u>	Rest of State		
2014	30.10%	37.20%	4.60%		
2015	40.50%	48.50%	8.00%		
2016	56.90%	66.90%	14.50%		
2017	56.30%	66.70%	21.10%		



Representation at FNOL

	Representation at First Notice of Loss				
<u>AY</u>	<u>Statewide</u>	<u>South East</u>	Remainder of State		
2014	35.6%	43.1%	3.7%		
2015	57.3%	65.8%	12.0%		
2016	42.0%	49.3%	12.7%		
2017	37.5%	44.5%	8.7%		



Assignment of Benefits

	Assignment of Benefits				
<u>AY</u>	<u>Statewide</u>	South East	Remainder of State		
2014	12.7%	15.2%	1.9%		
2015	29.3%	33.0%	9.4%		
2016	38.5%	43.4%	18.6%		
2017	26.7%	29.2%	16.3%		



2017 Claim Metrics

Month	PIF	NWW Claims	% of Claims	Days to Report	New Suits	New AOB Suits
Jan	459,761	871	52.9%	18	694	261
Feb	449,757	748	57.5%	17	716	307
Mar	451,189	860	61.3%	15	857	293
Apr	451,126	735	57.4%	21	582	263
May	451,280	848	57.5%	23	690	280
Jun	452,593	1,407	43.1%	14	710	266
Jul	453,339	882	51.2%	24	620	238
Aug	452,038	938	49.4%	28	742	287
Sep	459,343	733	22.7%	22	309	104
Oct	448,737	1,143	63.2%	36	514	211
Nov	446,929	941	55.6%	31	522	156
Dec	440,406	756	49.6%	30	551	163



Questions

