# Depopulation, Clearinghouse & FMAP

June 11, 2025

Jeremy Pope, Chief Administrative Officer Carl Rockman, Vice President - Agency & Market Services

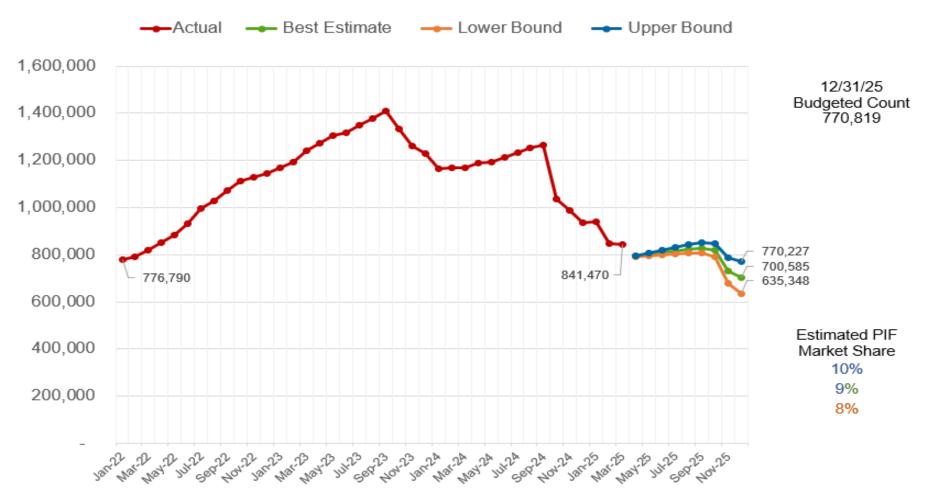




#### In Force & Projected Policy Counts

#### Monthly In Force & Projected Policy Count

Data as of 03/31/25



#### **Exposure Reduction Highlights**





#### **Depopulation Newswire**

#### 2024

- Total Carriers Participated in Depop: 16
- New Entrants: 5
- Total Policies Assumed: 477,821



#### **Depopulation**

- 2024 Exposure Removed = \$214.5 B / 477,821 Policies
  - Commercial Removed = \$15 B / 2,124 Policies
  - Personal Removed = \$199.5 B / **475,697** Policies
- 2025 YTD Exposure Removed = \$ 62.9B / 155,663
   Policies
  - YTD Commercial Removed = \$1.9 B / 194 Policies
  - YTD Personal Removed = \$ 60.9B / 155,469Policies

#### 2025

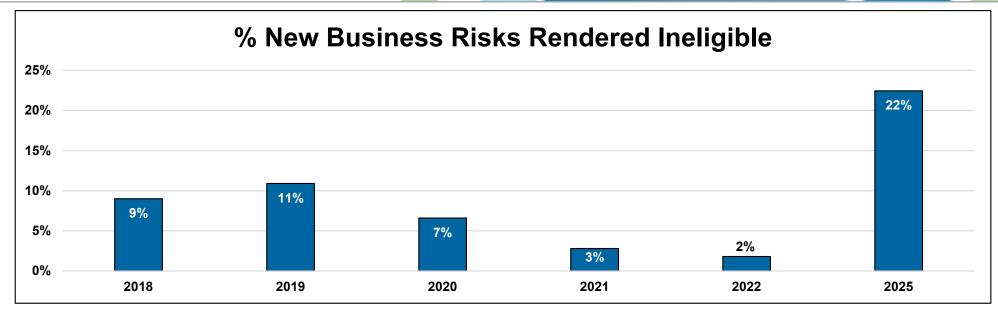
- January CL Carriers Approved: 2
- January CL Policies Assumed: 170 (Completed)
- · February PL Carriers Approved: 8
- February PL Policies Assumed: 102,083 (Completed)
- March CL Carriers Approved: 1
- March CL Policies Assumed: 24 (Completed)
- March PL Carriers Approved: 3
- March PL Policies Assumed: 14,980 (Completed)
- April PL Carriers Approved: 4
- April PL Assumed: 38,406 (Completed)
- May CL Carriers Approved: 1
- May CL Letters Mailed: 116
- June PL Carriers Approved: 3
- June PL Letters Mailed: 60,382
- August PL Carriers Approved: 2
- August PL Letters Mailed: TBD

