Enterprise Resource Planning (ERP) Update
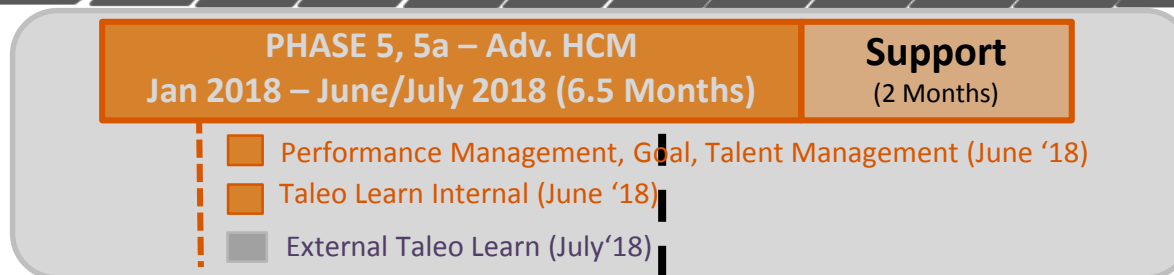
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Integrated ERP Solution: Program at a Glance
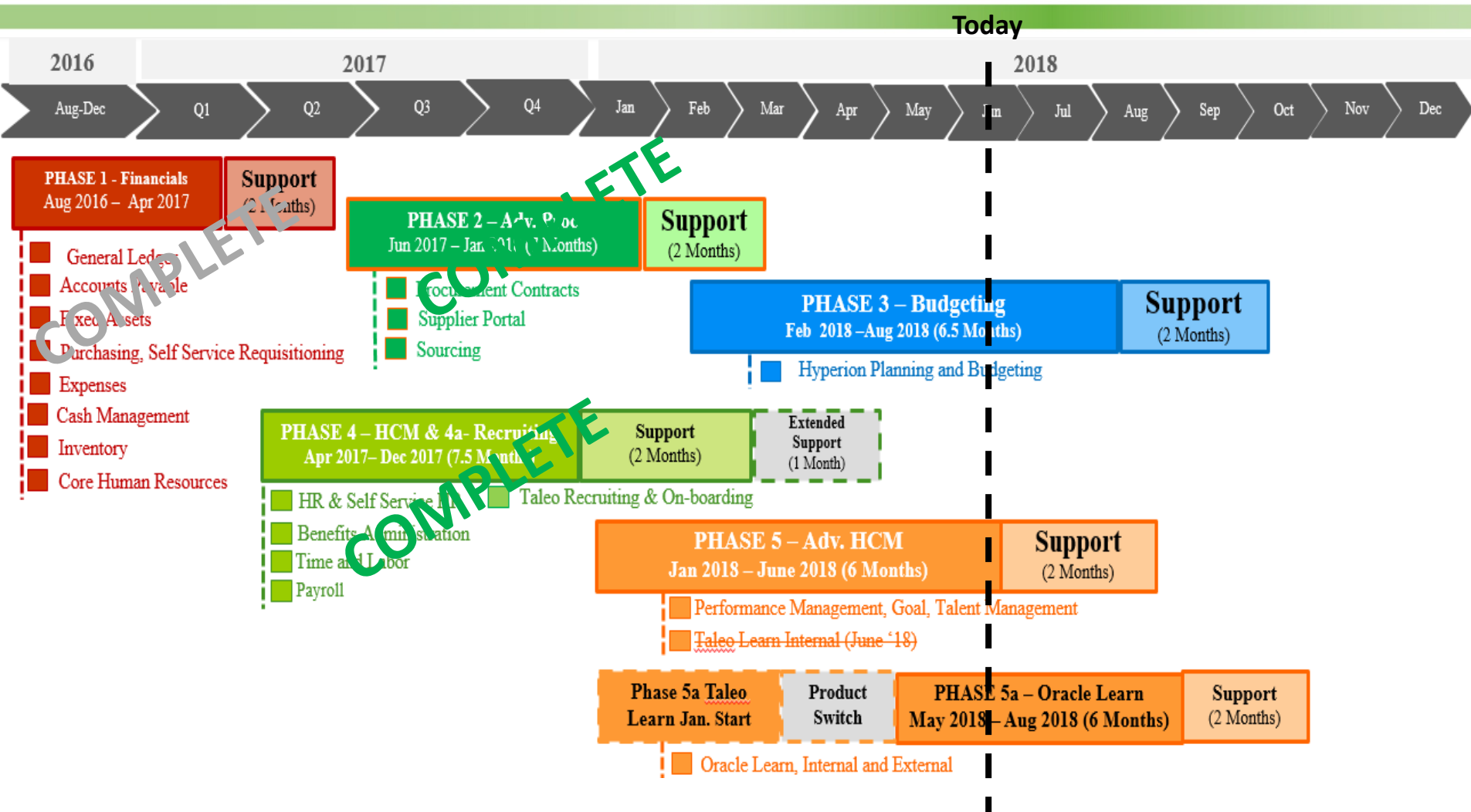
Integrated ERP Solution: Timeline Revision

