

# Finance and Investment Committee Depopulation and Clearinghouse Update

April 10, 2018



# Depopulation Update





## 2017 Personal Lines Totals

Month	OIR Approved <sup>1</sup>	Requested by Insurers <sup>2</sup>	Policyholder Choice Letters Mailed <sup>3</sup>	Assumed <sup>4</sup>	Assumption Rate <sup>5</sup>
17-Feb	40,899	43,407	41,628	11,017	26%
17-Apr	15,000	2,442	2,442	877	36%
17-Jun	10,511	2,429	2,429	535	22%
17-Aug	19,520	7,270	7,172	2,362	33%
17-Oct	50,000	29,656	29,449	8,541	29%
17-Nov	21,515	8,218	8,145	1,710	21%
17-Dec	67,313	34,000	32,185	6,812	21%
<b>Totals<sup>6</sup></b>	<b>224,758</b>	<b>127,422</b>	<b>123,450</b>	<b>31,854</b>	<b>26%</b>

<sup>1</sup>OIR approval is maximum number of policies permitted to be assumed by insurers. <sup>2</sup>Sum of all policies requested by insurers, including duplicate offers from multiple carriers. <sup>3</sup> Total letters mailed, one (1) per policy. Multiple offers may be contained in a single mailing. <sup>4</sup>Policies assumed by insurers on Assumption Date.

<sup>5</sup>Quotient of 'Assumed' divided by 'Policyholder Choice Letters Mailed'.



# 2018 Personal Lines

Month	OIR Approved <sup>1</sup>	Requested by Insurers <sup>2</sup>	Policyholder Choice Letters Mailed <sup>3</sup>	Assumed <sup>4</sup>	Assumption Rate <sup>5</sup>
18-Feb	32,500	21,370	21,054	3,029	14%
18-Apr	19,622	3,399	3,385		
18-Jun					
18-Aug					
18-Oct					
18-Dec					
Totals <sup>6</sup>	<b>52,122</b>	<b>24,769</b>	<b>24,439</b>		

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## 2017 Commercial Lines Totals

Month	OIR Approved <sup>1</sup>	Requested by Insurers <sup>2</sup>	Assumption Offers Made <sup>3</sup>	Assumed <sup>4</sup>	Assumption Rate <sup>5</sup>
17-Jan	1,825	1,856	404	382	95%
17-Mar	N/A	N/A	N/A	N/A	N/A
17-May	N/A	N/A	N/A	N/A	N/A
17-Jul	1,489	764	718	649	90%
17-Sep	N/A	N/A	N/A	N/A	N/A
17-Nov	1,983	1,712	1,196	1,123	94%
<b>Totals<sup>6</sup></b>	<b>5,297</b>	<b>4,332</b>	<b>2,318</b>	<b>2,154</b>	<b>93%</b>

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## 2018 Commercial Lines

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18-Jan	1,025	639	541	514	95%
18-Mar	0	0	0	0	0%
18-May	1,000				
18-Jul					
18-Sep					
18-Nov					
<b>Totals<sup>6</sup></b>	<b>2,025</b>	<b>639</b>	<b>541</b>	<b>514</b>	<b>95%</b>

<sup>1</sup>OIR approval is maximum number of policies permitted to be assumed by insurers. <sup>2</sup>Sum of all policies requested by insurers, including duplicate offers from multiple carriers. <sup>3</sup>Total of all Offer/Opt-out Letters mailed to Policyholders. <sup>4</sup>Policies assumed by insurers on Assumption Date. <sup>5</sup>Quotient of 'Assumed' divided by 'Assumption Offers Made'.