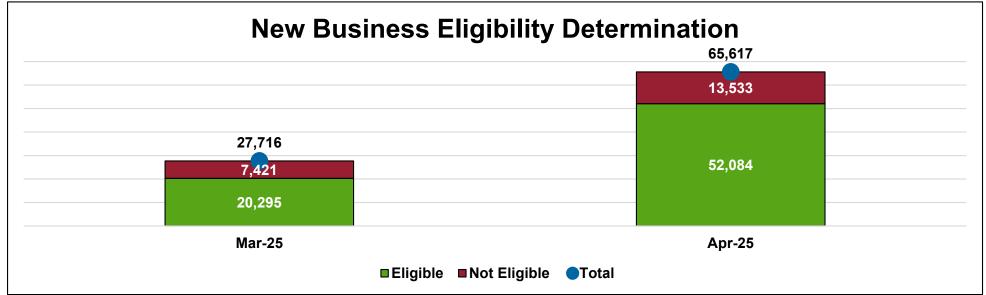
### Clearinghouse Update





#### **New Business Eligibility**

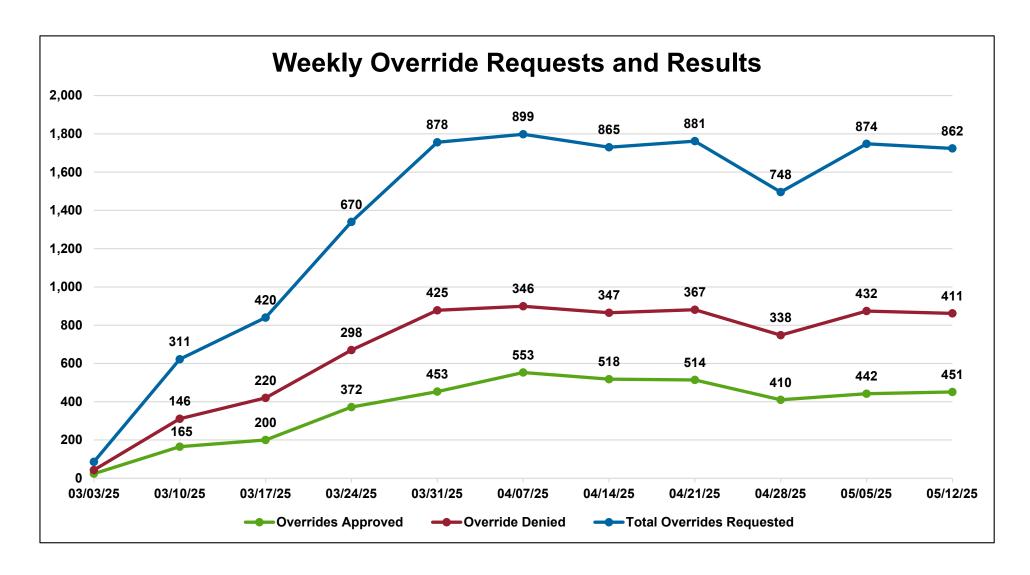






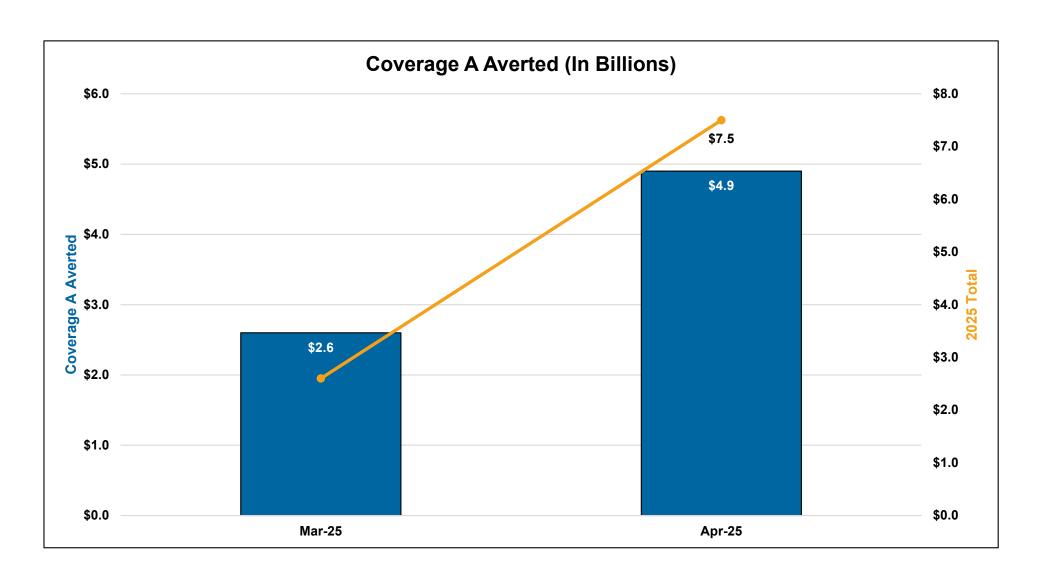
### Weekly Override Requests and Results







### **Coverage A Averted**



### Clearinghouse

Expanding Access, Consumer Awareness, and Carrier Visibility



### CITIZENS PROPERTY INSURANCE CORPORATION

#### **BOG Direction**

The Citizens Board of Governors has directed us to make Clearinghouse access available to wholesalers and make new business customers aware that the agent they are working with may not have all of the available markets on the Clearinghouse.

We are developing four new elements to support their request:

- 1. Defining terms of engagement for wholesalers to join Clearinghouse
- 2. Know Your Option Point of Sale Form
- 3. Clearinghouse Carrier Lookup Web Page
- 4. Adding number of property appointments to "Find an Agent" page



#### **Expanding Access**

### Clearinghouse Participation Criteria for Aggregators, Wholesalers and Other Facilitators of Access to Insurers

Access to the Citizens Clearinghouse Powered by EZLynx is permissible for aggregators, wholesalers, and other **f**acilitators of **a**ccess to **i**nsurers (**FAI**s), if the criteria below are met:

- 1. The FAI must ensure that the originating agent is an authorized Citizens agent.
- 2. The FAI must ensure that the originating agent is easily identifiable by Citizens.
- 3. The FAI must meet all business and technology requirements of the Clearinghouse.
- 4. The FAI must abide by the policies, procedures, and technical requirements of insurers with whom they interact on the Clearinghouse.

Citizens will communicate this opportunity to FAI's and make this opportunity known on our Clearinghouse program web page.



## Consumer Awareness Point of Sale Form

CH 09 01 09 25

#### This form will:

- Provide visibility into all the carriers that are on the Clearinghouse platform
- Indicates which carriers the agent is appointed with
- Provides link to our Carrier Lookup page where consumers can find an agent representing carriers
- Form is produced at the time of binding
- Customer's signature is required
- Form is a required new business document

#### Clearinghouse Program – Know Your Options

Your agent is authorized to offer insurance through the Citizens Clearinghouse program with the insurance companies selected below. Your agent is placing you with Citizens because the quotes provided for the companies checked below were more than 20% greater than Citizens' premium, or you are ineligible for underwriting reasons.

#### <dynamically populated table follows>

	Cabrillo	☐ Florida Family	☐ Manatee	☐ American Integrity
	ASI/Progressive	☐ Centauri	✓ Citizens	☐ Cypress
	Frontline	☐ Nationwide	☐ Universal North	☐ Heritage
✓	Monarch National	☐ People's Trust	□ Slide	☐ American Traditions
	Edison Insurance	Florida Pen	☐ Olympus	☐ Ovation Home
	Security First	☐ Southern Oak	☐ Tower Hill	✓ Universal P&C

You may qualify for broader and/or lower cost coverage through one or more of the other companies listed.

Additionally, there are other insurers offering coverage in Florida that do not participate in the Clearinghouse program.

For additional information, please visit: www.citizensfla.com/carrierexchangepageaddress (dynamically input)

#### Policyholder Affirmation Statement

By signing below, the applicant and agent confirm that they have reviewed this form and that the agent has explained all relevant information.

Applicant/Insured Signature

Date

(dynamically input of Application Number)

Applicant/Insured Printed Name

Date

DISCLAIMER: Information found in this document is not guaranteed to be accurate or timely; nor does Citizens Property insurance Corporation guarantee its suitability for any purpose. Citizens does not take responsibility for any inaccuracies or omission in this information.

Any person who knowingly and with intent to injure, defiaud or deceive any insurer files a statement of claim or an application containing any faise, incomplete or misleading information is guilty of a felony of the third degree.

