Executive Summary

Board of Governors Meeting, March 23, 2022

Litigation Dashboard

Jay Adams will give an update at the March 23, 2022, Board of Governors meeting.



Litigation Dashboard

Board of Governors March 23, 2022



Litigation Avoidance Strategies

- Product Language Changes Effective 8-1-19
 - Non-Weather Water \$10,000 sublimit
 - \$3,000 vendor cap included within the \$10,000
- Managed Repair re-launch effective 8-1-19
 - Free water mitigation services
 - Permanent repairs with credentialed contractors that provide a 3 year workmanship warranty
- HB 7065 AOB Reform effective 7-1-19
 - Establishes compliance standards
 - Requires Notice of Intent prior to filing suit
 - Sharing of Plaintiff Attorney Fees based on outcome



Litigation Avoidance Strategies

- SB 76 Notice of Intent to file suit effective 7-1-21
 - Requires new suits to provide insurer with NOI prior to filing suit
 - Provides insurer the ability to negotiate with Plaintiff Attorney, to conduct reinspections or to demand Appraisal to prevent litigation
- Utilization of Appraisal strategies to resolve disputes without the need for litigation
- Quality Assurance program designed specifically to evaluate effectiveness of litigation avoidance strategies
- Training for Non-Litigation Claims teams on litigation avoidance



AOB Litigation Avoidance Dashboard

| AOB Metrics | 2021 | 2022 YTD* |
|----------------------------------|--------|-----------|
| # New AOB's Received | 11,268 | 1,146 |
| # New CAT AOB's Received | 4,257 | 219 |
| % AOB with Representation | 75.6% | 62.5% |
| # AOB's with NOI | 2,627 | 73 |
| # AOB's with NOI in Litigation | 1,662 | 212 |
| # AOB NOI's with Denied Claim | 2,229 | 103 |
| # AOB NOI's with Payment Dispute | 374 | 43 |

^{*2022} YTD through January



NOI Litigation Avoidance Dashboard

| NOI Metrics | 2021 | 2022 YTD* |
|------------------------|-------|--------------|
| # Received | 1,576 | 352 |
| # In-Progress | 43 | 43 |
| # Extend Coverage | 17 | 2 |
| # Reinspected | 9 | 6 |
| # Accepted Demand | 9 | |
| # Agreed on Settlement | 25 | 5 |
| # Appraisal | 112 | 14 |
| # Decline Demand | 1,356 | 282 |

*2022 YTD through January



NOI Litigation Avoidance Dashboard

| NOI Appraisal Metrics | 2021 | 2022 YTD* |
|---------------------------|------|--------------|
| # Received | 77 | |
| Settled Less Than Demand | 58 | |
| Settled More Than Demand | 11 | |
| No Pre-Suit Demand Listed | 7 | |
| Settled Same As Demand | 1 | |

| NOI Litigation Metrics | 2021 YTD | 2022 YTD* |
|-----------------------------|-------------|--------------|
| # Matters Received With NOI | 584 | 10 |

^{*2022} YTD through January



Legal Services Contract Spend

| Year | Month | PIF | Pending Litigation | Fees* |
|------|----------|---------|-----------------------|--------------|
| 2019 | Year End | 442,203 | 13,003 | \$95,981,665 |
| 2020 | Year End | 542,739 | 12,913 | \$82,299,909 |
| 2021 | Year End | 759,305 | 17,016 | \$78,838,225 |
| 2022 | | | | |

^{*}Fees include Firm fees and expenses only. Vendor expenses have been removed.



Legal Services Contract Compliance

| Reason | 2-3-16 To 2-2-22 | 2-3-22 To 2-2-27 |
|--|------------------|------------------|
| All Files Removed & Future Assignments Suspended | 6 | |
| Contract Self Terminated by Vendor | 23 | |
| Contract Terminated for Cause | 1 | |

| Reason | Description |
|--|--|
| All Files Removed & Future Assignments Suspended | Failure to Comply with Guidelines/Expectations |
| Contract Assigned | Contract Reassigned to New Firm |
| Contract Self Terminated by Vendor | Change in Business Model |
| | Entity Dissolved or Merged |
| | Firm Choice to Not Continue on Panel |
| | Firm Pulled Out of Florida Market |
| Contract Terminated for Cause | Discrepancy in Solicitation Process |