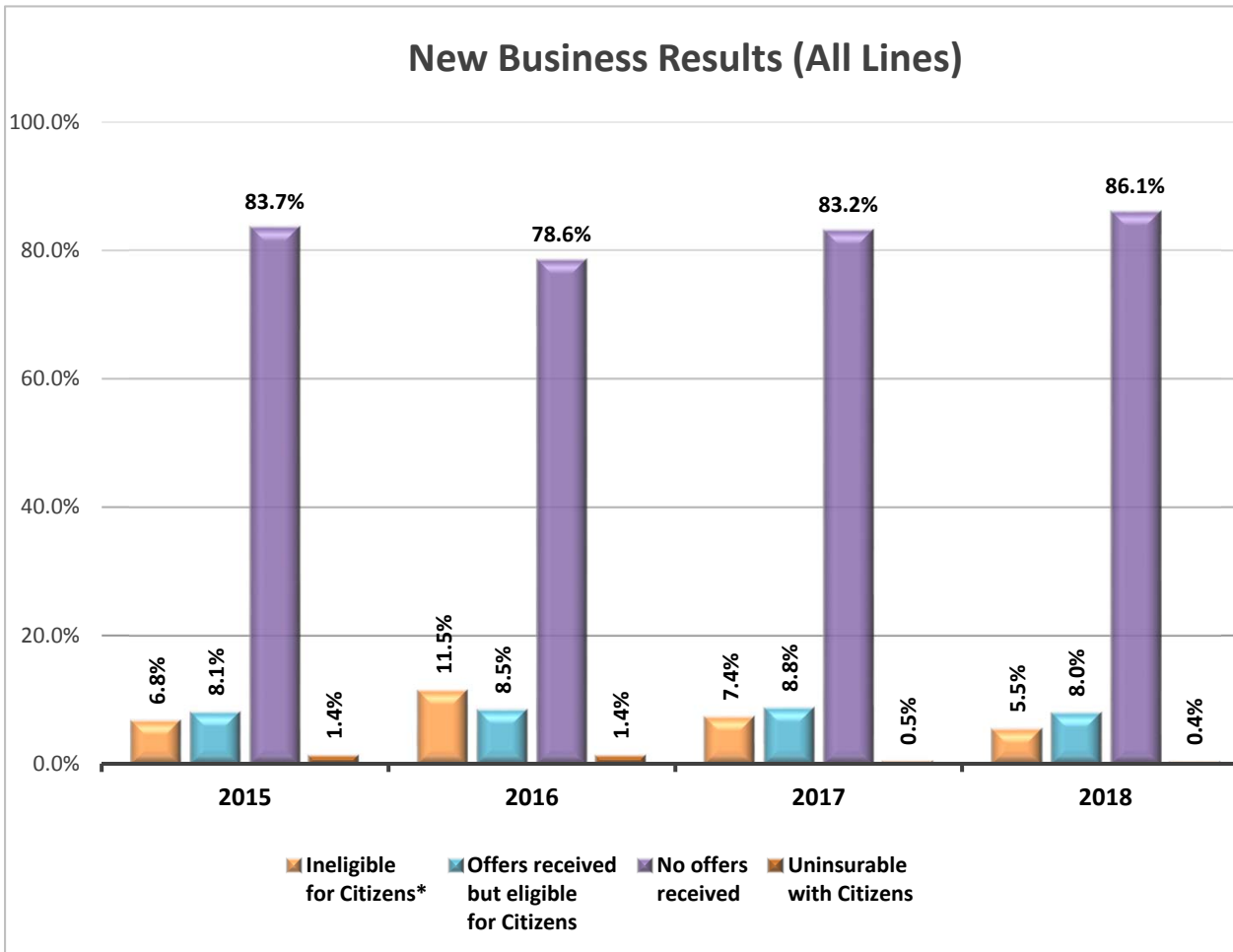
# Clearinghouse Update





# New Business Update

**New Business Results (All Lines)**



## Number of risks averted (all lines):

- 2015 – 10,970
- 2016 – 20,710
- 2017 – 13,262
- 2018 – 2,004

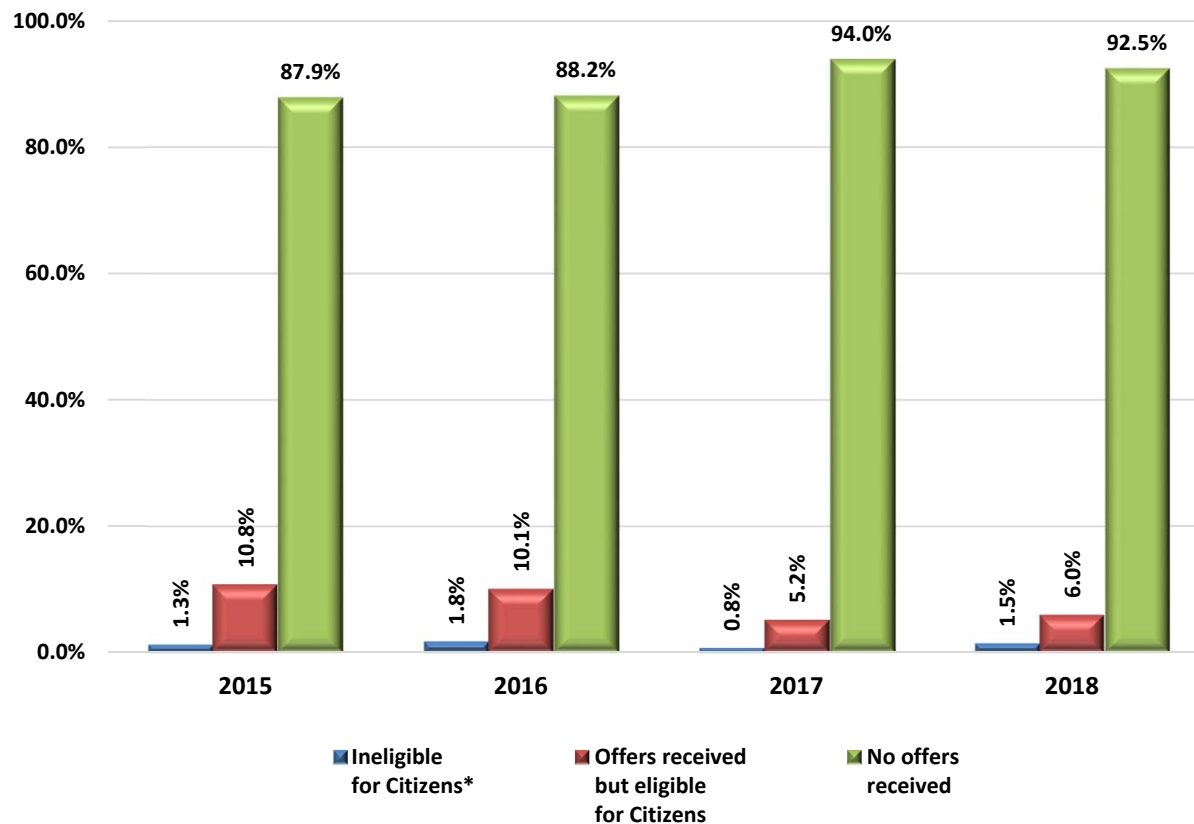
## Amount of Coverage A averted:

- 2015 – \$3.1B
- 2016 – \$5.3B
- 2017 – \$3.3B
- 2018 – \$613.7M

\*Ineligible means a comparable offer of coverage was received through the Clearinghouse that had a premium that was equal to or less than the Citizens renewal premium.



## Renewal Results (All Lines)



## Risk Removed (All Lines)

Amount of Coverage A removed:

- 2015 – \$637M
  - 2016 – \$529M
  - 2017 – \$305.6M
  - 2018 – \$126.6M
- 9,985 policies have been non-renewed by Citizens as a result of offers made at renewal through the Clearinghouse.

\*Ineligible means a comparable offer of coverage was received through the Clearinghouse that had a premium that was equal to or less than the Citizens renewal premium.



## Risk Averted Update

### January – February 28, 2018

#### New Business

- 2,004 risks deemed ineligible for Citizens representing \$487M in Coverage A averted

#### Renewal Business

- 728 risks deemed ineligible for Citizens representing \$126.6M in Coverage A averted

#### Total

- 2,732 risks deemed ineligible for Citizens representing \$613.7M in Coverage A averted