

# **Citizens Property Insurance Corporation**

# Financial Statements and Supplementary Information

Years Ended December 31, 2021 and 2020

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## **Independent Auditors' Report**

Audit Committee Citizens Property Insurance Corporation Tallahassee, FL

We have audited the accompanying financial statements of Citizens Property Insurance Corporation (Citizens), an enterprise fund of the State of Florida, which comprise the statements of net position as of December 31, 2021 and 2020, and the related statements of revenues, expenses and changes in net position, and statements of cash flows for the years then ended, and the related notes of the financial statements.

#### Management's Responsibility for the Financial Statements

Management is responsible for the preparation and fair presentation of these financial statements in accordance with accounting principles generally accepted in the United States of America; this includes the design, implementation, and maintenance of internal control relevant to the preparation and fair presentation of financial statements that are free from material misstatement, whether due to fraud or error.

#### Auditors' Responsibility

Our responsibility is to express an opinion on these financial statements based on our audits. We conducted our audits in accordance with auditing standards generally accepted in the United States of America and the standards applicable to financial audits contained in *Government Auditing Standards*, issued by the Comptroller General of the United States of America. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial statements are free from material misstatement.

An audit involves performing procedures to obtain audit evidence about the amounts and disclosures in the financial statements. The procedures selected depend on the auditors' judgment, including the assessment of the risks of material misstatement of the financial statements, whether due to fraud or error. In making those risk assessments, the auditor considers internal control relevant to the entity's preparation and fair presentation of the financial statements in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the entity's internal control. Accordingly, we express no such opinion. An audit also includes evaluating the appropriateness of accounting policies used and the reasonableness of significant accounting estimates made by management, as well as evaluating the overall presentation of the financial statements.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.



#### Opinion

In our opinion, the financial statements referred to above present fairly, in all material respects, the financial position of Citizens as of December 31, 2021 and 2020, and the changes in its financial position and its cash flows for the years then ended in conformity with accounting principles generally accepted in the United States of America.

#### **Basis of Presentation**

As discussed in Note 2, the financial statements of Citizens are intended to present the financial position, and the changes in financial position and cash flows of only that portion of the business type activities of the State of Florida that is attributable to the transactions of Citizens. They do not purport to, and do not, present fairly the financial position of the State of Florida as of December 31, 2021 and 2020, and the changes in financial position and its cash flows for the years then ended in conformity with accounting principles generally accepted in the United States of America. Our opinion is not modified with respect to this matter.

#### **Other Matters**

Accounting principles generally accepted in the United States of America require that the Management's Discussion and Analysis on pages 4 to 10 and the Supplemental Revenues, Expenses and Claim Development Information on page 41 to 42 be presented to supplement the basic financial statements. Such information, although not a part of the basic financial statements, is required by the Governmental Accounting Standards Board who considers it to be an essential part of financial reporting for placing the basic financial statements in an appropriate operation, economic, or historical context. We have applied certain limited procedures to the required supplementary information in accordance with auditing standards generally accepted in the United States of America, which consisted of inquiries of management about the methods of preparing the information and comparing the information for consistency with management's responses to our inquiries, the basic financial statements, and other knowledge we obtained during our audit of basic financial statements. We do not express an opinion or provide any assurance on the information because the limited procedures do not provide us with sufficient evidence to express an opinion or provide any assurance.

#### Supplementary Information – Supplemental Combining Statements

Our audits were conducted for the purpose of forming an opinion of the basic financial statements as a whole. The supplemental combining statements of net position and supplemental combining statements of revenues, expenses and changes in net position (Supplemental Combining Statements), on pages 39 through 40 as of and for the year ended December 31, 2021, are presented for purposes of additional analysis and are not a required part of the basic financial statements. The Supplemental Combining Statements are the responsibility of Citizens' management and were derived from and related directly to the underlying accounting and other records used to prepare the basic financial statements. This information has been subjected to the auditing procedures applied in the audit of the basic financial statements or to the underlying accounting and other records used to prepare the basic financial statements or to the basic financial statements themselves, and other additional procedures in accordance with auditing standards generally accepted by the United States of America. In our opinion, the Supplemental Combining Statements are fairly stated, in all material respects, in relation to the basic financial statement as a whole.



#### Other Reporting Required by Government Auditing Standards

In accordance with *Government Auditing Standards*, we have also issued our report dated May 26, 2022 on our consideration of Citizens' internal control over financial reporting and on our tests of its compliance with certain provisions of law, regulations, contracts, and grant agreements and other matters. The purpose of that report is to describe the scope of our testing of internal controls over financial reporting and compliance, and the results of that testing, and not to provide an opinion on internal controls over financial reporting or on compliance. That report is an integral part of an audit performed in accordance with *Government Auditing Standards* in considering Citizens' internal control over financial reporting and compliance.

Dixon Hughes Goodman LLP

Tampa, FL May 26, 2022

## Management's Discussion & Analysis

This discussion provides an assessment by management of the current financial position and results of operations for Citizens Property Insurance Corporation (Citizens). Management encourages readers to consider the information presented here in conjunction with additional information included in the accompanying basic financial statements, notes to the financial statements and supplemental financial information.

## 1. Financial Highlights

- The assets of Citizens exceeded its liabilities at the close of the most recent year by \$6,698,055.
- Citizens' total net position decreased by \$285,264 resulting primarily from a combination of net underwriting losses and unrealized losses on invested assets.
- The operating loss of \$166,514 represents an increase of \$68,187 for 2021 as compared to the operating loss reported for 2020. Continued adverse development on net Hurricane Irma losses and LAE along with 2020 storm activity (Hurricanes Sally and Eta) contributed most significantly to the 2021 operating loss.
- Operating expenses increased by \$315,730 during 2021, principally driven by increases in loss and LAE expenses, producer commissions, and premium taxes.
- Nonoperating losses of \$119,272 in 2021 were \$676,886 less than nonoperating gains of \$557,614 in 2020. Nonoperating losses were principally driven by \$370,269 of unrealized losses on investments, offset by \$158,185 of net investment income and \$80,572 in realized gains.

#### **Overview of Financial Statements**

This discussion and analysis is intended to serve as an introduction to Citizens' basic financial statements, which consist of the statements of net position, statements of revenues, expenses and changes in net position and the statements of cash flows. This report also contains other supplementary information in addition to the basic financial statements.

The *statements of net position* present information on all of Citizens' assets and liabilities, with the difference between the two reported as net position. Over time, increases or decreases in net position may serve as a useful indication of whether the financial position of Citizens is improving or deteriorating.

The *statements of revenues, expenses and changes in net position* present information illustrating changes to Citizens' net position during the most recent fiscal year as well as the prior year. All changes in net position are reported when the underlying events giving rise to the changes occur, regardless of the timing of related cash flows.

The *statements of cash flows* present information concerning cash receipts and cash payments during the year. The statements illustrate the cash effects of operating, noncapital financing, capital financing and investing activities during the fiscal years presented.

The *notes to the financial statements* provide additional information that is essential to a full understanding of the data provided in the financial statements. The notes to the financial statements immediately follow the statements of cash flows.

In addition to the basic financial statements and accompanying notes, this report also presents certain *supplementary information* concerning Citizens' revenues, expenses and claims development information for the last ten policy years and combining financial statements.

## 2. Financial Analysis

#### Cash and invested assets

Citizens employs an investment policy that focuses on principal preservation, competitive returns, and adequate liquidity in order to meet future claim obligations. Citizens' invested assets are governed by five investment policies, three for taxable operating funds and two for tax-exempt bond proceeds: 1) Liquidity Fund (Taxable) – generally this policy will govern the investment of funds and surplus that, in addition to internally managed cash, will be the first monies used to pay claims after an event, and that can be used to pay operating expenses on an ongoing basis; 2) Liquidity Fund (Tax-exempt) - generally this policy will govern the investment of tax-exempt pre-event bond proceeds and other monies required to be invested in tax-exempt instruments. Citizens will use these monies to pay claims after an event or to pay principal and / or interest payments on an as needed basis; 3) Claims-Paying Fund (Taxable) - generally this policy will govern the investment of funds that will be used to pay post-event claims after Citizens has expended all monies in the Liquidity Fund. Only monies eligible for investment in taxable instruments will be deposited in this fund; 4) Claims-Paying Fund (Tax-exempt) - generally this policy will govern the investment of tax-exempt pre-event bond proceeds and other monies required to be invested in tax-exempt instruments. Citizens will use these monies to pay claims after an event, typically after all funds in the Tax-Exempt Liquidity Fund and all taxable Funds have been expended; 5) Claims-Paying Long Duration Fund (Taxable) generally this policy will govern the investment of funds that will be used to pay post-event claims after Citizens has expended all monies in the Taxable Claims-Paying Fund. Citizens' investment policy requires securities with longterm ratings in the taxable portfolios to have minimum ratings of BBB-/Baa3 and be rated by at least two of Moody's, S&P and/or Fitch at the time of purchase. The policy also requires securities with long-term ratings in the tax-exempt portfolios to be rated by at least two of Moody's, S&P, and/or Fitch and have minimum ratings of A3/A-/A- at the time of purchase. Citizens engages independent investment managers to invest bond proceeds and certain operating cash pursuant to its taxable and tax-exempt investment policies. Citizens' investment portfolio consists of high-quality debt instruments such as US Treasury and Agency securities and money market funds, corporate bonds, commercial paper and certificates of deposit, AAA rated asset backed securities, tax-exempt money market funds, taxable municipal bonds, tax-exempt municipal bonds, tax-exempt variable rate demand notes, and prime money market funds.

Declines in market value of invested assets are continually evaluated to determine whether these declines are temporary or other-than-temporary in nature. In making this determination, Citizens monitors external impairment indicators such as issuer credit ratings as well as the extent and length of the related declines and internal impairment indicators such as Citizens' intent and ability with respect to retention of the impaired securities. These indicators are obtained from both third-party valuation services and internal analyses performed by Citizens.

Cash and the estimated market value of Citizens' invested assets totaled \$9,273,298 at December 31, 2021, marking a decrease of \$4,312 from December 31, 2020.

#### Reserve for losses and loss adjustment expenses

Reserves for unpaid losses and loss adjustment expenses (LAE) are stated at Citizens' estimate of the ultimate cost of settling all incurred but unpaid claims. Incurred losses and LAE represent a combination of payments for loss and LAE as well as changes in reserves that occur during the calendar year.

Activity with respect to reserves for unpaid losses and loss adjustment expenses for the Years Ended December 31, 2021 and 2020 were as follows:

	2021	2020
Direct loss and loss adjustment expense reserves, beginning of year Less reinsurance recoverables on reserves	\$         949,271 (182,205)	\$ 1,007,062 (306,677)
Net loss and loss adjustment expense reserves, beginning of year	767,066	700,385
Incurred related to: Current accident year Prior accident years Total incurred	663,362 <u>210,784</u> 874,146	550,878 <u>69,182</u> <u>620,060</u>
Paid related to: Current accident year Prior accident years Total paid	(251,452) <u>(383,360)</u> (634,812)	(231,683) (321,709) (553,392)
Change in retroactive reinsurance reserves ceded	(491)	13
Net loss and loss adjustment expense reserves, end of year Add reinsurance recoverables on reserves	1,005,909 <u>150,749</u>	767,066 182,205
Direct loss and loss adjustment expense reserves, end of year	<u>\$                                    </u>	<u>\$ 949,271</u>

Reserves for unpaid losses, net of amounts ceded under reinsurance contracts, increased \$140,490 and reserves for unpaid LAE reserves, net of amounts ceded under reinsurance contracts, increased \$98,843. Net unpaid losses and LAE reserves related to catastrophes increased \$76,495 largely due to the development of 2017 hurricane claims and a number of smaller storms in 2020. Net unpaid losses and LAE reserves not related to hurricanes increased \$162,838 million due to the settlement of reserve balances from prior years.

