

STATUTORY FINANCIAL STATEMENTS AS OF DECEMBER 31, 2002

WITH REPORT OF CERTIFIED PUBLIC ACCOUNTANT



## TABLE OF CONTENTS

	Page
REPORT OF CERTIFIED PUBLIC ACCOUNTANT	1
STATUTORY FINANCIAL STATEMENTS:	
Statement of Admitted Assets, Liabilities and Accumulated Surplus – Statutory Basis	2
Statement of Operations – Statutory Basis	3
Statement of Changes in Accumulated Surplus – Statutory Basis	4
Statement of Cash Flows – Statutory Basis	5
Notes to Financial Statements – Statutory Basis	б
SUPPLEMENTAL SCHEDULES:	
Supplemental Statement of Admitted Assets, Liabilities and Accumulated Surplus by Account – Statutory Basis	25
Supplemental Statement of Operations by Account – Statutory Basis	26
Supplemental Investment Note	27
Supplemental Summary of Investments	28
Supplemental Investment Risk Interrogatories	29

#### **Report of Independent Auditors**

To the Board of Governors and Management of the Citizens Property Insurance Corporation:

We have audited the accompanying statement of admitted assets, liabilities and accumulated surplus of the Citizens Property Insurance Corporation ("Citizens") as of December 31, 2002, and the related statements of operations, changes in accumulated surplus and cash flows for the year then ended. These financial statements are the responsibility of the Citizens' management. Our responsibility is to express an opinion on these financial statements based on our audit.

We conducted our audit in accordance with auditing standards generally accepted in the United States. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial statements are free of material misstatement. An audit includes examining, on a test basis, evidence supporting the amounts and disclosures in the financial statements. An audit also includes assessing the accounting principles used and significant estimates made by management, as well as evaluating the overall financial statement presentation. We believe that our audit provides a reasonable basis for our opinion.

As described in Note 2 to the financial statements, Citizens presents its financial statements in conformity with accounting practices prescribed or permitted by the Insurance Department of the State of Florida, whose practices differ from accounting principles generally accepted in the United States. The variances between such practices and accounting principles generally accepted in the United States and the effects on the accompanying financial statements are described in Note 21.

In our opinion, because of the effects of the matter described in the preceding paragraph, the financial statements referred to above do not present fairly, in conformity with accounting principles generally accepted in the United States, the financial position of the Citizens Property Insurance Corporation at December 31, 2002, or the results of its operations or its cash flows for the year then ended.

However, in our opinion, the financial statements referred to above present fairly, in all material respects, the financial position of Citizens Property Insurance Corporation at December 31, 2002, and the results of its operations and its cash flows for the year then ended in conformity with accounting practices prescribed or permitted by the Insurance Department of the State of Florida.

Our audit was conducted for the purpose of forming an opinion on the statutory-basis financial statements taken as a whole. The accompanying supplemental investment disclosures are presented to comply with the National Association of Insurance Commissioners' (the "NAIC") *Accounting Practices and Procedures Manual* and are not a required part of the statutory-basis financial statements. The accompanying supplemental financial statements by account are presented to comply with requirements of the Insurance Department of the State of Florida and are not a required part of the statutory-basis financial statements. Such information has been subjected to auditing procedures applied in our audit of the statutory-basis financial statements and, in our opinion, is fairly stated in all material respects in relation to the statutory-basis financial statements taken as a whole.

Atlanta, Georgia, February 24, 2003



STATEMENT OF ADMITTED ASSETS, LIABILITIES AND ACCUMULATED SURPLUS - STATUTORY BASIS DECEMBER 31, 2002

#### ADMITTED ASSETS

Cash and cash equivalents	\$ (10,205,856)
Short-term investments	1,168,287,269
Long-term investments	2,265,246,340
Premiums receivable, net	624,146
Premiums receivable from assuming companies	218,397
Investment income due and accrued	24,450,020
Electronic data processing equipment	1,574,493
Due from affiliates	52,556
Receivable for securities	265,680
Other assets	1,223,893
Total admitted assets	<u>\$3,451,736,938</u>
TABILITIES AND ACCUMULATED SUDDE US	

#### LIABILITIES AND ACCUMULATED SURPLUS

LIABILITIES:		
Loss reserves	\$	60,452,792
Loss adjustment expense reserves		22,691,127
Unearned premiums, net of unearned		
ceded premiums of \$688,650		397,551,024
Notes payable	1	,793,649,801
Deferred gain on termination of interest rate swaps		12,124,732
Advance premiums and suspended cash		36,028,050
Producer commissions payable		2,321,088
Servicing company fees payable		695,813
Amounts withheld for others		209,817
Escheat funds		5,476,233
Reinsurance premiums payable		7,227,836
Accounts payable and accrued expenses		4,863,323
Taxes and fees payable		5,560,971
Interest payable		48,818,393
Income taxes payable		2,349,398
Total liabilities	2	,400,020,398
COMMITMENTS AND CONTINGENCIES (Notes 2 and 20)		
ACCUMULATED SURPLUS:		
Unappropriated surplus	1	,045,646,070
Appropriated surplus	_	6,070,470
Total accumulated surplus	1	,051,716,540
Total liabilities and accumulated surplus	<u>\$3</u>	<u>,451,736,938</u>



#### STATEMENT OF OPERATIONS - STATUTORY BASIS FOR THE YEAR ENDED DECEMBER 31, 2002

UNDERWRITING INCOME: Net written premiums Change in unearned premiums, net Total underwriting income	\$ 640,961,993 (118,337,084) 522,624,909
OPERATING EXPENSES: Losses incurred Loss adjustment expenses incurred Servicing company fees Producer commissions Ceding commissions Taxes and fees Other underwriting expenses Processing and other fees Total operating expenses	$\begin{array}{r} 82,787,121\\ 18,793,236\\ 10,156,124\\ 74,113,099\\ (998,186)\\ 22,081,935\\ 29,711,569\\ \underline{2,474,175}\\ 239,119,073\end{array}$
Net operating income	283,505,836
OTHER INCOME (EXPENSE), net: Takeout bonus expense Investment income, net Interest expense, net Line of credit fees and note issuance costs Other income expense, net Total other income, net	$(5,315,153) \\ 231,956,125 \\ (140,411,422) \\ (5,710,929) \\ \underline{143,900} \\ \underline{80,662,521}$
Income before provision for income taxes	364,168,357
INCOME TAX BENEFIT	106,228,985
Net income	\$ 470.397.342



#### STATEMENT OF CHANGES IN ACCUMULATED SURPLUS -STATUTORY BASIS FOR THE YEAR ENDED DECEMBER 31, 2002

	Unappropriated	Appropriated	Total
Balance as of December 31, 2001, as previously			
reported	\$ 251,620,655	\$ 20,108,550	\$ 271,729,205
Merger with affiliate	335,808,234	-	335,808,234
Revised Balance at January 1, 2002	587,428,889	20,108,550	607,537,439
Net income	470,397,342	-	470,397,342
Change in nonadmitted assets	6,415,967	-	6,415,967
Change in deferred taxes	(32,549,901)	-	(32,549,901)
Other	(84,307)	-	(84,307)
Unappropriation of surplus for Contingent Catastrophe Reserve (see Note 11)	14,038,080	(14,038,080)	
Balance as of December 31, 2002	\$1,045,646,070	\$6,070,470	\$1,051,716,540



