

Market Accountability and Advisory Committee Depopulation and Clearinghouse Update

December 12, 2017



Depopulation Update



2017 Depopulation

Commercial Lines

Month	OIR Approved ¹	Requested by Insurers ²	Assumption Offers Made ³	Assumed ⁴	Assumption Rate ⁵
17-Jan	1,825	1,856	404	382	95%
17-Mar	N/A	N/A	N/A	N/A	N/A
17-May	N/A	N/A	N/A	N/A	N/A
17-Jul	1,489	764	718	649	90%
17-Sep	N/A	N/A	N/A	N/A	N/A
17-Nov	1,983	1,712	1,196		
Totals ⁶	5,297	4,332	2,318	1,031	

¹OIR approval is maximum number of policies permitted to be assumed by insurers. ²Sum of all policies requested by insurers, including duplicate offers from multiple carriers. ³Total of all Offer/Opt-out Letters mailed to Policyholders. ⁴Policies assumed by insurers on Assumption Date. ⁵Quotient of 'Assumed' divided by 'Assumption Offers Made'.

2017 Depopulation

Personal Lines

Month	OIR Approved ¹	Requested by Insurers ²	Policyholder Choice Letters Mailed ³	Assumed ⁴	Assumption Rate ⁵
17-Feb	40,899	43,407	41,628	11,017	26%
17-Apr	15,000	2,442	2,442	877	36%
17-Jun	10,511	2,429	2,429	535	22%
17-Aug	19,520	7,270	7,172	2,362	33%
17-Oct	50,000	29,656	29,449	8,541	29%
17-Nov	21,515	8,218	8,145		
17-Dec	67,313	34,000	32,185		
Totals ⁶	224,758	127,422	123,450	23,332	

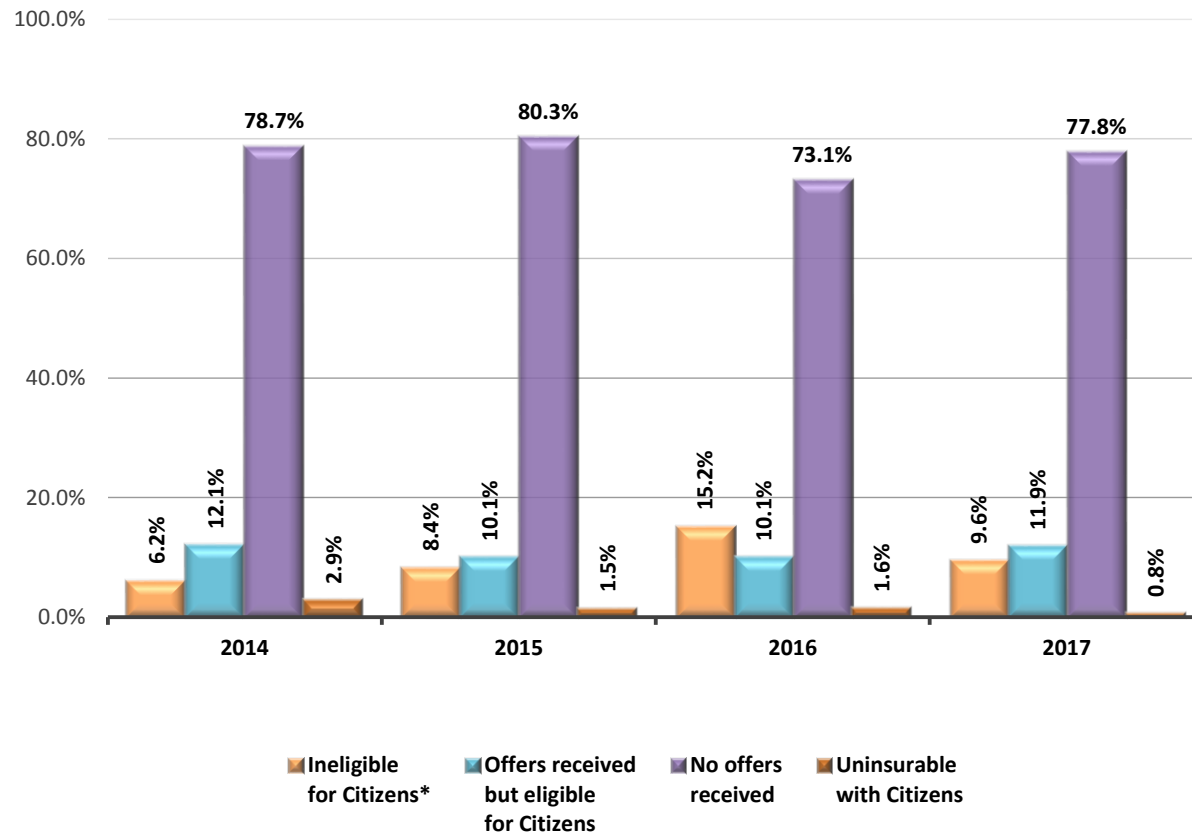
¹OIR approval is maximum number of policies permitted to be assumed by insurers. ²Sum of all policies requested by insurers, including duplicate offers from multiple carriers. ³ Total letters mailed, one (1) per policy. Multiple offers may be contained in a single mailing. ⁴Policies assumed by insurers on Assumption Date. ⁵Quotient of 'Assumed' divided by 'Policyholder Choice Letters Mailed'.