#### Long-term debt

Citizens has issued multiple Senior Secured Bonds for the purpose of funding losses in the event of a future catastrophe to ensure that liquidity demands associated with policyholder obligations can be met.

These bonds are secured by pledged revenues which consist of monies and investments held in accounts established under the trust indenture, proceeds from any surcharges, regular and emergency assessments, and/or reimbursements received from the Florida Hurricane Catastrophe Fund (FHCF).

During 2021, cash outflows associated with Citizens' Senior Secured Bonds totaled \$385,000 in principal repayments and \$47,918 in interest obligations. Net interest expense of \$34,193 includes net amortization of bond premiums of \$11,227 for the year ended December 31, 2021.

#### Other liabilities

Effective July 1, 2015, Citizens terminated the 2005 Citizens Emergency Assessment that was activated as a result of unprecedented storm activity during 2004 and 2005 during which eight hurricanes made landfall in various southern US states, including Florida. The collection of these assessment funds were used for debt service obligations incurred in connection with the now defeased 2007A post-event bonds that were issued to provide claims paying resources to Citizens. Amounts collected by Citizens in excess of the 2005 Citizens Emergency Assessment levy are held in a reserve account and may be used by Citizens to offset future plan year deficits as approved by Citizens Board of Governors and the Office of Insurance Regulation. At December 31, 2021 and 2020, funds held in this reserve totaled \$140,790.

## **Operating Revenue**

A summary of Citizens Statements of Revenues, Expenses and Changes in Net Position and certain key financial ratios are presented below:

	2021	2020	2019	%Change 2021-2020	%Change 2020-2019
Operating revenue: Premiums earned	<u>\$    1,009,120</u>	<u>\$ 761,577</u>	<u>\$616,075</u>	32.5 %	23.6 %
Operating expenses: Losses and loss adjustment expenses incurred Other underwriting expenses	874,146 301,488	620,060 	499,962 	41.0 % 25.7 %	24.0 % 12.5 %
Total expenses	1,175,634	859,904	713,135	36.7 %	20.5 %
Operating loss	(166,514)	(98,327)	(97,060)	(69.3) %	(1.3)%
Non-operating income (expense)	(119,272)	557,614	558,679	<u>(121.4) %</u>	0.0 %
Change in net position	<u>\$ (285,786</u> )	<u>\$ 459,287</u>	<u>\$ 461,619</u>	(162.2) %	(0.6) %
Policies in-force (as of year-end)	759,305	531,172	442,196	42.9 %	20.1 %
Policies serviced (as of year-end)	761,149	537,068	447,433	41.7 %	20.0 %
Underwriting ratios: Net loss and LAE ratio (calendar year)	87%	81%	81%	6.0 %	0.0 %
Èxpense ratio (calculated on net premiums earned)	30%	31%	35%	(1.0) %	(4.0)%
Combined ratio	<u> </u>	112%	<u> </u>	(5.0) %	(4.0)%

#### **Operating loss**

For 2021, Citizens incurred an underwriting loss of \$166,514, an increase of \$68,187 from the operating loss reported at December 31, 2020. The 2021 and 2020 underwriting losses were principally driven by adverse development of net losses and LAE incurred related to Hurricane Irma and Tropical Storms Eta and Sally. The most significant driver of the 2021 operating loss was adverse development on these storms, resulting in net losses and LAE of \$197,323.

#### **Direct Written Premium**

During 2021, consolidated direct written premium increased \$632,011 (53%). By account, increase in direct written premium were \$492,066 (62%), \$4,822 (37%), and \$135,123 (36%) within the PLA, CLA, and Coastal Account, respectively. An analysis of observed trends in direct written premium, by account, follows:

#### Personal Lines Account

At December 31, 2021, the number of policies inforce within the PLA was approximately 589,000 reflecting a 48% increase relative to December 31, 2020. The increase in written premium is the result of increases in new policies written in Dade, Broward and Palm Beach counties, along with increases in renewal rates largely due to temporary payment exceptions and deferral of certain underwriting procedures enacted in response to the global COVID-19 pandemic. Premiums written during 2021 were \$1,280,549 or \$492,066 (62%) greater than 2020. Premiums ceded through depopulation during 2021 were \$3,346 or \$1,626 (33%) less than 2020.

#### **Commercial Lines Account**

At December 31, 2021, the number of policies inforce within the CLA was approximately 719 reflecting a 2% increase relative to December 31, 2020. Citizens' commercial policies remain attractive to insurers both in the private market and E&S market, particularly commercial policies with higher average premiums, leading to decreases in premiums written surpassing decreases in policies inforce. Premiums written during 2021 were \$17,986 or \$4,822 (37%) greater than 2020. There were no premiums ceded through depopulation during 2021, reflecting no change when compared to 2020.

#### Coastal Account

At December 31, 2021, the number of policies inforce within the Coastal Account was approximately 169,558 reflecting a 29% increase relative to December 31, 2020. An increase of 14,000 new business policies and decrease of 8,000 non-renewed policies contributed most significantly to the increase in policies inforce within the Coastal Account. Premiums written during 2021 were \$515,600 or \$135,123 (36%) greater than 2020. Premiums ceded through depopulation during 2021 were \$874 or \$6,527 (88%) less than 2020.

The 2021 annual rate filing went into effect in August 2021 and an adjustment to the 2021 rates via the limited reinsurance rate filing went into effect in February 2022. The 2022 annual rate filing is expected to go into effect August 2022.

#### Losses and LAE incurred

Notwithstanding an increase in personal lines policies, non-catastrophe loss and LAE ratios improved modestly during 2021, driven by decreasing litigation rates on non-weather water loss claims from recent accident years. The PLA continues to represent a larger portion of Citizens' overall business increasing from 67% in 2020 to 71 % in 2021. With this proportional increase, Citizens' consolidated underwriting results will continue to be dominated by underwriting results within the PLA.

Net loss and LAE development on Hurricane Irma and Tropical Storms Eta and Sally in 2021 was \$197,323 (\$271,711 on a direct basis). Development on pending claims and litigation on reopened claims for Hurricane Irma contributed \$49,251 in net adverse development. Tropical Storm Eta, which contributed \$132,268 in adverse development, experienced a significant volume of late-reported claims in addition to a high-level of litigation – current projections indicate that approximately 40% of all Tropical Storm Eta claims will enter litigation. Similar to Tropical Storm Eta, Tropical Storm Sally experienced an increase in the number of projected claims and contributed \$15,804 in adverse development during 2021. Losses and LAE from Tropical Storms Eta and Sally did not meet the attachment levels of Citizens' reinsurance program, and therefore, there are no ceded losses and LAE associated with these storms.

Current accident year losses and LAE unrelated to sinkholes and hurricanes did not experience meaningful variances from the prior quarter as development of prior accident year losses and LAE was as expected.

The 2021 accident year non-catastrophe loss and LAE ratios across all three accounts showed significant improvement in comparison to prior years. The dominant driver behind the improvement in loss and LAE was a continued downward trend in litigation rates, which continues to be the single most important factor in non-catastrophe losses and LAE. In 2021, the litigation rate for non-catastrophe/non-sinkhole claims was 14.8% in the PLA and 16.6% in the Coastal Account, marking declines of 4.2% and 1.3% relative to 2020 in the PLA and Coastal Account, respectively. For Accident Year 2015, the litigation rate in the PLA was 37.0%.

Within the CLA, losses and LAE related to sinkhole claims were relatively unchanged, however, volatility in these outstanding sinkhole claims have the potential to contribute to material quarterly variances in the reported loss and LAE ratios in future periods. While loss and LAE development within the CLA are less significant to the accident years to which they relate, the diminishing size of the overall commercial lines book of business leaves it more susceptible to material swings in the loss and LAE ratio as a result of development in prior accident years when the commercial lines book of business was considerably larger.

Administrative expenses reclassified to LAE are assigned to prior accident years based on the number of claims closed for the current and each prior accident year. Accordingly, fluctuations in the number of claims closed and the fraction of claims closed for each accident year can lead to adverse or favorable development of LAE in prior accident years.

## 3. Net investment income and interest expense

Net investment income consists of interest earned on Citizens' invested assets, net realized and unrealized gains on sales of invested assets, and interest expense incurred on senior secured bonds outstanding. Total investment losses for 2021 were \$131,512 or \$696,183 less than 2020. Net realized gains and unrealized losses during 2021 were \$80,572 and \$370,269, respectively, marking an increase of \$16,736 and a decrease of \$706,611, respectively, compared to 2020. Average invested assets increased \$319,594 (3.5%) over the same comparable period. The decrease in total investment income was principally driven by a decrease in overall interest rates and an increase in cash and equivalents held near the end of the year. These factors caused downward pressure on portfolio returns. Additionally, reductions in tax-exempt holdings, resulting from the maturities of senior secured bonds outstanding were \$24,057 during 2021 in comparison to \$34,193 in 2020. The decrease was driven by reductions in pre-event bonds outstanding during 2020.

## 4. Subsequent Events

Subsequent events have been considered through May 26, 2022, the date of issuance of these financial statements.

There were no events occurring subsequent to the end of the year that merit recognition or disclosure in these statements.

	2021		2020	
ASSETS Current assets: Cash and cash equivalents	\$	1,105,399	\$	540,593
Short-term investments Investment income due and accrued Reinsurance recoverable on paid losses and LAE Premiums receivable, net Premiums receivable from assuming companies, net		291,644 48,249 55,505 135,686 88		109,047 56,344 70,460 102,811 317
Other current assets		9,077 1,645,648		7,876887,448
Noncurrent assets: Long-term investments Capital assets		7,876,255 <u>823</u>		8,627,970 1,987
Total noncurrent assets		7,877,078		8,629,957
Total assets	\$	9,522,726	\$	9,517,405
LIABILITIES Current liabilities: Loss reserves, net Loss adjustment expense reserves, net Unearned premiums, net Reinsurance premiums payable Advance premiums and suspended cash Return premiums payable Interest payable Current portion of long-term debt Other current liabilities Total current liabilities	\$	581,479 424,430 977,274 120,959 30,369 9,728 1,807 160,780 86,789 2,393,615	\$	441,480 325,586 627,953 44,041 20,434 4,557 3,407 160,000 76,148 1,703,606
Noncurrent liabilities: Long-term debt Reserve for future assessments		290,266 140,790		689,690 140,790
Total noncurrent liabilities		431,056		830,480
Total liabilities	\$	2,824,671	\$	2,534,086
Net position: Invested in capital assets Restricted Unrestricted	\$	823 - 6,697,232	\$	1,987 - 6,981,332
Total net position		6,698,055	\$	6,983,319
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## Citizens Property Insurance Corporation Statements of Revenues, Expenses and Changes in Net Position Years Ended December 31, 2021 and 2020 (Dollars in thousands)

	2021		 2020
Operating revenue:			
Net premiums earned	\$	1,009,120	\$ 761,577
Operating expenses:			
Net losses incurred		530,792	371,457
Net loss adjustment expenses incurred		343,354	248,603
Service company fees		6,099	2,398
Agent commissions		128,860	87,858
Taxes and fees		23,328	15,547
Other underwriting expenses		143,201	 134,041
Total operating expenses		1,175,634	 859,904
Operating loss		(166,514)	 (98,327)
Nonoperating revenues (expenses):			
Net investment income		(107,455)	598,864
Net interest expense		(24,057)	(34,193)
Assessment income		-	-
Other income		12,240	 (7,057)
Total nonoperating income (loss)		(119,272)	 557,614
Change in net position		(285,786)	459,287
Net position, beginning of year		6,983,319	6,523,875
Other changes in net position		522	 157
Net position, end of year	\$	6,698,055	\$ 6,983,319

## Citizens Property Insurance Corporation Statements of Cash Flows Years Ended December 31, 2021 and 2020 (Dollars in thousands)

