Consumer & Policy Services Operational Update

Consumer Services Committee

March 2, 2022

Jeremy Pope VP, Customer Experience

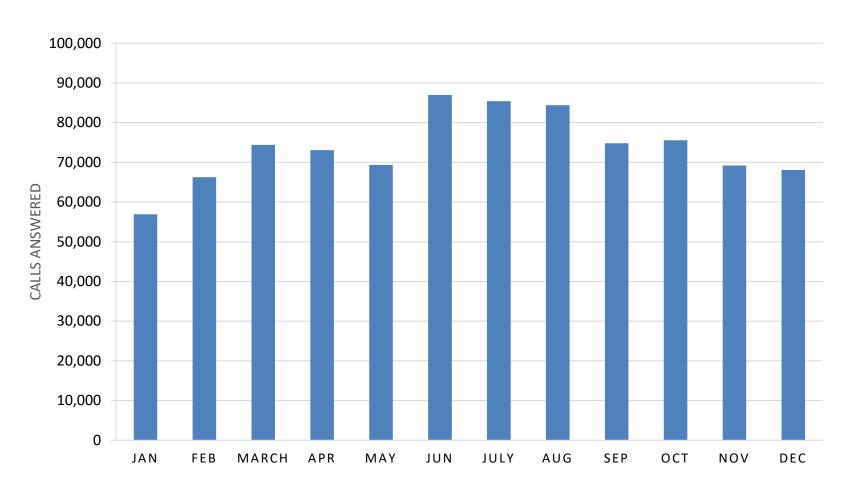


Customer Care Center



2021 Customer Care Center Volume

The Customer Care Center serviced 884,541 phone calls. Team achieved a 96.46% quality average in 2021.



Customer Care Center



2021 Top Disposition Codes

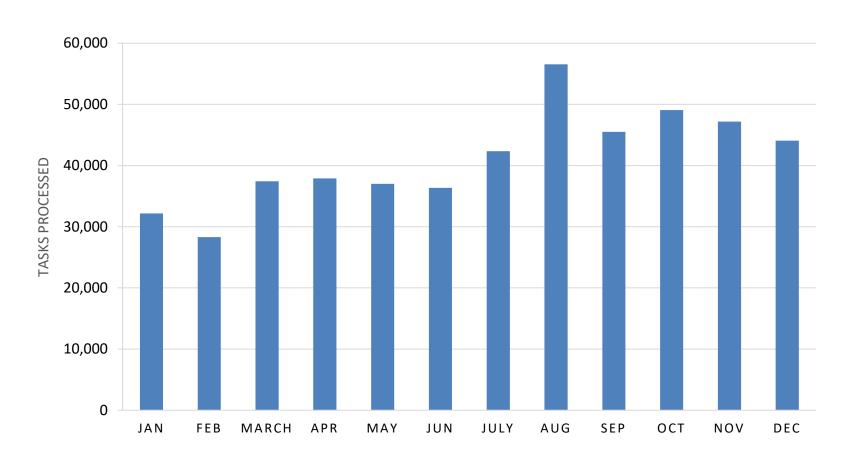
Each call is coded with a disposition code, which captures the nature of the inquiry.

- 1. New Business/Policy Changes
- 2. Policy Status Inquiry
- 3. Cancellation/Non-Renewal
- 4. Payment and Billing
- 5. Underwriting Request Follow-up



2021 Policy Services Volume

Policy Services processed 493,843 tasks which help to prep and expedite underwriting cycle times. Team achieved a 99.10% quality average in 2021.



Customer Correspondence Team (CCT)



Correspondence Channels



Emails received through our website's *Contact Us* feature or in response to a Citizens generated email communication are responded to within a 5 business day turnaround time.



Mail

Direct mail inquiries or complaints are forwarded to the CCT for processing and response within 10 business days.



When a Citizens' employee receives a consumer complaint, the complaint is emailed to the CCT for processing within 5 business days. If the correspondence is a written letter, the original letter must also be forwarded.

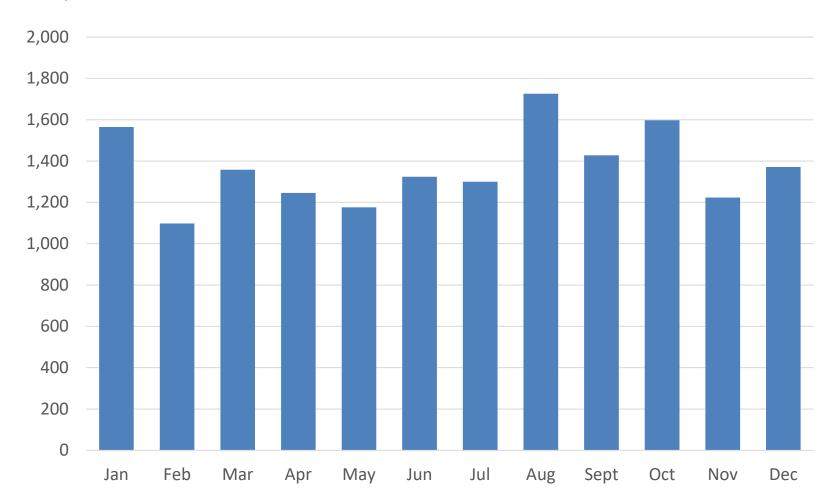






2021 Customer Correspondence Volume

The CCT processed a total of 16,412 incidents.



