Consumer & Policy Services Operational Update

Consumer Services Committee

March 1, 2023

Jeremy Pope VP, Customer Experience

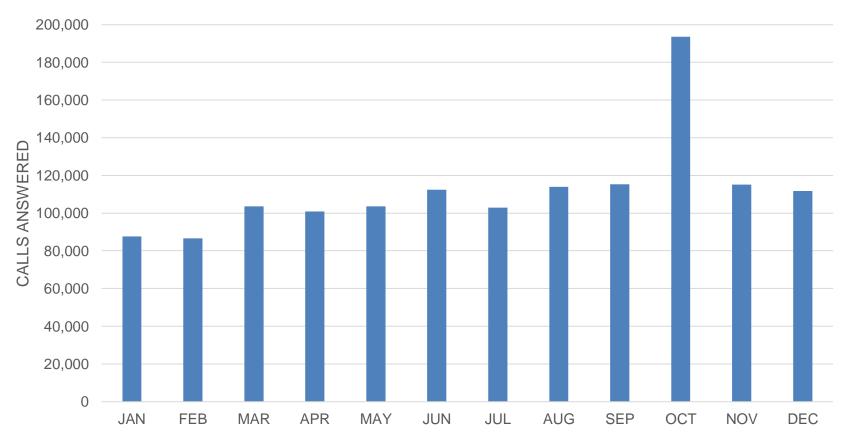


Customer Care Center



2022 Customer Care Center Volume

The Customer Care Center serviced 1,346,994 phone calls with an average speed of answer of 32 seconds. 2022 Service Level Results was 85.46% (80% Goal). The team achieved a 95.43% (95% Goal) quality average.



Citizens Live Chat



2022 Live Chat Volume

Citizens Live Chat officially launched on September 22, 2022, and serviced 3,611 chats with an average speed of answer of 15 seconds. 2022 Service Level Results was 90.00% (80% Goal).

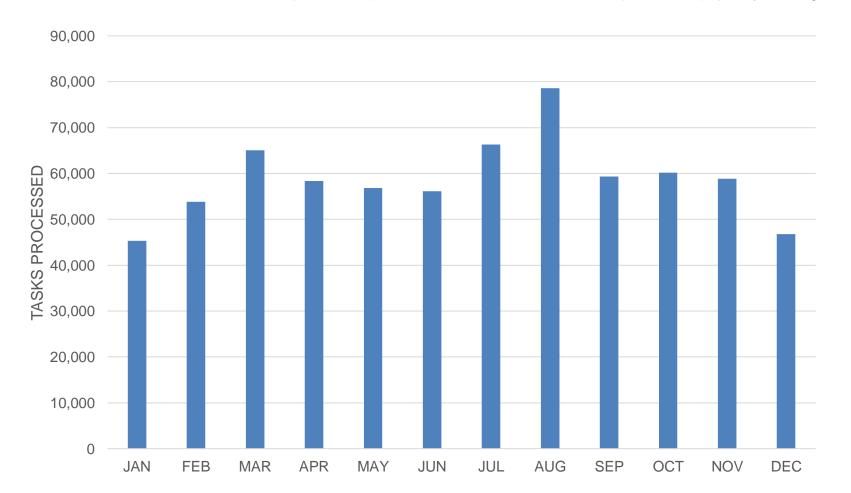


Policy Services



2022 Policy Services Volume

Policy Services processed 705,601 tasks that helped prep and expedite underwriting cycle times. 2022 Service Level Results was 92.78% (80% Goal). The team achieved a 99.20% (95% Goal) quality average.



Customer Correspondence Team (CCT)



Correspondence Channels



Emails received through our website's *Contact Us* feature or in response to a Citizens generated email communication are responded to within a 5 business day turnaround time.



Mail

Direct mail inquiries or complaints are forwarded to the CCT for processing and response within 10 business days.



When a Citizens' employee receives a consumer complaint, the complaint is emailed to the CCT for processing within 5 business days. If the correspondence is a written letter, the original letter must also be forwarded.