STATEMENT OF CASH FLOWS - STATUTORY BASIS FOR THE YEAR ENDED DECEMBER 31, 2002

CASH FLOWS FROM OPERATING ACTIVITIES: Premiums collected, net Loss and loss adjustment expenses paid Underwriting expenses paid Cash from underwriting	\$ 649,868,117 (70,528,724) <u>(141,645,612)</u> 437,693,781
Investment income received Other expenses paid Income taxes received, net Net cash, cash equivalents and short-term investments from operating activities	51,923,786 (12,724,773) <u>88,559,130</u> 565,451,924
CASH FLOWS FROM INVESTING ACTIVITIES: Proceeds from investments sold, matured or repaid Investments acquired Net cash, cash equivalents and short-term investments provided by investing activities	3,117,772,983 (2,731,021,583) 386,751,400
CASH FLOWS FROM FINANCING AND MISCELLANEOUS ACTIVITIES: Cash received from affiliates Borrowed funds repaid Other miscellaneous cash applications Net cash, cash equivalents and short-term investments used in financing and miscellaneous activities	342,941 (450,000,000) (795,947) (450,453,006)
NET INCREASE IN CASH, CASH EQUIVALENTS AND SHORT-TERM INVESTMENTS	501,750,318
CASH, CASH EQUIVALENTS AND SHORT -TERM INVESTMENTS, beginning of year	656,331,095
CASH, CASH EQUIVALENTS AND SHORT -TERM INVESTMENTS, end of year	<u>\$1,158,081,413</u>

# NOTES TO FINANCIAL STATEMENTS - STATUTORY BASIS DECEMBER 31, 2002

#### 1. GENERAL

Citizens Property Insurance Corporation ("Citizens") was established on August 1, 2002, pursuant to Section 627.351(6), Florida Statutes, as amended in 2002 by Senate Bill 1418 and House Bill 385 (the "Act"), to provide certain residential property and casualty insurance coverage to qualified risks in the State of Florida under circumstances specified in the Act. The intent of the legislation is that property insurance be provided through Citizens to applicants who are in good faith entitled to procure insurance through the voluntary market but are unable to do so. Citizens results from a combination of the Florida Residential Property and Casualty Joint Underwriting Association (the "FRPCJUA") and the Florida Windstorm Underwriting Association (the "FWUA"). The FRPCJUA was renamed Citizens and the FWUA rights, obligations, assets, liabilities and all insurance policies were transferred to Citizens (see Note 3, Business Combinations). Citizens is not required to obtain or to hold a certificate of authority issued by the Department.

Citizens operates pursuant to a Plan of Operation (the "Plan") approved by the Department of Insurance of the State of Florida (the "Department") and under the supervision of a seven member Board of Governors appointed by the Chief Financial Officer of the State of Florida (the "Chief Financial Officer"). The executive director and senior managers of Citizens are engaged by and serve at the pleasure of the Chief Financial Officer.

Pursuant to the Act, all revenues, expenses, assets and liabilities of Citizens shall remain divided into three separate accounts: the Personal Lines Account, the Commercial Lines Account and the High-risk Account. A brief history of each account follows:

*Personal lines account history* - The pre-merger FRPCJUA was established on January 21, 1993, pursuant to Section 627.351(6), Florida Statutes, to provide certain residential property and casualty insurance coverage to qualified risks in the State of Florida under certain circumstances. Residential property and casualty coverage consists of the types of coverage provided to homeowners, mobile homeowners, tenants, condominium unit owners, and similar policies ("Personal Lines Account").

*Commercial lines account history* - During 1995, legislation was enacted whereby all obligations, rights, assets, and liabilities of the Florida Property and Casualty Joint Underwriting Association (the "FPCJUA") that related to commercial residential coverage were transferred to the FRPCJUA. The FRPCJUA statute was modified to enable the FRPCJUA to underwrite the risks transferred from the FPCJUA, which consist of the types of coverage provided to condominium associations, apartment buildings and similar policies ("Commercial Lines Account").

*High-risk account history* – The pre-merger FWUA, which was a residual market mechanism for windstorm coverage in selected areas of the State of Florida, was created by an act of the Florida Legislature in 1970 that enacted Section 627.351(2), Florida Statutes. The FWUA was a Florida unincorporated association, the members of which were all property insurance companies holding a certificate of authority to provide property insurance coverage in the State of Florida. The FWUA provided policies of windstorm insurance for

## NOTES TO FINANCIAL STATEMENTS - STATUTORY BASIS DECEMBER 31, 2002

property owners within the Eligible Areas who were unable to obtain such coverage in the voluntary market. Insured properties include residential, commercial residential (i.e., non-owner occupied) and commercial properties ("High-risk Account").

Citizens' enabling legislation and Citizens' Plan establish a process by which Citizens may levy assessments to recover deficits incurred in a given plan year by Account. The Plan provides for deficits to be determined in accordance with accounting principles generally accepted in the United States ("GAAP") adjusted for certain items. Deficits are calculated separately and assessments are levied separately for each of Citizens' three accounts.

All insurers authorized to write one or more subject lines of business in Florida are subject to regular assessments by Citizens and are collectively referred to as "assessable insurers". Surplus lines insureds, who procure one or more of the subject lines of business in the state of Florida from an insurer writing such coverage pursuant to the Surplus Lines Law, are also subject to regular and emergency assessments by Citizens and are collectively referred to as "assessable insureds". Subject lines of business means insurance written on real or personal property as defined in Section 624.604, Florida Statutes, including insurance for fire, industrial fire, allied lines, farmowners multiperil, homeowners multiperil, commercial multiperil, and mobile homes, and including liability coverage on all such insurance but excluding inland marine and certain vehicle insurance other than insurance on mobile homes used as permanent dwellings.

When a deficit is incurred in any account in a given plan year, regular assessments are levied on assessable insurers based upon each assessable insurer's share of direct written premium for the subject lines of business in the state of Florida for the calendar year preceding the year in which the deficit occurred, as reduced by any credits for voluntary writings for that year. Regular assessments on assessable insureds, collectively, are based on the ratio of the amount being assessed for an Account to the aggregate statewide direct written premiums for the Subject lines of business for the preceding year.

When the deficit incurred in any account in a particular year is less than or equal to 10% of the aggregate statewide direct premium written for the subject lines of business for the prior calendar year, Citizens must levy a regular assessment in the amount required to recover that deficit. When the deficit incurred in any account in a particular calendar year is greater than 10% of the aggregate statewide direct written premium for subject lines of business for the prior calendar year, Citizens must levy a regular assessment limited to the greater of (i) 10% of the deficit or (ii) 10% of the aggregate statewide direct written premium for subject lines of business for the prior calendar year. Citizens' determination of the amount of regular assessments to be levied is subject to verification and approval by the Department.

If the deficit in any year in any account is greater than the amount that may be recovered through a regular assessment, Citizens must levy an emergency assessment in the year following the year in which the deficit occurred and annually thereafter until the deficit has been recovered. An emergency assessment is imposed directly on policyholders of Citizens, policyholders of each assessable insurer and assessable insureds, collectively. Citizens, assessable insurers and the Florida Surplus Lines Office are responsible for collecting the emergency assessments upon the issuance of a new policy or at the time of policy renewal. The amount of emergency assessments

## NOTES TO FINANCIAL STATEMENTS - STATUTORY BASIS DECEMBER 31, 2002

that may be imposed in any one year with respect to a deficit is subject to certain statutory limitations. Citizens' determination of the amount of an emergency assessment is subject to verification by the Department. To date, Citizens has not incurred a deficit in the Personal Lines Account, the Commercial Lines Account or the High-risk Account in excess of the maximum amount of regular assessments that may be assessed.

