

<p>CONTRACT ID:</p>	<p>Infrastructure Software – Application Performance Management</p> <p>The requested spend authority will be used to purchase software licensees and maintenance utilizing the GSA contract number 252-GSA Schedule 70.</p> <p>Total requested total spending authority: \$506,500</p>												
<p>BUDGETED:</p>	<p>The purchase of annual software maintenance was included in the 2016 IT budget (\$80,000) approved by the Board at the December 9, 2015 meeting. As a part of the overall IT strategy to enter into multi-year maintenance agreements as a means to obtain price discounts, discussions with the vendor, Computer Associates (CA), in early 2016 created an opportunity to convert existing processor-based licenses to a more favorable agent-based license model, purchase additional perpetual licenses to address growth / true-up, and acquire maintenance for the years 2016 – 2018 at sizeable discounts.</p>												
<p>CONTRACT AMOUNT:</p>	<p>This request is for spend authority of \$506,500 for the purchase of: (1) additional CA Application Performance Management (APM) software (formerly known as Wily Introscope) perpetual licenses; (2) annual maintenance for the years 2016 – 2018 for existing and new licenses; and, (3) associated training services. Included as a part of the transaction is the conversion of existing licenses from a processor-based model to a more favorable agent-based model with an acquisition and conversion discount of 74% plus additional development licenses at no cost, a savings of over \$750,000. Requested for approval are:</p> <table border="0" data-bbox="443 1220 1528 1423"> <tr> <td>\$ 266,100</td> <td>Additional perpetual licenses (and conversion of existing licenses)</td> </tr> <tr> <td>\$ 34,000</td> <td>Training services</td> </tr> <tr> <td>\$ 68,800</td> <td>2016 maintenance (\$80,000 originally budgeted in 2016)</td> </tr> <tr> <td>\$ 68,800</td> <td>2017 maintenance</td> </tr> <tr> <td><u>\$ 68,800</u></td> <td>2018 maintenance</td> </tr> <tr> <td>\$ 506,500</td> <td>Total of amended request for spend approval</td> </tr> </table> <p>Note: Over the same period of 2016 – 2018, Citizens would have budgeted \$240,000 for maintenance alone versus the multi-year maintenance price of \$206,400, resulting in a savings of \$33,600.</p>	\$ 266,100	Additional perpetual licenses (and conversion of existing licenses)	\$ 34,000	Training services	\$ 68,800	2016 maintenance (\$80,000 originally budgeted in 2016)	\$ 68,800	2017 maintenance	<u>\$ 68,800</u>	2018 maintenance	\$ 506,500	Total of amended request for spend approval
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<p>CONTRACT HISTORY :</p>	<p>The above referenced GSA contract was approved by the Florida Department of Management Services and meets the requirements of Citizens' Purchasing Policy.</p>												
<p>CONTRACT TERM(S):</p>	<p>The proposed contract term is 36 months from contract execution.</p>												
<p>PURPOSE / SCOPE:</p>	<p>APM improves end user experience by monitoring transactions across all mission-critical application computing environments in production and development. APM helps to correlate and determine the root cause of an application issue. This helps to lower development and operating costs and reduces lost revenue and time related to outages and delays to restore service. Citizens is currently getting significant value out of APM</p>												

CONSENT ITEM

	and requires additional software licenses for growth and to true-up deployment to production and development computing hardware. This transaction also converts existing licenses to a more favorable license model.
PROCUREMENT METHOD:	In accordance with the Citizens' Purchasing Policy, Citizens will utilize the contract procurement methods identified and approved by the Florida Department of Management Services.
RECOMMENDATION:	The Citizens ISAC and Citizens Board is requested to review and approve spend authority in the amount of \$506,500 for this purchase.
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