CH 09 01 09 25

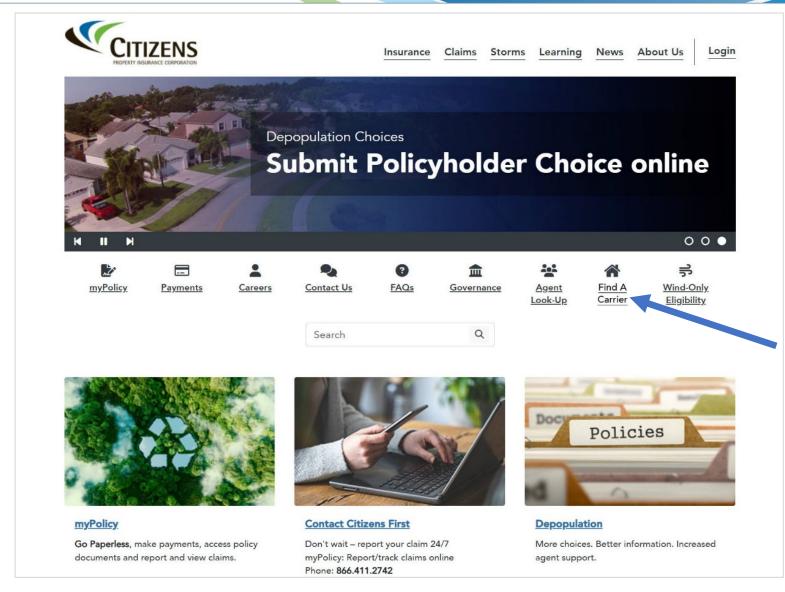
Agent Signature

Citizens Property Insurance Corporation

Page 1 of 1

### Homepage with Carrier Lookup Icon





Carrier Lookup Link



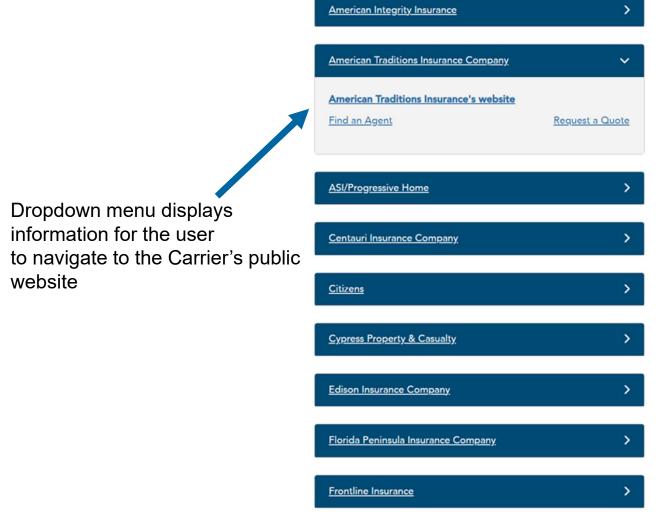
### **Clearinghouse Carrier Exchange**

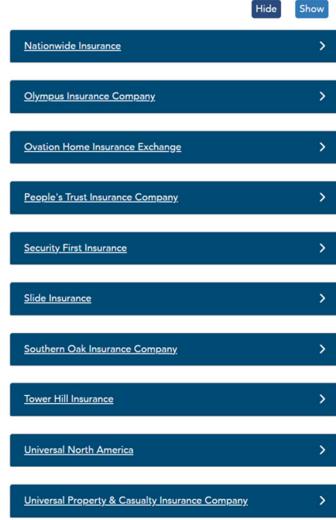
Follows current design of the Depopulation Resources page

			Hide	Show
American Integrity Insurance	>	Nationwide Insurance		>
American Traditions Insurance Company	>	Olympus Insurance Company		>
ASI/Progressive Home	>	Ovation Home Insurance Exchange		>
Centauri Insurance Company	>	People's Trust Insurance Company		>
Citizens	>	Security First Insurance		>
Cypress Property & Casualty	>	Slide Insurance		>
Edison Insurance Company	>	Southern Oak Insurance Company		>
Florida Peninsula Insurance Company	>	Tower Hill Insurance		>
Frontline Insurance	>	<u>Universal North America</u>		>
Heritage Insurance	>	Universal Property & Casualty Insurance Company	!	>
Monarch National Insurance Company	>			



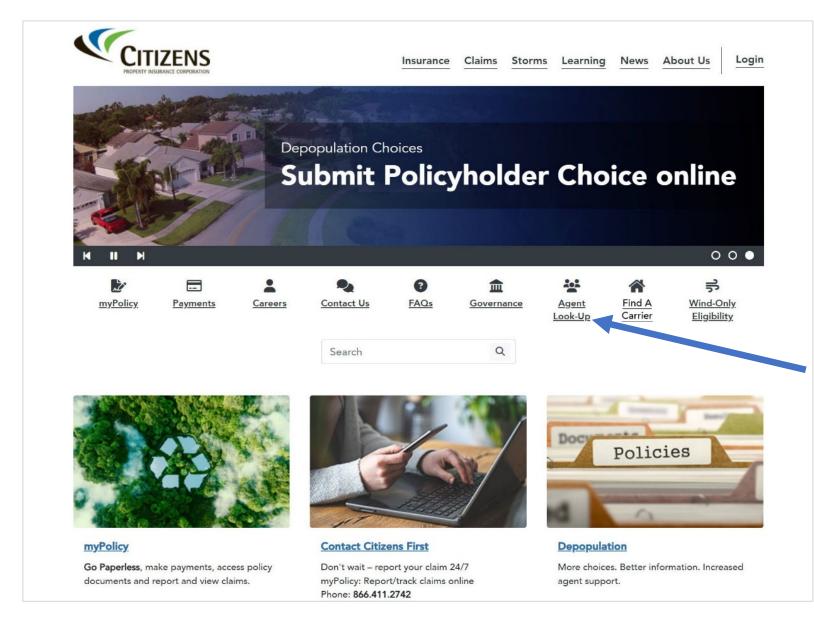
#### **Clearinghouse Carrier Exchange**





#### Homepage with Agent Lookup Icon





Agent Lookup Link



## Expand Appointment Visibility on Agent Lookup Page

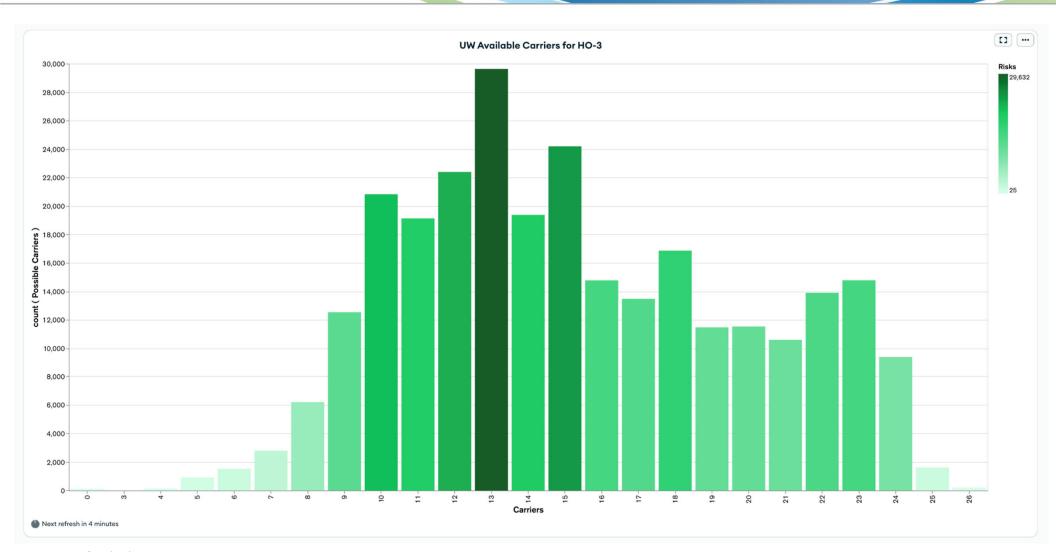
Public / Insurance / Get a Policy / Agent Look-Up