		2021		2020
Cash flows from operating activities:				
Premiums collected, net of reinsurance	\$	1,422,076	\$	905,701
Net losses and loss adjustment expenses paid	•	(618,036)	•	(532,614)
Payments to employees for services		(103,184)		(95,896)
Payments for underwriting expenses		(199,510)		(143,787)
Net cash provided by operating activities		501,346		133,404
Cash flows from noncapital financing activities:				
Debt redemption		(385,000)		(485,000)
Interest paid		(36,884)		(49,991)
Other non-operating receipts		3,930		3,514
Assessment income paid		-		-
Net cash used in noncapital financing activities		(417,954)		(531,477)
Cash flows from capital and related financing activities:				
Capital assets acquired		295		(241)
Net cash provided by (used in) capital and related financing activities		295		(241)
Cash flows from investing activities:				
Proceeds from investments sold, matured or repaid		3,594,899		3,355,953
Investment acquisition		(3,337,351)		(3,186,267)
Interest income received		223,571		257,360
Net cash provided by investing activities		481,119		427,046
Net change in cash and cash equivalents		564,806		28,732
Cash and cash equivalents, beginning of year		540,593		511,861
Cash and cash equivalents, end of year	\$	1,105,399	\$	540,593

## Citizens Property Insurance Corporation Statements of Cash Flows Years Ended December 31, 2021 and 2020 (Dollars in thousands)

(Continued)

	2021		2020	
Reconciliation of operating loss to net cash provided by				
(used in) operating activities:				
Operating loss	\$	(166,514)	\$	(98,327)
Adjustments to reconcile net cash used in				
operating activities:				
Depreciation expense		1,156		2,788
(Increase) decrease in operating assets:				
Reinsurance recoverable on paid losses and LAE		14,955		(91,771)
Premiums receivable		(32,875)		(2,750)
Premiums receivable from assuming companies		229		(1,140)
Other current assets		(1,255)		4,936
Increase (decrease) in operating liabilities:				
Loss and loss adjustment expense reserves		238,843		(37,986)
Unearned premiums, net		349,321		22,914
Reinsurance premiums payable		76,918		(2,174)
Advance premiums and suspended cash		9,935		(839)
Other current liabilities		10,633		(3,564)
Net cash provided by (used in) operating activities	\$	501,346	\$	(207,913)

## Notes to Financial Statements

## 1. Organization and Description of the Company

Citizens Property Insurance Corporation (Citizens) was established on August 1, 2002, pursuant to Section 627.351(6), Florida Statutes (the Act), to provide certain residential and non-residential property insurance coverage to qualified risks in the State of Florida under circumstances specified in the Act. This legislation was enacted such that property insurance be provided through Citizens to applicants who are in good faith entitled to procure insurance through the voluntary market but are unable to do so. Citizens results from a combination of the Florida Residential Property and Casualty Joint Underwriting Association (the FRPCJUA) and the Florida Windstorm Underwriting Association (the FWUA). The FRPCJUA was renamed Citizens and the FWUA's rights, obligations, assets, liabilities and all insurance policies were transferred to Citizens. Unlike private insurers offering coverage through the admitted market, Citizens is not required to obtain or to hold a certificate of authority issued by the Florida Department of Financial Services, Office of Insurance Regulation (the Office). Likewise, Citizens is not subject to Risk-Based Capital (RBC) requirements or required to have a pledged deposit on file with the State of Florida. For purposes of its tax-exempt status, Citizens is considered a political subdivision and an integral part of the State of Florida. As such, Citizens' operations may be affected by the legislative process.

Citizens operates pursuant to a Plan of Operation (the Plan), under the Act, approved by the Financial Services Commission (the Commission) of the State of Florida. The Commission is composed of the Governor, the Chief Financial Officer, the Attorney General and the Commissioner of Agriculture of the State of Florida.

Citizens is supervised by a Board of Governors (the Board) which consists of nine individuals who reside in the State of Florida. The Governor appoints three members, and the Chief Financial Officer, the President of the Senate and the Speaker of the House of Representatives each appoint two members of the Board. At least one of the two members appointed by each appointing officer must have a demonstrated expertise in the insurance industry. The Chief Financial Officer designates one of the appointees as the Board's chair. All Board members serve at the pleasure of their appointing officers.

Citizens' President and Chief Executive Officer (Executive Director) and senior managers are engaged by and serve at the pleasure of the Board. The Executive Director is subject to confirmation by the Florida Senate.

Pursuant to the Act, all revenues, expenses, assets and liabilities of Citizens shall remain divided into three separate accounts: the Personal Lines Account, the Commercial Lines Account and the Coastal Account (collectively, the Accounts). A brief history of each account follows:

 Personal Lines Account History - The FRPCJUA began operations on January 21, 1993, after Hurricane Andrew, pursuant to Section 627.351(6), Florida Statutes, to provide certain residential property insurance coverage to qualified risks in the State of Florida for applicants who were in good faith entitled to procure insurance through the private market but were unable to do so. Residential property coverage consists of the types of coverage provided to homeowners, mobile homeowners, tenants, condominium unit owners, and similar policies. The policies provide coverage for all perils covered under a standard residential policy, subject to certain underwriting requirements. Such policies may exclude windstorm coverage on property within eligible areas. This portion of the FRPCJUA's activities became the Personal Lines Account (PLA) under Citizens.

- Commercial Lines Account History The Florida Property and Casualty Joint Underwriting Association (FPCJUA) was activated in early 1994 to provide commercial residential coverage (i.e., coverage for condominium associations, apartment buildings and homeowner associations) to organizations unable to obtain such coverage from a private insurer. During 1995, legislation was enacted to transfer all obligations, rights, assets, and liabilities related to commercial residential coverage from the FPCJUA to the FRPCJUA. The legislation required that the premiums, losses, assets and liabilities be accounted for separately from the FRPCJUA's personal residential business. This portion of the FRPCJUA's activities became the Commercial Lines Account (CLA) under Citizens. In 2006, the FPCJUA was re-activated to provide commercial non-residential windonly coverage. In 2007, legislation was enacted which resulted in the transfer and assumption of the FPCJUA's commercial non-residential policies by Citizens. These policies were added to the CLA.
- Coastal Account History The FWUA, which was a residual market mechanism for windstorm and hail coverage in select areas of the State of Florida, was created by an act of the Florida Legislature in 1970 pursuant to Section 627.351(2), Florida Statutes. FWUA was a Florida unincorporated association, the members of which were all property insurance companies holding a certificate of authority to provide property insurance coverage in the State of Florida. FWUA provided policies of windstorm insurance for property owners within the eligible areas who were unable to obtain such coverage from private insurers. Insured properties include personal residential, commercial residential and commercial non-residential properties. This portion of the FWUA's activities became the High-Risk Account under Citizens. In 2007, Citizens received authority to issue multi-peril policies in the High-Risk Account. Pursuant to legislative changes during 2011, the High-Risk Account was renamed the Coastal Account.

To provide relief to policyholders affected by Covid-19, a moratorium on cancellation or non-renewals of insurance policies was established and effected in March 2020. Citizens continued its normal billing for premium but did not send cancellation and non-renewal notices, resulting in continued coverage for policyholders who could not pay on time. Effective February 1, 2021, this moratorium was lifted and payment exceptions were curtailed, resulting in the cancellation of policies due to non-payment of premium. At December 31, 2020, premiums receivable were reduced by \$28,178 for policies with a balance due at December 31, 2020 that subsequently cancelled on or after February 16, 2021 due to non-payment of premium, of which \$21,725 and \$6,453 were charged against direct written and to bad debt expense, respectively.

Criteria for defining the reporting entity are identified and described in the Governmental Accounting Standards Board's Codification of Governmental Accounting and Financial Reporting Standards, Sections 2100 and 2600. Application of these criteria determines potential component units for which the primary government is financially accountable and other organizations for which the nature and significance of their relationship with the primary government are such that exclusion would cause the primary government's financial statements to be misleading or incomplete. Based on the application of these criteria, Citizens is a component unit of the State of Florida, and its financial activity is reported in the state's Comprehensive Annual Financial Report by discrete presentation.

The financial statements presented herein relate solely to the financial position and results of operations of Citizens and are not intended to present the financial position of the State of Florida or the results of its operations or its cash flows.

Citizens has determined that it has no component units that should be included in its separately reported financial statements. However, the Florida Market Assistance Plan (FMAP) is a financially related entity. FMAP is a 501(c)(6) entity created by Section 627.3515, Florida Statutes. FMAP was created for the purpose of assisting in the placement of applicants who are unable to procure property or casualty insurance coverage from authorized insurers when such insurance is otherwise generally available. As provided in FMAP's enabling legislation, each person serving on the Board of Citizens also serves on the Board of FMAP.

In addition, Citizens is required to fund any deficit incurred by FMAP in performing its statutory purpose. No such funding has taken place from FMAP inception through December 31, 2021.

## 2. Summary of Significant Accounting Policies

#### Basis of Presentation

The accounting policies and practices of Citizens conform to accounting principles generally accepted in the United States (U.S. GAAP) applicable to a proprietary fund of a government unit. The Governmental Accounting Standards Board (GASB) is the accepted standard-setting body for establishing governmental accounting and financial reporting principles.

GASB Statement No. 34, *Basic Financial Statements - and Management Discussion and Analysis - for State and Local Government,* established standards for financial reporting for all state and local governmental entities, which includes a Statement of Net Position, a Statement of Revenues, Expenses and Changes in Net Position, and a Statement of Cash Flows. It requires net position to be classified and reported in three components: invested in capital assets; restricted; and unrestricted. These classifications are defined as follows:

- Invested in capital assets This component of net position consists of capital assets, including restricted capital assets, net of accumulated depreciation and reduced by the outstanding balances of any bonds, mortgages, notes, or other borrowings that are attributable to the acquisition, construction, or improvement of those assets. If there are significant unspent related debt proceeds at year end, the portion of the debt attributable to the unspent proceeds are not included in the calculation of invested in capital assets, net of related debt. Rather, that portion of the debt is included in the same net position component as the unspent proceeds. As of December 31, 2021 and 2020, Citizens did not have any outstanding debt that was attributable to capital assets.
- Restricted This component of net position includes assets subject to external constraints imposed by creditors (such as through debt covenants), grantors, contributors, laws or regulations of other governments, or constraints imposed by law through constitutional provisions or enabling legislation. Restricted net position on the statements of net position includes funds advanced to Citizens by the Florida Surplus Lines Service Office (FSLSO) for obligations under the 2005 Citizens Emergency Assessment.
- Unrestricted This component of net position consists of assets that do not meet the definition of "Restricted" or "Invested in capital assets."

#### Use of Estimates

The preparation of the financial statements in accordance with U.S GAAP requires management to make estimates and assumptions that affect the reported amounts of assets and liabilities and disclosure of contingent assets and liabilities at the date of the financial statements and the reported amounts of revenues and expenses during the reporting period. Actual results could differ from those estimates.

#### Measurement Focus

As an enterprise fund, Citizens' financial statements are prepared using the economic resources measurement focus and the accrual basis of accounting. All assets and liabilities associated with the operations of Citizens are included in the statements of net position. The statements of revenues, expenses and changes in net position presents increases (revenues) and decreases (expenses) in total net position. The statements of cash flows provides information about how Citizens finances and meets the cash flow needs of its activities.

#### Cash, Cash Equivalents, and Investments

Cash and cash equivalents consists of demand deposits held with financial institutions, various highly liquid money market funds, other short-term corporate obligations and agency discount notes. Demand deposits and highly liquid investments with original maturities of three months or less at the time of acquisition are considered to be cash and cash equivalents. Money-market funds, including money-market mutual funds, are included in the statements of net position as cash equivalents.