2021 Litigation Dashboard 1st Party Property Residential

| | 2019 | 2020 | 2021 | 2022 YTD |
|--|------------------|------------------|-----------------|----------|
| | | | | |
| NEW | 9,379 | 7,481 | 9,945 | |
| PENDING | | | | |
| OFC Fees Paid (Pending/Closed) Pmt Made in Month | 117,449 | 99,947 | 102,902 | |
| Total DFC Fees | \$84,802,338.34 | \$73,655,461.01 | \$71,321,571.50 | |
| Avg DFC Fees per Matter | \$722.04 | \$736.95 | \$693.10 | |
| it Indemnity (Closed) Pmt Made in Month | 11,515 | 7,656 | 5,879 | |
| Total Lit Indemnity | \$211,985,126.80 | \$133,031,024.05 | \$81,258,664.89 | |
| Avg Lit Indemnity per Matter | \$18,409.48 | \$17,376.05 | \$13,821.85 | |
| OFC Fees Paid (Closed) Life of Matter - Reported in Month Closed | 11,319 | 7,471 | 4,265 | |
| Total DFC Fees | \$78,059,075.19 | \$64,141,719.61 | \$40,869,365.65 | |
| Avg DFC Fees per Matter | \$6,896.29 | \$8,585.43 | \$9,582.50 | |
| CAT Lawsuits | | | | |
| | 2019 | 2020 | 2021 | 2022 YTD |
| NEW | 4,533 | 3,823 | 5,030 | |
| PENDING | | | | |
| OFC Fees Paid (Pending/Closed) Pmt Made in Month | 52,481 | 45,109 | 51,403 | |
| Total DFC Fees | \$37,192,973.09 | \$33,984,255.60 | \$36,903,655.50 | |
| Avg DFC Fees per Matter | \$708.69 | \$753.38 | \$3,286.25 | |
| it Indemnity (Closed) Pmt Made in Month | 5,360 | 3,320 | 2,445 | |
| Total Lit Indemnity | \$128,965,703.72 | \$80,008,960.39 | \$44,493,686.39 | |
| Avg Lit Indemnity per Matter | \$24,060.77 | \$24,099.08 | \$18,197.83 | |
| OFC Fees Paid (Closed) Life of Matter - Reported in Month Closed | 5,229 | 3,182 | 1,776 | |
| Total DFC Fees | \$26,678,715.49 | \$23,496,510.80 | \$16,396,974.30 | |
| Avg DFC Fees per Matter | \$5,102.07 | \$7,384.20 | \$9,232.53 | |
| NWW Lawsuits | | | | |
| | 2019 | 2020 | 2021 | 2022 YTD |
| NEW | 4,196 | 2,864 | 3,463 | |
| PENDING | | | | |
| OFC Fees Paid (Pending/Closed) Pmt Made in Month | 51,148 | 43,902 | 38,482 | |
| Total DFC Fees | \$35,595,265.45 | \$31,035,259.70 | \$24,791,689.60 | |
| Avg DFC Fees per Matter | \$695.93 | \$706.92 | \$2,838.58 | |
| it Indemnity (Closed) Pmt Made in Month | 5,002 | 3,540 | 2,690 | |
| Total Lit Indemnity | \$51,429,643.91 | \$38,521,300.58 | \$27,387,407.63 | |
| Avg Lit Indemnity per Matter | \$10,281.82 | \$10,881.72 | \$10,181.19 | |
| OFC Fees Paid (Closed) Life of Matter - Reported in Month Closed | 4,969 | 3,511 | 1,985 | |
| Total DFC Fees | \$34,368,434.05 | \$29,199,556.50 | \$18,208,653.25 | |
| Avg DFC Fees per Matter | \$6,916.57 | \$8,316.59 | \$9,173.13 | |



2021 Litigation Dashboard 1st Party Property Residential Definitions

| NEW | Count of New Lawsuits Served within Specified Time Period | |
|--|---|--|
| PENDING | Count of Open Lawsuits as of a Specified Date (usually the last day of a month) | |
| DFC Fees Paid (Pending/Closed) Pmt Made in Month | Count of Matters where Defense Fees Only (Excluding Expenses) were Paid within a Specified Time Period for any Matter Status (Open or Closed) | |
| Total DFC Fees | Total \$ Paid in Specified Time Period | |
| Avg DFC Fees per Matter | er The sum of Legal Spend Total Fees divided by the distinct count of matters that a payment was made in each Reporting Period, excluding zero dollar payments. | |
| Lit Indemnity (Closed) Pmt Made in Month | Count of Matters where Indemnity Payments were Made within a Specified Time Period for Closed Matters ONLY | |
| Total Lit Indemnity | nity Total \$ Paid (Indemnity ONLY) in Specified Time Period | |
| Avg Lit Indemnity per Matter | ter The sum of Indemnity Spend divided by the distinct count of matters that a payment was made in each Reporting Period. | |
| DFC Fees Paid (Closed) Life of Matter - Reported in Month Closed | Count of Matters where Defense Fees Only (Excluding Expenses) Paid within a Specified Time Period for Matters in Closed Status and no longer assigned to the Closing Team | |
| Total DFC Fees | Total \$ Paid (Defense Fees ONLY) in Specified Time Period | |
| Avg DFC Fees per Matter | The sum of Legal Spend Total Fees divided by the distinct count of matters that a payment was made in each Reporting Period, excluding zero dollar payments. | |



Questions?