**Agent Look-Up** 

First name:		Last name:	Agency name:	
License number:		ZIP:	County:	
		33596	Select One	~
Submit Clear				
earch Results For	· "ZIP: 33596"			
how ventries			Narrow Search Results:	
Agent Name A	Agent Information	Authority to Sell	Agency Information	Carrier Appointments
Anna Layne Ellsworth	License Number: W457926  Annaellsworth@ Bloomingdaleinsurance.Com	Personal Residential	Bloomingdale Insurance Services 2230 Lithia Center Ln Valrico, Florida 33596 Hillsborough County Phone: 813.324.9649	2
Sianca Ubiadas	License Number: W510837 Jacob.Gray92@Yahoo.Com	Commercial Non-Residential     Commercial Residential     Personal Residential	Jake Gray Insurance Agency 3650 Erindale Dr Valrico, Florida 33596 Hillsborough County Phone: 813.662.5813	6
Catherine Levine	License Number: A154269 Rdawson@ Wattsdawsoninsurance.Com	Commercial Non-Residential     Commercial Residential     Personal Residential	Watts Dawson & Associates Inc. 1546 E. Bloomingdale Ave Valrico, Florida 33596 Hillsborough County Phone: 813.651.9660 Fax: 813.685.0424	8
acob Bryan Gray	License Number: W492674	Commercial Non-Residential	Jake Gray Insurance Agency	5



## Underwriting Eligibility Analysis from *Ask Fetch*

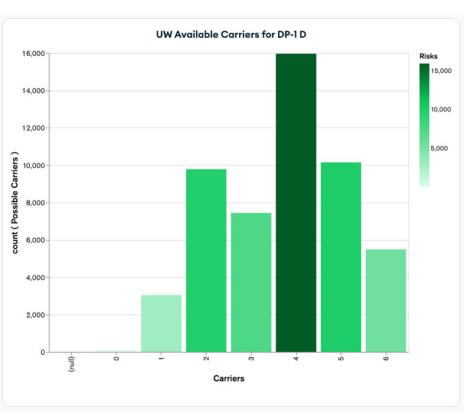


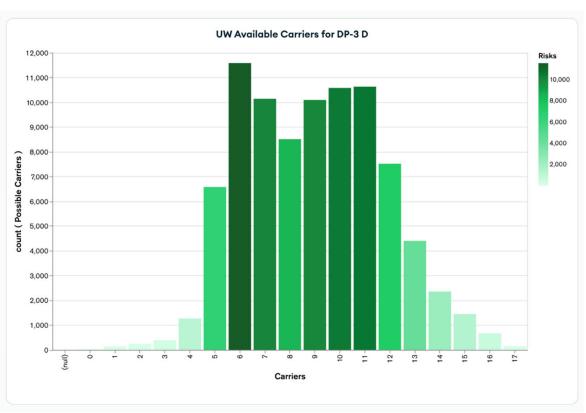
Data as of 04/18/25

Analysis does not include premium comparisons to Citizens.



## Underwriting Eligibility Analysis from *Ask Fetch*





Data as of 04/18/25

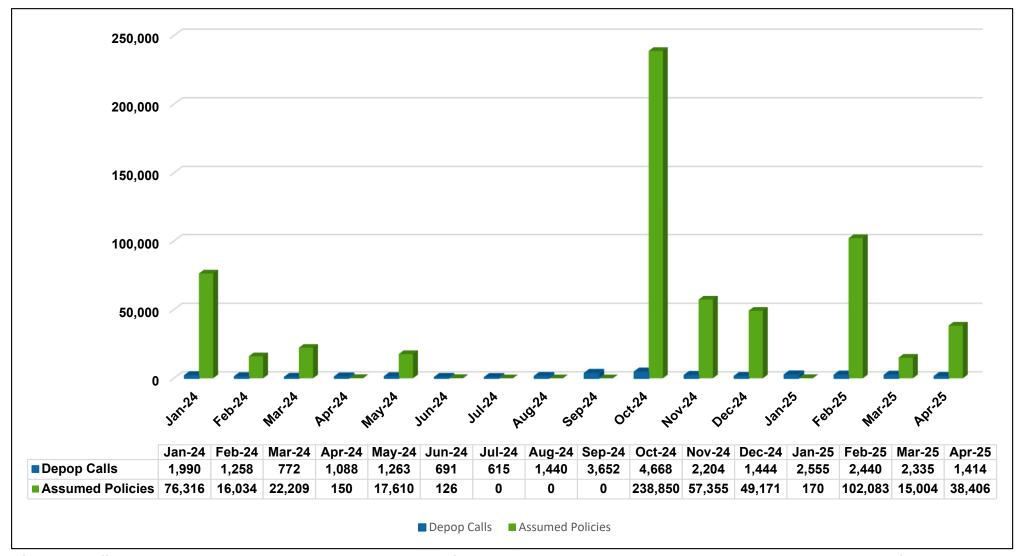
Analysis does not include premium comparisons to Citizens.

### Depopulation Results





#### **Depopulation Call Trends**



Call center staff use disposition codes to log depopulation-related inquiries after each customer interaction. These codes categorize the nature or outcome of the call, supporting accurate tracking, reporting, and analysis.



	2023 Depopulation Results*													
Assumption Date	Active Carriers	OIR Approved <sup>1</sup>	Requested By Carriers <sup>2</sup>	Policyholder Choice Letters Mailed <sup>3</sup>	Choice Assumed with Assumed with Letters Assumed with TOC premium Within 1%-20%		Assumption Rate <sup>5</sup>	Exposure Removed <sup>6</sup>						
June 20	1	46,218	18,760	18,760	17,239	10,050	6,989	92%	\$7.4B					
August 22	2	26,000	28,826	27,689	8,836	1,868	3,306	32%	\$4.3B					
October 17	5	184,000	363,168	311,310	99,773	19,138	66,831	32%	\$45.4B					
November 21	7	202,399	210,001	179,747	92,886	34,111	50,729	52%	\$33.7B					
December 19	7	168,000	103,209	86,620	52,017	16,620	32,255	60%	\$20.5 B					
Totals		626,617	723,964	624,126	270,751	81,787	160,110	43%	\$111.3B					

<sup>\*4,573</sup> policies were assumed in the April Assumption. The April assumption was not impacted by the 20% Eligibility Rule. Total number of assumed policies for 2023 is 275,324 and total assumption rate for 2023 is 42% with \$113,375,478,857 Exposure Removed.

<sup>1</sup>OIR approval is maximum number of policies permitted to be assumed by carriers. <sup>2</sup>Sum of all policies requested by carriers, including duplicate offers from multiple carriers. <sup>3</sup>Total letters mailed, one (1) per policy. Multiple offers may be contained in a single mailing. <sup>4</sup>Policies assumed by carriers on Assumption Date. <sup>5</sup>Quotient of 'Assumed' divided by 'Policyholder Choice Letters Mailed' for completed assumptions. <sup>6</sup>Exposure Removed as of Assumption Date.



