# Depopulation, Clearinghouse & FMAP Update

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## **Depopulation Update**

### **2022 Depopulation Results**

| Personal Lines Depopulation Results |                              |                                       |   |          |                     |                                  |  |  |  |
|-------------------------------------|------------------------------|---------------------------------------|---|----------|---------------------|----------------------------------|--|--|--|
| Month                               | OIR<br>Approved <sup>1</sup> | Requested by<br>Insurers <sup>2</sup> | Policyholder<br>Choice Letters<br>Mailed <sup>3</sup> | Assumed⁴ | Assumption<br>Rate⁵ | Exposure<br>Removed <sup>6</sup> |  |  |  |
| February                            | 54,045                       | 28,259                                | 27,762  | 3,440    | 12%*                | \$1,365,208,178                  |  |  |  |
| April                               | 42,045                       | 22,128                                | 22,128  | 5,457    | 25%                 | \$2,319,150,851                  |  |  |  |
| June                                | 0                            | 0                                     | 0   | 0        | 0%                  | \$0                              |  |  |  |
| August                              | 0                            | 0                                     | 0   | 0        | 0%                  | \$0                              |  |  |  |
| October                             | 0                            | 0                                     | 0   | 0        | 0%                  | \$0                              |  |  |  |
| November                            | 8,213                        | 7,827                                 | 7,827   | TBD      | TBD                 | TBD                              |  |  |  |
| December                            | 17,943                       | 31,840                                | 31,623  | TBD      | TBD                 | TBD                              |  |  |  |
| YTD Totals                          | 122,246                      | 90,054                                | 89,340  | 8,897    | 18%                 | \$3,684,359,029                  |  |  |  |

\*15% assumption rate if we exclude the 4,433 letters sent by VYRD.

<sup>1</sup>OIR approval is maximum number of policies permitted to be assumed by insurers.

<sup>2</sup>Sum of all policies requested by insurers, including duplicate offers from multiple carriers.

<sup>3</sup>Total letters mailed, one (1) per policy. Multiple offers may be contained in a single mailing.

<sup>4</sup>Policies assumed by insurers on Assumption Date.

<sup>5</sup>Quotient of 'Assumed' divided by 'Policyholder Choice Letters Mailed'.

<sup>6</sup>Exposure Removed as of Assumption Date.

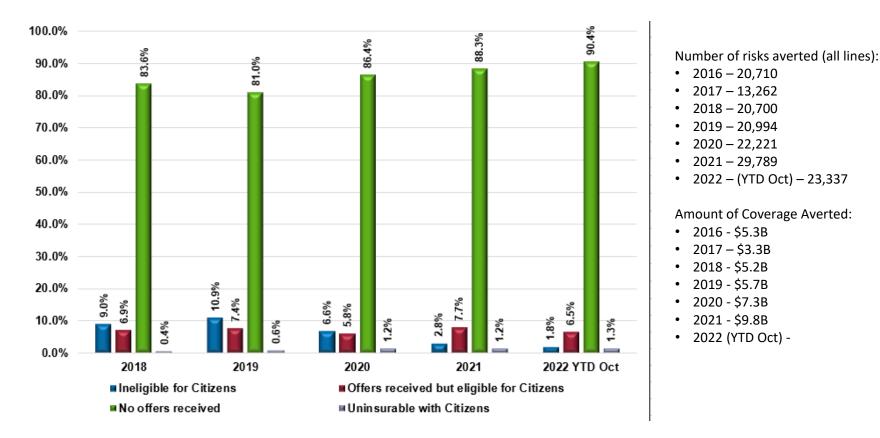
#### **Commercial Lines Depopulation Results**

There were no OIR approvals for participation in 2022 Commercial Lines assumptions.



### **Clearinghouse Update**

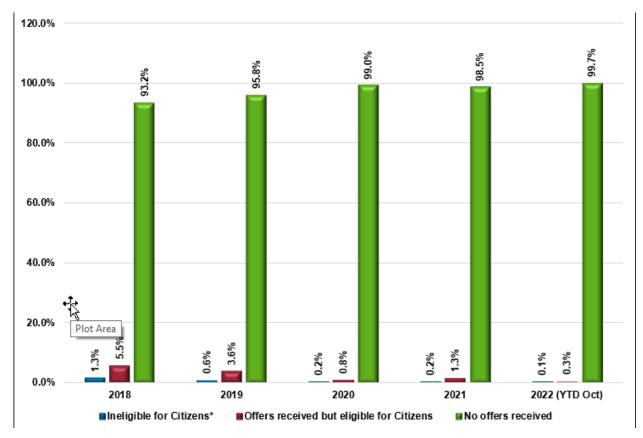
#### New Business Update





### **Clearinghouse Update**

#### **Renewal Update**



Number of risks averted (all lines):

- 2016 \$529M
- 2017 \$305.6M
- 2018 \$651.3M
- 2019 \$221.5M
- 2020 22,221
- 2021 \$111M
- 2022 (YTD Oct) \$32M

16,716 policies have been nonrenewed by Citizens as a result of offers made at renewal through the Clearinghouse.



# FMAP Update

### **Results Dashboard**

| Results Dashboard |                         |                    |                      |                                   |   |  |  |  |  |
|-------------------|-------------------------|--------------------|----------------------|-----------------------------------|---|--|--|--|--|
|                   | Agents<br>Participating | Offers<br>Accepted | Consumer<br>Requests | Consumer<br>Requests<br>Converted | Exposure<br>Placed in<br>Private Market |  |  |  |  |
| 2020              | 362                     | 1,187              | 10,546               | 11.26%                            | \$298M                                  |  |  |  |  |
| 2021              | 239                     | 451                | 8,346                | 5.40%                             | \$143M                                  |  |  |  |  |
| 2022 Q1           | 265                     | 109                | 2,367                | 4.60%                             | \$48M                                   |  |  |  |  |
| 2022 Q2           | 273                     | 78                 | 3,185                | 2.45%                             | \$35M                                   |  |  |  |  |
| 2022 Q3           | 285                     | 121                | 2,994                | 4.04%                             | \$47M                                   |  |  |  |  |
| 2022 Q4 YTD*      | 291                     | 58                 | 1,179                | 4.92%                             | \$19M                                   |  |  |  |  |
| 2022 Total YTD*   | 291                     | 366                | 9,725                | 3.76%                             | \$149M                                  |  |  |  |  |

\*YTD as of 10/24/2022