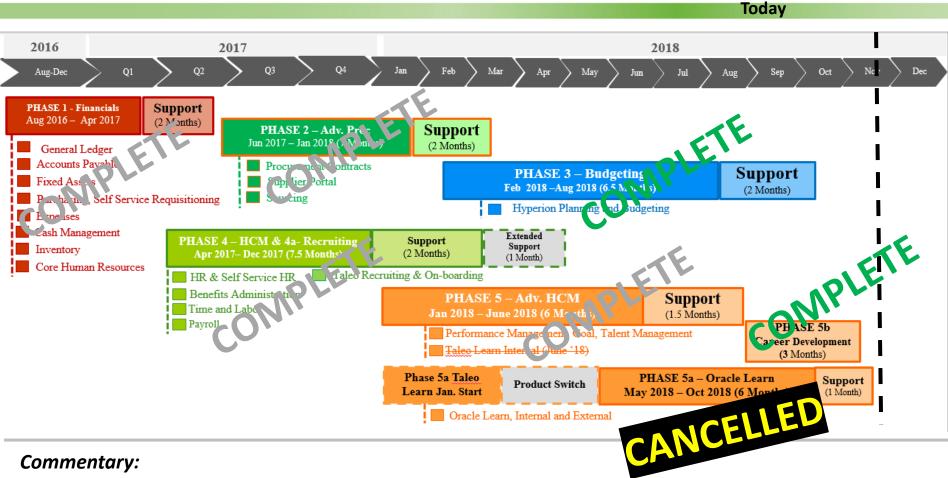
Enterprise Resource Planning (ERP) Update





Integrated ERP Solution:

Program at a Glance



- Phase 3, PBCS (planning & budget cloud service) complete
- Phase 5b, Career Development module, complete
- Phase 5a, Oracle Learn, has been cancelled due to Oracle product unavailability, details on slide 4



Integrated ERP Solution: Program Update

- ✓ PHASE 1 FINANCIALS, PROCUREMENT COMPLETE
- ✓ PHASE 2 ADVANCED PROCUREMENT COMPLETE
- ✓ PHASE 4/4A HCM (HUMAN CAPITAL MANAGEMENT)/TALENT ACQUISITION COMPLETE
- ✓ PHASE 5 ADVANCED HCM (HUMAN CAPITAL MANAGEMENT)

PHASE 3 PBCS (PLANNING & BUDGET CLOUD SERVICE) AKA BUDGET - KEY MILESTONES WITH PROJECTED COMPLETION DATES

- COMPLETE KICK-OFF JANUARY 08, 2018 IN TALLAHASSEE
- COMPLETE DISCOVERY/PROCESS MODELING WORKSHOPS LATE JANUARY
- COMPLETE SPRINT 1 DEMO LATE FEBRUARY
- COMPLETE SPRINT 2 DEMO MID APRIL
- COMPLETE SYSTEM INTEGRATION TESTING MID MAY
- COMPLETE UAT LATE JUNE
- COMPLETE TRAINING DELIVERY LATE JULY
- COMPLETE TARGET GO LIVE AUGUST 15 2018
- COMPLETE SUPPORT PERIOD 60 DAYS POST PRODUCTION (EARLY OCTOBER)

PHASE 5B CAREER DEVELOPMENT MODULE - MILESTONES AND COMPLETION DATES

- COMPLETE KICK-OFF AUGUST 27, 2018
- COMPLETE DISCOVERY MID-SEPTEMBER
- COMPLETE SPRINT 1 LATE SEPTEMBER
- COMPLETE SPRINT 2 EARLY OCTOBER
- COMPLETE SYSTEM INTEGRATION TESTING EARLY JULY
- COMPLETE UAT MID-OCTOBER
- COMPLETE TRAINING DELIVERY EARLY NOVEMBER
- COMPLETE TARGET GO LIVE NOVEMBER 05, 2018
- COMPLETE WARRANTY SUPPORT PERIOD MID NOVEMBER





Integrated ERP Solution:

Program Update (CONT.'D)

Phase 5a Oracle Learn Service Cloud - Milestones and Completion Dates

- COMPLETE SPRINT 1, SPRINT 2 LATE MAY, MID.
- System Integration Testing Late A:
- UAT LATE SEPTEMBER
- Training Delivery ear
- TARGET GO LIVE OCTOB
- SUPPORT PERIOD 30 DAYS POST PRODUCTION (MID NOVEMBER)

UPDATE:

