Claims Committee Meeting, September 19, 2018 Board of Governors Meeting, September 26, 2018

| CONTRACT ID: | Mobile Home Demolition Services |
|--------------------|--|
| | RFP 18-0026 MULTIPLE VENDOR AWARD – LISTED IN ATTACHMENT A |
| BUDGETED ITEM | The estimated cost for this contract is a budgeted expense benefit under the policy and paid as an expense to the claim. |
| CONTRACT AMOUNT | The estimated contract amount (inclusive of all contracts) is \$1,407,024 for the recommended base term of the contract and \$1,407,024 for the renewals, for a total of \$2,814,048. |
| Purpose / Scope | Florida Statute 319.30 requires Citizens to obtain the title to any mobile/manufactured home that has been determined by a Claims' Adjuster to be a total loss. It is Citizens' responsibility to ensure proper removal and destruction of all mobile/manufactured homes that have been determined to be a total loss. |
| | Each awarded Vendor will provide experienced employees that will be able to safely demolish, remove and dispose of all mobile home debris and remnants from a property, regardless of the severity, in non-catastrophic and catastrophic situations. Each Vendor will be providing services to Citizens and Citizens' policyholders throughout the entire State of Florida. |
| | The services will include: |
| | Demolition–The systematic, appropriate and safe destruction of a mobile/manufactured home structure. Removal – The safe and lawful removal of all mobile/manufactured home debris and remnants from a property. Disposal – Ensure the safe, proper and legal disposal of all mobile home debris and remnants in accordance with state and local laws, regulations and/or restrictions. |
| CONTRACT TERM(S) | The contract term for each indicated vendor is up to six-years, which includes a three-year base term and three optional one-year renewals. |
| PROCUREMENT METHOD | On April 11, 2018, Citizens issued a Request for Proposals (RFP) 18-0026 for Mobile Home Demolition. Responses were received and evaluated by an Evaluation Committee. The Evaluation Committee recommended award to vendors on July 24, 2018. Attachment A is a copy of the Notice of Intent to Award listing the selected vendors. |
| RECOMMENDATION | Staff recommends the Citizens' Claims Committee approve and recommends the Board of Governors: |
| | a) Approve the recommended vendors for award and resulting contracts, including the optional renewals, for Mobile Home Demolition, RFP 18-0026, to the vendors identified in Attachment "A" at a cost not to exceed \$2,814,048 for the contract base term and renewals; and |
| | b) Authorize staff to take any appropriate or necessary action consistent with this Action Item. |

ACTION ITEM

Claims Committee Meeting, September 19, 2018 Board of Governors Meeting, September 26, 2018

CONTACTS

Jay Adams, Chief Claims Officer



NOTICE OF INTENT TO AWARD REQUEST FOR PROPOSALS NO. 18-0026 MOBILE HOME DEMOLITION SERVICES July 24, 2018

As to the above-mentioned competitive procurement, Citizens Property Insurance Corporation ("Citizens") intends to award a contract to the following Vendors:

- 1. Irondog, Inc.
- 2. Tropical Demolition
- 3. WHM Services LLC
- 4. Back Forty, Inc.

Contracts are subject to approval by Citizens' Board of Governors.