Short-term investments consist of commercial paper, short-term municipal securities, short-term corporate bonds and U.S. government agency notes. Short-term investments are classified as all securities with original maturities greater than three months and less than twelve months at the time of acquisition.

Long-term investments consist solely of debt securities issued by municipal bodies, U.S. Treasury, U.S. government agencies, asset-backed securities, and corporate bonds with an original maturity greater than twelve months at the time of acquisition.

Such investments are recorded at fair value, which is generally based on independent quoted market prices. If quoted market prices are not available, broker quotes or an estimation of the current liquidation values is determined through a collaborative process among various pricing experts and sources in the marketplace. Changes in fair value are reflected as a component of net investment income.

When, in the opinion of management, a decline in the estimated fair value of an investment is considered to be other than temporary, the investment is written down to its estimated fair value. The determination of an other than temporary decline in estimated fair value includes, in addition to other relevant factors, consideration of the nature of the investments, the severity of the impairments, including the number of securities impaired, and the duration of the impairment.

#### Net Investment Income

Net investment income includes interest income, amortization and accretion, changes in unrealized gains and losses based on estimated fair value, and realized gains and losses on sales of investments that are recognized on the specific identification basis. The calculation of realized gains and losses is independent of a calculation of the net change in the fair value of investments. Realized gains and losses on investments that had been held in more than one fiscal year and sold in the current year were included as a change in the fair value of investments reported in the prior year(s) and the current year and included in net investment income in the statements of revenues, expenses and changes in net position. Gains and losses from call redemptions and repayments are charged to investment income.

#### **Capital Assets**

Capital assets are depreciated using the straight-line method over the assets' estimated useful life. The estimated useful lives, by asset class, are as follows:

Electronic data processing (EDP) equipment:	3 years
Office equipment and automobiles:	5 years
Furniture and equipment:	7 years
Leasehold improvements:	10 years

The cost and accumulated depreciation for capital assets was \$64,652 and \$63,829 at December 31, 2021, and \$81,695 and \$79,708 at December 31, 2020, respectively. Depreciation and amortization expense was \$1,172 and \$2,130 for the years ended December 31, 2021 and 2020, respectively and is included in other underwriting expenses on the accompanying statements of revenues, expenses and changes in net position.

#### Loss Reserves and Loss Adjustment Expense Reserves

Liabilities for loss reserves and loss adjustment expense (LAE) reserves are estimated based on claims adjusters' evaluations and on actuarial evaluations for incurred but not reported reserves, using Citizens' loss experience and industry statistics. While the ultimate amount of losses and LAE incurred is dependent on future development, in management's opinion, the estimated reserves are adequate to cover the expected future payment of losses. However, the ultimate settlement of losses may vary significantly from the reserves provided. Adjustments to estimates recorded resulting from subsequent actuarial evaluations or ultimate payments will be reflected in operations in the period in which such adjustments are known or estimable. Citizens does not discount liabilities for losses and LAE reserves. The anticipated effect of inflation is implicitly considered when estimating liabilities for losses and LAE. While anticipated price increases due to inflation are considered in estimating the ultimate claim costs, the increase in average severities of claims is caused by a number of factors that vary with the individual type of policy written. Future average severities are projected based on historical trends adjusted for implemented changes in underwriting standards, policy provisions, and general economic trends. Those anticipated trends are monitored based on actual development and the estimated liabilities are modified, if necessary.

In the event of loss recoveries through reinsurance agreements, loss and LAE reserves are reported net of reinsurance amounts recoverable for unpaid losses and LAE. Losses and LAE incurred and ceded through reinsurance are credited against losses and LAE incurred.

Salvage and subrogation recoveries are not recorded until cash is received.

#### Premiums

Premiums written are recorded on the effective date of the policy and earned using the daily pro rata basis over the policy period. The portion of premiums not earned at the end of the reporting period are recorded as unearned premiums. Premiums collected prior to the effective date of the policy are recorded as advance premiums. Amounts incurred for ceded reinsurance premiums are deducted from written, earned and unearned premiums. Funds collected that are not readily identifiable with a Citizens policy, primarily as a result of depopulation, are temporarily recorded as suspended cash until such time as the funds can be settled or returned by Citizens.

If anticipated losses and LAE exceed Citizens' recorded unearned premium reserve, a premium deficiency is recognized by recording an additional liability for the deficiency. Citizens anticipates investment income as a factor in the premium deficiency calculation. For purposes of determining premium deficiencies, contracts are grouped in a manner consistent with how Citizens' policies are marketed, serviced, and measured for the profitability of such contracts. Additionally, Citizens' premium deficiency calculation is performed separately for the Accounts. At December 31, 2021 and 2020, management determined that no premium deficiency reserve was required.

Premiums receivable includes amounts due from policyholders for billed premiums. Billings are calculated using estimated annual premiums for each policy and are paid either through an installment plan offered by Citizens or in their entirety at the inception of the policy. An allowance for doubtful accounts is recorded for the estimated uncollectible amounts, and amounted to \$2,873 and \$7,225 at December 31, 2021 and 2020, respectively.

Premium revenues and associated policy fees and inspection fees are recognized in accordance with the rates, rules, and forms as filed with the Office and included within net premiums earned and other income, respectively.

#### **Operating Revenues and Expenses**

Operating revenues are those revenues that are generated directly from premiums charged to policyholders. Operating expenses include incurred losses, LAE, policy acquisition costs and necessary costs incurred to provide and administer residential and commercial property insurance coverage and to carry out programs for the reduction of new and renewal writings.

#### **Guaranty Fund and Other Assessments**

Citizens is subject to assessments by the Florida Insurance Guaranty Association (FIGA). For the property lines of insurance, FIGA collects assessments from solvent insurance companies operating in Florida to cover the costs resulting from insolvency or rehabilitation of other insurance companies. Assessments are charged to expense and a liability is accrued when Citizens is notified that an assessment will be levied. After paying the FIGA assessment, Citizens recoups the assessment from its own insureds. Citizens recognizes revenue for the amount of policy surcharges that are charged to policyholders on subsequent billings to recoup any assessment levied by FIGA.

Citizens is also required to assess insurers and insureds in Florida for deficits incurred by Citizens. Assessments made pursuant to the Act and the Plan are recognized as revenue and recorded as receivable in the period approved by the Board and the Office and levied by Citizens (see Note 14). Assessment receivables are considered to be fully collectible. Under the Plan, amounts collected in excess of the calculated assessment are carried as a liability on the accompanying statements of net position as reserve for future assessments until such time as their permitted use is determined by the Board in accordance with the Plan.

#### Reinsurance

Premiums ceded under reinsurance agreements are recorded as a reduction of earned premiums. Reinsurance recoverables on unpaid losses and LAE are recorded as a reduction to loss and LAE reserves. Reinsurance recoverables on paid losses and LAE are recorded as receivables. All catastrophe reinsurance payments are recorded as premiums ceded and are amortized over the life of the hurricane season for which the payments apply, while depopulation premiums ceded are earned pro-rata over the life of the underlying policies. Premiums ceded include Florida Hurricane Catastrophe Fund (FHCF), private catastrophic reinsurance purchases and depopulation premiums.

Premiums receivable from assuming companies contracts represent amounts receivable from reinsurers on depopulation premiums. Reinsurance premiums payable represent amounts due to reinsurers and are presented as a liability. For multi-year treaties, ceded reinsurance is incurred in the treaty year in proportion to the coverage provided and amortized over the life of the hurricane season. Amounts unpaid for the current treaty year are recorded as reinsurance payable under the terms of the treaty.

#### Income Taxes

Pursuant to a determination letter received from the Internal Revenue Service, Citizens is exempt from federal income tax as a political subdivision and integral part of the State of Florida and as such, is liable for income taxes only on business income unrelated to the purpose for which it is exempt. No federal or state income tax was incurred in 2021 or 2020.

#### Significant Concentrations of Risks

Citizens has geographic exposure to catastrophic losses. Catastrophes can be caused by various events including, but not limited to, hurricanes, windstorms, hail and fire. The occurrence and severity of catastrophes are inherently unpredictable. Citizens attempts to mitigate its exposure to losses from catastrophes by purchasing catastrophe reinsurance coverage. Catastrophes, depending on their path and severity, could result in losses exceeding Citizens' reinsurance protection, and could have a material adverse effect on Citizens' financial condition and results of operations.

Citizens' exposure to concentrations of credit risk consists primarily of its cash, investments, and reinsurance balances. Citizens minimizes this risk by maintaining cash at highly rated financial institutions, adhering to an investment strategy that emphasizes preservation of principal and contracting with reinsurance companies that meet certain rating criteria and other qualifications. Financial instruments that potentially subject Citizens to concentrations of credit risk consist principally of cash and cash equivalents, and investments.

Citizens' cash management and investment policies restrict investments by type, credit and issuer, and Citizens performs periodic evaluations of the credit standing of the financial institutions with which it deals. Deposits with financial institutions are insured by the Federal Deposit Insurance Corporation up to \$250 per depositor. Bank deposits at times may exceed federally insured limits. An increased risk of loss occurs as more investments are acquired from one issuer or a group of issuers within one industry which results in a concentration of credit risk. Excluding securities issued by U.S. Government & Agencies, Citizens does not hold any securities from any single issuer that exceeded 5% of the investment portfolio. Citizens' investment strategy focuses primarily on higher quality, fixed income securities. Citizens reviews the credit strength of all entities in which it invests, limits its exposure in any one investment, and monitors portfolio quality, taking into account credit ratings assigned by recognized credit rating organizations. Citizens enters into reinsurance treaties with highly rated reinsurers and obtains a letter of credit from any unauthorized reinsurer and certain certified reinsurers. As of December 31, 2021, management believes Citizens had no significant concentrations of credit risk.

Citizens is exposed to interest rate risk, which is the risk that interest rates will change and cause a decrease in the value of fixed-rate investments. Citizens mitigates this risk by attempting to match the maturity schedule of its assets with the expected payout of its liabilities.

#### Application of Recent Accounting Pronouncements

In June 2017, the GASB issued Statement No. 87 – *Leases*. The guidance increases the usefulness of financial statements by requiring recognition of certain lease assets and liabilities for leases that previously were classified as operating leases and recognized as inflows of resources or outflows of resources based on the payment provisions of the contract. It establishes a single model for lease accounting based on the foundational principle that leases are financings of the right to use an underlying asset. Under this statement, a lesse is required to recognize a lease liability and an intangible right-to-use lease asset, and a lessor is required to recognize a lease receivable and a deferred inflow of resources, thereby enhancing the relevance and consistency of information about governments' leasing activities. The requirements of this statement were prepared to become effective for reporting periods beginning after December 15, 2021, and shall be adopted on a prospective basis. Citizens is currently evaluating the impact to this statement to the financial statements.

In January 2020, the GASB issued Statement No. 92 - Omnibus *2020*. The guidance provides, among other topics unrelated to Citizens' financial statements, clarification on recoveries from reinsurers. Reporting entities have the option of presenting recoveries from reinsurers as reductions of expenses. The portion of the guidance pertaining to reinsurance recoveries became effective upon issuance of the standard; however, did not impact the manner in which Citizens accounts for recoveries from reinsurers.

In March 2020, the GASB issued Statement No. 93 – *Replacement of Interbank Offered Rates*. This guidance is provided in response to the planned cessation of the Interbank Offered Rate (IBOR), most notably the London Interbank Offered Rate (LIBOR), in 2021. Historically, the LIBOR rate has served as a widely-used benchmark interest rate on floating rate debt and other variable rate interest-bearing securities. New, acceptable benchmarks may include the U.S. Treasury rate, the Effective Federal Funds Rate (EFFR), or the Secured Overnight Financing Rate (SOFR). This statement is effective for periods ending after June 15, 2020 and shall be applied retroactively to all periods presented. Citizens is currently evaluating the impact to this statement to the financial statements.

