

Finance and Investment Committee

Depopulation and Clearinghouse Update

September 21, 2020



2020 YTD Depopulation Results

Personal Lines Depopulation Results						
Month	OIR Approved ¹	Requested by Insurers ²	Policyholder Choice Letters Mailed ³	Assumed ⁴	Assumption Rate ⁵	Exposure Removed ⁶
February	19,577	2,995	2,965	986	33%	\$271,249,805
April	19,500	663	663	278	42%	\$68,191,460
June	3,447	2,271	2,271	1,635	72%	\$625,556,111
August	0	0	0	0	0%	\$0
October	27,500					
December						
YTD Totals	70,024	5,929	5,899	2,899	49%	\$964,997,376

¹OIR approval is maximum number of policies permitted to be assumed by insurers.

²Sum of all policies requested by insurers, including duplicate offers from multiple carriers.

³Total letters mailed, one (1) per policy. Multiple offers may be contained in a single mailing.

⁴Policies assumed by insurers on Assumption Date.

⁵Quotient of 'Assumed' divided by 'Policyholder Choice Letters Mailed'.

⁶Exposure Removed as of Assumption Date.

Commercial Lines Depopulation Results

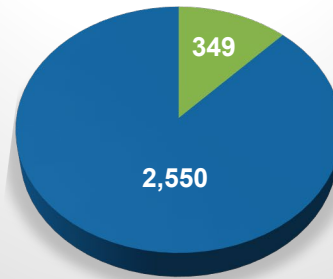
At this time there are no OIR approvals for participation in 2020 Commercial Lines assumptions.