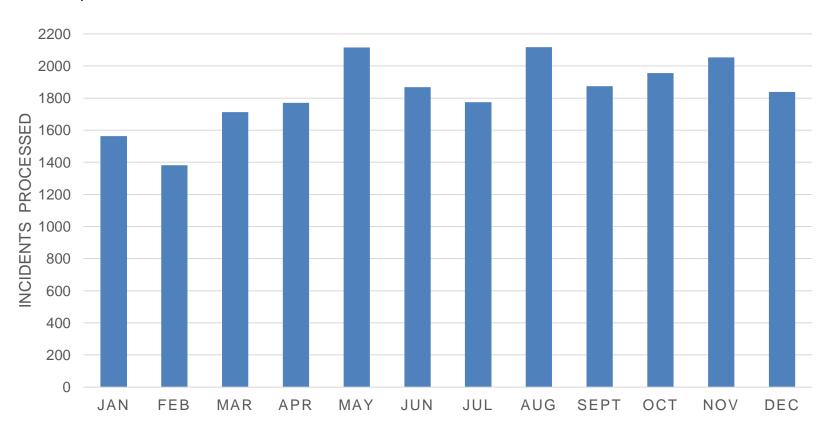






2022 Customer Correspondence Volume

The CCT processed a total of 22,026 incidents.

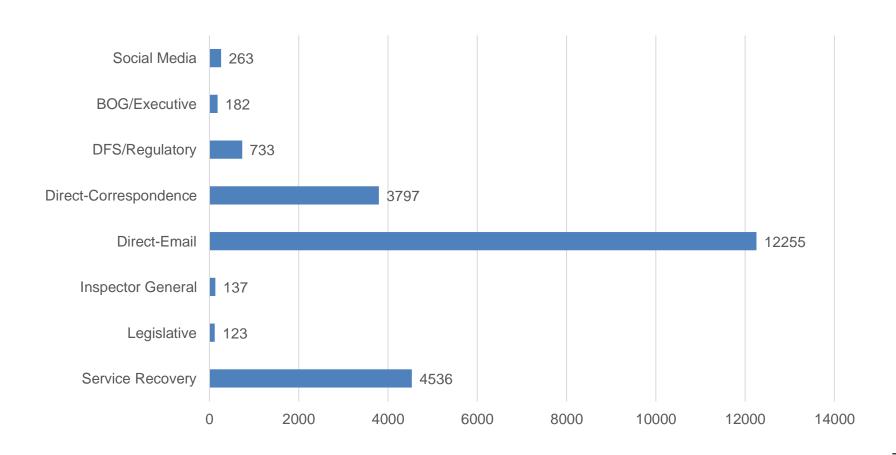






2022 Correspondence Origin Summary

The CCT processed correspondence received through the following origins.



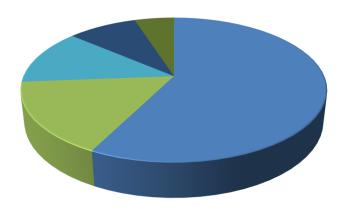
Customer Correspondence Team (CCT)



2022 Complaint Summary

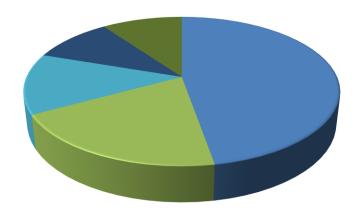
The CCT processed 1,683 complaints in 2022; 828 were Non-Claims, and 855 were Claims related. The top disposition codes for these complaints are listed below.

Top Disposition Codes (Non-Claims)



- Cancellation/NonRenewal/InsuredReq: 46%
- Payment and Billing: 13%
- Underwriting: 10%
- Agent: 7%
- Premium and Rating: 4%

Top Disposition Codes (Claims)