Active

**Carriers** 

7

4

1

5

1

3

1

8

4

6

5

OIR

Approved<sup>1</sup>

200,000

39.000

850

59.498

400

54,386

300

410,008

4,250

235,035

310,022

1,313,749

29.230

437

30.473

246

35.350

170

438,202

2,518

136,826

103,073

935,646

**Assumption** 

Date

January 23

February 20

February 27 (CL)

March 19

April 23 (CL)

**May 21** 

June 25 (CL)

October 22

October 29 (CL)

**November 19** 

**December 17** 

**Totals** 

#### 2024 Depopulation Update

	2 i Gompiotoc	Борори	ationio			
Requested By Carriers <sup>2</sup>	Policyholder Choice Letters Mailed <sup>3</sup>	Assumed 4	Assumed Premium Less Than Citizens Premium	Assumed Premium 0%-20% Higher Than Citizens	Assumption Rate <sup>5</sup>	Exposure Removed <sup>6</sup>
159,121	126,479	76,316	19,084	51,641	60%	\$33.9 B

10.302

11

16.440

2

9,367

9

136,116

641

33,331

34,992

292,852

57%

73%

80%

61%

51%

74%

77%

67%

56%

60%

67%

\$6.6 B

\$3.3 B

\$10.7 B

\$1.1 B

\$8 B

\$1.2 B

96.1 B

9.4 B

23.5 B

20.7 B

\$214.5 B

4.871

309

5.357

148

5.545

117

98,320

778

22,974

9,724

167,227

2024 Completed Depopulations

15.713

321

22.209

150

17.610

126

237,323

1,527

57,355

49,171

477,821

27,652

437

27.879

246

34,760

170

308,803

2,276

103,248

82,269

714,219

Data as of 12/31/2024 Page 22

<sup>&</sup>lt;sup>1</sup>OIR approval is maximum number of policies permitted to be assumed by carriers. <sup>2</sup>Sum of all policies requested by carriers, including duplicate offers from multiple carriers. <sup>3</sup>Total letters mailed, one (1) per policy. Multiple offers may be contained in a single mailing. <sup>4</sup>Policies assumed by carriers on Assumption Date. <sup>5</sup>Quotient of 'Assumed' divided by 'Policyholder Choice Letters Mailed' for completed assumptions. <sup>6</sup>Exposure Removed as of Assumption Date.



	2025 Completed Depopulations												
Assumption Date	Active Carriers	OIR Approved <sup>1</sup>	Requested By Carriers <sup>2</sup>	Policyholder Choice Letters Mailed <sup>3</sup>	Assumed 4	Assumed Premium Less Than Citizens Premium	Assumed Premium 0%-20% Higher Than Citizens	Assumption Rate <sup>5</sup>	Exposure Removed <sup>6</sup>				
January (CL)	2	3,800	320	320	170	14	94	53%	1.6 B				
February	8	342,918	209,164	143,814	102,083	18,778	79,512	71%	39 B				
March (CL)	1	250	56	56	24	2	19	43%	272.2 M				
March	3	160,440	51,121	47,334	14,980	3,824	6,208	32%	6 B				
April	3	238,462	53,546	49,812	38,406	9,182	28,335	77%	16 B				
Totals		745,870	314,207	241,336	155,663	31,800	114,168	65%	62.9 B				

	2025 In Flight Depopulations													
Assumption Date	·				Offers Less Than Citizens Premium	Offers 0%-20% Higher Than Citizens	% Offers Less Than Citizens	% Offers 0%-20% Higher Than Citizens						
May (CL)	1	100	116	116	50	38	43%	33%						
June	3	135,540	72,367	60,382	15,293	38,270	21%	53%						
August	2	16,250	6/24	6/26										

<sup>1</sup>OIR approval is maximum number of policies permitted to be assumed by carriers. <sup>2</sup>Sum of all policies requested by carriers, including duplicate offers from multiple carriers. <sup>3</sup>Total letters mailed, one (1) per policy. Multiple offers may be contained in a single mailing. <sup>4</sup>Policies assumed by carriers on Assumption Date. <sup>5</sup>Quotient of 'Assumed' divided by 'Policyholder Choice Letters Mailed' for completed assumptions. <sup>6</sup>Exposure Removed as of Assumption Date.

Data as of 5/15/2025



## Depopulation Carrier Participation Personal Lines

2023 & 2024 Personal Lines Carrier Participation													
Carrier	April 2023	June 2023	August 2023	October 2023	November 2023	December 2023	January 2024	February 2024	March 2024	May 2024	October 2024	November 2024	December 2024
American Integrity										X	X	X	x
American Traditions						x			x				
Edison	X				X	X	x	x	X				
Florida Peninsula	X			X	x	X	x	x	X		X		x
Homeowners Choice					x						x		
Loggerhead			X		X								
Manatee											X	X	X
Monarch National		X		X	X		x				X	X	
Orange						X		x				X	
SafePoint				X	X	x							
Security First								X		X			
Slide			X	X	X	X	X		X	X	X	X	X
Southern Oak				X			X		X		X		
Trident												X	X
ТурТар						X	X				X		
US Coastal							X						



## Depopulation Carrier Participation Personal Lines

	2025 Personal Lines Carrier Participation												
Carrier	February	March	April	June	August	September	October	November	December				
American Integrity	X	х	х		х								
Florida Peninsula	X												
Manatee	X												
Mangrove			X	X									
Monarch National	X												
Patriot Select				X									
Slide	X	X	X	X	х								
Southern Oak	X												
Tailrow	X												
Trident	X	х											



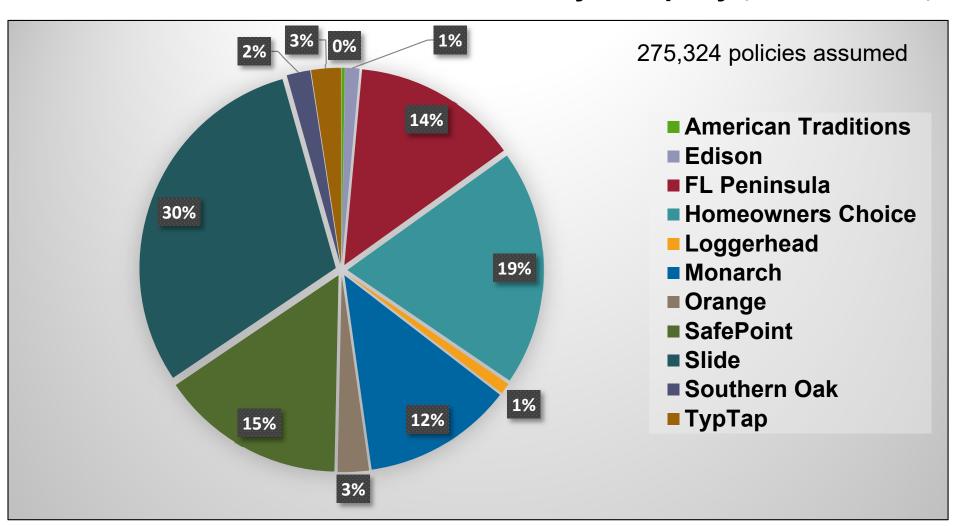
## Depopulation Carrier Participation Commercial Lines

2024 Commercial Lines Carrier Participation											
Carrier	February	April	June	October							
American Coastal				X							
Condo Owners Reciprocal Exchange (CORE)	X	X	X	X							
Manatee Insurance Exchange				X							
Slide				X							

2025 Commercial Lines Carrier Participation											
Carrier January March May November											
Manatee Insurance Exchange	X										
Slide	X	X	X								



