# **Executive Summary**

Board of Governors Meeting, September 23, 2020

## Employee Benefits Consulting and Brokerage Services

#### **Topic**

This Employee Benefits Consulting and Brokerage Services renewal will be presented at the September 23, 2020 Citizens Board of Governors Meeting.

Recommended Vendor: Mercer Health & Benefits, LLC.

### **History**

Mercer Health & Benefits, LLC was competitively procured through RFP No.: 16-0018 and awarded to Mercer on October 4, 2016. Mercer both consults on our self-insured medical and prescription plan with Blue Cross Blue Shield of Florida, and obtains offers of coverage or quotes from the insurance market which result in contracts of insurance entered between Citizens (or with Citizens full time employees) and the Mercer recommended insurer.

Mercer assists Citizens through consulting in the management of the self-insured medical and prescription drug benefit plan. These Services include the placement of stop-loss coverage as well as sound guidance in the management of the self-insured plan through Blue Cross Blue Shield of Florida.

Mercer solicits quotes and negotiates a contract with an insurer on Citizens' behalf, to reflect the best interests of Citizens.

#### Recommendation

- a) Approve a contract with Mercer Health & Benefits, LLC for the renewal of one (1) year, beginning January 1, 2021 and ending December 31, 2021, for a total amount not to exceed \$175,000, as set forth in the corresponding Action Item; and
- b) Authorize staff to take any appropriate or necessary action consistent with the corresponding Action Item.



Board of Governors Meeting, September 23, 2020

□Contract – New □Contract – Amendment of Contract Terms □Contract – Additional Spend		□Committee or Board Minutes □Product Changes ☑Other <u>One-Year Contract Renewal</u>
Contract ID	Employee Benefits Consulting and Brokerage Services Contract Number: 1919000400 Recommended Vendor for Renewal: Mercer Health & Benefits, LLC	
Budgeted Item	<ul><li>☑Yes continuation of services</li><li>☐No</li><li>Funding to be included in the Annual Operating Budget for the contract term year.</li></ul>	
Procurement Method	Contract to be renewed in accordance with terms of the underlying contract, Citizens' Purchasing Policy, and Section 287.057(13) Florida Statutes.	
Contract Amount	One Year Renewal Term: \$43,750 quarterly from January 1, 2021 - December 31, 2021 Total Renewal Term estimated cost: \$175,000	
Contract Term(s)	2021 through Decemb	year renewal will be effective from January 1, er 31, 2021. This Contract was competitively No.: 16-0018 and awarded to Mercer on October
Purpose/Scope	contract with Citizens' Services, Mercer Heal Consulting and Broker	eks Board approval for renewing the current Employee Benefits Consulting and Brokerage th & Benefits, LLC, to provide Employee Benefits rage Services for all Health and Welfare Plans and itizens' employees, effective January 1, 2021 , 2021.

### Board of Governors Meeting, September 23, 2020

Recommendation	This Employee Benefits Consulting and Brokerage Services Action Item will be presented at the September 23, 2020 Citizens Board of Governors' meeting.	
	Recommendation:	
	<ul> <li>a) Approve a contract with Mercer Health &amp; Benefits, LLC for the renewal term of one (1) year, beginning January 1, 2021 and ending December 31, 2021, for a total amount not to exceed \$175,000, as set forth in this Action Item; and</li> </ul>	
	<ul> <li>b) Authorize staff to take any appropriate or necessary action consistent with this Action Item.</li> </ul>	
Contacts	Violet Bloom, Chief Human Resources Officer James Taylor, Director, Total Rewards	