Clearinghouse Update



New Business Update

New Business Results – HO-3



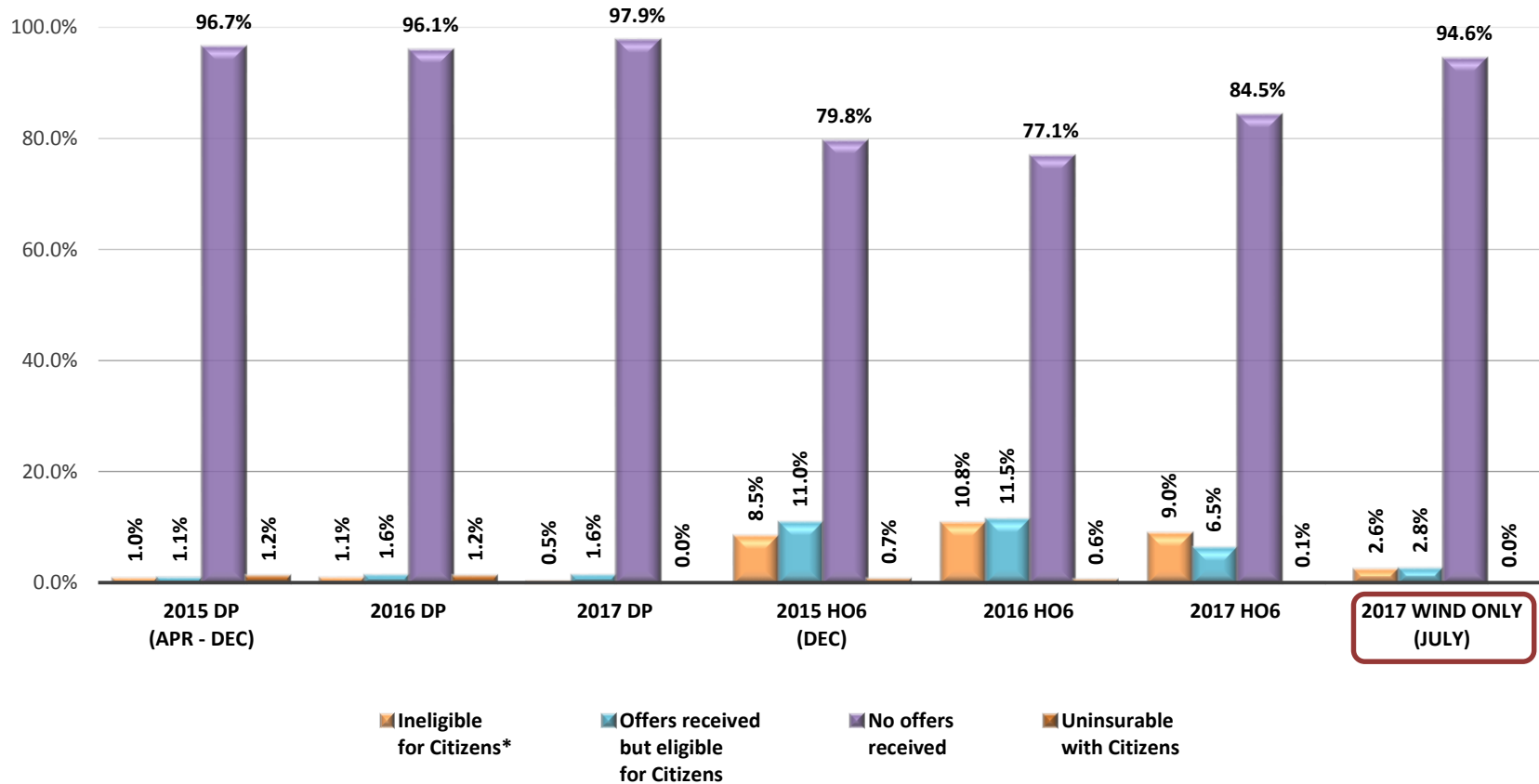
*Ineligible means a comparable offer of coverage was received through the Clearinghouse that had a premium that was no more than 115% of the Citizens premium.