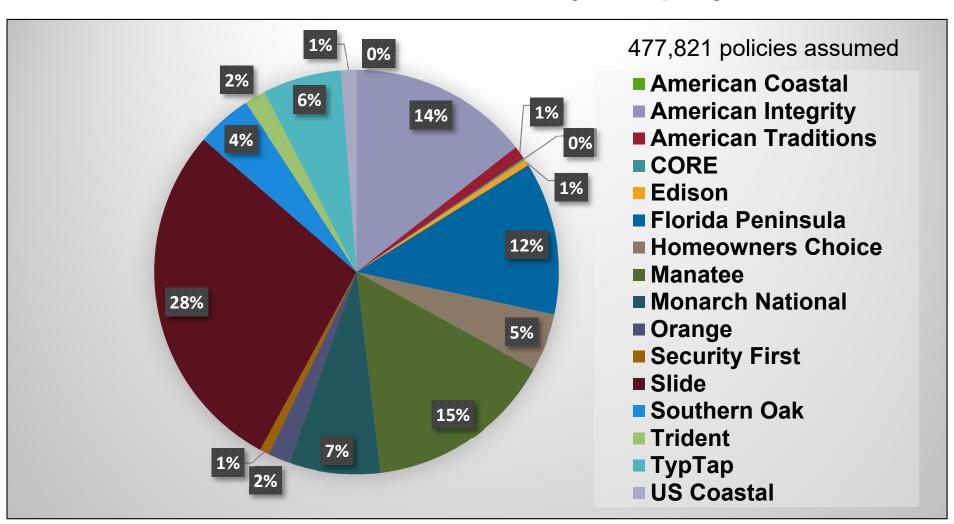
#### % of Policies Assumed by Company (01/2023-12/2023)





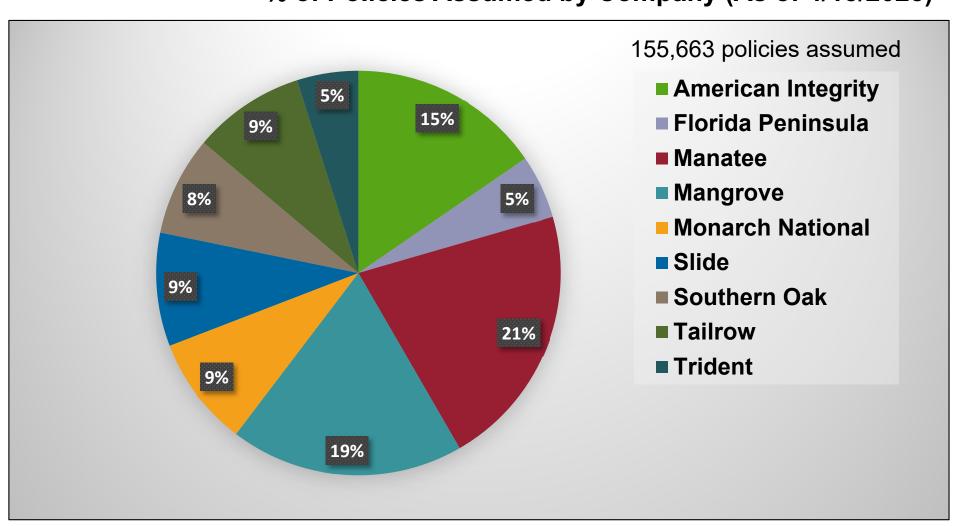


#### % of Policies Assumed by Company (As of 12/17/2024)





#### % of Policies Assumed by Company (As of 4/15/2025)





		Policies Ass	umed in 2023	B by Company	y Name		
Company Name	APR	JUN	AUG	ОСТ	NOV	DEC	Totals
<b>American Traditions</b>						775	775
Edison	1,904				948	365	3,217
Florida Peninsula	2,669			18,594	11,862	4,461	37,586
<b>Homeowners Choice</b>					53,456		53,456
Loggerhead			999		1,520		2,519
Monarch National		17,239		5,029	11,715		33,983
Orange						7,049	7,049
SafePoint				24,110	6,870	10,915	41,895
Slide			7,837	46,694	6,515	21,735	82,781
Southern Oak				5,346			5,346
ТурТар						6,717	6,717
Totals	4,573	17,239	8,836	99,773	92,886	52,017	275,324

	Policies Assumed in 2023 by Business Line									
Business Line	APR	JUN	AUG	ОСТ	NOV	DEC	Totals			
Personal Lines	4,573	17,239	8,836	99,773	92,886	52,017	275,324			
Commercial Lines										
Totals	4,573	17,239	8,836	99,773	92,886	52,017	275,324			





	Policies Assumed in 2024 by Company Name											
Company Name	JAN	FEB	FEB (CL)	MAR	APR (CL)	MAY	JUN (CL)	ОСТ	OCT (CL)	NOV	DEC	Totals
American Coastal									87			87
American Integrity						646		51,667		9,473	7,058	68,844
American Traditions				5,012								5,012
CORE			321		150		126		127			724
Edison	1,081	678		699								2,458
Florida Peninsula	14,793	6,577		4,779				24,499			7,794	58,442
Homeowners Choice								22,088				22,088
Manatee								31,920	868	13,871	25,528	72,187
Monarch National	2,917							18,138		13,805		34,860
Orange		5,832								2,563		8,395
Security First		2,626				979						3,605
Slide	38,657			9,943		15,985		52,562	445	13,246	5,137	135,975
Southern Oak	3,443			1,776				15,931				21,150
Trident										4,397	3,654	8,051
ТурТар	9,478							20,518				29,996
US Coastal	5,947											5,947
Totals	76,316	15,713	321	22,209	150	17,610	126	237,323	1,527	57,355	49,171	477,821

	Policies Assumed in 2024 by Business Line										
Business Line	JAN	FEB	MAR	APR	MAY	JUN	ОСТ	NOV	DEC	Totals	
PL	76,316	15,713	22,209		17,610		237,323	57,355	49,171	475,697	
CL		321		150		126	1,527			2,124	
Totals	76,316	16,034	22,209	150	17,610	126	238,850	57,355	49,171	477,821	

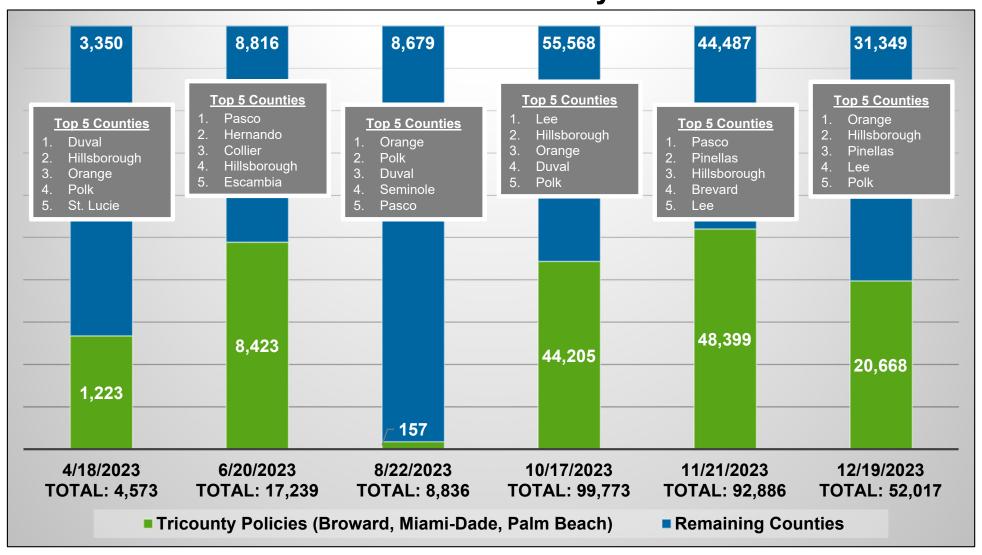


Policies Assumed in 2025 by Company Name									
Company Name	JAN (CL)	FEB	MAR (CL)	MAR	APR	Totals			
American Integrity		9,227		7,405	7,372	24,004			
Florida Peninsula		7,928				7,928			
Manatee	108	32,799				32,907			
Mangrove					29,093	29,093			
Monarch		13,706				13,706			
Slide	62	8,060	24	4,013	1,941	14,100			
Southern Oak		12,359				12,359			
Tailrow		13,917				13,917			
Trident		4,087		3,562		7,649			
Totals	170	102,083	24	14,980	38,406	155,663			

