

Commercial Business Insurance

Contract Summary	This Consent Item requests approval to contract with Liberty Mutual for the following insurance coverages: Auto; General Liability; Property; Workers Compensation; and Umbrella (for Auto; GL; Employers Liability; Employee Benefits Liability). The coverages protect Citizens against common business risks. Liberty Mutual is our current provider and has an AM Best Rating of A (Excellent). These coverages were competitively sourced through Arthur J. Gallagher (Gallagher), Citizens' insurance agent. Citizens selected Gallagher as its agent following a competitive solicitation in 2021. Gallagher recommends Liberty Mutual based on lowest pricing and favorable coverage terms.			
Approval Type	☐	New Initiative	☐	Amending Ongoing Contract
	☒	Replacing Expiring Contract	☐	Other (Explain in Summary)
Awarded Vendor(s)	Liberty Mutual Insurance Company			
Contract Term Length	One year			
Contract Estimated Spend	The estimated premium is \$215,746 including \$18,795 for property, \$15,329 for general liability, \$28,147 for auto, \$13,857 for umbrella, and \$139,618 for workers compensation. This is approximately twenty-eight percent lower than last year due to multiple factors including reduced exposure and market conditions.			
Procurement Method	☒	Competitive Solicitation	☐	Single Source
	☐	DMS Approved Contract	☐	Emergency Procurement
	☐	Statutory Exemption	☒	Other (Explain in Summary)
Committee Consent	The Committee recommends that the Board approve the proposed Board Consent for Commercial Business Insurance.			

Board Consent	Commercial Business Insurance The Board authorizes Citizens staff to execute the contract(s) as listed above. The Board also authorizes staff to modify the contract(s) in Citizens' best interest, such as to address changes in vehicles or office locations. These actions are required to be consistent with Citizens' Purchasing Policy.
Executive Sponsor(s)	Brian Newman, General Counsel and Chief Legal Officer