In response to the global Covid-19 pandemic, in May of 2020 GASB issued Statement No. 95 – *Postponement of the Effective Dates of Certain Authoritative* Guidance, which extended the implementation dates of the above pronouncements for periods ranging from 12 to 18 months from the original effective date.

In June of 2020, the GASB issued Statement No. 96 - Subscription-Based Information Technology Arrangements (SBITAs). The guidance addresses the accounting for the costs related to cloud computing arrangements. The accounting and disclosure guidance provided by this standard closely mirrors the lease guidance provided in Statement No. 87 - Leases; however focuses more on technology arrangements rather than the conveyance of the right to use physical assets. The statement effective date is for reporting periods beginning after June 15, 2022. Citizens is currently evaluating the impact of this statement on the financial statements.

## 3. Fair Value Measurements

Citizens' estimates of fair value for financial assets and financial liabilities are based on the framework established in the fair value measurements and disclosures accounting guidance. The framework is based on the inputs used in valuation and requires that observable inputs be used in the valuations when available. The disclosure of fair value estimates in the fair value accounting guidance includes a hierarchy based on whether significant valuation inputs are observable. In determining the level of the hierarchy in which the estimate is disclosed, the highest priority is given to unadjusted quoted prices in active markets and the lowest priority to unobservable inputs that reflect Citizens' significant market assumptions. The three levels of the hierarchy are as follows:

- Level 1: Inputs to the valuation methodology are quoted prices (unadjusted) for identical assets or liabilities traded in active markets.
- Level 2: Inputs to the valuation methodology include quoted prices for similar assets or liabilities in active markets, quoted prices for identical or similar assets or liabilities in markets that are not active, inputs other than quoted prices that are observable for the asset or liability and market corroborated inputs.
- Level 3: Inputs to the valuation methodology are unobservable for the asset or liability and are significant to the fair value measurement, and includes broker quotes which are non-binding.

At December 31, 2021 and 2020, Citizens financial assets measured at estimated fair value on a recurring basis include long-term and short-term investments. Citizens has no financial liabilities measured at estimated fair value on a recurring basis.

The following tables reflect the estimated fair values of all assets and liabilities that are financial instruments at December 31, 2021 and 2020, including those measured at estimated fair value on a recurring basis. The estimated fair values are categorized into the three-level fair value hierarchy as described below.

	2021				
	Estimated Fair Value	Level 1	Level 2	Level 3	
Financial assets: Long-term investments Short-term investments Cash and cash equivalents Investment income due and accrued	\$ 7,876,255 291,645 1,105,399 <u>48,249</u>	\$ 1,556,204 277,152 1,101,832 	\$ 6,320,051 14,493 3,567 <u>48,249</u>	\$ - - - -	
Total financial assets	<u>\$   9,321,548</u>	<u>\$   2,935,188</u>	<u>\$    6,386,360</u>	<u>\$</u>	
Financial liabilities: Long-term debt Interest payable	\$ 473,875 <u>1,807</u>	\$ - 	\$ 473,875 <u>1,807</u>	\$ - 	
Total financial liabilities	<u>\$ 475,682</u>	<u>\$</u>	<u>\$ 475,682</u>	<u>\$</u>	
	<b>-</b>	20	020		
	Estimated Fair Value	20 Level 1	020 Level 2	Level 3	
Financial assets: Long-term investments Short-term investments Cash and cash equivalents Investment income due and accrued	Fair Value \$ 8,627,970 109,047 540,593 56,344	Level 1 \$ 1,516,587 74,478 525,324	Level 2 \$ 7,111,383 34,569 15,269 56,344	\$ - - -	
Long-term investments Short-term investments Cash and cash equivalents	Fair Value \$ 8,627,970 109,047 540,593	Level 1 \$ 1,516,587 74,478	Level 2 \$ 7,111,383 34,569 15,269		
Long-term investments Short-term investments Cash and cash equivalents Investment income due and accrued	Fair Value \$ 8,627,970 109,047 540,593 56,344	Level 1 \$ 1,516,587 74,478 525,324	Level 2 \$ 7,111,383 34,569 15,269 56,344	\$ - - -	

The following describes fair value methodologies that may not be indicative of net realizable value or reflective of future fair values. Furthermore, Citizens believes different methodologies or assumptions used to determine fair value of certain financial instruments could result in a different fair value measurement at the reporting date.

#### Long-term and Short-Term Investments

When available, the estimated fair values are based on quoted prices in active markets that are readily and regularly obtainable. Generally, these investments are classified in Level 1 and are the most liquid of Citizens' securities holdings, and valuation of these securities does not involve management's judgment.

When quoted prices in active markets are not available, the determination of estimated fair value is based on market standard valuation methodologies, giving priority to observable inputs.

The significant inputs to the market standard valuation methodologies for certain types of securities with reasonable levels of price transparency are inputs that are observable in the market or which can be derived principally from or corroborated by observable market data. Generally, these investments are classified as Level 2.

When observable inputs are not available, the market standard valuation methodologies for determining the estimated fair value of certain types of securities that trade infrequently, and therefore have little or no price transparency, rely on inputs that are significant to the estimated fair value that are not observable in the market or which cannot be derived principally from or corroborated by observable market data. These unobservable inputs can be based in large part on management's judgment or estimation and cannot be supported by reference or market activity. Generally, these investments are classified as Level 3.

#### Cash and Cash Equivalents

The estimated fair value of cash and cash equivalents, including restricted cash and cash equivalents, that represent highly liquid deposits generally approximates carrying value and is classified as Level 1. The estimated fair value of investment securities classified as cash equivalents is determined based on significant observable inputs and is generally classified as Level 2

#### Investment Income Due and Accrued and Interest Payable

The estimated fair value is determined based on significant observable inputs. These amounts are generally classified as Level 2.

#### Long-term Debt

Citizens' bonds trade on the bond market. The estimated fair value is based on trading activity and closing market prices on December 31.

At the end of each reporting period, Citizens evaluates whether or not any event has occurred or circumstances have changed that would cause an instrument to be transferred between Levels 1 and 2. This policy also applies to transfers into or out of Level 3. No transfers were made between levels during the years ended December 31, 2021 and 2020.

#### 4. Investments

Citizens' invested assets are governed by five investment policies, three for taxable operating funds and two for tax-exempt bond proceeds:

- Liquidity Fund (Taxable): generally this policy governs the investment of funds and surplus that, in addition to internally managed cash, are the first monies used to pay claims after an event, and that can be used to pay operating expenses on an ongoing basis.
- Liquidity Fund (Tax-exempt): generally this policy governs the investment of tax-exempt pre-event bond proceeds and other monies required to be invested in tax-exempt instruments. Citizens uses these monies to pay claims after an event or to pay principal and / or interest payments on an as needed basis.
- Claims-Paying Fund (Taxable): generally this policy governs the investment of funds used to pay postevent claims after Citizens has expended all monies in the Liquidity Fund. Only monies eligible for investment in taxable instruments are deposited in this fund.
- Claims-Paying Fund (Tax-exempt): generally this policy governs the investment of tax-exempt pre-event bond proceeds and other monies required to be invested in tax-exempt instruments. Citizens uses these monies to pay claims after an event, typically after all funds in the Liquidity Fund have been expended.
- Claims-Paying Long Duration Fund (Taxable): generally this policy governs the investment of funds that will be used to pay post-event claims after Citizens has expended all monies in the Liquidity Funds and Claims-Paying Funds.

Citizens did not recognize any other-than-temporary impairments during the year ended December 31, 2021. Citizens evaluates external indicators, such as issuer credit ratings along with the extent and duration of the declines, and internal indicators such as ability and intent with respect to retention of impaired securities in determining whether declines in market value are temporary or other-than-temporary.

*Custodial Credit Risk* - For an investment, custodial credit risk is the risk that, in the event of the failure of the counterparty, Citizens would not be able to recover the value of its investments or collateral securities that are in the possession of an outside party. Citizens had no investments with custodial credit risk as of December 31, 2021 and 2020, respectively. All investments were held by Citizens or its agent in Citizens' name.

*Concentration of Credit Risk* - An increased risk of loss occurs as more investments are acquired from one issuer or a group of issuers with one industry which results in a concentration of credit risk. Excluding securities issued by U.S. Government & Agencies, Citizens does not hold any securities from any single issuer that exceeded 3% of the taxable investment portfolios and 5% of the tax-exempt investment portfolios.

Interest Rate Risk - Interest rate risk exists when there is a possibility that changes in interest rates could adversely affect an investment's fair value. Citizens measures this risk by using the weighted average maturity (WAM) method and a set limit on the maximum WAM for each investment policy. Citizens' investment policies require that the WAM of the Liquidity Fund (taxable), Claims Paying Fund (taxable) and Claims Paying Long Duration Fund (taxable) portfolios not exceed 548 days, 6 years and 10 years, respectively, whereas the WAM for the Claims Paying Fund (tax-exempt) portfolios not exceed 3 years and 6 months and 4 years for the Series 2011 and 2012, and Series 2015 portfolios, respectively. This policy takes interest rate reset dates, primarily related to tax-exempt variable rate demand notes and floating rate notes, into consideration.

*Foreign Currency Risk* - Citizens had no investments with foreign currency risk at December 31, 2021 and 2020, respectively. All investments are settled in U.S. dollars.

*Credit Risk Disclosure* - Credit risk exists when there is a possibility the issuer or other counterparty to an investment may be unable to fulfill its obligations. All long-term and short-term securities held in the investment portfolio are generally rated by two of the three nationally recognized rating agencies. The following table presents the fair value by rating classification as reported by Moody's at December 31, 2021.

Rating	Estimated Fair Value
A1	\$ 599,809
A2	808,680
A3	727,756
АЗе	2,432
Aa1	116,891
Aa2	273,459
Aa3	275,325
Aaa	1,947,218
Baa1	1,031,928
Baa2	873,858
Baa3	200,769
NR	1,302,822
WR	6,952
	<u>\$ 8,167,899</u>

The following tables provide a summary of investments estimated fair value, amortized cost, and net unrealized gain (loss) by type as of December 31, 2021 and 2020.

	2021							
		nortized Cost	Un	Gross realized Gains	Ur	Gross realized .osses	E	stimated Fair Value
Non-asset backed securities:								
U.S. treasury and U.S. government	\$	1,821,826	\$	22,559	\$	(10,135)	\$	1,834,250
State, territories & possessions		105,086		2,222		(598)		106,710
Political subdivisions		121,853		2,875		(371)		124,357
Special revenue		732,530		20,035		(4,040)		748,525
Industrial and miscellaneous		4,935,198		149,625		(31,211)		5,053,612
Asset-backed securities:								
Residential and commercial								
mortgage backed		<u>290,097</u>		<u>11,905</u>		<u>(1,557</u> )		300,445
	<u>\$</u>	<u>8,006,590</u>	<u>\$</u>	209,221	<u>\$</u>	(47,912)	\$	8,167,899

	Amortized Cost	Gross Unrealized Gains	Gross Unrealized Losses	Estimated Fair Value
Non-asset backed securities:				
U.S. treasury and U.S. government	\$ 1,521,556	\$ 70,693	\$ (1,184)	\$ 1,591,065
All other government	2,235	222	-	2,457
State, territories & possessions	189,436	9,487	(34)	198,889
Political subdivisions	267,668	9,754	(5)	277,417
Special revenue	1,187,865	53,459	(855)	1,240,469
Industrial and miscellaneous	4,633,405	369,044	(738)	5,001,711
Asset-backed securities:				
Residential and commercial				
mortgage backed	402,993	22,110	(94)	425,009
	<u>\$ 8,205,158</u>	<u>\$                                    </u>	<u>\$ (2,910</u> )	<u>\$ 8,737,017</u>

The following tables summarize unrealized losses on investments by the length of time that the securities have continuously been in unrealized loss positions as of December 31, 2021 and 2020.