Policies Assumed in 2025 by Business Line									
Business Line	JAN (CL)	FEB	MAR (CL)	MAR	APR	Totals			
PL	N/A	102,083		14,980	38,406	155,469			
CL	170		24			194			
Totals	170	102,083	24	14,980	38,406	155,663			

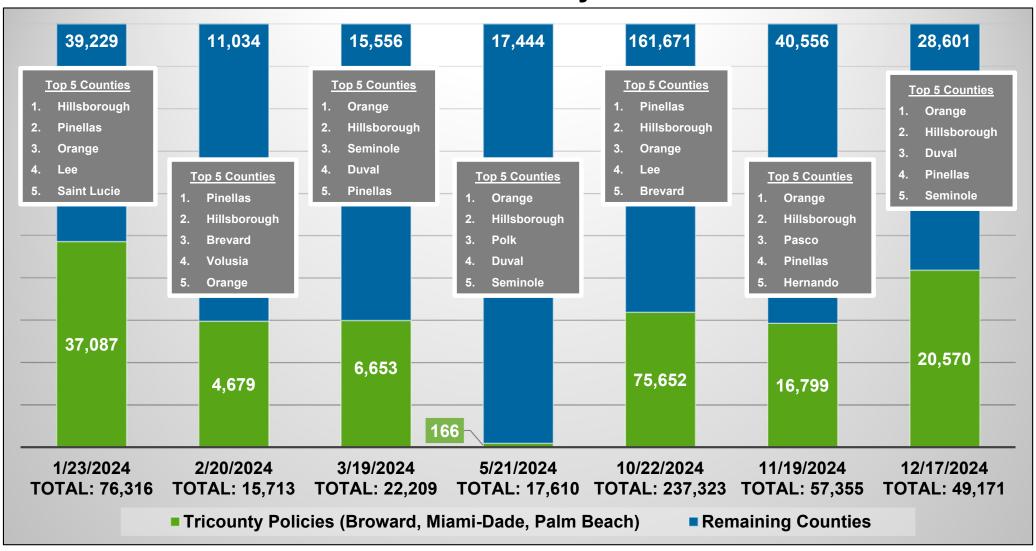


#### **Tri-County Policies Assumed - 2023**



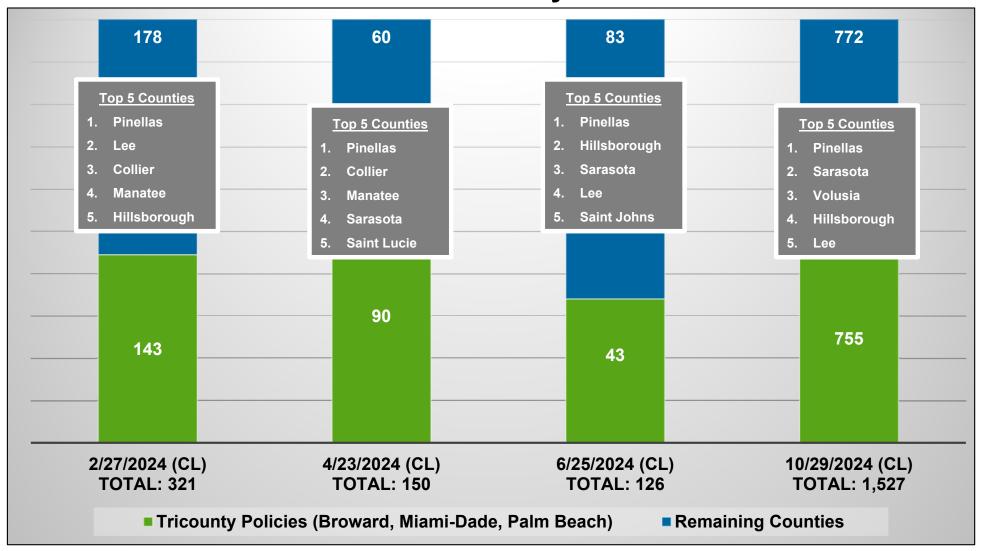


#### **Tri-County PL Policies Assumed - 2024**



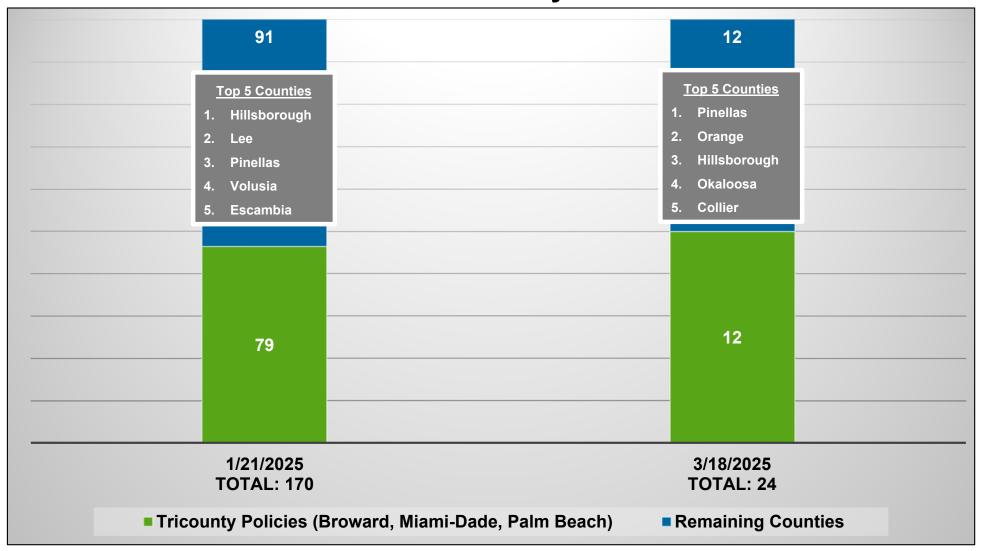


#### **Tri-County CL Policies Assumed - 2024**



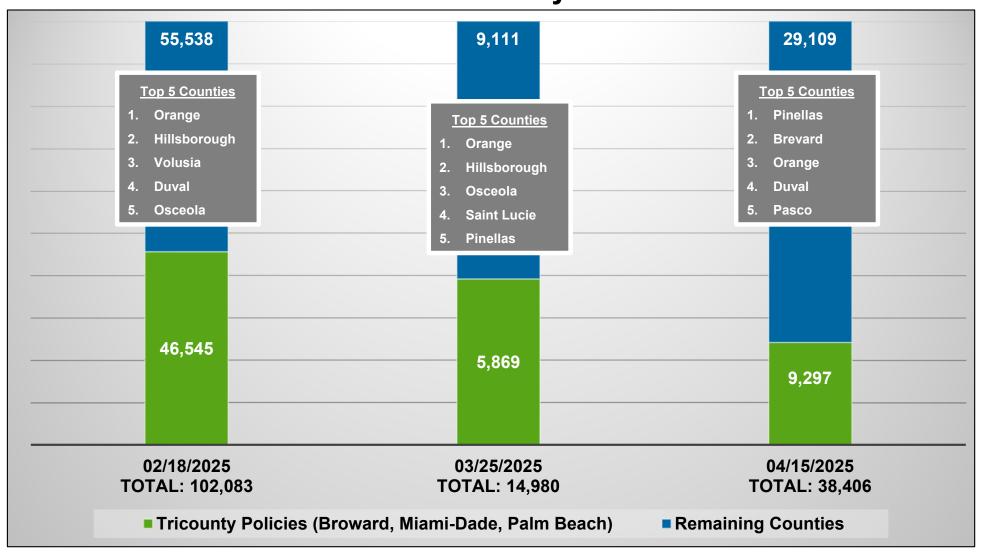


#### **Tri-County CL Policies Assumed - 2025**





#### **Tri-County PL Policies Assumed - 2025**





## Personal Lines Assumed Policies Returning As New Business

	Personal Lines – Assumed Policies Returning As New Business								
Assumption Month	Number Of Participating Carriers	Assumed <sup>1</sup>	Returning New Business	Return Rate <sup>2</sup>	Exposure Returned <sup>3</sup>				
June 2023	1	17,239	992	5.75%	\$416.78M				
August 2023	2	8,836	622	7.04%	\$291.58M				
October 2023	5	99,773	4,099	4.11%	\$1.93B				
November 2023	7	92,886	1,597	1.72%	\$652.74M				
December 2023	7	52,017	1,657	3.19%	\$708.06M				
January 2024	7	76,316	2,681	3.51%	\$1.20B				
February 2024	4	15,713	381	2.42%	\$173.54M				
March 2024	5	22,209	589	2.65%	\$276.67M				
May 2024	3	17,610	565	3.21%	\$279.52M				
October 2024	8	237,323	1,821	0.77%	\$911.70M				
November 2024	6	57,355	265	0.46%	\$132.78M				
December 2024	5	49,171	271	0.55%	\$150.98M				
February 2025	8	102,084	59	0.06%	\$32.65M				
March 2025	3	14,980	4	0.03%	\$1.52M				
April 2025	2	38,406	1	0.00%	\$2.34M				
Totals		901,918	15,599	1.73%	\$7.16B				

Data As Of: 4/27/2025 - New Business policies submitted within 1 year of assumption date with a matching name and address. <sup>1</sup>Policies assumed by carriers on assumption date. <sup>2</sup>Quotient of 'Assumed' divided by 'Returning New Business' for completed assumptions. <sup>3</sup>Exposure as of assumption date that has been returned to Citizens.





Year	Total Personal Lines Offers Made	Total Personal Lines Policies Assumed	% Assumed
2009	237,008	149,694	63%
2010	85,990	59,792	70%
2011	78,596	53,577	68%
2012	354,475	277,002	78%
2013	460,674	358,318	78%
2014	589,624	411,632	70%
2015	514,679	270,381	53%
2016	179,475	84,089	47%
2017	123,450	31,854	26%
2018	69,080	16,639	24%
2019	42,941	9,960	23%
2020	26,016	7,463	29%
