

# Finance and Investment Committee Depopulation and Clearinghouse Update

September 25, 2018



# Depopulation Update



## Personal Lines

Month	OIR Approved <sup>1</sup>	Requested by Insurers <sup>2</sup>	Policyholder Choice Letters Mailed <sup>3</sup>	Assumed <sup>4</sup>	Assumption Rate <sup>5</sup>
18-Feb	32,500	21,370	21,054	3,029	14%
18-Apr	19,622	3,399	3,385	930	27%
18-Jun	15,000	1,582	1,582	460	29%
18-Aug	15,000	2,226	2,226	623	28%
18-Oct	45,000	21,191	20,998		
18-Dec					
<b>Totals<sup>6</sup></b>	<b>127,122</b>	<b>49,768</b>	<b>49,245</b>	<b>5,042</b>	

<sup>1</sup>OIR approval is maximum number of policies permitted to be assumed by insurers. <sup>2</sup>Sum of all policies requested by insurers, including duplicate offers from multiple carriers. <sup>3</sup> Total letters mailed, one (1) per policy. Multiple offers may be contained in a single mailing. <sup>4</sup>Policies assumed by insurers on Assumption Date. <sup>5</sup>Quotient of 'Assumed' divided by 'Policyholder Choice Letters Mailed'.

## Commercial Lines

Month	OIR Approved <sup>1</sup>	Requested by Insurers <sup>2</sup>	Assumption Offers Made <sup>3</sup>	Assumed <sup>4</sup>	Assumption Rate <sup>5</sup>
18-Jan	1,025	639	541	514	95%
18-Mar	0	0	0	0	0%
18-May	1,000	78	74	72	97%
18-Jul	0	0	0	0	0%
18-Sep	0	0	0	0	0%
18-Nov	1,525				
<b>Totals<sup>6</sup></b>	<b>3,550</b>	<b>717</b>	<b>615</b>	<b>586</b>	<b>95%</b>

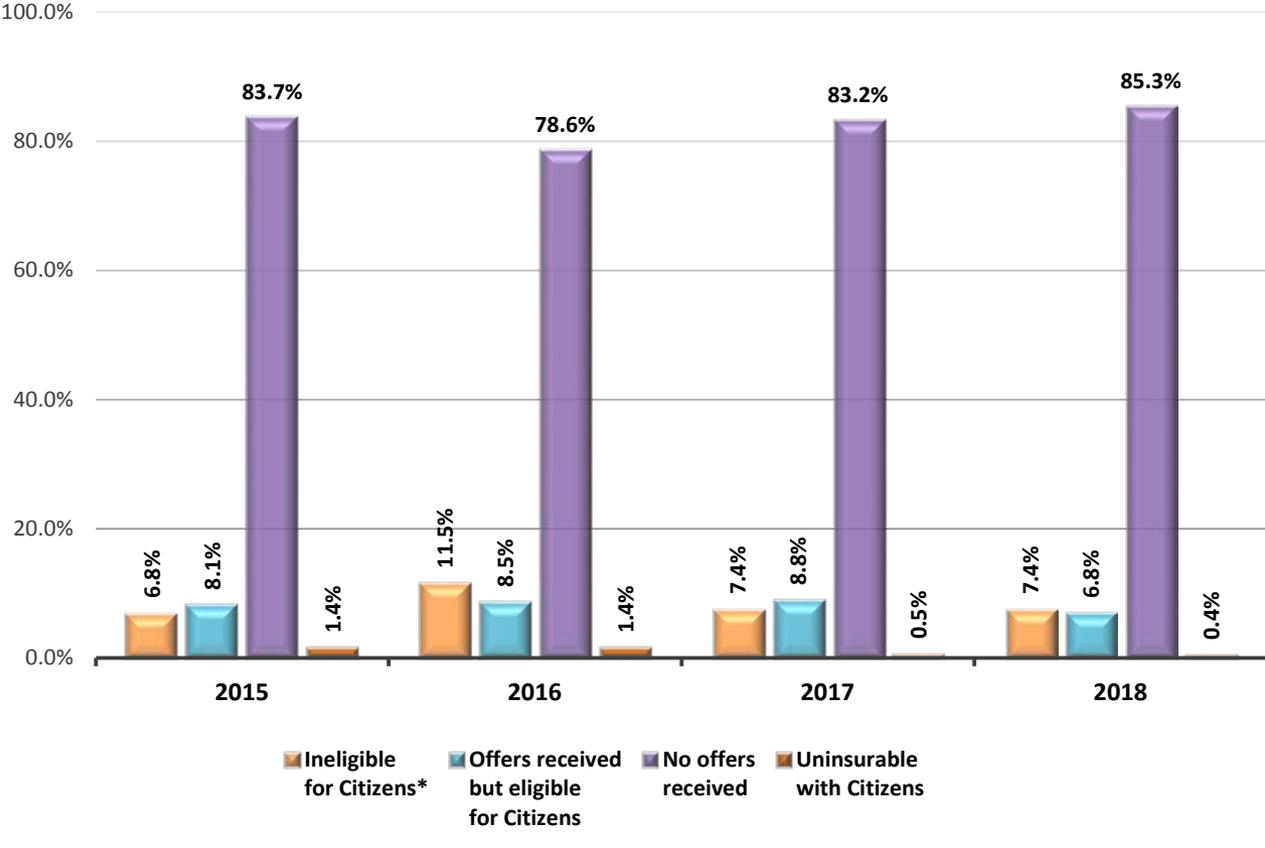
<sup>1</sup>OIR approval is maximum number of policies permitted to be assumed by insurers. <sup>2</sup>Sum of all policies requested by insurers, including duplicate offers from multiple carriers. <sup>3</sup>Total of all Offer/Opt-out Letters mailed to Policyholders. <sup>4</sup>Policies assumed by insurers on Assumption Date. <sup>5</sup>Quotient of 'Assumed' divided by 'Assumption Offers Made'.