Citizens is exempt, by statute, from State of Florida corporate income taxes and intangible taxes.

#### 2. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES

**Basis of Presentation** – Citizens prepares its statutory financial statements in conformity with accounting practices prescribed or permitted by the Insurance Department of the State of Florida. The Insurance Department of the State of Florida requires that insurance companies domiciled in the State of Florida prepare their statutory basis financial statements in accordance with National Association of Insurance Commissioners' (the "NAIC") *Accounting Practices and Procedures Manual*, subject to any deviations prescribed or permitted by the Insurance Department of the State of Florida. Citizens obtained approval from the Department to file the December 31, 2002 audited financial statements on a non-comparative basis.

SAP is a comprehensive basis of accounting other than generally accepted accounting principles ("GAAP"). The significant practices which differ from GAAP are as follows:

- a. Acquisition costs incurred in connection with acquiring new business, such as commissions, certain servicing company fees, and other costs of acquiring, renewing and servicing the business are charged to operations as incurred rather than deferred and amortized over the policy term.
- b. Certain assets are defined by the NAIC and the Department as "nonadmitted", principally furniture and equipment, leasehold improvements, certain prepaids, computer software and amounts in the course of collection with balances more than 90 days past due. For GAAP, an allowance for doubtful receivables is recorded to reserve for past due balances. The net change in such nonadmitted assets during the year is charged or credited directly to accumulated surplus.
- c. Debt securities are valued at cost and are amortized under the valuation standards of the NAIC. For GAAP, debt securities are designated at purchase as held-to-maturity, trading, or available-for-sale. Held-to-maturity investments would be reported at amortized cost, and the remaining debt investments would be reported at fair value with unrealized holding gains and losses reported in operations for those designated as trading and as a component of equity for those designated as available-for-sale.
- d. Certain expenses associated with multiple periods, such as line of credit fees, note issuance costs and takeout bonus expense, are charged to operations as incurred, rather than deferred and amortized over the periods to which the expenses relate.

# NOTES TO FINANCIAL STATEMENTS - STATUTORY BASIS DECEMBER 31, 2002

e. Reserves for losses and loss adjustment expenses and unearned premiums ceded to reinsurers have been reported as reductions of the related reserves rather than as assets as would be required under GAAP.

Commissions allowed by reinsurers on business ceded are reported as income when received rather than being deferred and amortized with deferred policy acquisition costs, as required under GAAP.

f. Cash, cash equivalents, and short-term investments in the statement of cash flows represent cash balances and investments with initial maturities of one year or less. Under GAAP, the corresponding caption of cash and cash equivalents include cash balances and investments with initial maturities of three months or less.

*Cash and Cash Equivalents and Short-term Investments* - Cash and cash equivalents consist of highly liquid investments with maturities of three months or less from time of acquisition. Short-term investments are investments with remaining maturities of one year or less at the time of acquisition (excluding those investments classified as cash equivalents) and are recorded at admitted asset values, as prescribed by the NAIC's valuation procedures.

Short-term investments consist of amounts invested in the State of Florida Chief Financial Officer's Special Purpose Investment Trust Account (the "Special Purpose Account"), various money market funds, commercial paper, and US government agency short-term bonds. The Special Purpose Account consists of pooled funds invested by the Chief Financial Officer of the State of Florida under the guidelines provided by Section 18.10, Florida Statutes.

*Long-term Investments* - Long-term investments, which consist solely of debt securities, are recorded at admitted asset values, as prescribed by the NAIC's valuation procedures and are rated in accordance with current NAIC guidelines. Debt securities not backed by other loans are stated at amortized cost using the interest method. Loan-backed debt securities and structured securities are stated at amortized cost using the interest method including prepayments.

*Interest Rate Swap Terminations* - The gains or losses from terminations of interest rate swap agreements used in prior years for hedging are recognized over the life of the terminated agreements.

*Electronic Data Processing Equipment, net -* Depreciation of electronic data processing (EDP) equipment is computed using the straight-line method over the equipment's estimated useful life of three years. Depreciation expense for EDP equipment amounted to \$807,646 for the year ended December 31, 2002 and accumulated depreciation for EDP equipment at December 31, 2002 was \$3,614,318.

*Loss Reserves and Loss Adjustment Expense Reserves* - Liabilities for loss reserves and loss adjustment expense reserves are based on claims adjusters' evaluations and on independent outside actuarial evaluations, using Citizens' loss experience and industry statistics. While the ultimate amount of losses incurred and loss adjustment expenses incurred is dependent on future developments, in management's opinion, these reserves are adequate to cover the future payment

## NOTES TO FINANCIAL STATEMENTS - STATUTORY BASIS DECEMBER 31, 2002

of losses. However, no assurance can be given that the ultimate settlement of losses may not vary significantly from the reserves provided. Adjustments, if any, to estimates recorded resulting from subsequent actuarial evaluations or ultimate payments will be reflected in operations in the period in which such adjustments are known or estimable. Citizens does not discount liabilities for loss reserves and loss adjustment expense reserves.

**Premiums** - Premiums are recorded as earned on a daily pro rata basis over the contract period that the related policies are expected to be in force. The portion of premiums not earned at the end of the period is recorded as unearned premiums.

*Assessments* - Assessments made pursuant to the Act and the Plan are recognized as revenue in the period levied by Citizens and approved by the Board of Governors and the Department.

**Reinsurance** - Premiums ceded under reinsurance agreements are recorded as a reduction of earned premiums over the hurricane season covered by the agreement. Reinsurance recoverables on unpaid losses would be recorded as a reduction of losses incurred and loss adjustment expenses incurred. Reinsurance recoverables on paid losses would be recorded as receivables. All catastrophe reinsurance payments are recorded as premiums ceded and are amortized over the life of the hurricane season for which the payments apply. Assumed premiums would be recorded at their respective assumed amounts.

Takeout Bonuses - Takeout bonuses are expensed when paid into escrow.

*Use of Estimates* - The preparation of the financial statements in accordance with SAP requires management to make estimates and assumptions that affect the reported amounts of assets and liabilities and disclosure of contingent assets and liabilities at the date of the financial statements and the reported amounts of revenues and expenses during the reporting period. Actual results could differ from those estimates.

*Financial Instruments* - The carrying value of cash and cash equivalents, premiums receivable, due from affiliates, producer commissions payable, servicing company fees payable, reinsurance premiums payable and accounts payable and accrued expenses approximates fair value given their short term nature.

*Market Risk* - Citizens underwrites residential property and casualty insurance policies in the State of Florida. Therefore, adverse economic changes or certain changes in the insurance laws of the State of Florida could have a significant impact on Citizens' future financial position and results of operations. Approximately 41%, 22% and 19% of Citizens' insurance coverage exposure lies in Miami-Dade, Broward and Palm Beach counties, respectively, as of December 31, 2002. Severe storm activity in any of these counties could have a significant impact on Citizens' future financial position and results of operations.

## NOTES TO FINANCIAL STATEMENTS - STATUTORY BASIS DECEMBER 31, 2002

#### 3. BUSINESS COMBINATIONS

Citizens results from the combination of the FRPCJUA and the FWUA. Effective August 1, 2002, the FRPCJUA was renamed Citizens and the FWUA rights, obligations, assets, liabilities and all insurance policies were transferred to Citizens. The surplus of FWUA became part of the surplus of Citizens. However, all revenues, expenses, assets and liabilities of Citizens remain divided into three separate accounts that are equivalent to the FRPCJUA's personal lines and commercial lines and the FWUA's account. No consideration was paid or received by any of the above named entities in this merger transaction.