2020 YTD Depopulation Results

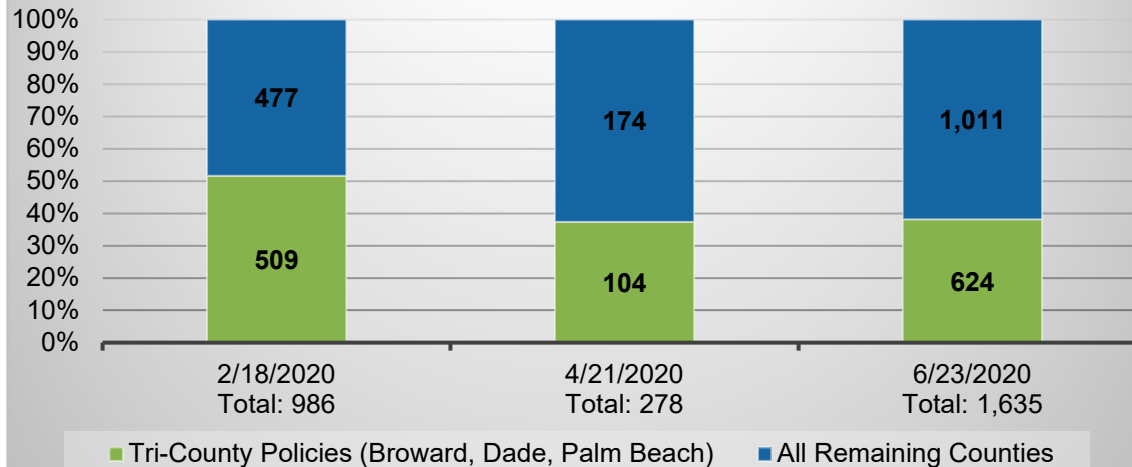
Participating Takeout Companies

2,899 policies assumed

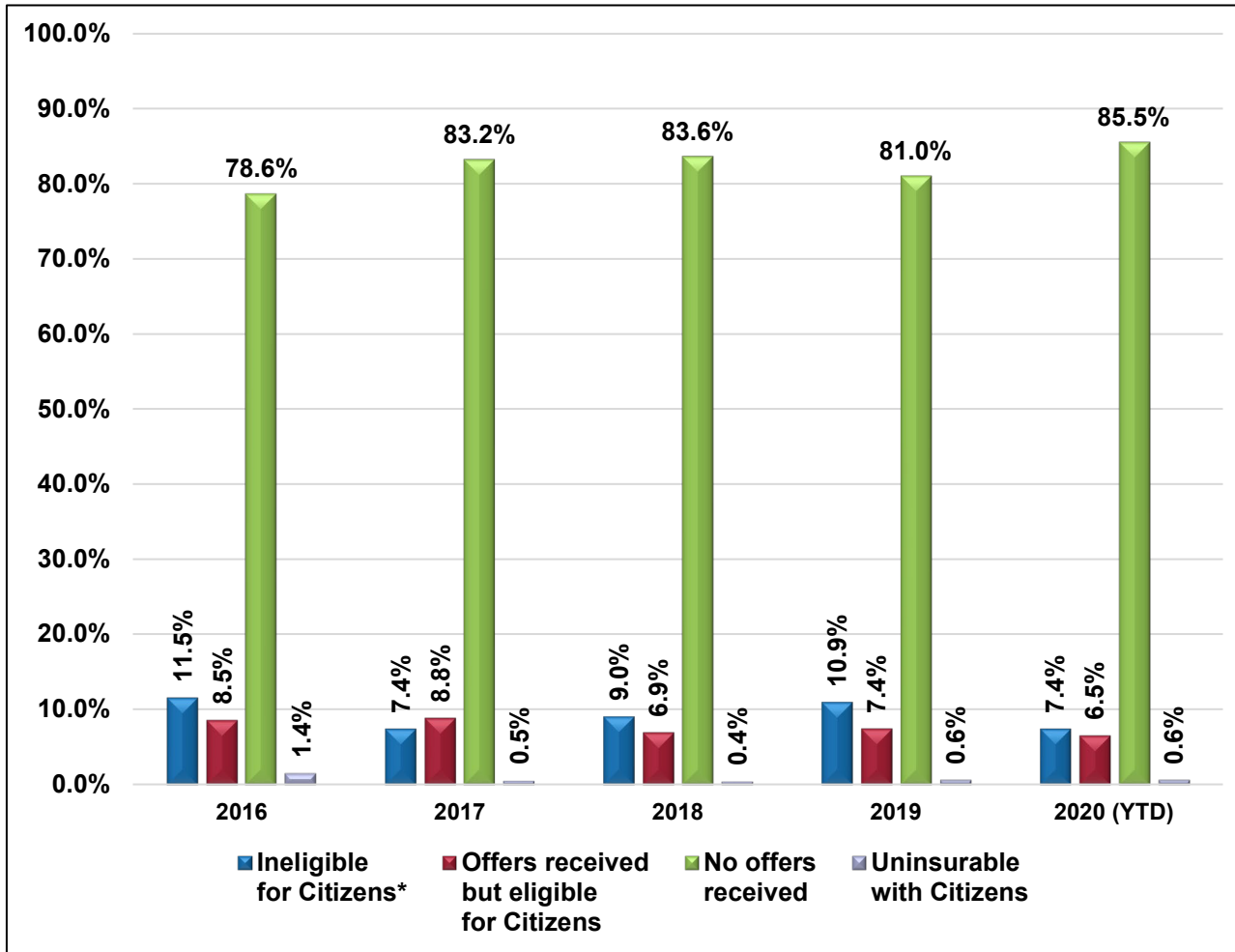


- Southern Oak (PL)
- Weston (PL)