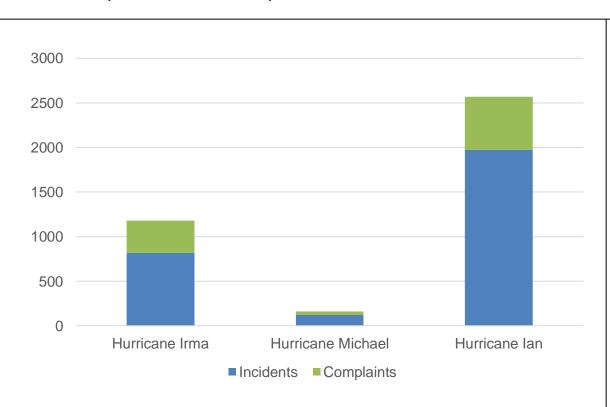
- Adjuster Not Responding: 43%
- Information Request: 18%
- Delays: 12%
- Unsatisfactory Settlement: 9%
- Denial of Claim: 9%





Hurricane Related Correspondence

Volume comparison of all correspondence related to Hurricanes Irma, Michael, and Ian.



Volume comparison to Policies In Force (PIF)

- Correspondence volume related to Hurricane Ian is in line with PIF growth
- Contact rates for Hurricanes lan and Irma were closely aligned

Consumer & Policy Services



Additional 2022 Divisional Accomplishments

Mortgagee Self-Service Portal Implementation:

54k call reduction/elimination; \$473k savings booked for 2022

Interactive Voice Response Enhancements for Policyholders:

52k call reduction/elimination; \$452k savings booked for 2022

Interactive Voice Response Claims Self-Service:

28k call reduction/elimination; \$246k savings booked for 2022

Self-Service myPolicy Enhancements (Electronic Policy Document Download):

\$75k savings booked for 2022

Staffing:

- 90 FTE hired to support policy growth (new adds/backfill)
- 36 employees were promoted within the organization
- Reduced divisional voluntary turnover by 10% in 2022

Policyholder Outreach





DFS Hurricane Ian Insurance Village

Locations:

- Charlotte County Event Center (1/23-1/24)
- Tringali Meeting Hall (1/25)
- Florida Southwestern State College (1/27-1/28)

Policyholder Assistance:

- Policy inquires
- Verifying coverage
- Issuing Additional Living Expenses (ALE) advance disbursements when needed

Monday (1/23) – Saturday (1/28):

- 94 Policyholders were assisted
- 18 ALE checks disbursed totaling \$78,171.76



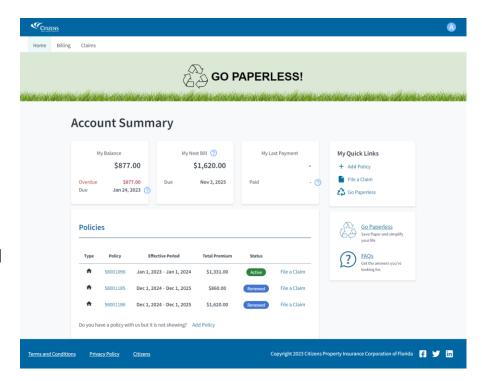


myPolicy Electronic Policy Document Delivery (EPDD)

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Features:

- Policyholders can manage their paperless delivery preferences (opt-in/opt-out) via the self-service portal (myPolicy)
- An email notification is sent to policyholders when a paperless document is available
- Policyholders can view and download policy and billing documents from myPolicy
- Internal staff can view myPolicy username and paperless registration status within PolicyCenter

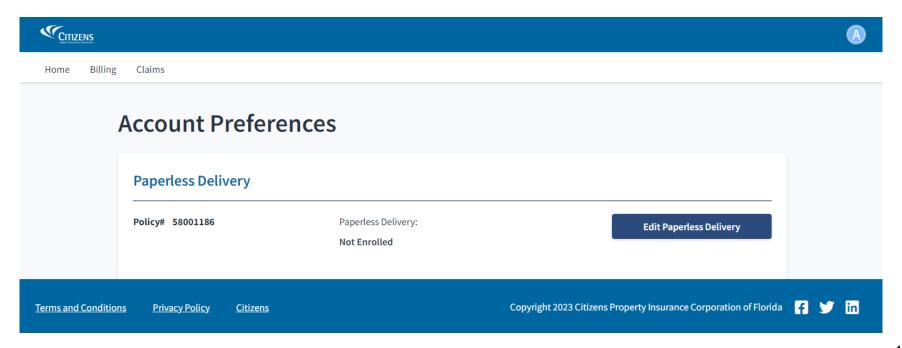




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