The merger meets the definition of a statutory merger under Statutory Accounting Principles No. 68, *Business Combinations and Goodwill*. As such, the income of Citizens includes the income of both entities for the entire fiscal period and the financial statements for the year ended December 31, 2002 as if the merger took place on the 1<sup>st</sup> day of the earliest fiscal year presented as required by SSAP No. 3, *Accounting for Changes and Corrections of Errors*. As such, the accompanying statutory financial statements have been prepared as if the merger took place on January 1, 2002.

Proforma results of operations for the two entities at July 31, 2002, prior to the merger were as follows:

	FRPCJUA	FWUA
Total Revenues	<u>\$ 149,619,810</u>	<u>\$ 227,631,488</u>
Net Income	<u>\$ 236,616,421</u>	<u>\$ 112,070,028</u>

#### 4. PREMIUMS RECEIVABLE

Premiums receivable includes amounts due from policyholders for billed premiums. Billings are calculated using estimated annual premiums for each policy and are paid either through the installment plans offered by Citizens or in their entirety at the inception of the policy.

#### 5. LONG-TERM INVESTMENTS

The amortized cost and aggregate fair value of long-term investments at December 31, 2002 are as follows:

	 Amortized Cost		Gross Unrealized Gains	U	Gross Inrealized Losses	]	Fair Value
U.S. Treasury and U.S. Government Securities	\$ 795,098,866	\$	32,328,370	\$	(27,462)	\$	827,399,774
Corporate Bonds	629,154,506		29,811,295		(213,903)		658,751,898
Loan Backed and Structured Securities	 840,992,968		18,435,472	(	(1,037,216)		858,391,224
Total	\$ 2,265,246,340	<u>\$</u>	80,575,137	\$	(1,278,581)	\$	2,344,542,896

## NOTES TO FINANCIAL STATEMENTS - STATUTORY BASIS DECEMBER 31, 2002

Proceeds from maturities and sales of long-term investments during 2002 were \$3,106,458,154 with realized gains of \$34,373,631 and gross realized losses of (\$4,646,856).

The amortized cost and fair value of securities at December 31, 2002, by contractual maturity, are shown below. Actual maturities may differ from contractual maturities because borrowers may have the right to call or repay obligations with or without call or prepayment penalties.

	Amortized Cost	Fair Value
Due in one year or less	\$ 147,801,741	\$ 149,656,173
Due after one year through five years	1,503,858,092	1,568,784,433
Due after five years through ten years	115,721,501	119,164,420
Due after ten years	497,865,006	506,937,870
Total	<u>\$ 2,265,246,340</u>	<u>\$ 2,344,542,896</u>

#### 6. LIABILITY FOR LOSS RESERVES AND LOSS ADJUSTMENT EXPENSE RESERVES

Activity in the liability for loss reserves and loss adjustment expense reserves for the year ended December 31, 2002 is as follows:

Loss reserves and loss adjustment expense reserves, beginning of year	\$ 52,092,270
Incurred related to:	
Current year	97,372,812
Prior years	4,207,545
Total incurred	101,580,357
Paid related to:	
Current year	44,863,120
Prior years	25,665,588
Total paid	70,528,708
Loss reserves and loss adjustment expense reserves, end of year	<u>\$ 83,143,919</u>

As a result in changes in estimates of insured events in prior years, the provision for loss and loss adjustment expenses increased by \$4,207,545.

## NOTES TO FINANCIAL STATEMENTS - STATUTORY BASIS DECEMBER 31, 2002

Citizens has entered into agreements with several companies that provide claim adjustment services. The agreements provide for compensation to the companies based on a graduated fee schedule, based on the cost and type of losses handled by the companies. Compensation for Property Claim Service designated catastrophes are paid based upon a fee schedule plus an additional amount based on a percentage of paid losses. The agreements are effective for one year, with provisions for automatic renewal for successive one year periods. In the opinion of management, any additional liability that may ultimately result from unusual loss adjustment expenses will not have a material adverse effect on the financial position or results of operations of Citizens.

#### 7. NOTES PAYABLE

*Series 1997A issued August 25, 1997 and Series 1999A issued March 31, 1999* – In August 1997 and March 1999, the pre-merger FWUA issued \$750 million and \$1 billion of secured notes, respectively. The bonds were issued for the purpose of funding losses in the event of a future catastrophe. Repayment and annual debt service of the High-risk Account bonds will be facilitated through premium and surcharge revenues, unused proceeds of the bonds, amounts available under the High-risk Account Line of Credit, Regular Assessments and Emergency Assessments, as necessary.

Series 1997A, issued May 13, 1997 – In May 1997, the pre-merger FRPCJUA issued \$500 million of Series 1997A Notes for the Personal Lines Account and Commercial Lines Account. The bonds were issued for the purpose of funding losses in the event of a future catastrophe. The bonds are secured by a security interest in emergency assessments (see Note 1). Under certain circumstances the bonds will also be secured by and payable by regular assessments or reimbursements received by or on behalf of Citizens from the Florida Hurricane Catastrophe Fund ("FHCF" - see Note 15). The Trust Indenture contains covenants that impose restrictions on Citizens' ability to sell, lease, pledge, assign or otherwise encumber or dispose of its security interest. The bonds are a direct and general obligation of Citizens and are secured ratably and without preference with Citizen's Personal Lines Account and Commercial Lines Account line of credit agreement (see Note 14).

Interest rates and maturities of Citizens' bonds outstanding at December 31, 2002 are as follows:

	2002
Series 1997A, interest at 7.375%, due July 1, 2003 Series 1997A, interest at 7.45%, due July 1, 2004	\$ 125,000,000 125,000,000
Series 1997A, interest at 7.625%, due July 1, 2007 Series 1997A, interest at 6.70%, due August 25, 2004	100,000,000 150,000,000
Series 1997A, interest at 6.85%, due August 25, 2007 Series 1997A, interest at 6.85%, due August 25, 2007 Series 1999A, interest at 7.125%, due February 25, 2019	300,000,000 1,000,000,000
Series 1999A, interest at 7.12570, due reordary 25, 2019	1,800,000,000
Less - unamortized discount	(6,350,199)
Total	<u>\$1,793,649,801</u>

## NOTES TO FINANCIAL STATEMENTS - STATUTORY BASIS DECEMBER 31, 2002

The total interest expense on the Notes for the year ended December 31, 2002 was \$147,411,877 including discount amortization of \$968,127 and is included in "Interest expense, net" in the accompanying statements of operations.

*Interest Rate Swap Agreements* – Citizens had no interest rate exchange agreements outstanding at December 31, 2002. However, in connection with the issuance of the Series 1997A Notes issued May 13, 1997, Citizens entered into interest rate exchange agreements with various counterparties for notional amounts of \$500 million. The interest rate exchange agreements were terminated during 1998, 2001 and 2002, for which Citizens received termination payments of \$7,304,508, \$7,632,219, and \$10,250,000, respectively. In accordance with the provisions of SAP, the gain on terminated interest rate swap agreements has been deferred and is being amortized over the remaining term of the terminated agreements under the effective interest method. The total amount of deferred gain amortized and recognized as a reduction of interest expense for the year ended December 31, 2002 was \$4,984,059.