Tri-County Policies Assumed



New Business Update



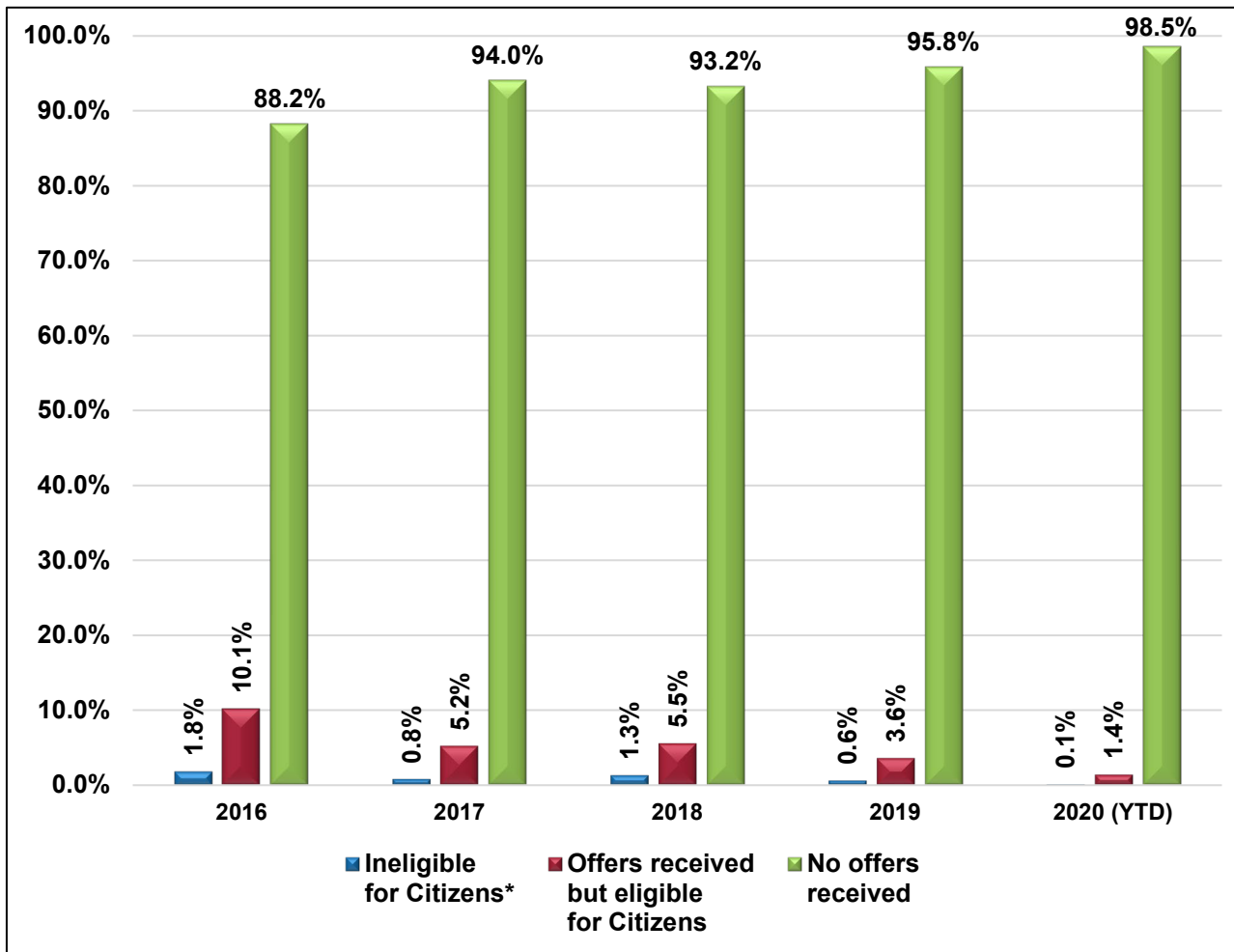
Number of risks averted (all lines):

- 2016 – 20,710
- 2017 – 13,262
- 2018 – 20,700
- 2019 – 20,994
- 2020 (YTD) – 15,630

Amount of Coverage A averted:

- 2016 – \$5.3B
- 2017 – \$3.3B
- 2018 – \$5.2B
- 2019 – \$5.7B
- 2020 (YTD) - \$5B

Renewal Update



Risk Removed (All Lines) Amount of Coverage A removed:

- 2016 – \$529M
- 2017 – \$305.6M
- 2018 – \$651.3M
- 2019 – \$221.5M
- 2020 (YTD) - \$100M

15,117 policies have been non-renewed by Citizens as a result of offers made at renewal through the Clearinghouse.

*Ineligible means a comparable offer of coverage was received through the Clearinghouse that had a premium that was equal to or less than the Citizens renewal premium.

2019 Risk Averted Summary

New Business

20,994 risks deemed ineligible for Citizens representing \$5.7B in Coverage A averted

Renewal Business

1,273 risks deemed ineligible for Citizens representing \$221.5M in Coverage A averted

Total

22,267 risks deemed ineligible for Citizens representing \$6B in Coverage A averted

Updates for 2020

- Mobile Home policy forms (New-Business and Renewal) added to the Clearinghouse platform.
- New private market insurer, American Integrity, to join the Clearinghouse platform late 2020.