Total Risk Averted (All Lines)

- Number of risk averted
 - 2014 – 2,439
 - 2015 – 10,970
 - 2016 – 20,710
 - 2017 YTD – 11,716
- Amount of Coverage A averted:
 - 2014 – \$2.3B
 - 2015 – \$3.1B
 - 2016 – \$5.3B
 - 2017 YTD - \$2.86B

New Business Update

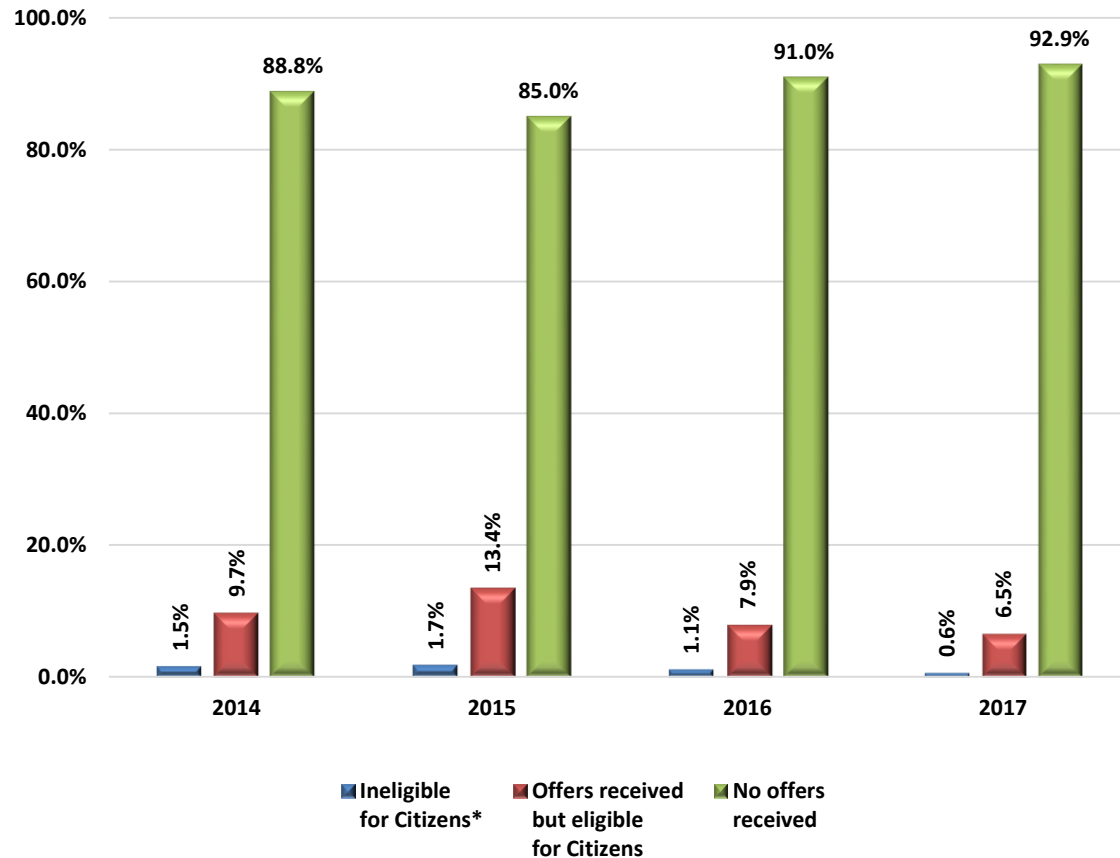
New Business Results – DP, HO-6 & Wind-Only



*Ineligible means a comparable offer of coverage was received through the Clearinghouse that had a premium that was no more than 115% of the Citizens premium.