#### 8. PRODUCER COMMISSIONS AND SERVICING COMPANY FEES

Citizens has contracted with various licensed producers in the State of Florida. These agreements provide for commissions to the producers at rates established by the Board and are calculated as a percentage of net direct written premiums, net of certain surcharges.

Citizens has entered into two separate agreements with each of the following companies to provide underwriting and policy management services: American International Insurance Group, Audubon Insurance Company/MacNeill Group, and AIB Insurance Group.

The Servicing Agreement dated June 21, 1999 (the "Servicing Agreement") provides for monthly compensation to the companies ranging from 8.5% to 9.25% of direct written premiums, net of surcharges. The percentage paid is determined based upon the individual provider's number of policies in force on the last day of the respective month and agreed upon services performed. These agreements expire in May 2003 and will not be renewed.

The Servicing Agreement dated November 5, 2001 (the "ePAS Agreement") provides for compensation ranging from \$28 to \$53 per policy based on the number of policies processed by the Servicers on the Citizens ePAS system in a given month. All ePAS agreements expired December 31, 2002. The ePAS Agreements with American International and Audubon were not renewed for 2003. The ePAS Agreement with AIB was extended through March 31, 2003. A new ePAS Agreement was executed with the MacNeill Group with effective dates January 1, 2003 through December 31, 2003.

A separate agreement was executed with AIB to provide print and mail services. The term of the agreement is November 1, 2001 through November 1, 2004. AIB is paid a fee for services that is based on the number of items printed and mailed.

## NOTES TO FINANCIAL STATEMENTS - STATUTORY BASIS DECEMBER 31, 2002

#### 9. FEES AND SURCHARGES

Surcharges are collected by Citizens on behalf of the Department or the respective entities and consist of Emergency Management Preparedness Association ("EMPA") and Fire College Trust Fund ("FCTF") surcharges paid by the insureds. EMPA surcharges represent \$2 for each application submitted to Citizens for the Personal Lines Account and \$4 for each application submitted for the Commercial Lines Account. FCTF surcharges are based on .1% of the Commercial Lines Account net direct written premiums.

Producer appointment fees are collected by Citizens on behalf of the Department and represent a \$60 annual fee paid by producers in the State of Florida in order to be authorized to write business for Citizens.

#### **10. TAXES AND FEES**

Citizens is subject to the State of Florida premium tax, the Municipal Police Officers' Retirement Trust Fund excise tax, the Firefighters' Pension Trust Fund excise tax and the State Fire Marshal regulatory assessment.

#### **11. APPROPRIATED SURPLUS**

The appropriated surplus for the Personal Lines Account relates to the May 31, 1999 and January 31, 2000 removal of policies from Citizens by Clarendon National Insurance Company and Qualsure Insurance Company, respectively. Appropriated surplus is set aside in escrow for a Contingent Catastrophe Reserve.

#### 12. PROCESSING AND OTHER FEES

During 2002, Citizens began transitioning to a new policy and claims administration system, ePAS. Therefore, Citizens currently has systems administration agreements with two system administrators: (1) Insurance Management Services Office, Inc. ("IMSO") relating to the new ePAS system and (2) Computer Sciences Corporation ("CSC"), formerly known as Policy Management Systems Corporation ("PMSC"). In accordance with the Agreements, IMSO and CSC provide centralized data repository relating to the authorized lines of business generated by Citizens servicing companies.

*IMSO systems administration agreement* - The policy administration system agreement with IMSO was entered into effective July 25, 2001 with an initial term of twenty years. This agreement details the charges for implementation and ongoing support of ePAS. Implementation charges were capitalized as software. Related to ongoing support, this agreement sets forth that the specific terms, conditions and compensation for systems administration services be memorialized in separate agreements, per below:

*IMSO Software Maintenance and Support Agreement -* effective April 2, 2002, initial term of twenty four months automatically renews for each successive twelve month periods. In compensation for the operation, maintenance and support of ePAS, Citizens will pay to IMSO \$41,250 per month in addition to \$148 to \$222 per hour for certain services.

## NOTES TO FINANCIAL STATEMENTS - STATUTORY BASIS DECEMBER 31, 2002

*IMSO Master Hosting Services Agreement* - Effective September 5, 2001with an initial term of two years and shall automatically renew for successive one year periods. IMSO to provide internet data center services, such as providing the computer hardware, operating system software and host system internet access and services such as backup, recovery, monitoring, remote access, maintenance and reporting of the hardware, operating system and internet access at the hosting site. Compensation: (a) monthly sum equal to Intel Online Services, Inc.'s invoice to IMSO for the corresponding services, and (b)\$10,000 per month for dedicated Hosting Administration and (c) 15% monthly of the total of the amounts in (a) and (b) for value added services.

*CSC systems administration agreement* - Effective September 1, 1999, there was an Addendum to the amended Agreement with CSC. The Addendum requires Citizens to pay CSC a monthly per policy administrative fee ranging between \$4.26 and \$12.25 based on the number of policies in force as of each month end or a monthly minimum fee of \$25,000. In addition, it gives Citizens the right to terminate the Agreement, without cause, upon 45 days written notice. The Agreement was extended through March 31, 2003.

#### **13. INCOME TAXES**

Pursuant to a determination letter received from the Internal Revenue Service during 2002, Citizens is exempt from federal income tax under Section 501(a) of the Internal Revenue Code and as such, is liable for income taxes only on business income unrelated to the purpose for which it is exempt.

The 2002 current provision represents the activity of FWUA prior to the merger, as described in note 3. In addition, the Company received \$149 million of refunds and reduced the tax liability by \$12 million in 2002 due to its change in tax status. During 2002 the 11<sup>th</sup> circuit court determined that the FRPCJUA was an entity exempt from taxation beginning in 1996.

All deferred tax assets were eliminated during 2002 since Citizens is a tax-exempt entity and will no longer be subject to tax. As a result, Citizens recorded a change in net deferred income taxes directly to surplus in the amount of \$32,549,901.

During 2002, FWUA transferred its assets and liabilities to Citizens in accordance with Florida Statute 627.351(6)(1)(2). The company intends to file federal income tax refund claims in excess of \$182,000,000 related to the transfer. The company has not recorded the anticipated refund since it anticipates that the claim for refund will be contested by the IRS due to the size of the refund.

Current income taxes incurred for the year ended December 31, 2002 consist of the following major components:

Current income tax expense	\$ (54,920,961)
Tax recovery due to change in tax status	149,059,131
Reverse liability due to change in tax status	12,090,815
Current income tax benefit	<u>\$ 106,228,985</u>

## NOTES TO FINANCIAL STATEMENTS - STATUTORY BASIS DECEMBER 31, 2002

The provision for federal taxes is different from that which would be obtained by applying the statutory federal income tax rate to income before income taxes. The significant items causing this difference are as follows:

		Amount		Tax Effect at 35%	
Income before taxes	\$	364,168,357	\$	127,458,925	
Book over tax reserves		(589,492)		(206,322)	
Unearned premiums		(9,817,019)		(3,435,957)	
Market discount accrual		1,029,331		360,266	
Capitalized bond fees		(661,187)		(231,415)	
Income not subject to tax		(197,230,760)		(69,030,766)	
Other		17,800		6,230	
Taxable income	<u>\$</u>	156,917,030	\$	54,920,961	

Citizens had no net operating losses available to offset future taxable income for 2002.