Today

2017				2018											
Q1	Q2	Q3	Q4	Jan	Feb	Mar	Apr	May	Jun	Jul	Aug	Sep	Oct	Nov	Dec

Original Timeline

PHASE 5, 5a – Adv. HCM
Jan 2018 – June/July 2018 (6.5 Months)

Support (2 Months)

- Performance Management, Goal, Talent Management (June '18)
- Taleo Learn Internal (June '18)
- External Taleo Learn (July'18)

Revised Timeline

PHASE 5 – Adv. HCM
Jan 2018 – June 2018 (6 Months)

Support (2 Months)

- Performance Management, Goal, Talent Management
- ~~Taleo Learn Internal (June '18)~~

Phase 5a Taleo Learn Jan. Start

Product Switch

PHASE 5a – Oracle Learn May – Aug 2018 (4 Months)

Support (2 Months)

- Oracle Learn, Internal and External

Drivers, Costs and Impacts:

- ➤ Availability of *Oracle Learn*, Oracle's new learning management product to replace Taleo Learn.
- ➤ *Oracle's "co-licensing" offer* enabled customers to switch products with *no additional product/licensing costs.*
- ➤ Minimal *implementation costs* of *$32,800.*
- ➤ Added Phase 5a to accommodate the product switch with *no impact to the delivery of the HCM components.*
- ➤ *One deployment for learning management* vs. a staggered deployment as previously planned.
- ➤ *Overall timeline extension of ~1 month to accommodate product provisioning.*

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Integrated ERP Solution: Program Update

✓ **PHASE 1 FINANCIALS, PROCUREMENT** – COMPLETE
✓ **PHASE 2 ADVANCED PROCUREMENT** – COMPLETE
✓ **PHASE 4/4A HCM (HUMAN CAPITAL MANAGEMENT)/TALENT ACQUISITION** - **COMPLETE**

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PHASE 3 PBCS (PLANNING & BUDGET CLOUD SERVICE) **AKA BUDGET -** KEY MILESTONES WITH PROJECTED COMPLETION DATES

- **COMPLETE** KICK-OFF JANUARY 08, 2018 IN TALLAHASSEE
- **COMPLETE** DISCOVERY/PROCESS MODELING WORKSHOPS – LATE JANUARY
- **COMPLETE** SPRINT 1 DEMO – LATE FEBRUARY
- **COMPLETE** SPRINT 2 DEMO – MID APRIL
- **COMPLETE** SYSTEM INTEGRATION TESTING – MID MAY
- UAT – LATE JUNE
- TRAINING DELIVERY – LATE JULY
- **TARGET GO LIVE – AUGUST 06,2018**
- SUPPORT PERIOD – 60 DAYS POST PRODUCTION (EARLY OCTOBER)

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Integrated ERP Solution: Program Update (cont'd)

PHASE 5 ADVANCED HCM - MILESTONES AND COMPLETION DATES

- **COMPLETE 5/5A** KICK-OFF FEBRUARY 05, 2018
- **COMPLETE 5/5A** DISCOVERY/PROCESS MODELING WORKSHOPS – LATE FEBRUARY
- **COMPLETE 5/5A** SPRINT 1 DEMO – MID MARCH (5/5A)
- **COMPLETE 5 ONLY** SPRINT 2 DEMO – LATE MARCH (PHASE 5 ONLY)
- **COMPLETE** SYSTEM INTEGRATION TESTING – LATE APRIL
- **COMPLETE** UAT – LATE MAY
- TRAINING DELIVERY – MID JUNE
- CUTOVER/BLACK OUT PERIOD – MID JUNE
- **TARGET GO LIVE P5 – JUNE 18, 2018**
- SUPPORT PERIOD – 60 DAYS POST PRODUCTION (MID SEPTEMBER)

PHASE 5A ORACLE LEARN SERVICE CLOUD - MILESTONES AND COMPLETION DATES

- SPRINT 1, SPRINT 2 – **LATE MAY, MID JUNE**
- SYSTEM INTEGRATION TESTING – **EARLY JULY**
- UAT – **LATE JULY**
- TRAINING DELIVERY – **EARLY AUGUST**
- CUTOVER/BLACK OUT PERIOD – **EARLY AUGUST**
- **TARGET GO LIVE – AUGUST 20, 2018** *
- SUPPORT PERIOD – 60 DAYS POST PRODUCTION **(MID OCTOBER)**

* Contract expiry for Success Path (current legacy learning product) is 09.23.18. Contract extension would require BOG approval.