# Clearinghouse Update



# New Business Update

New Business Results (All Lines)



**Number of risks averted (all lines) :**

- 2015 – 10,970
- 2016 – 20,710
- 2017 – 13,262
- 2018 – 10,669

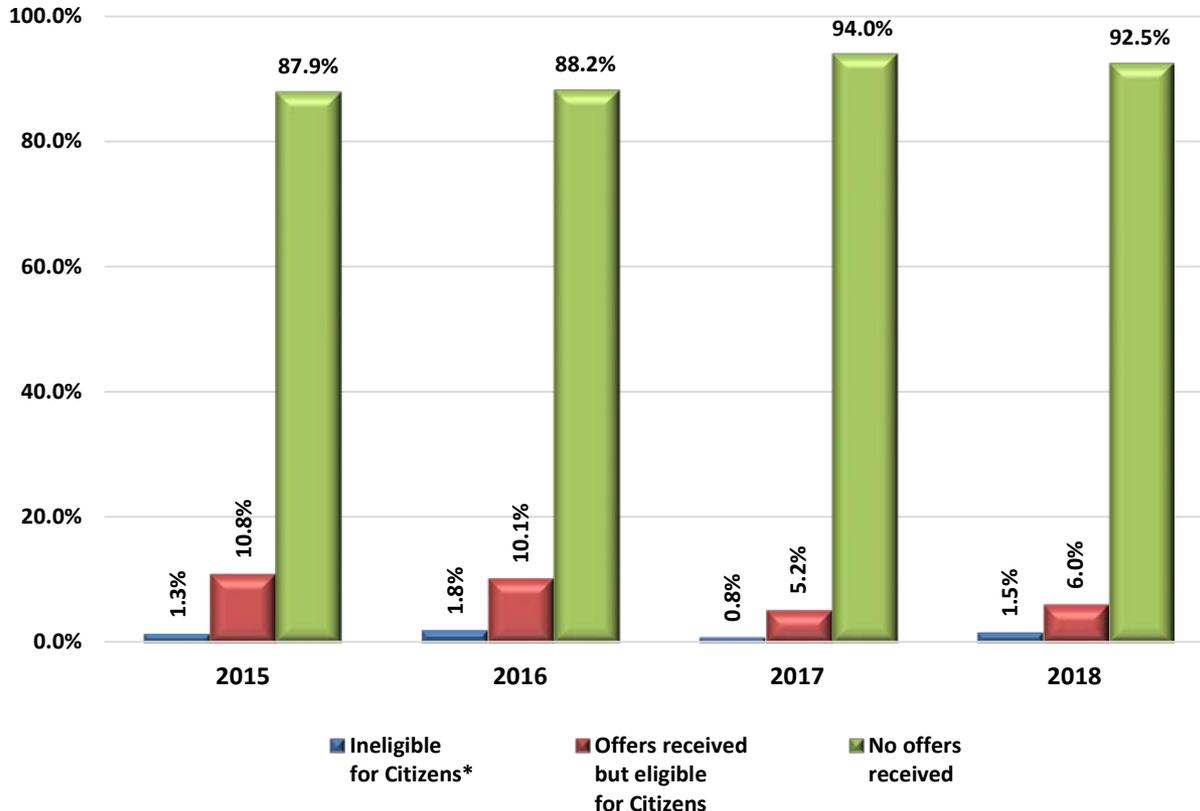
**Amount of Coverage A averted:**

- 2015 – \$3.1B
- 2016 – \$5.3B
- 2017 – \$3.3B
- 2018 – \$2.8B



# Renewal Update

## Renewal Results (All Lines)



## Risk Removed (All Lines)

Amount of Coverage A removed:

- 2015 – \$637M
  - 2016 – \$529M
  - 2017 – \$305M
  - 2018 – \$508M
- 11,770 policies have been non-renewed by Citizens as a result of offers made at renewal through the Clearinghouse.

\*Ineligible means a comparable offer of coverage was received through the Clearinghouse that had a premium that was equal to or less than the Citizens renewal premium.

## January – August 31, 2018

### New Business

- 10,669 risks deemed ineligible for Citizens representing \$2.8B in Coverage A averted

### Renewal Business

- 2,650 risks deemed ineligible for Citizens representing \$508.8M in Coverage A averted

### Total

- 13,319 risks deemed ineligible for Citizens representing \$3.3B in Coverage A averted