The following are income taxes incurred in the current year and prior years that will be available for recoupment in the event of future net losses:

Year	Amount
2002	\$ 54,920,961
2001	\$ 81,841,770
2000	\$ 45,857,000

Citizens does not file a consolidated tax return.

#### **14. LINE OF CREDIT AGREEMENTS**

*Line of Credit, High-risk Account* - Effective August 6, 1997 (as amended and restated June 1, 1999 and further amended and restated June 16, 2000 and August 1, 2001 and July 26, 2002), the pre-merger FWUA entered into a Credit Agreement with various lending institutions under which it may currently borrow up to \$480 million. The Credit Agreement is secured by and repaid through the collection of High-risk Account assessments. The expiration date of the amended credit agreement is July 15, 2003. Citizens is required to pay an annual commitment fee of .30% of the daily amount by which the aggregate amount of the commitment exceeds the outstanding principal amount of the loan. The commitment fee percentage is based on Moody's Investors Service, Inc. ("Moodys") and Standard & Poor's Ratings Services ("S&P") ratings of A- and A3, respectively, on the High-risk Account Series 1997A Notes. Annual commitment fees associated with this credit agreement were \$1,925,750 for the year ended December 31, 2002. No amounts were borrowed under this Amended Credit Agreement through December 31, 2002.

*Line of Credit, Personal & Commercial Lines Accounts* - Effective May 13, 1997, the premerger FRPCJUA entered into a \$1.5 billion credit agreement (the "Line of Credit") with a syndication of banks. The Line of Credit is secured by a security interest in emergency

## NOTES TO FINANCIAL STATEMENTS - STATUTORY BASIS DECEMBER 31, 2002

assessments (see Note 1). Under certain circumstances the Line of Credit will also be secured by and payable by regular assessments or reimbursements received by or on behalf of Citizens from the FHCF. Pursuant to the amendment dated March 26, 2002, the available borrowing amount was reduced to \$730 million. The expiration date of the amended credit agreement is March 25, 2003. Citizens is required to pay an annual commitment fee of .30% of the daily amount by which the aggregate amount of the commitment exceeds the outstanding principal amount of the loan. The commitment fee percentage is based on Moody's and S&P ratings of A and A2, respectively; on the Personal & Commercial Lines account long-term debt. Annual commitment fees associated with this credit agreement were \$2,108,416 for the year ended December 31, 2002. No amounts were borrowed under this Amended Credit Agreement through December 31, 2002.

#### **15. REINSURANCE AGREEMENTS**

Citizens participates in the Florida Hurricane Catastrophe Fund (the "FHCF"). The FHCF will reimburse Citizens a specified percentage of losses incurred relating to a hurricane in Florida. Premiums ceded to the FHCF, net of refunds received, totaled \$136,567,698 during 2002 and are included in "Net written premiums" in the accompanying statements of operations - statutory basis. The High-risk Account is treated for all FHCF purposes as if it were a separate participating insurer with its own exposures, reimbursement premium and loss reimbursement. Likewise, the Personal and Commercial Lines Accounts are viewed together for FHCF purposes, as if the two accounts were one and represent a single, separate participating insurer with its own exposures, reimbursement. The FHCF coverages and retention amounts by account are as follows:

	Coverage Amounts	Retention Amounts	
Personal and Commercial Lines Accounts	\$ 544 million	\$ 198 million	
High-risk Account	\$ 2,700 million	\$ 922 million	

Effective July 1, 2002, the Citizens entered into a private reinsurance contract through June 1, 2003. Through this contract, Citizens obtained \$90 million of coverage for the Personal Lines Account and the Commercial Lines Account, which complements the FHCF coverage. The contract has an attachment of \$136 million and covers losses not covered by the FHCF. Premiums ceded relating to this agreement totaled approximately \$14 million during 2002 and is included in "Net written premiums" in the accompanying statements of operations.

The effect of reinsurance on premiums written and earned is as follows:

	2	002
	Pren	niums
	Written	Earned
Direct	\$ 803,832,033	\$ 685,726,514
Ceded	(162,870,040)	(163,101,605)
Net premiums	\$ 640,961,993	\$ 522,624,909

## NOTES TO FINANCIAL STATEMENTS - STATUTORY BASIS DECEMBER 31, 2002

Reinsurance contracts do not relieve the Company from its obligation to policyholders. The Company remains liable to its policyholders for the portion reinsured to the extent that any reinsurer does not meet the obligations assumed under their reinsurance agreements.

#### **16. RETIREMENT PLANS**

**Deferred Compensation Plan** – Citizens sponsors a 457(b)/401(a) deferred employee savings plan for qualified employees (the "Savings Plan"). The Savings Plan qualifies as a deferred salary arrangement under Section 401(a) of the Internal Revenue Code. Under the Savings Plan, participating eligible employees may defer a portion of their pretax earnings, up to the Internal Revenue Service annual contribution limit. Citizens matches 100% of each employee's contributions, up to a maximum of 8% of the employee's pretax earnings. Citizens' matching contributions to the Savings Plan were \$390,130 for the year ended December 31, 2002, and are included in "Other underwriting expenses" in the accompanying statements of operations.

**Pension Plan** - The pre-merger FWUA had a noncontributory defined benefit pension plan (the "Pension Plan") maintained by the Insurance Company-Supported Organizations Employees' Pension Plan. The benefits were based on years of service and the employee's highest consecutive five years earnings out of the last ten years prior to retirement and vest when an employee attains five years of service. Contributions were intended to provide not only for benefits attributed to service to date but also for those expected to be earned in the future. The Citizens Board of Governors adopted a resolution on December 11, 2002, which terminated Citizens' participation in and sponsorship of such Pension Plan effective December 31, 2002 with accrued benefits of Pension Plan participants becoming frozen and fully vested as of such date as provided under the terms of the Pension Plan, and with Citizens continuing to make contributions as actuarially determined to be necessary to fund the frozen accrued benefits.

Information regarding the pension plan for the years ended December 31, 2002 is as follows:

Components of Net Periodic Benefit Cost:

Service cost	\$ 185,507
Interest cost	166,110
Return on plan assets	(182,118)
Amortization of unrecognized transition asset	(180,400)
Amount of prior service cost recognized	48
Amount of loss recognized	10,400
Amount of prior service cost recognized due to curtailment	453
Net periodic benefit cost	\$ -

# NOTES TO FINANCIAL STATEMENTS - STATUTORY BASIS DECEMBER 31, 2002

### Reconciliation of Funded Status:

Accumulated benefit obligation	\$ 2,200,908
Vested PBO	2,200,908
Fair value of assets	1,834,152
Funded status	(366,756)
Unrecognized net actuarial loss	319,967
Unrecognized prior service costs	-
Unrecognized transition asset	(235,660)
Accrued benefit cost	\$ (282,449)
Change in Benefit Obligation:	
Dian Danafit Obligation (DDO) at having in a of year	¢ 2 212 092
Plan Benefit Obligation (PBO) at beginning of year Service cost (excluding expenses)	\$ 2,212,082 185,507
Interest cost	166,110
Plan participants' contributions	-
Plan amendments	501
Actuarial loss including effect of change in assumptions	251,789
Benefits paid	(86,802)
Curtailments	(528,279)
Vested PBO at end of year	\$ 2,200,908
Nonvested PBO at end of year	\$ -
Change in Plan Assets:	
Fair value of plan assets at beginning of year	\$ 2,012,019
Actual return on plan assets	(205,120)
Employer contributions	114,055
Benefits paid	(86,802)
Fair value of plan assets at end of year	\$ 1,834,152
Weighted Average Assumptions:	
Discount rate	7.00%
Rate of compensation increase	4.00%
Expected return on plan assets	9.00%

## NOTES TO FINANCIAL STATEMENTS - STATUTORY BASIS DECEMBER 31, 2002

**Post-retirement Benefit Plan** - In addition to providing pension benefits, Citizens provides certain health care and life insurance benefits for retired employees. The postretirement health care plan is contributory, with retiree contributions adjusted annually. The life insurance plan is noncontributory. Employees may become eligible for those benefits provided they meet the age and service requirements of 55 and 15 years of service. Spouses and dependent children of these retirees are also eligible to participate. In addition, spouses and dependent children of deceased active employees are eligible to participate in the plans for one year after the death of the employee. The estimated cost of such benefits is accrued over the working lives of those employees expected to qualify for such benefits as a level percentage of their payroll costs.