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Integrated ERP Solution: Approved Action Item

Software Subscription Contract

• Subscription Services	$4,528,865	
• Software Licenses	195,682	
• Contingency for additional subscriptions	452,887	
Total Costs for 10 years		$5,177,434

Implementation Services Contract

• Implementation Services	$6,586,200	
• Training Credits	40,320	
• Contingency for change orders	1,656,630	
Total Costs for 10 years		$8,283,150

Legacy Systems Consulting Services $150,000

Total Expenditures for 10 Years $13,610,584

Integrated ERP Solution:
Action Item Projected Spend, Implementation

	Approved Spend	2016-2017 Invoiced	as of **3.31.18** Invoiced YTD	Projections by Qtr thru Implementation			Total for Years 1-3
Software Subscription Contract				**Q2 '18**	**Q3 '18**	**Q4 '18**	
Subscription Services	$ 4,528,865	768,324	0	0	448,059	0	$ 1,216,383
Software Licenses	$ 195,682	82,384	0	0	13,637	0	$ 96,021
Contingency, subscriptions: **incurred**	$ -	63,199	13,000	8,256	0	3,456	$ 87,911
Contingency, subscriptions: **available**	$ 452,887	0	0	100,000	100,000	109,520	$ 309,520
Total Costs for 10 years	$ 5,177,434	913,907	13,000	108,256	561,696	112,976	$ 1,709,835
Implementation Services Contract							
Implementation Services	$ 6,586,200	5,567,220	157,559	737,153	105,144	19,124	$ 6,586,200
Training Credits	$ 40,320	40,320	0	0	0	0	$ 40,320
Contingency, change orders: **incurred**	$ -	205,715	211,615	599,619	61,700	10,200	$ 1,088,849
Contingency, change orders: **available**	$ 1,656,630	0	0	300,000	267,781	0	$ 567,781
Total Costs for 10 years	$ 8,283,150	5,813,255	369,174	1,636,772	434,625	29,324	$ 8,283,150
Legacy Systems Consulting Svcs	$ 150,000	0	0	60,000	0	90,000	$ 150,000
Total Expenditure for 10 Yrs.	**$ 13,610,584**	6,727,162	382,174	1,805,028	996,321	232,300	$ 10,142,985

Commentary:

- **Subscription Services, Software Licenses & Implementation Services' spend** trending as projected
- Total **Incurred Contingency spend** of **$1,176,760** is **58%** of contingency spend authorization **$2,109,517**
- **Avaliable Contingency Spend** is ~$877K
- Action Item "Centerpoint Managed Cloud Support Services - Oracle Advanced Customer Services (ACS)" will be presented today

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Integrated ERP Solution:
Action Item Projected Spend, Post Implementation

				Projections by Qtr Post Implementation							
Software Subscription Contract	Approved Spend	2016-2017 Invoiced	as of 3.31.18 Invoiced YTD	Total for Years 4-10	Q3 '19	Q3 '20	Q3 '21	Q3 '22	Q3 '23	Q3 '24	Q3 '25
Subscription Services	$ 4,528,865	768,324	0	3,312,482	449,229	450,519	461,966	471,173	481,921	493,075	504,599
Software Licenses	$ 195,682	82,384	0	$99,661	$13,637	$13,637	$13,910	$14,188	$14,472	$14,761	$15,056
Contingency, subscriptions: incurred	$ -	63,199	13,000	$55,456	$16,456	$13,000	$13,000	$13,000	$0	$0	$0
Contingency, subscriptions: available	$ 452,887	0	0	$0	$0	$0	$0	$0	$0	$0	$0
Total Costs for 10 years	$ 5,177,434	913,907	13,000	3,467,599	479,322	477,156	488,876	498,361	496,393	507,836	519,655
Implementation Services Contract											
Implementation Services	$ 6,586,200	5,567,220	157,559								
Training Credits	$ 40,320	40,320	0								
Contingency, change orders: incurred	$ -	205,715	211,615								
Contingency, change orders: available	$ 1,656,630	0	0								
Total Costs for 10 years	$ 8,283,150	5,813,255	369,174		0	0	0	0	0	0	0
Legacy Systems Consulting Svcs	$ 150,000	0	0		-	-	-	-	-	-	-
Total Expenditure for 10 Yrs.	$ 13,610,584	6,727,162	382,174	3,467,599	479,322	477,156	488,876	498,361	496,393	507,836	519,655

Integrated ERP Solution

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