Customer Correspondence Team (CCT)



2021 Top Disposition Codes

Each request is coded with a disposition code, which categorizes the nature of inquiry or complaint.

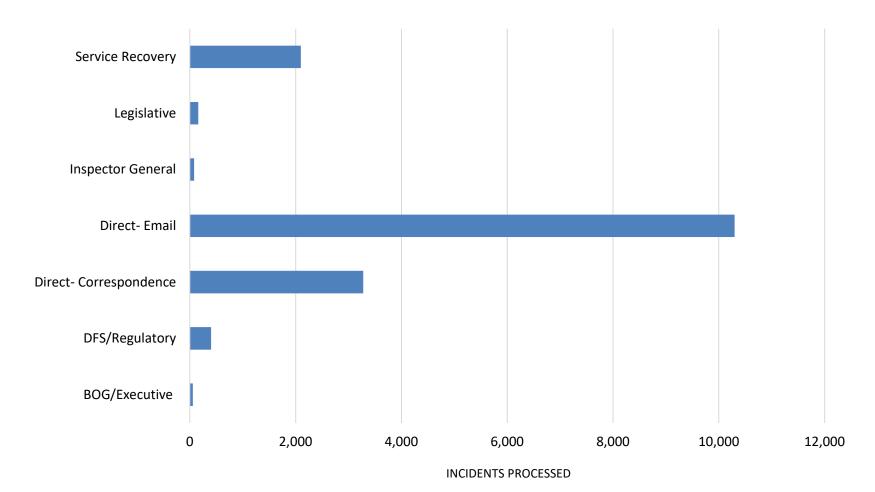
- 1. Payment and Billing
- 2. Cancellation/Non-Renewal
- 3. Underwriting
- 4. Information Requested
- 5. Agent





2021 Correspondence Origin Summary

The CCT processed correspondence received through the following origins.



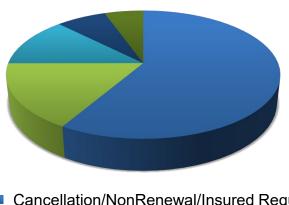
Customer Correspondence Team (CCT)



2021 Complaint Summary

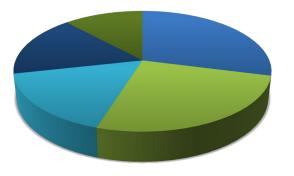
The CCT processed a total of 868 complaints in 2021; 627 Non-Claims and 241 were Claims related. The top disposition codes for these complaints are listed below.

Top Disposition Codes (Non-Claims)



- Cancellation/NonRenewal/Insured Request
- Payment & Billing
- Underwriting
- Information Requested
- Agent

Top Disposition Codes (Claims)



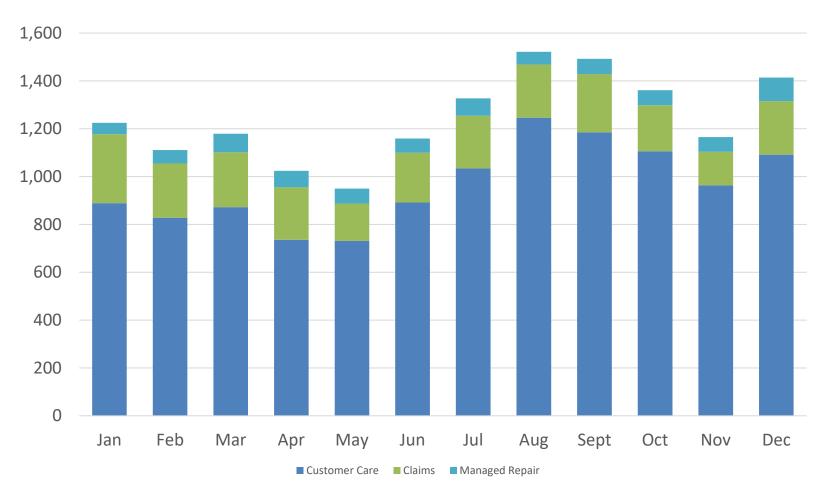
- Denial of Claim
- Information Request
- Delays
- Unsatis. Settlement
- Civil Remedy Notification





2021 Voice of the Customer Survey Volume

The VoC completed a total of 14,929 surveys.



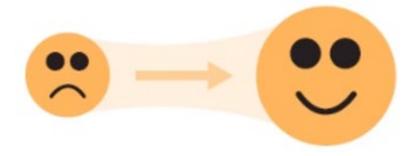




2021 Voice of the Customer Surveys



Service Recovery Incidents



23% of surveys resulted in Service

Recovery opportunities with 2,384
incidents researched to ensure a recovered customer experience.