Information regarding the post-retirement benefit plan is as follows:

Components of Net Periodic Benefit Cost:

Service cost Interest cost Amount of prior service cost recognized Amount of loss recognized Net periodic benefit cost	\$	18,774 633 (3,085) 16,322
Reconciliation of Funded Status:		
Accumulated benefit obligation Fair value of assets	\$	284,373
Funded status		(284,373)
Unrecognized net actuarial loss Unrecognized prior service costs		(59,447) 9,620
Accrued benefit cost	\$	334,200
Weighted average assumptions as of December 31, 2002:		
Discount rate		6.75%
Rate of health care cost increase		12.00%
Benefit cost Benefits paid	\$ \$	16,322 14,889

A one percent increase or decrease in assumed health care cost trend rates would result in a corresponding increase and decrease in the accumulated postretirement benefit obligation of \$31,045 and \$26,468, respectively.

#### **17. RELATED PARTY TRANSACTIONS**

In accordance with Section 627.3515, Florida Statutes, Citizens pays certain expenses on behalf of the Florida Market Assistance Plan ("FMAP"), which was established to assist residents of the

## NOTES TO FINANCIAL STATEMENTS - STATUTORY BASIS DECEMBER 31, 2002

state in locating property and casualty insurance. During 2002, Citizens incurred \$99,980 for FMAP costs to help support FMAP's operations, which is included in "Other underwriting expenses" in the accompanying statement of operations.

#### **18. DEPOPULATION**

Pursuant to the Act, Citizens is authorized to adopt one or more programs, subject to approval by the department, for the reduction of both new and renewal writings. Both of the pre-merger entities, the FRPCJUA and the FWUA, were also authorized to adopt and did enact such programs. Agreements were entered into with various insurance companies (the "Takeout Company or Companies") licensed in the State of Florida to remove policies from the FRPCJUA or the FWUA.

Policies may be removed from Citizens at policy renewal or as part of a bulk assumption ("Assumption Agreement"). If the policies are removed at policy renewal, the Takeout Company offers the policyholder a new policy. In a bulk assumption, the Takeout Company agrees to assume, for the policies under the agreement, all insured losses and loss adjustment expenses that occur on or after the date on which the policies are assumed until the expiration of the policy term, at which time a policy is offered to the policyholder by the Takeout Company. If the Takeout Companies are unable to meet their obligations to policyholders, Citizens may be liable for losses incurred prior to the policy expiration date. In the opinion of management, any losses relating to these transactions will not have a material adverse effect on Citizens' financial position and results of operations.

During 2002, Citizens ceded \$12,099,451 in premiums to Takeout Companies pursuant to Assumption Agreements which is included in "Net written premiums" in the accompanying statements of operations. At December 31, 2002, assumed premiums in the amount of \$218,398 were due from certain Takeout Companies.

Citizens provides policy administration services with respect to the assumed policies. All agreements provide for the Takeout Company to adjust losses. The Takeout Company pays a ceding commission to Citizens to compensate Citizens for policy acquisition costs, which includes servicing company fees, producer commissions, and premium taxes. Section 627.3511, Florida Statutes, provides that producer commissions need not be refunded by the producers on certain policies.

Certain agreements provide for a policy takeout bonus of up to \$300 per policy to be paid to the Takeout Company. Such takeout bonuses have been placed into escrow bank accounts pursuant to an escrow agreement. After three years, funds placed in escrow will be released to the Takeout Companies in accordance with the policy takeout agreement. During 2002, Citizens paid out of escrow \$10,637,119 in accordance with the policy takeout agreements for policies removed in 1998 and 1999. In addition, Citizens paid out \$5,893,379 in accumulated interest. As of December 31, 2002, \$49,974,225 is in escrow.

At the end of the three year period, Citizens requires the Takeout Company to have an independent audit of the policies for which they are claiming a bonus to determine if the policy is

## NOTES TO FINANCIAL STATEMENTS - STATUTORY BASIS DECEMBER 31, 2002

properly classified and is eligible for payment. Based upon results of that audit, Citizens evaluates the original amounts placed into escrow to determine if the escrow account is over or underfunded. During 2002, Citizens paid into escrow \$244,329 for underfunded accounts and received \$295,092 for overfunded accounts. These amounts are included in "takeout bonus income (expense), net" in the accompanying statements of operations.

Under certain circumstances, an additional incentive is offered under the Enhanced Takeout Program. For each policy removed, \$210 may be placed into escrow to cover losses paid on assumed polices as a result of one or more hurricanes that exceed the estimated annual hurricane loss ("EAHL") in any of the three subsequent hurricane seasons. The CCR is adjusted on June 1 each year for policies that were removed from Citizens but are no longer in force. Moreover, if the Takeout Company does not pay out losses in excess of its EAHL during the three hurricane seasons, the amount of appropriated surplus will become unassigned and unrestricted. Only two Takeout Companies have qualified for this additional incentive, Clarendon National Insurance Company in 1999 and Qualsure Insurance Company in 2000.

Certain agreements allow Takeout Companies credits against regular assessments (see Note 1) for the policies removed from Citizens.

#### **19. OPERATING LEASES**

Citizens leases office space and certain office equipment under various operating leases. Rental expense on operating leases amounted to \$1,197,049 for the year ended December 31, 2002. At December 31, 2002, future minimum payments under operating leases are as follows:

2003	\$ 1,258,364
2004	1,140,408
2005	212,794
2006	66,422
	<u>\$ 2,677,988</u>

#### **20. COMMITMENTS AND CONTINGENCIES**

Citizens is involved in legal proceedings incidental to the conduct of its business. Management of Citizens does not believe that the outcome of any of these other legal proceedings will have a material adverse effect on the financial condition or results of operations of Citizens.

Due to the nature of Citizens, as a property insurance residual market mechanism with a high concentration of policies in coastal counties (see Note 2), severe storm activity in such areas could result in significant catastrophic losses. In addition to the resources on hand, Citizens has various funding mechanisms in place to address possible catastrophic losses which includes regular assessments (see Note 1), a line of credit (see Note 14), and reinsurance (see Note 15). Citizens has the ability to levy emergency assessments (see Note 1) in order to repay debt incurred to fund losses. Although Citizens has imposed and collected regular assessments, it has never imposed an

## NOTES TO FINANCIAL STATEMENTS - STATUTORY BASIS DECEMBER 31, 2002

emergency assessment and therefore has no experience as to the timing, actual percentage collection or other matters relating to the collection of emergency assessments.