- UNRESOLVED ORACLE SOFTWARE DEFECTS HAS RENDERED THIS PRODUCT UNUSABLE
- AS OF THIS MEETING, NO RESOLUTION DATE FOR THE SOFTWARE DEFECTS HAS BEEN ANNOUNCED
- VIA AST, ORACLE HAS BEEN NOTIFIED TO REMOVE THIS PRODUCT FROM OUR ANNUAL SUBSCRIPTION SERVICES
 - VMO IS ENGAGED TO FINALIZE THE CONTRACT DETAILS WITH ORACLE
 - THE RELATED CONSENT ITEM TO REFLECT THIS CONTRACT CHANGE WILL BE PRESENTED WHEN FINALIZED
- SAP SuccessPath will remain our learning management tool in the short term





Integrated ERP Solution: Approved Action Item

Software Subscription Contract

•	Subscription Services	\$4,528,865
•	Software Licenses	195,682
•	Contingency for additional subscriptions	452,887

Total Costs for 10 years \$5,177,434

Implementation Services Contract

•	Implementation Services	\$6,586,200
•	Training Credits	40,320
•	Contingency for change orders	1 656 630

Total Costs for 10 years \$8,283,150

Legacy Systems Consulting Services \$150,000

Total Expenditures for 10 Years \$13,610,584





Integrated ERP Solution: Action Item Projected Spend, Implementation

					Implementation Projections		
Software Subscription Contract		Approved Spend	2016-2017 Invoiced	as of 9 .30.18 Invoiced YTD	Q4 '18	Total for Years 1-3	
Subscription Services	\$	4,528,865	768,324	0	448,059	\$	1,216,383
Software Licenses	\$	195,682	82,384	0	13,637	\$	96,021
Contingency, subscriptions: incurred	\$	-	63,199	13,000	74,944	\$	151,143
Contingency, subscriptions: available	\$	452,887	-	0	63,514	\$	63,514
Total Costs for 10 years	\$	5,177,434	913,907	13,000	600,154	\$	1,527,061
Implementation Services Contract							
Implementation Services	\$	6,586,200	5,567,220	708,077	35,503	\$	6,310,800
Implementation Services: available	\$	-	0	0	275,400	\$	275,400
Training Credits	\$	40,320	40,320	0	0		40,320
Contingency, change orders: incurred	\$	-	205,715	718,527	490,007	\$	1,414,249
Contingency, change orders: available	\$	1,656,630	-	0	242,381	\$	242,381
Total Costs for 10 years	\$	8,283,150	5,813,255	1,426,604	1,043,291	\$	8,283,150
Legacy Systems Consulting Svcs	\$	150,000	0	0	150,000	\$	150,000
Total Expenditure for 10 Yrs.	\$	13,610,584	6,727,162	1,439,604	1,793,445	\$	9,960,211

Commentary:

- Subscription Services, Software Licenses & Implementation Services' spend is trending as projected
- Total Incurred Contingency spend of \$1,565,392 is 74% of contingency spend authorization \$2,109,517
- Avaliable Contingency Spend is ~\$306K





Integrated ERP Solution: Action Item Projected Spend, Post Implementation

					Projections by Qtr Post Implementation							
Software Subscription Contract	,	Approved Spend	2016-2017 Invoiced	as of 9 .30.18 Invoiced YTD	Total for Years 4-10	Q3 '19	Q3 '20	Q3 '21	Q3 '22	Q3 '23	Q3 '24	Q3 '25
Subscription Services	\$	4,528,865	768,324	0	3,312,482	449,229	450,519	461,966	471,173	481,921	493,075	504,599
Software Licenses	\$	195,682	82,384	0	\$99,661	\$13,637	\$13,637	\$13,910	\$14,188	\$14,472	\$14,761	\$15,056
Contingency, subscriptions: incurred	\$	-	63,199	13,000	\$238,230	\$16,456	\$13,000	\$48,688	\$40,021	\$40,021	\$40,021	\$40,021
Contingency, subscriptions: available	\$	452,887	-	0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0
Total Costs for 10 years	\$	5,177,434	913,907	13,000	3,650,373	479,322	477,156	524,564	525,382	536,414	547,857	559,676
Implementation Services Contract												
Implementation Services	\$	6,586,200	5,567,220	708,077								
Implementation Services: available	\$	-	0	0								
Training Credits	\$	40,320	40,320	0								
Contingency, change orders: incurred	\$	-	205,715	718,527								
Contingency, change orders: available	\$	1,656,630	-	0								
Total Costs for 10 years	\$	8,283,150	5,813,255	1,426,604		0	0	0	0	0	0	0
Legacy Systems Consulting Svcs	\$	150,000	0	0		-	-	-	-	-	-	
Total Expenditure for 10 Yrs.		13,610,584	6,727,162	1,439,604	3,650,373	479,322	477,156	524,564	525,382	536,414	547,857	559,676

Commentary:

• Subscription Services' projections for post-implementation years will be adjusted to reflect a cost reduction for removal of unused subscription services





Integrated ERP Solution