						20	21					
		Less than	n 12 r	nonths		More than	12 m	onths	Total			
		Fair Value	Un	realized Loss		Fair Value		realized Loss		Fair Value	Ur	realized Loss
U.S. treasury and U.S government States, territories	\$	867,526	\$	(6,389)	\$	93,535	\$	(3,746)	\$	961,061	\$	(10,135)
and possessions Political subdivisions Special revenue Industrial		54,755 51,860 209,477		(562) (360) (2,732)		3,014 502 26,019		(36) (11) (1,308)		57,769 52,362 235,496		(598) (371) (4,040)
and miscellaneous Asset-backed		1,546,476		(26,250)		105,275		(4,961)		1,651,751		(31,211)
securities		136,227		<u>(1,505</u> )		2,861		<u>(52</u> )		139,088		<u>(1,557</u> )
Total	<u>\$</u>	<u>2,866,321</u>	<u>\$</u>	<u>(37,798</u> )	<u>\$</u>	231,206	<u>\$</u>	<u>(10,114</u> )	<u>\$</u>	<u>3,097,527</u>	<u>\$</u>	<u>(47,912</u> )

			-		20	-		-	
	 Less than			 More than				otal	
	 Fair Value	Un	realized Loss	 Fair Value		realized Loss	 Fair Value	-	realized Loss
U.S. treasury and									
U.S government	\$ 116,912	\$	(1,183)	\$ 2,373	\$	(1)	\$ 119,285	\$	(1,184)
States, territories									
and possessions	18,237		(34)	-		-	18,237		(34)
Political subdivisions	2,282		(5)	-		-	2,282		<b>(</b> 5)
Special revenue	37,976		(316)	8,639		(539)	46,615		(855)
Industrial						. ,			
and miscellaneous	90,902		(738)	1,000		-	91,902		(738)
Asset-backed	·		( )	,			·		( )
securities	 22,241		(94)	 -		-	 22,241		(94)
Total	\$ 288,550	<u>\$</u>	(2,370)	\$ 12,012	\$	(540)	\$ 300,562	<u>\$</u>	<u>(2,910</u> )

Citizens believes there were no fundamental issues such as credit losses or other factors with respect to any of its bond securities that are in an unrealized loss position. The unrealized losses on bonds were primarily caused by interest rate changes. It is expected that the securities would not be settled at a price less than the par value of the bonds. Citizens evaluates U.S. treasury, corporate, and state and municipal bonds based upon factors such as expected cash flows and the financial condition, and near-term and long-term prospects of the issuer, and evaluates mortgage-backed securities and asset-backed securities based on actual and projected cash flows after considering such factors as the quality of the underlying collateral, expected prepayment speeds, current and forecasted severity, consideration of the payment terms of the underlying assets, and payment priority of the security. Because the decline in fair value is attributable to changes in interest rates or market conditions and not credit quality, and because Citizens has the ability and intent to hold its bond securities until a market price recovery or maturity, Citizens does not consider any of its bonds to be other than temporarily impaired at December 31, 2021 and 2020.

The estimated fair value and amortized cost of securities at December 31, 2021, by contractual maturity, are shown below. Actual maturities may differ from contractual maturities because borrowers may have the right to call or repay obligations with or without call or prepayment penalties.

	Es	Estimated Fair Value		
Maturity:				
ln 2022	\$	898,029	\$	894,291
2023 - 2026		3,037,160		2,985,411
2027 - 2031		3,159,760		3,070,781
After 2031		772,505		766,010
Asset-backed securities		300,445		290,097
Total	<u>\$</u>	8,167,899	\$	8,006,590

Sources and uses of net investment income for the years ended December 31 were as follows:

	2021	2020
Gross interest income: Bonds Cash, cash equivalents, and short-term investments	\$  185,818 733	\$
Total gross interest income	186,551	202,714
Net realized gains (losses): Net realized capital gains (losses) on sales Bonds Cash, cash equivalents, and short-term investments	78,230 (74)	62,262 55
Total net realized capital gains (losses) on sales	78,156	62,317
Gain on optional debt redemption	2,417	1,519
Net realized gains (losses)	80,573	63,836
Net increase (decrease) in the fair value of investments	(370,269)	336,342
Investment expenses	(4,310)	<u>(4,028</u> )
Net investment income (loss)	<u>\$ (107,455</u> )	<u>\$                                    </u>

## 5. Liability for Loss Reserves and Loss Adjustment Expense Reserves

Activity in the net liability for loss and LAE reserves for the years ended December 31, 2021 and 2020, were as follows:

	2021	2020
Direct loss and loss adjustment expense reserves, beginning of year Less reinsurance recoverables on reserves	\$         949,271 (182,205)	\$ 1,007,062 (306,677)
Net loss and loss adjustment expense reserves, beginning of year	767,066	700,385
Incurred related to:		
Current accident year	663,362	550,878
Prior accident years	210,784	69,182
Total incurred	874,146	620,060
Paid related to:		
Current accident year	(251,452)	(231,683)
Prior accident years	(383,360)	(321,709)
Total paid	(634,812)	<u>(553,392)</u>
Change in retroactive reinsurance reserves ceded	<u>(491</u> )	13
Net loss and loss adjustment expense reserves, end of year	1,005,909	767,066
Add reinsurance recoverables on reserves	150,749	182,205
Direct loss and loss adjustment expense reserves, end of year	<u>\$                                    </u>	<u>\$ 949,271</u>

As a result of changes in estimates of insured events in prior years, the provision for loss and LAE reserves increased by \$210,784 and \$69,182, net of reinsurance, in 2021 and 2020, respectively. Increases in overall projected claims counts and loss severity of claims from Hurricane Irma and Tropical Storms Sally and Eta contributed most significantly to the overall increase in the provision for loss and LAE reserves of \$210,784 during 2021. These adjustments are the result of ongoing analysis of recent loss development trends. Original estimates are increased or decreased as additional information becomes known regarding individual claims. There can be no assurance that the ultimate settlement of losses will not vary significantly from the recorded provision for losses and LAE. However, management believes the provision for losses and LAE is adequate to cover the cost of unpaid claims incurred. During 2021 and 2020, net recoveries with respect to reinsurance recoverable on paid losses and LAE was \$121,337 and \$207,773, respectively.

For the years ended December 31, 2021 and 2020, ultimate losses and LAE attributable to Hurricane Irma were \$2,393,980 and \$2,270,341, respectively, excluding recorded anticipated reinsurance recoveries of \$1,010,168 and \$935,780, respectively. For the years ended December 31, 2021 and 2020, ultimate losses and LAE attributable to Hurricane Michael were \$149,997 and \$149,953, respectively, with no anticipated reinsurance recoveries. For the years ended December 31, 2020, ultimate losses and LAE attributable to Hurricane Michael were \$149,997 and \$149,953, respectively, with no anticipated reinsurance recoveries. For the years ended December 31, 2020, ultimate losses and LAE attributable to Tropical Storm Eta were \$171,469 and \$39,201, respectively, with no anticipated reinsurance recoveries.

For both catastrophic and non-catastrophic claims, the loss adjusting function is performed by Citizens through its employees and through contracted independent adjusting firms. Citizens compensates independent adjusting firms, depending upon the type or nature of the claims, either on a per-day rate or on a graduated fee schedule based on the gross claim amount. Such costs are included as LAE.

## 6. Reinsurance Agreements

Citizens has entered into various contracts with reinsurers for the purpose of reducing its net exposure to gualifying losses should such losses occur. These contracts provide for the recovery of amounts above specified retention levels, subject to contractual limits, under per occurrence and aggregate catastrophe excess of loss arrangements. Reinsurance coverage is purchased separately for the Coastal Account and combined for the PLA and CLA. As required by statute, Citizens participates in the FHCF. Coverage provided by and premium ceded to the FHCF as respects the Coastal Account is measured and recognized as though the Coastal Account is a separate participating insurer with its own exposures, reimbursement premium and loss reimbursement. Likewise, the PLA and CLA are considered together as a single, separate participating insurer with its own exposures, reimbursement premium and loss reimbursement. Reinsurance coverage purchased through the FHCF was \$1,278,193 and \$1,732,256 in the Coastal Account and PLA and CLA, respectively, for 2021 and \$1,009,377 and \$1,140,744, respectively, for 2020. Reinsurance coverage purchased in the Coastal Account and PLA through traditional and capital markets totaled \$1,708,000 and \$1,001,000 for 2021, respectively, and \$803,000 and \$218,000 for 2020, respectively. At December 31, 2021, Citizens was party to two outstanding insurance-linked securities (ILS) contracts as a ceding insurer that provide aggregate maximum proceeds of \$625,000 for directly-written insurance risks by Citizens at an attachment level of \$2,035,000 in the Coastal Account and aggregate maximum proceeds of \$435,000 for directlywritten insurance risks by Citizens at an attachment level of \$2,000,000 in the PLA.

The effect of reinsurance on premiums written and earned is as follows:

	202	21	20	20
	Written	Earned	Written	Earned
Direct premiums FHCF ceded premiums Private ceded premiums Depopulation ceded premiums	\$ 1,814,135 (199,827) (251,647) <u>(4,220</u> )	\$ 1,470,826 (199,827) (251,647) (10,232)	\$ 1,182,125 (142,720) (83,989) (12,372)	\$ 996,996 (142,720) (83,989) (8,710)
Net premiums	<u>\$1,358,441</u>	<u>\$1,009,120</u>	<u>\$ 943,044</u>	<u>\$ 761,577</u>

Ceded premiums include premiums ceded to companies that assume policies pursuant to a depopulation program (see Note 10). Ceded losses and LAE incurred were \$74,924 and \$56,002 during 2021 and 2020, respectively. For the years ended December 31, 2021 and 2020, ceded unearned premiums on depopulation contracts of \$1,697 and \$7,710, respectively, are reported as a reduction of net unearned premium on the accompanying statements of net position. There were no ceded unearned premiums on FHCF or traditional and capital markets agreements at December 31, 2021 and 2020.

Amounts recoverable from reinsurers on unpaid losses and LAE are estimated based on the allocation of estimated unpaid losses and LAE among Citizens' coverage lines. Actual amounts recoverable will depend on the ultimate settlement of losses and LAE. Reinsurance contracts do not relieve Citizens from its obligation to policyholders. Citizens remains liable to its policyholders for the portion reinsured to the extent that any reinsurer does not meet the obligations assumed under their reinsurance agreements. As of December 31, 2021, Citizens reported a net recoverable due from FHCF in the amount of \$154,869 or approximately 2.4% of total net position. As of December 31, 2020, Citizens reported a net recoverable due from FHCF in the amount of \$195,938 or approximately 2.9% of total net position. FHCF net recoverable amounts at December 31, 2021 and 2020 are comprised of ceded loss and LAE reserves for claims arising from Hurricane Irma.

## 7. Long-Term Debt

Citizens has issued multiple Senior Secured Bonds for the purpose of funding losses in the event of a future catastrophe. The bonds are secured by pledged revenues which consist of monies and investments held in accounts established under the trust indenture, proceeds from any surcharges, regular, and emergency assessments, and/or reimbursements received from the FHCF. The following table provides pertinent information regarding each issuance of the Senior Secured Bonds:

The following table provides pertinent information regarding each issuance of the Senior Secured Bonds:

Bond Issue	Issuance Date	Fac	e Value	Carry	ving Value	Stated Interest Rate	P	rent Year rincipal Paid	 rrent Year nterest Paid
Series 2012A-1 Senior Secured Bonds (Pre-event PLA/CLA)	Jun 21, 2012	\$	160,000	\$	160,780	3.000% - 5.000%	\$	160,000	\$ 11,934
Series 2015A-1 Senior Secured Bonds (Pre-event Coastal)	Jun 2, 2015		275,000		290,266	3.000% - 5.000%		225,000	 24,950
Total		\$	435,000	\$	451,046		\$	385,000	\$ 36,844

Interest expense includes the amortization and accretion of premiums and discounts of \$11,227 and \$13,794 for the years ended December 31, 2021 and 2020, respectively. Net unamortized premium at December 31, 2021 and 2020 was \$16,046 and \$29,690 respectively.