#### 21. RECONCILIATION OF SAP TO GAAP

Reconciliation of Citizens' 2002 statutory basis net income and accumulated surplus to its GAAP basis net income and retained surplus is as follows:

Net income - Statutory basis	\$ 470,397,342
Adjustments:	
Realized gain on swap termination	750,677
Policy acquisition costs	16,385,104
Line of credit fees & note issuance costs	(459,127)
Takeout bonuses	(3,196,741)
Deferred income taxes	(9,371,842)
Allowance for doubtful accounts	(656,278)
Unrealized loss on trading securities	(815,442)
Net income - GAAP basis	<u>\$ 473,033,693</u>
Accumulated surplus - Statutory basis	\$1,051,716,540
Adjustments:	
Policy acquisition costs	49,658,228
Nonadmitted assets, net	3,097,818
Line of credit fee and note issuance costs	18,698,146
Takeout bonuses	5,711,998
Cumulative, net unrealized gain on trading	
securities	4,830,227
Unrealized gain on available -for-	
sale securities	74,473,878
Retained surplus - GAAP basis	<u>\$1,208,186,835</u>

#### 22. SUBSEQUENT EVENTS

On March 19, 2003, Citizens signed Amendment 7 to the Amended Credit Agreement for the Personal Lines Account and Commercial Lines Account (see Note 14). Amendment 7 decreases the line to \$675 million, changes the commitment fees to 37 basis points, increases borrowing costs if a draw is made, and extends the termination date to March 23, 2004.

#### SUPPLEMENTAL SCHEDULES

#### STATEMENTS OF ADMITTED ASSETS, LIABILITIES AND ACCUMULATED SURPLUS BY ACCOUNT – STATUTORY BASIS DECEMBER 31, 2002

ADMITTED ASSETS	Total	Personal Lines Account	Commercial Lines Account	High-risk Account
Cash and cash equivalents Short -term investments Long-term investments Premiums receivable, net Premiums receivable from assuming companies Investment income due and accrued Electronic data processing equipment	\$ (10,205,856) 1,168,287,269 2,265,246,340 624,146 218,397 24,450,020 1,574,493	\$ (9,152,878) 779,146,010 256,528,243 895,902 218,397 4,812,354 387,934 50,556	\$ (227,395) 104,955,736 13,302,660 (735,513) - 491,275	\$ (825,583) 284,185,523 1,995,415,437 463,757 - 19,146,391 1,186,559
Due from affiliates Receivable for securities	52,556 265,680	52,556	-	265,680
Other assets Inter-account receivable (payable)	1,223,893	1,206,829 4,312,958	13,998 (3,711,708)	3,066 (601,250)
Total admitted assets	<u>\$ 3,451,736,938</u>	<u>\$ 1,038,408,305</u>	<u>\$ 114,089,053</u>	<u>\$ 2,299,239,580</u>
LIABILITIES AND ACCUMULATED SURPLUS				
LIABILITIES:				
Loss reserves	\$ 60,452,792	\$ 49,412,525	\$ 7,346,339	\$ 3,693,928
Loss adjustment expense reserves	22,691,127	18,418,625	1,312,352	2,960,150
Unearned premiums, net of unearned				
Ceded premium of \$688,650	397,551,024	126,580,099	21,675,676	249,295,249
Notes payable	1,793,649,801	332,659,561	17,250,569	1,443,739,671
Deferred gain on termination of interest rate swaps	12,124,732	11,526,982	597,750	-
Advance premiums and suspended cash	36,028,050	10,603,235	5,886,802	19,538,013
Producer commissions payable	2,321,088	1,772,662	236,859	311,567
Servicing company fees payable	695,813	695,813	-	-
Amounts withheld for others	209,817	151,981	50,288	7,548
Escheat funds	5,476,233	5,225,611	21,369	229,253
Reinsurance premiums payable	7,227,836	5,732,740	1,495,096	-
Accounts payable and accrued expenses	4,863,323	2,752,707	51,378	2,059,238
Taxes and fees payable	5,560,971	2,226,996	385,002	2,948,973
Interest payable	48,818,393	12,433,373	644,752	35,740,268
Income taxes payable	2,349,398			2,349,398
Total liabilities	2,400,020,398	580,192,910	56,954,232	1,762,873,256
COMMITMENTS AND CONTINGENCIES (Notes 2 and 20)				
ACCUMULATED SURPLUS:				
Unappropriated surplus	1,045,646,070	452,144,925	57,134,821	536,366,324
Appropriated surplus	6,070,470	6,070,470		
Total accumulated surplus	1,051,716,540	458,215,395	57,134,821	536,366,324
Total liabilities and accumulated surplus	<u>\$ 3,451,736,938</u>	<u>\$1,038,408,305</u>	<u>\$ 114,089,053</u>	<u>\$2,299,239,580</u>

#### SUPPLEMENTAL SCHEDULES

## STATEMENTS OF OPERATIONS BY ACCOUNT – STATUTORY BASIS FOR THE YEAR ENDED DECEMBER 31, 2002

	Total	Personal Lines Account	Commercial Lines Account	High-risk Account
UNDERWRITING INCOME:				
Net written premiums	\$640,961,993	\$208,217,089	\$ 39.858.875	\$392,886,029
Change in unearned premiums, net	(118,337,084)	(61,954,055)	(17,878,821)	(38,504,208)
Total underwriting income	522,624,909	146,263,034	21,980,054	354,381,821
OPERATING EXPENSES:				
Losses incurred	82,787,121	70,904,023	7,078,873	4,804,225
Loss adjustment expenses incurred	18,793,236	11,862,633	1,056,687	5,873,916
Servicing company fees	10,156,124	10,156,124	-	-
Producer commissions	74,113,099	17,671,798	5,528,594	50,912,707
Ceding commissions	(998,186)	(998,186)	-	-
Taxes and fees	22,081,935	4,975,896	802,683	16,303,356
Other underwriting expenses	29,711,569	12,108,249	1,764,539	15,838,781
Processing and other fees	2,474,175	2,459,175	15,000	
Total operating expenses	239,119,073	129,139,712	16,246,376	93,732,985
Net operating income	283,505,836	17,123,322	5,733,678	260,648,836
OTHER INCOME (EXPENSE), net:				
Takeout bonus expense	(5,315,153)	(5,315,153)	-	-
Investment income, net	231,956,125	92,604,224	9,391,248	129,960,653
Interest expense, net	(140,411,422)	(23,470,961)	(1,217,123)	(115,723,338)
Line of credit fees and note issuance costs	(5,710,929)	(3,070,846)	(159,243)	(2,480,840)
Other income, net	143,900	57,006	180	86,714
Total other income, net	80,662,521	60,804,270	8,015,062	11,843,189
Income before provision for income taxes	364,168,357	77,927,592	13,748,740	272,492,025
(PROVISION) BENEFIT FOR INCOME TAXES	106,228,985	146,793,920	14,441,158	(55,006,093)
Net income	<u>\$470,397,342</u>	<u>\$224,721,512</u>	<u>\$ 28,189,898</u>	<u>\$217,485,932</u>

#### SUPPLEMENTAL SCHEDULES

SUPPLEMENTAL INVESTMENT NOTE FOR THE YEAR ENDED DECEMBER 31, 2002

The accompanying schedules and interrogatories present selected statutory-basis financial data as of December 31, 2002 and for the year then ended for purposes of complying with the National Association of Insurance Commissioners' Accounting Practices and Procedures Manual and agrees to or is included in the amounts reported in the Company's 2002 Statutory Annual Statement as filed with the Florida Department of Financial Services, Office of Insurance Regulations