2021	18,783	2,814	15%
2022	89,340	16,408	18%
2023	650,461	275,324	42%
2024	711,090	475,697	67%

<sup>\*</sup>Beginning in 2017, Personal Lines Offers Made reflect Letters Mailed

<sup>\*\* 2024</sup> data is as of 12/17/2024

#### **Historical Results – Commercial Lines**



Year	Total Commercial Lines Offers Made	Total Commercial Lines Policies Assumed	% Assumed
2007	0	0	0%
2008	No Data Available	601	No Data Available
2009	0	0	0%
2010	0	0	0%
2011	0	0	0%
2012	0	0	0%
2013	8,278	7,449	90%
2014	5,919	4,991	84%
2015	3,058	2,404	79%
2016	4,351	3,911	90%
2017	2,318	2,154	93%
2018	1,341	1,266	94%
2019	142	124	87%
2020	0	0	0%
2021	0	0	0%
2022	0	0	0%
2023	0	0	0%
2024	3,129	2,124	68%

<sup>\*2024</sup> data is as of 10/29/24

### **Depopulation Timelines**





### **2025 Timelines**

	2025 Commercial Lines									
Assumption Date	OIR Approval Date	Depopulation Packets sent and Policy Selected for Assumption emails sent	Policyholder Choice Deadline							
1/21/25	10/15/24	12/27/24	1/5/25							
3/18/25	12/16/24	1/28/25	3/7/25							
5/20/25	2/17/25	3/26/25	5/5/25							
7/22/25	4/15/25	5/28/25	7/7/25							
9/23/25	6/16/25	8/4/25	9/12/25							
11/25/25	8/15/25	10/3/25	11/12/25							

	2025 Personal Lines								
Assumption Date	OIR Approval Date	Depopulation Packets sent and Policy Selected for Assumption emails sent	Policyholder Choice Deadline						
2/18/25	11/15/24	12/30/24	2/7/25						
3/25/25	12/16/24	2/5/25	3/16/25						
4/15/25	1/15/25	2/27/25	4/6/25						
6/17/25	3/17/25	4/28/25	6/6/25						
8/19/25	5/15/25	6/26/25	8/5/25						
9/16/25	6/16/25	7/28/25	9/5/25						
10/21/25	7/15/25	8/28/25	10/7/25						
11/18/25	8/15/25	9/26/25	11/4/25						
12/16/25	9/15/25	10/28/25	12/5/25						

### **FMAP** Results





### **FMAP Update**

		FMAP Results	B Dashboard		
Year	Agents Participating	Offers Accepted	Consumer Requests	Consumer Requests Converted	Exposure Placed in Private Market
2020	362	1,187	10,546	11.3%	\$298M
2021	239	453	8,352	5.4%	\$144M
2022	303	541	11,039	4.9%	\$288M
2023	352	838	11,421	7.3%	\$728M
2024	419	920	6,808	13.5%	\$739M
Quarter	Agents Participating	Offers Accepted	Consumer Requests	Consumer Requests Converted	Exposure Placed in Private Market
2025 Q1	433	418	1,017	41.1%	\$239.7M
2025 Q2*	440	62	344	18.02%	\$45.3M
2025 Q3					
2025 Q4					
2025 Total	440	480	1,361	35.2%	\$285M

<sup>\*</sup>Data as of 04/30/2025