A schedule of bond maturities is as follows:

Years ended December 31,	2012A-1 Bonds	2015A-1 Bonds	Total
2022 2023 2024 2025	\$ 160,000 - - -	\$ - - 	\$ 160,000 - _ 
	<u>\$ 160,000</u>	<u>\$    275,000</u>	<u>\$ 435,000</u>

A schedule of debt service requirements, including principal and interest, is as follows:

Years ended December 31,	Principal	Interest	Total
2022	160,000	17,056	177,056
2023	-	13,750	13,750
2024	-	13,750	13,750
2025	275,000	5,729	280,729
	<u>\$ 435,000</u>	<u>\$                                    </u>	<u>\$ 485,285</u>

On December 1, 2021, Citizens exercised an optional redemption of Series 2015A-1 Senior Secured pre-event fixed-rate bonds at par value for \$225,000 with an original maturity of June 1, 2022. Citizens recognized a gain of \$2,417 as a result of the redemption due to the carrying value of the bonds exceeding the optional redemption price at execution. On January 10, 2020, Citizens exercised an optional redemption of Series 2015A-1 Senior Secured pre-event fixed-rate bonds at par value for \$150,000 with an original maturity of June 1, 2020. Citizens recognized a gain of \$1,519 as a result of the redemption due to the carrying value of the bonds exceeding the optional redemption price at execution. In June 2020, the Series 2011A-1 Senior Secured pre-event fixed-rate bonds reached their contractual maturity and were paid in-full.

## 8. Retirement Plan

Citizens sponsors a 457(b)/401(a) defined contribution employee savings plan for qualified employees (the Savings Plan). The Savings Plan qualifies as a deferred salary arrangement under Section 401(a) of the Internal Revenue Code. Under the Savings Plan, participating eligible employees may defer a portion of their pretax earnings, up to the Internal Revenue Service annual contribution limit. Citizens matches 100% of each employee's contributions, up to a maximum of 8% of the employee's pretax earnings. Citizens' matching contributions to the Savings Plan were \$7,325 and \$6,044 for the years ended December 31, 2021 and 2020, respectively.

## 9. Agent Commissions and Servicing Company Fees

Citizens has contracted with various insurance agents licensed in the State of Florida. These agreements provide for commissions to be paid to the agents at rates established by the Board and calculated as a percentage of direct written premiums, net of certain surcharges and assessments. Agent commissions were \$128,860 and \$87,858 during 2021 and 2020, respectively.

Additionally, Citizens is a party to an agreement with a servicing company to provide underwriting and policy management services. The agreement provides for monthly compensation to the servicing company based on a "Per Transaction Fee" applied to the number of transactions processed in a monthly cycle. These services are for both Citizens' Commercial Lines and Personal Lines business. The amount per transaction ranges from \$7.28 to \$33.29 (dollars), depending on the complexity and volume of each transaction. Service company fees incurred were \$6,099 and \$2,398, during 2021 and 2020, respectively. There were no premiums written by service providers which individually are more than 5% of policyholders' surplus.

## 10. Depopulation

Pursuant to the Act, Citizens is authorized to adopt one or more programs, subject to approval by the Office, for the reduction of both new and renewal writings. Policies may be removed from Citizens at policy renewal or as part of a bulk assumption. In an assumption, the assuming insurer (Takeout Company) is responsible for losses occurring from the assumption date through the expiration of the Citizens' policy period (the assumption period). Subsequent to the assumption period, the Takeout Company will write the policy directly. In January 2007, Florida law was amended to state that assumed policies are the direct insurance of the Takeout Company, for the purpose of clarifying that FIGA is liable for assumption period losses occurring during the assumption period if a Takeout Company were liquidated and unable to meet its obligation to policyholders.

During 2021 and 2020, Citizens recognized ceded written premiums of \$4,220 and \$12,372, respectively as a result of depopulation.

Citizens provides policy administration services with respect to the assumed policies. All agreements provide for the Takeout Company to adjust losses. While Citizens is not liable to cover claims after the assumption Citizens continues to service policies for items such as policyholder endorsements or cancellation refunds. Should Citizens process and provide a refund to policyholders, such amount is subsequently collected from the Takeout Company. At December 31, 2021 and 2020, assumed premiums recoverable in the amount of \$88 and \$317, respectively were due from certain Takeout Companies and are reported as premiums receivable from assuming companies in the statements of net position. In addition, premiums due to Takeout Companies of \$6,049 at December 31, 2020 (\$0 at December 31, 2021) are included in reinsurance premiums payable on the accompanying statements of net position.

## 11. Operating Leases

Citizens leases office space and certain office equipment under various operating leases. Rental expense on operating leases amounted to \$6,104 and \$6,355 for the years ended December 31, 2021 and 2020, respectively. There are no contingent rental payments or unusual renewal options, escalation clauses or restrictions and there have been no early terminations of existing leases. Future minimum payments under operating leases are as follows:

2022	4,753
2023	4,868
2024	4,921
2025	4,902
2026	2,583
After	585
Total	<u>\$ 22,612</u>

## 12. Commitments and Contingencies

Citizens is involved in certain litigation and disputes incidental to its operations. In the opinion of management, after consultation with legal counsel, there are substantial defenses to such litigation and disputes and any ultimate liability, in excess of reserves resulting there from, will not have a material adverse effect on the financial condition or results of operations of Citizens.

#### Multi-Year Reinsurance Treaties

Citizens is party to reinsurance arrangements that provide coverage into 2021, including a traditional aggregate catastrophic excess of loss agreements as well as aggregate catastrophe bonds placed in the capital markets. Premiums ceded under multi-year contracts are determined before each contractual reset period and are based upon defined risk parameters within the contracts that may result in increases or decreases to premiums ceded. Such adjustments to premiums ceded are included in the treaty year to which they apply.

#### **Risk Management Programs**

In addition to claims under the insurance policies it issues, Citizens is potentially exposed to various risks of loss, including those related to torts; theft of, damage to, and destruction of assets, errors and omissions, injuries to employees, and natural disasters. As a state government entity, Citizens has immunity from certain claims.

For the years ending December 31, 2021 and 2020, Citizens had insurance protection in place from various commercial insurance carriers covering various exposures, including workers' compensation, property loss, employee liability, general liability, data-breach liability, and directors' and officers' liability. Management continuously reviews the limits of coverage and believes that current coverage is adequate. There were minimal changes in insurance coverage, terms or conditions from the previous year.

#### Emergency Order – COVID-19 Pandemic

In December 2019, a coronavirus (COVID-19) was reported in China and in March 2020 the World Health Organization declared it a pandemic. This contagious disease outbreak has continued to spread across the globe and is impacting worldwide economic activity and financial markets. On March 9, 2020, the Governor of Florida declared a state of emergency in order to receive federal funding for the state as did many other states. As a result, there is a risk and uncertainty surrounding the impact this pandemic might have on the Company.

## 13. Reconciliation of U.S. GAAP to SAP

A reconciliation of Citizens' U.S. GAAP basis (as determined by the Governmental Accounting Standards Board) change in net position and net position to statutory-basis net income (loss) and accumulated surplus for the years ended December 31, 2021 and 2020 are as follows:

		2021		2020
Change in net position – U.S. GAAP basis	\$	(285,786)	\$	459,287
Adjustments: Change in allowance for doubtful accounts Change in FIGA assessment income Change in other expense		(4,355) -		6,022 -
Change in net unrealized (gain) loss on investments		- 370,269		- (336,342)
Net income (loss) - statutory basis	<u>\$</u>	80,128	<u>\$</u>	128,967
		2021		2020
Net position – U.S. GAAP basis Adjustments:	\$	6,698,055	\$	6,983,319
Nonadmitted assets, net of allowance Provision for reinsurance Net unrealized (gain) loss on investments		(10,091) (148) <u>(161,308</u> )		(9,635) (20) <u>(531,858</u> )
Accumulated surplus - statutory basis	<u>\$</u>	6,526,508	\$	6,441,806

#### 14. Assessments and Other Regulatory Matters

Citizens' enabling legislation and the Plan establish a process by which Citizens is required to levy assessments to recover deficits incurred in a given plan year for any of its three accounts. Deficits are calculated separately, and assessments are levied separately, for each of the three accounts. The Plan provides for deficits to be determined in accordance with GASB, adjusted for certain items.

In the event of a Plan Year Deficit in any Account, Citizens must first levy an assessment against the premium of each Citizens policyholder (the Citizens Policyholder Surcharge) in each of Citizens' Accounts, as a uniform percentage of the premium of the policy of up to 15% of such premium. Citizens Policyholder Surcharges are not subject to commissions, fees, or premium taxes; however, failure to pay a Citizens Policyholder Surcharge will be treated as failure to pay premium.

If the Citizens Policyholder Surcharge is insufficient to eliminate a deficit in the Coastal account, Citizens would then levy a Regular Assessment on assessable insurers, as defined in Section 627.351(6), Florida Statutes. The assessment is based upon each assessable insurer's share of direct written premium for the Subject Lines of Business in the State of Florida for the calendar year preceding the year in which the deficit occurred, and is applied as a uniform percentage of up to 2% of subject premiums. The Regular Assessment is not available for deficits within the PLA or CLA.

If the deficit in any year in any account is greater than the amount that may be recovered through Citizens' Policyholder Surcharges and Regular Assessments, Citizens is required to levy any remaining Plan Year Deficit as an Emergency Assessment. An Emergency Assessment is to be collected by all assessable insurers, Surplus Lines Agents, and Citizens from policyholders upon the issuance or renewal of policies for Subject Lines of Business for as many years as necessary to cover the Plan Year Deficit in the account.

The primary difference between the assessment base for Regular Assessments and Emergency Assessments is the inclusion of Citizens' direct written premium in the assessment base for Emergency Assessments, in addition to the Regular Assessment being limited to the Coastal account only.

For purposes of Regular Assessments and Emergency Assessments, the "Subject Lines of Business" are all lines of property and casualty insurance, including automobile lines, but excluding accident and health, workers' compensation, and medical malpractice insurance, and also excluding insurance under the National Flood and Federal Crop insurance programs.

Effective March 5, 2015, the 2005 Emergency Assessment was terminated for all policies with effective dates on or after July 1, 2015. The 2005 Emergency Assessment was anticipated to be collected over a ten year period commencing July 1, 2007. As of December 31, 2021 and 2020, collections in excess of the Emergency Assessment were \$140,790. These balances are reported as the reserve for future assessments on the accompanying statements of net position until such time as the Board approves a change to direct these excess collections to be used for any lawful purpose available within the Plan.

On October 11, 2021, the Office approved an assessment levied by the Florida Insurance Guaranty Association (FIGA) on all FIGA members, pursuant to Order # 286582-21. The assessment will be levied at a rate of 0.7% of direct written premium on policies issued or renewed during the 2022 calendar year and shall be remitted to FIGA in four quarterly installments with the first installment due on or before July 1, 2022. No liability for this assessment has been recorded at December 31, 2021.

On March 11, 2022, the Office approved an assessment levied by FIGA on all FIGA members, pursuant to Order # 293027-22. The assessment will be levied at a rate of 1.3% of direct written premium on policies issued or renewed during the 2022 calendar year and shall be remitted to FIGA in four quarterly installments with the first installment due on or before October 31, 2022. No liability for this assessment has been recorded at December 31, 2021.