Renewal Update

Renewal Results – HO-3



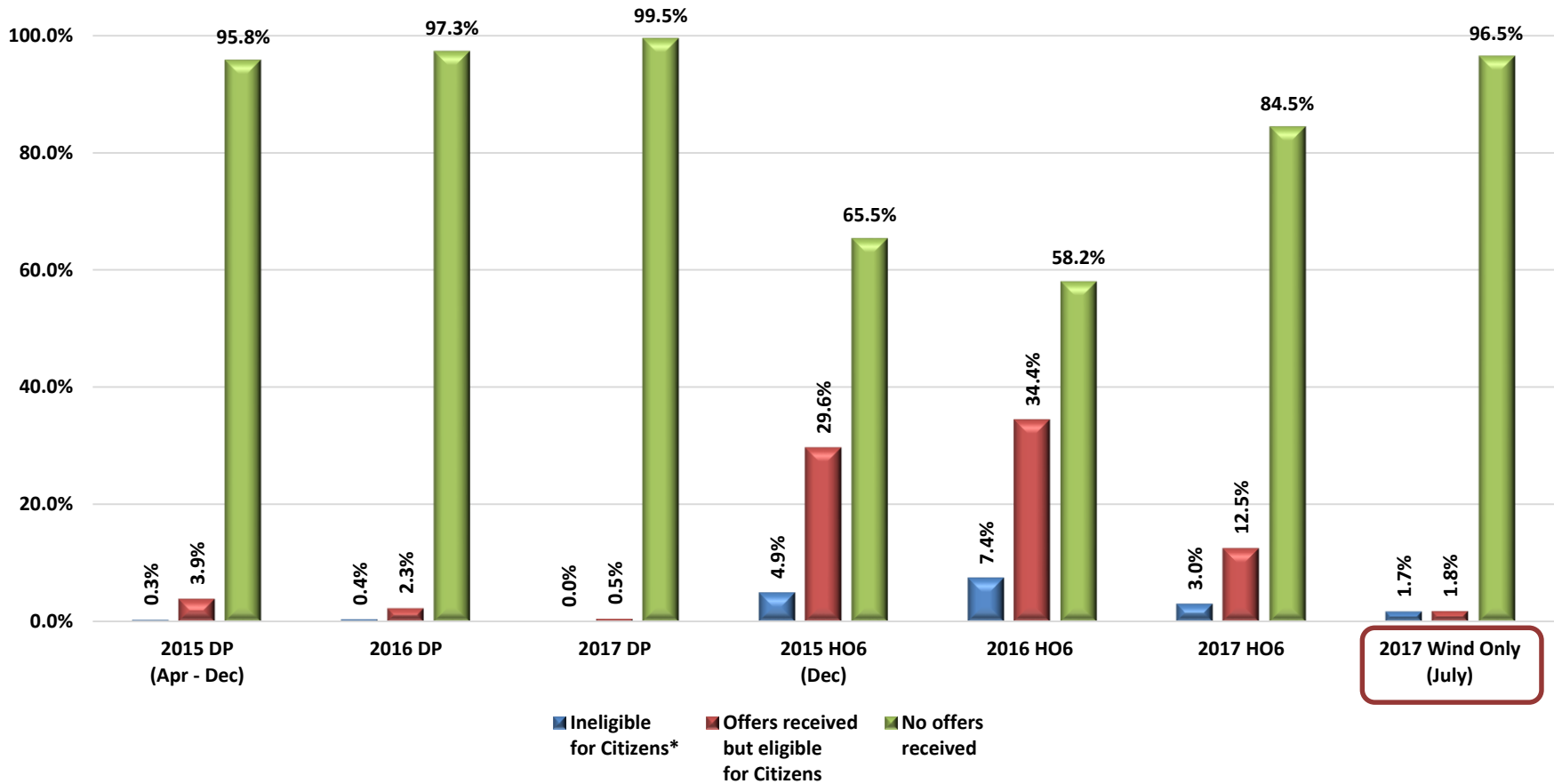
*Ineligible means a comparable offer of coverage was received through the Clearinghouse that had a premium that was equal to or less than the Citizens renewal premium.

Risk Removed (All Lines)

- Amount of Coverage A removed:
 - 2014 – \$194M
 - 2015 – \$637M
 - 2016 – \$498M
 - 2017 YTD – \$222.5M
- 8,880 policies have been non-renewed by Citizens as a result of offers made at renewal through the Clearinghouse.

Renewal Update

Renewal Results – HO-6, DP and Wind-Only



*Ineligible means a comparable offer of coverage was received through the Clearinghouse that had a premium that was equal to or less than the Citizens renewal premium.

January – October 31, 2017

New Business

- 11,716 risks deemed ineligible for Citizens representing \$2.86B in Coverage A averted

Renewal Business

- 1,698 risks deemed ineligible for Citizens representing \$222.5M in Coverage A averted

Total

- 13,414 risks deemed ineligible for Citizens representing \$3B in Coverage A averted

Additions to Clearinghouse

- Wind-only policy type added in 3rd Quarter
 - Weston and Southern Oak
- Participating insurer adds additional lines
 - Safe Harbor: DP-3