## 15. Restricted Cash

Restricted cash and surplus represents assessments that were, in accordance with the Act, over-collected by the Florida Surplus Lines Servicing Office (FSLSO) from surplus lines insureds with respect to the 2004 Plan Year Deficit. Pursuant to a consent order, the Office, FSLSO and Citizens agreed that \$70,585 would be included in Citizens restricted surplus until such time future regular and emergency assessments would otherwise be payable by surplus lines insureds. As amounts have been approved by FSLSO with respect to regular and emergency assessments for Citizens' 2005 Plan Year deficit, Citizens has transferred these funds to unrestricted surplus. Pursuant to Consent Order 256458-19, in June of 2020, \$8,534 held as restricted surplus was released and transferred to unrestricted surplus.

## 16. Subsequent Events

Subsequent events have been considered through May 26, 2022, the date of issuance of these financial statements.

There were no events occurring subsequent to the end of the year that merit recognition or disclosure in these statements.



Supplementary Information

## Citizens Property Insurance Corporation Supplemental Combining Statements of Net Position December 31, 2021 (Dollars in thousands)

	Combined	Personal Lines Account	Commercial Lines Account	Coastal Account
ASSETS				
Current assets:				
Cash and cash equivalents	\$ 1,105,399	\$ 656,404	\$ 66,712	\$ 382,283
Short-term investments	291,644	85,209	-	206,435
Investment income due and accrued	48,249	14,887	11,736	21,626
Reinsurance recoverable on paid losses and LAE	55,505	20,149	-	35,356
Premiums receivable, net	135,686	95,398	935	39,353
Premiums receivable from assuming companies, net	88	73	-	15
Other current assets	9,077	8,163	108	806
Inter-account receivable (payable)		(8,095)	(1,706)	9,801
Total current assets	1,645,648	872,188	77,785	695,675
Noncurrent assets:				
Long-term investments	7,876,255	2,615,623	1,958,923	3,301,709
Capital assets	823	823		
Total noncurrent assets	7,877,078	2,616,446	1,958,923	3,301,709
Total assets	\$ 9,522,726	\$ 3,488,634	\$ 2,036,708	\$ 3,997,384
LIABILITIES				
Current liabilities:				
Loss reserves, net	\$ 581,479	\$ 452,497	\$ 24,695	\$ 104,287
Loss adjustment expense reserves, net	424,430	350,211	6,653	67,566
Unearned premiums	977,274	696,689	8,821	271,764
Reinsurance premiums payable	120,959	57,776	-	63,183
Advance premiums and suspended cash	30,369	20,462	224	9,683
Return premiums payable	9,728	6,691	21	3,016
Interest payable	1,807	571	90	1,146
Current portion of long-term debt	160,780	138,850	21,930	-
Other current liabilities	86,789	66,744	666	19,379
Total current liabilities	2,393,615	1,790,491	63,100	540,024
Noncurrent liabilities:				
Long-term debt	290,266	-	-	290,266
Reserve for future assessments	140,790			140,790
Total noncurrent liabilities	431,056			431,056
Total liabilities	2,824,671	1,790,491	63,100	971,080
Net position:				
Invested in capital assets	823	823	-	-
Unrestricted	6,697,232	1,697,320	1,973,608	3,026,304
Total net position	\$ 6,698,055	\$ 1,698,143	\$ 1,973,608	\$ 3,026,304

## Citizens Property Insurance Corporation Supplemental Combining Statements of Revenues, Expenses and Changes in Net Position Year Ended December 31, 2021

## (Dollars in thousands)

	Combined	Personal Lines Account	Commercial Lines Account	Coastal Account		
Operating revenue:						
Net premiums earned	\$ 1,009,120	\$ 783,742	\$ 12,128	\$ 213,250		
Operating expenses:						
Net losses incurred	530,792	446,578	2,773	81,441		
Net loss adjustment expenses incurred	343,354	296,131	342	46,881		
Service company fees	6,099	4,112	68	1,919		
Agent commissions	128,860	88,189	1,924	38,747		
Taxes and fees	23,328	16,880	243	6,205		
Other underwriting expenses	143,201	100,074	1,470	41,657		
Total operating expenses	1,175,634	951,964	6,820	216,850		
Operating loss	(166,514)	) (168,222)	5,308	(3,600)		
Nonoperating revenues (expenses):						
Net investment income	(107,455)	) (35,531)	(32,873)	(39,051)		
Net interest expense	(24,057		(1,165)	(15,518)		
Assessment income	-	1,121	-	(1,121)		
Other income	12,240	8,420	74	3,746		
Total nonoperating loss	(119,272)	) (33,364)	(33,964)	(51,944)		
Change in net position	(285,786)	) (201,586)	(28,656)	(55,544)		
Net position, beginning of year	6,983,319	1,899,729	2,002,264	3,081,326		
Other changes in net position	522			522		
Net position, end of year	\$ 6,698,055	\$ 1,698,143	\$ 1,973,608	\$ 3,026,304		

## **Citizens Property Insurance Corporation**

Supplemental Revenues, Expenses and Claim Development Information

## (Unaudited)

(Dollars in thousands)

	2012	2013	2014	2015	2016	2017	2018	2019	2020	2021
Gross earned premiums and investment revenue	\$ 3,408,112	\$ 3,066,913	\$ 2,530,077	\$ 1,770,837	\$ 1,208,796	\$ 1,207,544	\$ 950,637	\$ 1,469,282	\$ 1,595,860	\$ 1,363,371
Ceded earned premiums	881,571	1,073,819	996,252	899,532	479,845	297,406	261,780	244,719	235,419	461,706
Net earned premiums and investment revenue	\$ 2,526,541	\$ 1,993,094	\$ 1,533,825	\$ 871,305	\$ 728,951	\$ 910,138	\$ 688,857	\$ 1,224,563	\$ 1,360,441	\$ 901,665
Unallocated expenses	\$ 507,579	\$ 495,680	\$ 366,261	\$ 278,787	\$ 241,460	\$ 226,317	\$ 213,962	\$ 213,173	\$ 239,844	\$ 301,488
Gross incurred claims and claims expenses, as originally reported	\$ 1,049,652	\$ 686,676	\$ 525,725	\$ 356,735	\$ 426,236	\$ 2,187,505	\$ 533,501	\$ 405,139	\$ 550,877	\$ 663,362
Incurred claims and expenses ceded, as originally reported	\$5	\$ 2,127	\$ -	\$ -	\$ -	\$ 661,072	\$ -	\$ -	\$-	\$ -
Net incurred claims and claims expenses, as originally reported	\$ 1,049,647	\$ 684,549	\$ 525,725	\$ 356,735	\$ 426,236	\$ 1,526,417	\$ 533,501	\$ 405,139	\$ 550,877	\$ 663,362

## **Citizens Property Insurance Corporation**

Supplemental Revenues, Expenses and Claim Development Information

(Unaudited)

(Dollars in thousands)

	2012		 2013		2014		2015		2016	2017	2018		2019		2020		2021	
Paid (cumulative) as of:																		
End of policy year	\$	516,059	\$ 352,354	\$	272,398	\$	189,275	\$	157,912	\$ 796,179	\$	249,825	\$	168,707	\$	231,632	\$	251,452
One year later		785,930	520,164		431,384		309,997		287,506	1,425,245		401,374		264,684		462,731		
Two years later		900,022	593,799		477,993		380,930		370,297	1,521,913		468,725		307,662				
Three years later		980,299	621,673		499,597		425,403		414,047	1,625,528		502,191						
Four years later	1	,017,004	635,403		517,732		447,561		433,976	1,695,071								
Five years later	1	,039,769	652,548		526,819		458,488		444,432									
Six years later	1	,054,857	662,233		531,567		465,402											
Seven years later	1	,062,095	666,377		533,695													
Eight years later	1	,065,385	668,237															
Nine years later	1	,067,103																
Re-estimated incurred																		
claims and claims																		
expenses ceded	\$	20	\$ 2,627	\$	-	\$	-	\$	-	\$ 1,010,413	\$	-	\$	-	\$	-		
Re-estimated net incurred																		
claims and expense:																		
End of policy year	\$ 1	,049,647	\$ 684,549	\$	525,725	\$	356,735	\$	426,236	\$ 1,526,417	\$	533,501	\$	405,139	\$	550,877	\$	663,362
One year later	1	,068,384	648,934		548,044		447,773		426,974	1,616,623		547,224		395,702		717,303		
Two years later	1	.045.511	664,324		544,336		462,153		454,204	1,696,123		549,460		383,448				
Three years later	1	,069,951	664,381		545,888		469,551		458,339	1,756,624		555,235						
Four years later		,066,689	668,832		537,857		471,998		461,822	1,806,580								
Five years later		,070,375	667,898		537,427		473,428		462,023									
Six years later		,070,683	670,811		537,965		474,255											
Seven years later		,070,052	671,843		538,444		,											
Eight years later		,073,070	671,971		,													
Nine years later		,073,684	- ,-															
Increase (decrease)																		
in estimated incurred																		
claims and expense																		
from end of policy year	\$	24,037	\$ (12,578)	\$	12,719	\$	117,520	\$	35,787	\$ 280,163	\$	21,734	\$	(21,691)	\$	166,426	\$	

(Continued)



## Independent Auditors' Report On Internal Control Over Financial Reporting And On Compliance And Other Matters Based On An Audit Of Financial Statements Performed In Accordance With Government Auditing Standards

Audit Committee Citizens Property Insurance Corporation Tallahassee, FL

We have audited, in accordance with the auditing standards generally accepted in the United States of America and the standards applicable to financial audits contained in *Government Auditing Standards*, issued by the Comptroller General of the United States, the financial statements of Citizens Property Insurance Corporation (Citizens), which comprise the statements of net position as of December 31, 2021, and the related statements of revenue, expenses and changes in net position, and cash flows for the year ended and the related notes to the financial statements, which collectively comprise the Citizens' basic financial statements, and have issued our report thereon dated May 26 2022.

#### Internal Control over Financial Reporting

In planning and performing our audit of the financial statements, we considered Citizens' internal control over financial reporting (internal control) to determine the audit procedures that are appropriate in the circumstances for the purpose of expressing our opinion on the financial statements, but not for the purpose of expressing an opinion on the effectiveness of Citizens' internal control. Accordingly, we do not express an opinion on the effectiveness of Citizens' internal control.

A deficiency in internal control exists when the design or operation of a control does not allow management or employees in the normal course of performing their assigned functions, to prevent, or detect and correct misstatements on a timely basis. A material weakness is a deficiency, or combination of deficiencies, in internal control, such that there is a reasonable possibility that a material misstatement of the entity's financial statements will not be prevented, or detected and corrected on a timely basis. A *significant deficiency* is a deficiency, or a combination of deficiencies, in internal control weakness, yet important enough to merit attention by those charged with governance.

Our consideration of internal control was for the limited purpose described in the first paragraph of this section and was not designed to identify all deficiencies in internal control that might be material weaknesses or, significant deficiencies. Given these limitations, during our audit we did not identify any deficiencies in internal control that we consider to be material weaknesses. However, material weaknesses may exist that have not been identified.



#### **Compliance and Other Matters**

As part of obtaining reasonable assurance about whether Citizens' financial statements are free from material misstatement, we performed tests of its compliance with certain provisions of laws, regulations, contracts, and grant agreements, noncompliance with which could have a direct and material effect on the determination of financial statement amounts. However, providing an opinion on compliance with those provisions was not an objective of our audit, and accordingly, we do not express such an opinion. The results of our tests disclosed no instances of noncompliance or other matters that are required to be reported under *Government Auditing Standards*.

#### Purpose of this Report

The purpose of this report is solely to describe the scope of our testing of internal control and compliance and the results of that testing, and not to provide an opinion on the effectiveness of the entity's internal control or on compliance. This report is an integral part of an audit performed in accordance with *Government Auditing Standards* in considering the entity's internal control and compliance. Accordingly, this communication is not suitable for any other purpose.

Dixon Hughes Goodman LLP

Tampa, FL May 26, 2022